



REEMI  
ANNUAL REPORT  
2022 - 2023

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<b>Date of Formation</b>	7 December 2018
<b>Nature of Business</b>	Health Services
<b>Charitable Trust</b>	Registered Charity CC56441
<b>Address</b>	74a McKenzie Road Mangere Bridge, Auckland 2022
<b>Trustees</b>	Emily Ying Hey Au-Young Jonathan Charles Dann <i>- resigned 16th March 2023</i> Catherine Elizabeth de Zwaan Kate Maree Falconer Marc Wynyard Fountain Murray James Burt <i>- appointed 23rd March 2023</i>
<b>Accountants</b>	Advanced Accounting Ltd.
<b>IRD Number</b>	128 352 031
<b>Bankers</b>	Bank of New Zealand
<b>Solicitors</b>	Cooper Rapley Lawyers

#### **ENTITY STRUCTURE**

Reemi is governed by a Board of Trustees. Our Trust Deed states that we must have between three and seven Trustees. We currently have five Trustees that constitute our governance board. All serve voluntarily. In addition the Board has a paid Secretary, Zara Packham.

The day to day running of the Trust is taken care of by the Executive Director on a voluntary basis and is charged with overall management and oversight of Reemi's staff, resources, and operations. The Trust also contracts staff for specific projects and uses approximately 10 volunteers in order to run its operations and achieve its service outcomes.

#### **MAIN SOURCES OF ENTITY'S CASH AND RESOURCES**

Government and corporate grants and project revenue, donations.

#### **MAIN METHODS USED BY ENTITY TO RAISE FUNDS**

Reemi is active in applying for grants from non-governmental organisations, and seeking donations from individuals and sponsorship from businesses.

#### **ENTITY'S RELIANCE ON VOLUNTEERS AND DONATED GOODS OR SERVICES**

Donated goods and services play a vital part in our existence. The Trust relies significantly on gifts of volunteer time for all day-to-day operations, such as research, partnerships, and product development. These expert volunteers ensure we can run at a professional level without having the high cost of extra staff members or contractors.

# MISSION

Reemi is an expression of care and compassion for the under prioritised issue of periods. We aspire to work all around the world to see change by:

Bringing **reusable, sustainably produced, quality, hygienic** menstrual products to people in developing countries.

**Providing access to information** about their health and menstruation in a way that is easily understood.

Underpinning these goals is a **heart for the most vulnerable**, those who have the least knowledge, the least choice and the least amount of access.



# INTRODUCTION

Kia ora!

Back in 2015, I first learnt about period poverty in Syrian refugee camps in Lebanon and Jordan. The idea that a normal bodily function was so under prioritised for people fleeing war just never left me and hence, Reemi was born. After many years of working in the garment sector it has delighted me that this year we were able to, for the first time, begin work in the humanitarian sector. Our heart remains committed to working with people in the garment sector but as we grow, we seek to offer manaakitanga (hospitality) and compassion to those in the most complex situations who have their periods.

We want to honour World Vision Vanuatu as our newest partner, as we worked together on a pilot to support people with disability in a post-disaster setting. We are humbled by the dignity our period products could offer, as girls were able to manage their period without caregiver support for the first time.

Although on paper this year's overall impact may not seem as remarkable, we have invested a lot of energy into strengthening Reemi's foundations to ensure long term sustainability. This has enabled us to hire our first employee at Reemi, Nevada, who has been leading our product development and manufacturing as a contractor and volunteer with Reemi for many years.

We thank you for backing us, to our partners for trusting us and to the people we are privileged to serve for your generosity in working with us.

Ngā mihi nui,  
Emily Au-Young, Executive Director



# WHY PERIODS?

“Even though they don’t have a house anymore or it is damaged, these victims will not want to move into the evacuation centres. Carers are also ashamed because they are with these young girls who need to use the toilets and are menstruating.” (World Vision Vanuatu Report)

Inadequate menstrual hygiene management (MHM) has been increasingly acknowledged as a global health concern that has been under-prioritised by public health practitioners and the humanitarian sector<sup>1</sup>.

