HP Inc. 1501 Page Mill Road Palo Alto, CA 94304 USA hp.com



16 January 2024

RE: HP U.S. Qualified Distribution Network Status - Teknoraks LLC - HPI LID 991001742826

Dear HP Partner,

We are writing to inform you that your HP U.S. Qualified Distribution Network Application review has been completed.

**Teknoraks LLC - HPI LID 991001742826** is now **Qualified** for the following Product Lines:

Commercial Business Personal Systems (BPS)

Consumer Personal Systems (CPS)

## **Next Steps:**

Under the Network, resellers are required to meet all eligibility criteria annually in order to maintain good standing in the Network.

- Review the HP U.S. Qualified Distribution Network Terms & Conditions
  - o You are granted 12 months to meet revenue requirements.
- Review the HP Brand Standards Guide
  - o Your website will be reviewed in <u>90 days</u> to ensure adherence to HP Brand Standards.
  - o Your website will be audited annually for HP brand criteria thereafter.
- Share your Qualified status with your HP Authorized Distributor/Wholesaler
  - Your distributor representative may also reach out this mailbox for confirmation.

Purchases of all HP products governed under the Network must be made through HP U.S. authorized distributors for resale to end user customers only in the U.S.

Please note, HP implements a **Minimum Advertised Price "MAP" Policy**. All MAP Policy documents and the MAP Price List, which is updated weekly, are located on the <u>Partner Portal</u>.

HP Partner Portal Click Path: Home -> Products -> Promotions & Pricing -> Minimum Advertised Price

HP reserves the right to audit resellers for ongoing compliance with the Network criteria listed in the terms and conditions at any time. Please contact your HP sales rep or email HP U.S. Qualified Distribution Network with any questions about the Program.

We value your partnership and continued support of HP Inc. Thank you for considering HP Inc. in your business needs.

**HP U.S. Qualified Distribution Network**