

Trust us to represent you! We're sammysoap,



Karen Copeland

St. Louis's award winning soap company. We began handcrafting the highest quality cold processed soaps in 2014 and continue the commitment today as the only locally owned independent mission driven soap factory in Missouri. sammysoap is a job creation machine for adults with intellectual and developmental disabilities disguised as the world's best soap company. Our 100% all natural vegan soaps for face and body are made of Earth's most indulgent ingredients. No artificial anything. We exist in support of human health, a clean planet, and wage equality.



Beth Forsee







- Remote Workers
- Contractors
- Donors
- Sponsors
- Vendors
- Colleagues
- Groups
- · Clubs



# Perfecting an Everyday Product

100% All Natural Soap
No Artificial Anything
Vegan

Wildcrafted & Organic

**Fair Trade** 

Handmade

**Small Batch** 

Sustainable

Transparent Labeling

**Zero Waste** 

**Mission Driven** 

**Dedicated to Human Health** 

and Community

**Permanent Disability** 

**Employment** 

Wage Equality

**USA** 

sammysoap®

# 4 TIERS

### SIX PACK GIFT BOXES

- Boxes contain six unique soaps individually wrapped in sustainable cartons with linen labels, each bar is 4.5 oz
- Holiday boxes and best sellers
- Custom labels are available for orders qty 100+ with 4 12 weeks lead time
- Fulfillment options available

### THREE PACK GIFT BOXES

- Boxes contain three unique soaps individually wrapped in sustainable cartons with linen labels, each bar is 4.5 oz
- Holiday boxes and best sellers
- Custom labels available for orders gty 100+ with 4 12 weeks lead time
- Fulfillment options available

### INDIVIDUALLY WRAPPED SOAPS IN SUSTAINABLE CARTONS

- 4.5 oz bars
- Best sellers featured on pages 18 21
- Custom labels available for orders qty 100+ with 4 12 weeks lead time
- Fulfillment options available

### INDIVIDUALLY WRAPPED SOAPS IN BANDED OVERLAMINATE LABELS

- 4.5 oz bars featured on pages 9 and 13
- Holiday favorites and best sellers
- Fulfillment options available

### **Custom Labels**

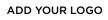
### INDIVIDUAL SOAPS AND GIFT BOXES

- For individual soaps, choose preferred soap formulas from choices on pages 18-21, then we will customize the label.
- Gift box labels are preprinted with contents and ingredient lists. Soap contents for all boxes are preset. The soaps within three- and six-pack gift boxes are not interchangeable. Once labels are selected, (which means selecting soaps), we will insert your logo or message in the space provided.
- Lead times vary for custom orders. Shop early for best results.





