



Adnams AGM 2021 and Trading Update

Under coronavirus restrictions, a quorate of directors and employee shareholders met to conduct the business of the 2021 AGM. At the meeting, all resolutions were voted in favour for, and therefore carried.

Trading Update

The current trading environment remains volatile and uncertain with much of hospitality being closed or under severe restriction for the first half of the year. The sector faces many headwinds before it can say it is clear of the pandemic and its aftershocks although many commentators are beginning to discuss an expected quick rebound in the economy. It will however, come as no surprise that trading revenues in the first half of the year have continued to be severely restricted and the company has mitigated this by a continued focus on cost control, cashflows and the use of Government support in the form of the Job Retention Scheme.

Demand for Adnams products whether Online or Take-Home has remained encouraging across beer, wines and spirits and we have also seen good levels of future bookings for customers to eat and stay with us once restrictions are lifted further from the 17th May and then further relaxed on the 21st June. We have continued to support our pub estate through cancelled and reduced rents throughout this challenging period and keep a weather eye firmly on the long-term future for our pubs and our tenants. We anticipate pubs returning to full rents later in the year provided we avoid further regional or national lockdowns. The successful roll-out of the vaccine has come as very welcome news as have reports of their efficacy in those vaccinated. We are cautiously optimistic that the second half of the year will see some steps back towards normality in the economy leading to customers once again visiting pubs. We anticipate that our accommodation led businesses will benefit from reduced foreign travel this year.

Our work on transforming the business from a digital perspective has continued in the first six months of the year as has our continued training and development of our colleagues. The result of this work is that as we exit the worst of the pandemic, we are better equipped to serve our customers in new and innovative ways long into the future.

I would like to thank our employees for their dedication, commitment, and flexibility in helping the business navigate its way through the pandemic. We are also grateful for the support of our shareholders, customers and suppliers, and hope as we reopen fully, we will see many of you in person again.