



Full Job Description

Job title Senior Sales Executive

Job type Full-time, Permanent

About the Company: Tadhg O'Connor Ltd is one of Limerick's largest retailers with a complete offering from foundations to furnishings. Established in 1978, this family run business now operates three stores in Co. Limerick, a builder's providers in both Rathkeale and Newcastle West as well as a state of the art 40,000 square foot Furniture & Electrical showroom in Rathkeale. Employing over 100 staff, this business has grown from strength to strength over the years and is widely recognised as a great place to work.

About The Job:

Tadhg O'Connor Ltd are now seeking to hire an experienced, career focused, ambitious and determined person to join our sales team. We currently have an opening for a Senior Sales Executive in our Electrical (Euronics) Department based in our Rathkeale store. Experience of the industry would be an advantage, but full training will be provided.

YOUR JOB – your tasks will include:

- Delivering best in class service to our customers including expert advice on our products and services
- Assisting customers in choosing and designing their dream electrical appliances.
- Selling to both retail and trade customers
- Produce appropriate customer quotations
- Ensure all quotations are followed up in a timely manner.
- Dealing with all customer queries including telephone queries, in an efficient and professional manner.
- Maintaining the highest standards of store presentation and cleanliness
- Managing point of sale processes, including cash, card & credit transactions.
- Adhering to policies and procedures for the security of cash and merchandise.
- Product coding, pricing, and updating of prices on goods for re-sales.
- Adherence to all Society policies & procedures, Health & Safety procedures, and reporting of any hazards to the Branch Management.
- Carrying out any additional duties as required to meet business requirements

YOUR PROFILE – your knowledge, skills and experience include:

- **Experience:** You will have held a similar position in a retail environment (preferably Electrical sales). Experience and product knowledge within the electrical industry will be an important factor.
- **Hardworking, Conscientious and Self Motivated:** Ability to focus efforts and energy on successfully achieving standards of excellence in delivery of goals and objectives.

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Compensation Package:

A very attractive remuneration package – including a contributory pension scheme, Store Discounts, Commission, and a Target driven bonus, that is accelerated if pre-agreed targets are exceeded.

Job Types: Full-time, Permanent

Benefits:

- Company pension
- Employee discount
- On-site parking

Schedule:

- 8 hour shift

Supplemental pay types:

- Commission pay
- Performance bonus

Schedule: Monday to Friday

Work Location: Rathkeale, County Limerick