YOUR COMPANY LOGO HERE



CHOOSE FROM OUR BEST SELLING LABEL PATTERNS FEATURED ON PAGES 10-12 AND 14-15



contact beth@sammysoap.com 314.287.7020

# CHOOSE A DESIGN THAT'S ON THEME ...



**Kick Off Annual Sales Drives** 



Make Lemonade Out of Lemons



Hit Goals Out of the Park



# ... OR MIX & MATCH BEST SELLERS



## Holiday

### THREE PACK GIFT BOXES









### WARM WISHES

ORANGE BLOSSOM
EUCALYPTUS
LAVENDER MINT



### **NUTCRACKER SWEET**

PEPPERMINT VANILLA BEAN CINNAMON SPICE



### **BABY IT'S COLD OUTSIDE**

EUCALYPTUS BALSAM FIR FRANKINCENSE & MYRRH



### FA LA LA LA LA

CITRUS OAT SWEET SPEARMINT LAVENDER FLOWER



HAPPY HOLIDAYS

LEMON VERBENA LAVENDER WHITE OAT EUCALYPTUS



### но но но

SWEET SPEARMINT ORANGE PATCHOULI LAVENDER BLUE OAT



### **KEEP IT UP SANTA**

ORANGE PATCHOULI
YLANG YLANG OREGANO
NAPOLEON'S BROWN WINDSOR



**MERRY CHRISTMAS** 

SWEET SPEARMINT ORANGE PATCHOULI LAVENDER FLOWER



PEACE ON EARTH

CINNAMON SPICE FOREST MINT CITRUS OAT



FESTIVAL OF LIGHTS

EUCALYPTUS ORANGE BLOSSOM CINNAMON SPICE



HOLIDAY GREETINGS

LEMON VERBENA LAVENDER CHAMOMILE ROSE SANDALWOOD



**DECK THE HALLS** 

BALSAM FIR ROSEMARY SAGE PEPPERMINT MOCHA



### **GREETINGS OF THE SEASON**

EUCALYPTUS CINNAMON SPICE CITRUS OAT

# Holiday

### SIX PACK GIFT BOXES

### SEASON'S GREETINGS

EUCALYPTUS
CINNAMON SPICE
ORANGE BLOSSOM
SWEET SPEARMINT
LAVENDER FLOWER
CITRUS OAT







### **JOYEOUS NOEL**

LEMON VERBENA, EUCALYPTUS,
ORANGE BLOSSOM, TANGERINE GERANIUM,
LAVENDER MINT, COCONUT LIME



### BEAUTIFUL

LAVENDER MINT, ORANGE BLOSSOM, ROSE SANDALWOOD, ORANGE MANGO, LAVENDER FLOWER, ROSEMARY MINT



### EARTHLY DELIGHT

SWEET SPEARMINT, LAVENDER MINT, CITRUS OAT, CINNAMON SPICE, FOREST MINT, ORANGE PATCHOULI

# Holiday

### **INDIVIDUALLY WRAPPED SOAPS**

BANDED MATTE OVERLAMINATE LABEL













MERRY CHRISTMAS
CINNAMON SPICE

**HO HO HO**EUCALYPTUS





JACK FROST
LAVENDER MINT

**MENORAH**EUCALYPTUS





JOYEUX NOEL VANILLA ALMOND NUT

**SWEET ORANGE**CITRUS OAT

13



BOX OF SUNSHINE

LEMON VERBENA

ORANGE MANGO, COCONUT LIME



GENTLEMAN'S CHOICE
ICELANDIC OAKMOSS,
NAPOLEON'S BROWN WINDSOR, BAY RUM



100% ALL NATURAL HANDMADE ST. LOUIS
ORANGE BLOSSOM,
EUCALYPTUS, CINNAMON SPICE

### THREE PACK GIFT BOX BEST SELLERS



BEST OF STL

LAVENDER FLOWER

CITRUS OAT

SWEET SPEARMINT



IT'S YOUR DAY
EUCALYPTUS
LAVENDER FLOWER
ORANGE MANGO



CITRUS TWIST
LEMON VERBENA
COCONUT LIME
TANGERINE GERANIUM



COLOR ME GORGEOUS
LAVENDER CHAMOMILE
ROSE SANDALWOOD
LEMON VERBENA



HOME SWEET HOME
LAVENDER FLOWER
CITRUS OAT
CINNAMON SPICE



THANK YOU

ROSE SANDALWOOD

LAVENDER BLUE OAT

ORANGE BLOSSOM



LAVENDER
LAVENDER PATCHOULI
FRENCH LAVENDER CHAMOMILE
WHITE LAVENDER OAT



GRAND SLAM
ATHLETE'S BAR
EUCALYPTUS
MOSQUITO BAR



BIRTHDAY BOX
CITRUS OAT
LAVENDER FLOWER
SWEET SPEARMINT



SAINT LOUIS BEER LONDON ALE OAT STOUT PUMPKIN ALE



UP UP & AWAY
CITRUS OAT
LAVENDER FLOWER
SWEET SPEARMINT



BIRTHDAY WISHES
LAVENDER FLOWER
LEMON VERBENA
ORANGE BLOSSOM

### **Best Sellers**

INDIVIDUALLY WRAPPED SOAPS
BANDED MATTE OVERLAMINATE LABEL

1

TONS OF FUN BABY BAR

HAPPY BIRTHDAY BANNER LAVENDER FLOWER

HAPPY BIRTHDAY LAVENDER MINT

2

USA SWEET SPEARMINT
STL FLAG ORANGE BLOSSOM
MISSOURI STATE SEAL UNSCENTED

3

LAVENDER HIGH ALTITUDE LAVENDER
THANK YOU SWEET SPEARMINT
