



## EYE TO THE SKY CERAMICS

### Wholesale Ordering & Pricing

*Thank you for interest in working with us! Due to the highly detailed nature of custom and branded products, Eye To The Sky Ceramics engages in a limited number of wholesale orders each year. So that we can take your order under consideration, please provide us with some information about yourself and your project!*

#### Customer Information

Name/ Business name: \_\_\_\_\_

Type of business: \_\_\_\_\_

Contact name (if different): \_\_\_\_\_

Phone #: \_\_\_\_\_ Text / Call / Either (Circle one)

E-mail: \_\_\_\_\_

Do you have social media accounts we can view? Ours is @eyetotheskyceramics

\_\_\_\_\_

We are in Western New York, in the Finger Lakes! Where are you located?

\_\_\_\_\_

## Project Information

What do you envision your project looking like? Draw us a sample below! If you feel more at ease writing a description, then that's great, too. This is just a starting point for developing your idea, not a final design! Some details to consider including:

- size
- color(s) and color placement
- shape/ handles
- branding
- use / function of piece



What is your time frame for completing this project? \_\_\_\_\_

With certain exceptions, we limit our wholesale orders to quantities of 50-100 pieces. We do not have quantity-based price breaks.

- How many pieces are you ordering? \_\_\_\_\_
- If more than one style of piece, how many of each? \_\_\_\_\_

Do you have a budget you are aiming to meet? If so, what is it? \_\_\_\_\_

Is your project based on a product we already produce, or a design of your own?  
Please describe: \_\_\_\_\_

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We are able to do some product branding by means of a custom-ordered stamp. There are several ways this can be worked into your project. Are you looking to have custom branding? *Yes / No* If so, please attach or send us an image of the brand(s) you want to use. Please note that we **do not** do in-house graphic design work, though we are happy to answer questions and make suggestions.

Thank you for the information! If we are able to take on your project, we will give you feedback on your design, timing, and budget, and develop a quote. If some aspects of your design cannot be done, or if we think there is a simpler or more economical way to go, we'll let you know!

### **Wholesale Pricing Guide**

*(on orders of 50-100 pieces)*

*Revised Dec. 2022*

<b>Form*</b>	<b>Price per piece</b>
basic 8oz teacup (handled)	\$20
basic 10oz tumbler (no handle)	\$18
basic 12oz mug (handled)	\$21
basic 16oz latte/ soup mug (handled)	\$22
add a raised applique w/ stamp	+ \$1.50 ea
add a custom stamp	+ \$ .50 ea + cost of stamp
use an in-house standard glaze**	+ \$ .25 ea
use an in-house specialty glaze**	+\$ 1.00 ea
use a custom order glaze	+. 50 ea + cost of glaze

\* Please inquire about other forms with wholesale potential (ie. candle cups, incense stands, creamers, etc.) and about the standard clay bodies we use.

\*\* Please inquire about the glazes we currently have in stock.

We use UPS Ground for shipping, unless another carrier is specified. Depending on the size of the order, there may be additional packing charges. Reasonably priced hand delivery is an option depending on your location.

Once your order is finalized, we require a 50% deposit on the quoted total in order to begin work. The deposit must be received before custom stamps or glazes can be ordered.

Please contact us if you have any questions. We look forward to working with you!

- Kate and Nick  
Eye To The Sky Ceramics

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