

## MXNEY Finance. Fearless.

## Our products explained in detail





## Democratizing access to financial services with economy of scale-like properties

#### **Funding**

We make it possible for ecommerce business owners to scale with flexible, easy-access growth loans and A-grade strategic advisory. between

 $0.5 - 10 \, \text{m}$ 

GBP in funding

#### **Wallets**





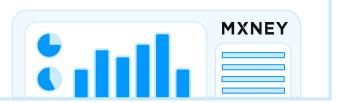


Cards

Wire transfers

#### **Dashboard & Analytics**

We give business owners the possibility to view all of their most important business metrics on one, centralized platform.



#### **Payments**







PayFac

PSP

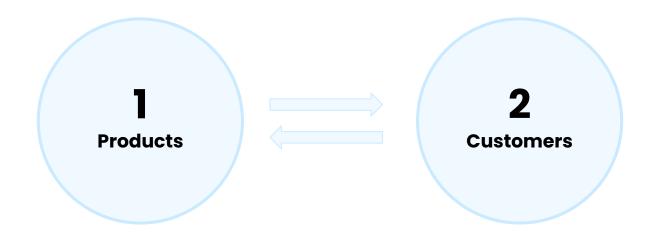
Instant payout

### Let's take a step back.

## What are the two things all ecom businesses need?



## Let's take a step back – what do ecom businesses need?





# And what do ecom businesses need to have in order to get these two things?





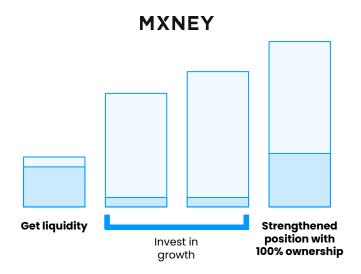


# Because even if you have a good ecommerce business, you grow like this:





## But we make it possible for you to grow like this:





# By giving you a little piece of your future, today.



### **Funding offer: 800.000 DKK**

1

You get

**GBP 25.000** 

up-front

2

We scale for

~ 4 months

whilst repaying

3

We repeat

8 times

for sticky growth



### How is our type of capital different?

### **MXNEY**

- Is incentivized to grow your business at all times in the collaboration
- Is 100% focused and specialized on developing ecommerce businesses
- Dedicates an FTE to advice, sparring, network and support for you
- Flexible repayment tailored to your business
- Has developed a network of ecom specialists & service providers
- Does not take ownership or decision making power from your business
- Takes 50% of the risk on the capital throughout the collaboration

### **Traditional bank**

- Earns more money the longer it takes for you to pay back
- Has no specialization within ecommerce or online business
- Does not engage themselves in growth advisory or strategy sparring
- Demands for you to take 100% of the risk on the capital personally
- Has not developed a network of ecom specialists & service providers
- No flexibility with instalments and no win-win incentive
- Loan is cheaper if everything goes right for the business during the term

#### **Traditional investor**

- Wants ownership of your business in all cases
- Takes decision making power from the business owners
- Slows down execution speed due to board presence and power
- Has their own agenda of what they want your business to be
- Demands to be the first to "win" in case you exit the company
- Is more expensive in terms of earnings than a loan in many cases
- Will give you sparring and advice, but based on **gut feeling**



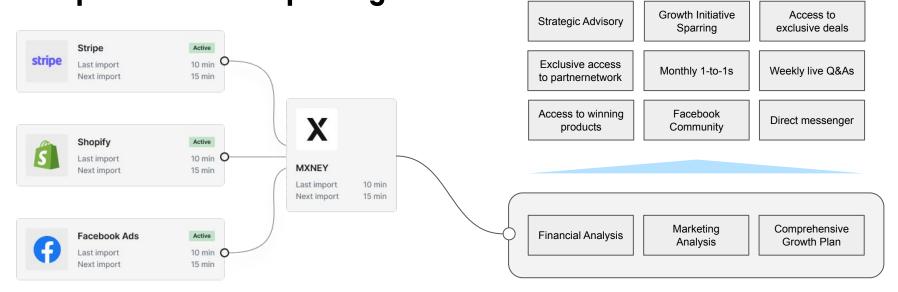
## ...but we are so much more than just money...



# ...we are



Which means technology, capital and competences in one package.





### So to sum up:

With MXNEY Funding comes capital, competences, technology and network.



**Markets & Customers** 

### So let's talk markets & ICP's

\*ICP: Ideal Customer Profiles

MXNEY Intro Core Products M & C Work with cases Thanks <u>3</u> of 6

**Markets & Customers** 

# Allowing small business owners in Northern Europe to scale like crazy

Currently with portfolio companies in:

- Denmark
- Sweden
- Norway
- Netherlands
- UK

With near plans for expansion to Western Europe

And headquartered in Copenhagen





Work w/ Cases

## Helping ecommerce owners grow their businesses every step of the way

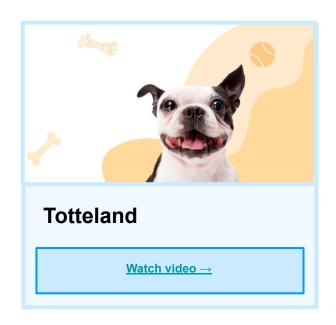
All of our cases get a dedicated advisor who helps them build strategy and implement strategic initiatives as well as get in touch with the right people who can help them grow.

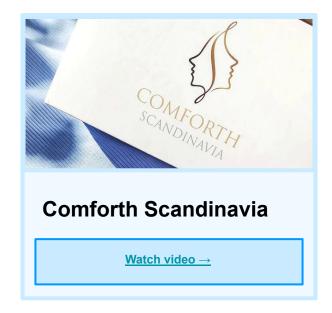




**Markets & Customers** 

### Meet some of our cases









**Totteland** 

Totteland was founded by Frederik Tychosen with the aim of providing high quality products to keep dogs healthy and happy.

Industry: Pet toys and accessories

Company site: Totteland.dk

With MXNEY, Totteland **grew it's recurring customer base** through targeted lead generation and email campaigns

#### **Totteland in numbers**

Recurring customer growth

Subscriber growth

**57%** 

450%





**Comforth Scandinavia** 

Comforth Scandinavia is a Danish, family-owned company established in 2020 offering innovative beauty and spa products Industry: Beauty and Health

Company site: https://comforth.dk/

Comforth moves into D2C, delivering 520% sales growth after just 10 months while doubling average order values.

**Comforth Scandinavia in numbers** 

Sales growth AOV

520% 2x



Growth funding is in place. Let's get busy scaling your e-commerce brand.

We blend creativity \$\xi\$ digital technologies so clients can flourish in an age of digital transformation.











Contact Peach Loves Digital to get your e-commerce growth journey started.

- **9800 988 2005**
- help@peachlovesdigital.co.uk
- www.peachlovesdigital.co.uk





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