MULTI LANGUAGE THANK YOU LAVENDER FLOWER

1

HANDMADE ST. LOUIS EUCALYPTUS
WELCOME TO MISSOURI ATHLETE'S BAR
CHOCOMINT PEPPERMINT MOCHA







2







3







4







# Individually Wrapped Soaps Best Sellers



ALMOND OAT MAY CHANG MANGO

ATHLETE'S BAR MADAGASCAR

AVOCADO LIME MOSQUITO BAR

BAY BABASSU NAPOLEON'S BROWN WINDSOR

CINNAMON SPICE ORANGE BLOSSOM

CITRUS OAT ORANGE MANGO

COCONUT LIME ORANGE PATCHOULI

DOUBLE MINT HEMP PATCHOULI

EUCALYPTUS PEPPERMINT

FOREST MINT ROSE SANDALWOOD

FRANKINCENSE MYRRH ROSEMARY MINT

GARDENER'S SCRUB SHAMPOO BAR

ICELANDIC OAKMOSS SOUTH SEA BLEND

LAVENDER CHAMOMILE SUNDANCE

LAVENDER FLOWER SWEET SPEARMINT

LAVENDER BLUE SMOOTH TEA TREE GOLDENSEAL

LAVENDER BLUE OAT TEA TREE LAVENDER

LAVENDER MINT UNSCENTED

LAVENDER PATCHOULI VANILLA BEAN

LAVENDER WHITE VANILLA ALMOND NUT

LEMON VERBENA







4.5 OZ EACH BAR

PAPER PACKAGING RAW RECYCLED

### **Three Rich Natural Colors**

**FSC® CERTIFIED** Responsible forestry

RENEWABLE ELECTRICITY Manufactured with 100% renewable green electricity

MADE CARBON NEUTRAL PLUS Ensuring a reduction in carbon emissions

GREEN SEAL™ CERTIFIED Minimum 30% post consumer fiber, including mill packaging

PROCESSED CHLORINE FREE 100% post consumer recycled papers

### **EXPLORE THE WORLD**

Let Nature be your Guide
Understanding sammysoap's commitment
to 100% All Natural



Our artisan soaps are crafted by hand in Kirkwood, MO using pure, clean plant ingredients from around the world leaves, roots, seeds and oils. 100% vegan. Our ingredients are not modified versions of plants. Our ingredients are plants. No ingredient is manipulated or adultered. Many of our soaps are versions of traditional global recipes and ingredient combinations that have stood the test of time. These plants were medicine before modern pharmacology and they retain their medicinal values today. Some formulas are hundreds of years old. Other soaps have been formulated based on a sense of place because ingredients combine well based on native plant preferences and geography. Using 100% all natural soap is in harmony with body, soul and planet. Once you feel the difference, you'll understand our commitment to 100% all natural products. One hundred percenters never go back.







FRANCE



PACIFIC



**MADAGASCAR** 







SIOUX



**CALIFORNIA** 



**BRAZIL** 



CANADA & USA



ITALY



INDIA



**CHINA** 

20

### **Balancing Purpose and Profit**

sammysoap considers the impact of our decisions on workers, customers, suppliers, community and environment. We are proud to be part of a community of leaders who are driving a global movement as a force for good.

### sammysoap®

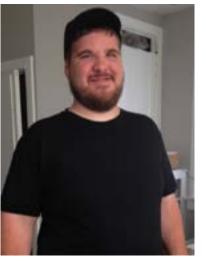
















## sammysoap® corporate gifts

### **TERMS AND CONDITIONS**

#### CORPORATE TRADE ONLY

Items available through our corporate gift programs are not for resale.

#### MINIMUM PURCHASE

Minimum orders are \$500. Custom orders require minimum quantity requirements. Reorders and add-ons are subject to sammysoap production availability. For best results, order early.

#### **NEW ACCOUNTS**

Must be a registered business. Copy of business registration required. Non-profits are required to submit tax-exempt documentation. Verification of all business documentation will be required prior to acceptance of any order.