In a recent gaps analysis published by Elrha, a global charity that finds solutions to complex humanitarian challenges through research and innovation, MHM has been recognised as one of the top 10 gaps in humanitarian settings concerning people affected by crisis<sup>2</sup>. In many low income countries girls and women<sup>3</sup> rely on poor quality materials such as old cloth, cotton wool, leaves and ash to manage their menstruation<sup>4</sup>.

- In Bangladesh, around 65% of adult women use old cloth, repurposed from an old saree or similar materials<sup>5</sup>.
- The limited availability of private washing facilities means many

women reuse material such as menstrual cloth without washing or drying it properly, but instead storing the damp cloth directly under their mattress or in a cupboard. This potentially leads to detrimental health and social consequences. Using unhygienic materials is associated with recurring urinary tract infections, missed days at school or work, infertility and disability as well as stress and anxiety.

- A study by the Water Supply Sanitation Collaborative Council in Bangladesh suggests that infections caused by using old cloth during menstruation lead to 73% of women missing work for an average of 6 days a month<sup>6</sup>.
- In addition to the day to day challenges that menstruation presents to women and girls in Bangladesh, there are many social taboos and stigma attached to even discussing the topic, let alone women acknowledging when they are

menstruating or even allowing any menstrual-related products being washed or dried, to be seen.

- Many girls have no knowledge or education regarding menstruation before experiencing their first period.
- Menstruators with disabilities were five times more likely to use different bathing facilities to others in the household, nearly twice as likely to miss social activities, and three times more likely to eat alone during menstruation.<sup>7</sup>
- Displacement in an emergency can disproportionately affect people with intellectual disabilities’ ability to manage menstruation.<sup>8</sup>
- Hygiene kit provisions do not consider the unique needs of people with disabilities and often do not include enough menstrual materials.<sup>9</sup>
- Devastatingly, the practice of Chaupadi in Nepal has led to recent deaths by snake bites when women are forced to live on their own.

<sup>1</sup> Sommer, M., et al. “What is the scope for addressing menstrual hygiene management in complex humanitarian emergencies? A global review.” *Waterlines*, vol. 35, no. 3, 2016.

<sup>2</sup> Lantagne, D., Yates, T., & Ngasala, T. (2021). *Gaps in WASH in Humanitarian Response: 2021 Update*. Elrha: London.

<sup>3</sup> Throughout this report, we use the term ‘girls and women’ as a stand-in for all those who menstruate regardless of gender identity.

<sup>4</sup> Sumpter, C. and B. Torondel (2013). “A systematic review of the health and social effects of menstrual hygiene management,” *PLoS ONE*, 8, e62004, 2013

<sup>5</sup> Bangladesh Bureau of Statistics. “National Hygiene Survey 2018.” 2020.

<sup>6</sup> WSSCC. (2013). “Celebrating womanhood: How better menstrual hygiene management is the path to better health, dignity and business.” London: Water Supply & Sanitation Collaborative Council (WSSCC).

<sup>7</sup> “The weather is not good”: exploring the menstrual health experiences of menstruators with and without disabilities in Vanuatu Wilbur, Jane et al. *The Lancet Regional Health – Western Pacific*, Volume 18, 100325

<sup>8&9</sup> Morrison, C., & Wilbur, J. (2022, May 25). *Menstrual Hygiene Day - Exploring the Menstrual Health Experiences of People with Intellectual Disabilities*. Elrha. Retrieved August 30, 2023, from <https://www.elrha.org/project-blog/menstrual-hygiene-day-world-vision-vanuatu/>

# 07 YEAR IN REVIEW

## YEAR IN REVIEW

This was the first year we could travel after COVID-19, enabling us to build new partnerships and strengthen our existing relationships. We shifted to focus on strategic initiatives to ensure our long term sustainability. This included refining our five year plan, innovating our education model, improving our product costs and finding new strategic partnerships. Our research has continued and this year was the first year we were able to support work in the humanitarian field.

