

# Certified Celebrant Training

Sponsorship Program

# Celebrant Training

Sponsoring a Celebrant Training provides a wonderful experience and benefit to your members. Firms who offer Celebrants have seen an exponential growth in families interested in having services as well as increased revenue, and satisfied, happy families and attendees.

#### What is it?

Celebrant training is an intensive 3-day certification, training people how to provide unique and personalized funerals for families, specializing in those families who do not wish to have a traditional or religious based funeral.

#### Who is it for?

Anyone who is interested in becoming a writer, creator and officiant at funeral services. Funeral professionals, clergy/chaplains, bereavement specialists, nurses, teachers, actors, business people all have become Certified Celebrants.

Note: InSight Institute is approved for funeral service continuing education credit with the APFSP and with each state board that requires CEU's for licensees.



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## How is it Offered?

#### Organization/Association/Firm Sponsorship Package

#### 1. Schedule a date with InSight Institute

Requirements: Must be three days (e.g. Monday - Wednesday, or Friday - Sunday)

#### 2. Confirm training schedule

First Day

Training 1:00 - 6:00

Dinner 6:00 - 7:00 (optional)

Second Day

Training 8:00 - noon Lunch 12:00 - 1:00 Training 1:00 - 5:00

Third Day

Training 8:00 - noon

#### Alternate training schedule

First Day

Training 3:00 - 6:00
Dinner 6:00 - 7:00
Training 7:00 - 9:00

Second Day

Training 8:00 - noon Lunch 12:00 - 1:00 Training 1:00 - 5:00

Third Day

Training 8:00 - noon

#### 3. Confirm a location

**Requirements:** A room large enough to hold 30 participants and contain a screen, AV cart and podium. The training can be held at a hotel or an association office or school.

Note: For the convenience of attendees, we usually arrange for a block of rooms at the hotel site of training or a nearby hotel, if the training is being held at an office or school. That is not a requirement.

#### 4. Arrange for meals

**Requirements:** Snacks and beverages on the first day, continental breakfast and lunch on the second day, continental breakfast on the third day as well as coffee, break food, sodas, etc. throughout the training.



#### Organization/Association/Firm Sponsorship Package continued

#### 5. Advertise to members

Note 1: If you are interested in having a presentation about Celebrants at your convention, associational meeting, or staff training prior to the Celebrant training, contact Glenda Stansbury for topics and costs.

Note 2: If this is a private training for one organization, there is no expectation for advertisement.



## Costs and Fees

#### What does it Cost?

- \$450 (US funds) per participant
- Travel, hotel and expenses for two trainers
- Expenses for training site/meals
- \$200 UPS Shipping or provide your organization's UPS or FedEx shipping account number.

Minimum guaranteed registration: 12

Maximum registration: 30

#### How to Set a Fee for Participants

The organization can set the registration fee for members, non-members, or staff as it sees fit.

#### 2022 Examples:

MFDA Member: \$985 / Non-Member: \$1195

NFDA Member: \$845 / Non-Member: \$995

NJSFDA Member: \$1600 / Non-Member: \$1800 (includes hotel accommodations)

Death Care Management Coucil: \$1275



### Add On

Add a Fourth Day of Training to also offer Public Speaking and Presentation Skills Coaching with Carol Little

Carol will observe the participants as they present their funeral services and use that feedback to improve and enhance their skills

- \$200 per participant
- Travel, hotel and expenses for one trainer
- Expenses for training site/meals

#### Who is Carol Little?

Carol Little is a Certified Master Trainer and Facilitator. In her 17+ year career she has trained leaders in the computer, finance, corporate real estate, automotive, funeral, electronics and health care industries, as well as many high-level executives and individuals. She also has four years experience providing public speaking training for InSight Certified Celebrants. Carol excels at helping people move beyond the roadblocks that prevent them from achieving their full potential. Dedicated and hardworking, Little is committed to her client's success. Her passionate and fun style keeps her clients coming back for more.



## Sponsors

#### Who has sponsored Celebrant training before?





























Wouldn't this be a great opportunity for your members or staff? Contact Glenda Stansbury at glenda@insightbooks.com or 405.810.9501 to schedule a 2022 training today!