#### PAYMENTS / DISCOUNTS / TERMS

No unplanned walk-in transactions allowed. Credit card, cash or check is required payment, credit cards will be charged one half down at the placement of the order and one half upon order completion. Please allow 7 business days from receipt of check for processing. Terms proposed by purchaser, either in writing or otherwise, including terms contained on purchaser's order documents do not become part of the agreement unless they are expressly accepted in writing by sammysoap. Shipping charges and fulfillment are not included in product costs and will be added to the order.

### **PRICES**

All prices are subject to change without notice. A minimum \$120 graphic design and proof fee will be added to custom label orders per design.

### **CANCELLATIONS**

Please make cancellations promptly. Cancellations received after soap is made are subject to a 25% restocking fee. Custom labels costs are nonrefundable.

### **FULFILLMENT**

Fulfillment provided by sammysoap will be priced by sammysoap on a case by case basis and in agreement with customer prior to acceptance of any fulfillment order. sammysoap's preferred carrier is USPS.

### **DAMAGED / MISSING MERCHANDISE**

Report damage within 5 days of merchandise receipt (Carriers will not honor claims after 15 days.) Failure to report damage by carrier promptly may result in failure to refund. Do not return merchandise yourself. Keep original carton, all packaging materials, and the damaged item. Damage for packages shipped should be noted on both the driver's copy

and your copy of the bill of lading. Have the driver sign both copies of Bills of Lading. If you are unable to inspect the shipment, please notate on the Bills of Lading or delivery receipt "subject to inspection for concealed damages or shortages". If concealed damages are found, keep the carton and call the carrier for an inspection report within 24 hours. If we can be of any service to help file claims, call sammysoap customer service at (314) 287-7020. To expedite defective merchandise claims, send a full picture of the item alone and close up to the damage.

### **DEFECTIVE GOODS**

No merchandise may be returned without authorization from sammysoap customer service. Do not discard any packaging in which product was received. We may need codes from packaging for reconciliation. Packaging may be reused for returning the product to sammysoap.

#### **GENERAL RETURNS**

Corporate gift sales are final and nonrefundable. No merchandise may be returned without authorization from customer service. Special circumstances may trigger an appeal at the discretion of sammysoap and subject to a restocking fee. Customer is responsible for all return charges including freight and administration fees.

#### **DELIVERY TERMS AND SHIPPING CHARGES**

All prices are FOB Kirkwood, MO, USA and subject to change without notice. Freight cost will be added to your invoice at the time of the shipment. sammysoap's preferred carrier is UPS (USPS for fulfillment). Customer pays all shipping charges. Upon request, we offer Next Day, Second Day, and Third Day deliveries at customer's expense. Additional fees for same day rush shipments may apply but they may not always be possible. Absolutely no unplanned add on's or pickups from sammysoap's St. Louis, MO factory.

#### **IMAGES**

All images are the sole property of sammysoap and use is strictly prohibited without the express written consent of sammysoap. Purchasing product does not automatically transfer permission to use photos or reproduce any portion of this catalog for any reason, promotional or otherwise. Contact customer service for permission request and fees.

### **PURCHASING TERMS AND DOCUMENTS**

Any pricing, discounts, dating or other purchasing terms proposed by purchaser, either in writing or otherwise, including terms contained on purchaser's order documents do not become part of any agreement unless they are expressly accepted in writing by sammysoap.



### sammysoap® Corporate Gift

### **HOLIDAY SIX PACK GIFT BOXES**

SEASON'S GREETINGS **\$45.00** BEAUTIFUL **\$48.00** 

JOYEUX NOEL \$50.00 EARTHLY DELIGHTS \$46.00

### HOLIDAY THREE PACK GIFT BOXES

BABY IT'S COLD OUTSIDE \$32.00 HAPPY HOLIDAYS \$38.00 NUTCRACKER SWEET \$30.00 DECK THE HALLS \$32.00 HOLIDAY GREETINGS \$38.00 PEACE ON EARTH \$28.00