## A FOCUS ON HUMANITARIAN: VANUATU

Since the inception of Reemi, we have focused solely on Bangladesh. This year, we focused our energy and efforts into forming partnerships to expand into humanitarian work, which led to our first project outside of Bangladesh. World Vision Vanuatu invited us to join a pilot to support people with disability in a post-disaster setting. Nevada, Head of Product & Design, was able to spend time with the team in Vanuatu to learn how the products were used and how they could be improved. We were stunned to learn that caregivers may be hesitant to take their daughters to cyclone shelters if they were on their period, and in general are very rarely allowed out of the house for fear or leakage and we hope this work will continue to empower caregivers and their daughters.

## IDE IN COX'S BAZAR

Our existing partner, IDE, has been working in the host community for the Rohingya refugees in Cox's Bazar with UNICEF. As part of their commitment to the host community, they have been trialling our MHM Washing Bags and MHM Drying Bags in six high schools for ages between 14-16 years old.

## INNOVATION IN EDUCATION

Our corporate partner, AS Colour, has encouraged us to find more innovative strategies to educate garment workers about periods. In the past we used a peer-education programme with local organisation, Change Associates. Our work this year has been researching and developing different tools, led by Change Associates that could enable us to see the results and education without taking workers off the production line. This is a perfect example of our strength in cross-sector partnership: utilising the knowledge and expertise from our corporate partners and empowering our local partners to show us the way forward. Next year, we will do a full development of these educational tools and trial our first implementation.

## STRATEGY & PARTNERSHIPS

Our Board and our mighty team of two have put a lot of energy into our five year strategic plan as well as developing a new impact measurement model, through what we have learnt from working with our researchers; Silvia Castro and Clarissa Mang, from the University of Munich. Silvia has also taken the lead on promoting Reemi's research at conferences across the globe including; the Advanced Field of Experiments (Chicago) and Emily was able to present at the Environmental Emergency Health Forum in Budapest.

Through our strategy work, we have realised our need to build strong manufacturing partnerships and welcome Asmara Group and SQ Bangladesh as our newest manufacturing partners to ensure products are accessible to those in need. Significant work this year went into designing better quality, more affordable products and finding the right production partners to deliver, leading to a reduction in pilot product costs by 207-533%.

- COMPLETED PILOT WITH WORLD VISION VANUATU WITH 41 PEOPLE WITH DISABILITIES IN A POST DISASTER ENVIRONMENT
- RESEARCH WAS PRESENTED AT 7 CONFERENCES; CHICAGO, TORONTO, MUNICH, PENNSYLVANIA, MICHIGAN, BUDAPEST
- ONE NEW PROJECT PARTNER; WORLD VISION VANUATU, ONE NEW CORPORATE PARTNER: ROBYN YOUNG HR
- IDE & UNICEF'S COX'S BAZAR PILOT WITH MHM WASHING BAGS TO 20 STUDENTS IN BANGLADESH
- FINALISED OUR WORK WITH HOP LUN TO SUPPORT 6,450 WORKERS
- THREE INTERNATIONAL TRIPS; BUDAPEST IN MAY 2022, VANUATU IN AUGUST 2022, BANGLADESH IN NOV-DEC 2022
- DEVELOPMENT OF INNOVATION IN EDUCATION FOR 2,000 WORKERS IN BANGLADESH
- NEW PARTNERS: TWO NEW MANUFACTURING PARTNERS; ASMARA GROUP & SQ GROUP



# STRATEGIC PILLARS

## HOW



### PRODUCTS

Innovative, culturally appropriate, reusable period products.

Innovative fabrics to reduce infections, reusable products solve a supply chain issue, and culturally appropriate ensures they are desirable for the users.



### EDUCATION

MHM education that is accessible and easy to understand.

Effective and scalable education that shifts cultural norms and taboos. We seek an increase in intergenerational conversations.



### PARTNERS

Led by local partners with a special focus on cross-sector partnerships

Implementation should always be led by local partners and we need corporates, academics and other institutions involved to enable us to scale.

## WHO



### HUMANITARIAN

Supporting the most complex environments to have your period.

People in crisis, disasters, internally displaced or refugees.



### LOW INCOME

Working alongside garment workers and other low income communities.

People with limited incomes, even with employment. People that have barriers to accessing appropriate safe products. For example, garment workers in Dhaka.



### CONSUMERS

Providing consumers with the most sustainable options and generating revenue for our other work.