WARM WISHES HOLIDAY \$28.00

FA LA LA LA LA \$28.00 HO HO HO \$28.00

FESTIVE LIGHTS \$28.00 KEEP IT UP! SANTA \$32.00 GREETINGS OF THE SEASON \$28.00 MERRY CHRISTMAS \$28.00

### INDIVIDUAL HOLIDAY BARS IN BANDED WRAPPERS

BALSAM FIR \$8.95 JACK FROST \$8.95 MERRY CHRISTMAS \$8.95

CANDY CANE \$8.95 JOYEUX NOEL \$10.45 SWEET ORANGE \$8.95

HO HO HO \$8.95 MENORAH \$8.95

### **BEST SELLERS THREE PACK GIFT BOXES**

 100% ALL NATURAL HANDMADE \$28
 CITRUS TWIST \$38.00
 GRAND SLAM \$32.00

 BEST OF STL \$28.00
 COLOR ME GORGEOUS \$38.00
 HOME SWEET HOME \$28.00

 BIRTHDAY BOX \$28.00
 GENTLEMAN'S CHOICE \$36.00
 SAINT LOUIS BEER \$38.00

 BIRTHDAY WISHES \$32.00
 IT'S YOUR DAY \$28.00
 THANK YOU! \$32.00

 BOX OF SUNSHINE \$32.00
 LAVENDER \$34.00
 UP UP & AWAY \$28.00

### INDIVIDUAL BEST SELLERS IN SUSTAINABLE CARTONS

ATHLETE'S BAR \$9.95 LAVENDER CHAMOMILE \$9.95 PEPPERMINT \$8.50

AVOCADO LIME \$11.50 LAVENDER FLOWER \$8.50 ROSE SANDALWOOD \$11.50 BAY RUM \$9.95 LAVENDER BLUE SMOOTH \$8.50 ROSEMARY MINT \$8.50

CINNAMON SPICE \$8.50 LAVENDER BLUE OAT \$8.50 SHAMPOO BAR \$9.95
CITRUS OAT \$8.50 SOUTH SEA BLEND \$8.50

COCONUT LIME \$8.50 LAVENDER PATCHOULI \$9.95 SWEET SPEARMINT \$8.50 DOUBLE MINT HEMP \$8.50 LEMON VERBENA \$11.50 SUNDANCE \$9.95

EUCALYPTUS \$8.50 MOSQUITO BAR \$9.95 TEA TREE GOLDENSEAL \$9.95

FRANKINCENSE MYRRH \$11.50 ORANGE BLOSSOM \$8.50 TEA TREE LAVENDER \$9.95
FOREST MINT \$8.50 ORANGE MANGO \$8.50 UNSCENTED \$8.50

GARDENER'S SCRUB \$8.50 ORANGE PATCHOULI \$8.50 VANILLA BEAN \$9.95

ICELANDIC OAKMOSS \$11.50 PATCHOULI \$8.50 VANILLA ALMOND NUT \$9.95

#### EXPLORE THE WORLD—INDIVIDUAL SOAPS IN SUSTAINABLE CARTONS

ALMOND OAT \$9.95 LAVENDER WHITE \$9.95 NAPOLEON'S BR WINDSOR \$9.95

 BAY RUM \$9.95
 LEMON VERBENA \$11.50
 PEPPERMINT \$8.50

 FOREST MINT \$8.50
 MADAGASCAR \$9.95
 SOUTH SEA \$8.50

 FRANKINCENSE MYRRH \$11.50
 MAY CHANG MANGO \$8.50
 SUNDANCE \$9.95

### INDIVIDUAL BEST SELLING BARS IN BANDED WRAPPERS

CHOCOMINT \$11.95 HAPPY BIRTHDAY \$8.95 LAVENDER SOAP \$11.95 TONS OF FUN \$11.95 USA \$8.95 THANK YOU \$8.95

HANDMADE ST. LOUIS \$8.95 STL FLAG \$8.95 MULTI LANG THANK YOU \$8.95
HAPPY BIRTHDAY BANNER \$8.95 MISSOURI STATE SEAL \$8.95 WELCOME TO MISSOURI \$10.45