As a social enterprise, we sell commercial products to generate revenue to support our humanitarian and low-income clients. We tread lightly on the planet with sustainable technology and fabric.

# OUR COMMUNITY

The issues are big and complex and we need to work in partnership alongside corporates, charities and education groups in both NZ and Asia. We are proud to partner with some of the best organisations in the world to create change in menstrual health and the garment industry.

Partnerships we have been working with this year:

## **CHANGE ASSOCIATES, BANGLADESH**

Our key education and implementation partner - Change Associates Ltd., is a women-led non-profit organisation committed to actively educating and empowering garment workers. Established in 2010, Change collaboratively works with manufacturing companies and apparel brands to design and implement workplace based programs aimed at building respectful work environments.

## **IDE BANGLADESH**

Design and research partner, established in 1984, iDE has created business opportunities for the private sector with the goal of improving income, livelihood, and well-being for low-income and marginalised communities. iDE's work is focused on building market systems that increase incomes through scaling transformative products, services and technologies in agriculture, Water Sanitation & Hygiene, and finance.

## **WORLD VISION VANUATU**

World Vision works with communities in Vanuatu to help eliminate poverty and its causes. They opened an office in Vanuatu in the early 1980s and began education, training and income generating projects. They currently work in the four provinces of Tafea, Sanma, Shefa and Torba. World Vision is committed to implementing gender-equitable and disability-inclusive programming.

## **AS COLOUR, NEW ZEALAND**

AS Colour is a New Zealand clothing brand that designs and manufactures quality basics. At every facet of the supply chain, AS Colour is committed to "doing the right thing" for both the environment and for the

people who make their clothes. We are proud to partner with AS Colour and have started to provide health education and menstrual products to their female factory workers. AS Colour is our **major corporate sponsor** and additionally, provides us with access to their factory partners in Bangladesh.

## **ASMARA GROUP**

Asmara, is a leading fashion company with worldwide sourcing platform, focused on delivering products with sustainability at the forefront of everything they do. Their support includes product design and manufacturing for our signature MHM Washing Bag and MHM Drying Bag. Beyond production, they are also financial supporters of Reemi.

## **SQ BANGLADESH**

We have partnered with SQ Bangladesh to increase our capacity and capability as one of the largest underwear manufacturers in Bangladesh. Their support includes product design and manufacturing for our Reemi Period Underwear.

## **COOPER RAPLEY LAWYERS**

Cooper Rapley is a leading law firm and has been serving clients for more than over 100 years. Cooper Rapley provides us with pro-bono support through legal advice, and general counsel.

## **ROBYN YOUNG HR**

A boutique HR agency that specialises in start-ups, Robyn Young is supporting Reemi with pro-bono HR consultancy. As we grow and expand, it's important we look after our people well and they're supporting us with this.

## **DEANE APPAREL**

Deane Apparel is NZ's premium uniform manufacturer who have been around for more than 80 years. Deane provides us with pro-bono support through product development and design.

# II

# SNAPSHOTS

Snaps from across the year!

World Vision Vanuatu with Reemi products

iDE team showing how to use our MHM drying bags in Cox's Bazar



Nevada with our new partner, Asmara Group in Bangladesh



Change Associates team working on our new education models



Reemi and Change explaining how to use Reemi products



Education session in Bangladesh



Garment workers learning about Reemi products



Left: Reemi visiting Hop Lun



Nevada (centre) with the World Vision team in Vanuatu

# SERVICE PERFORMANCE

For the year ended 31 March 2023

## STATEMENT OF SERVICE PERFORMANCE

### Description of Entity's Outcomes

1. Increase access to menstrual and sanitation products
2. Provision of education and awareness in relation to women's health and sanitation
3. Facilitate cooperative relationships and knowledge between sectors

	2023	2022
<u>1. Increase access to menstrual and sanitation products</u>		
• Total people interviewed about about MHM	41	724
• Total people who received reusable MHM products	41	6724
• Total period underwear sold or distributed through social enterprise	799	1,250
• Total period underwear donated in Aotearoa, New Zealand	-	50
<u>2. Provision of education and awareness in relation to women's health and sanitation</u>		
• Total menstruators participated in health education sessions in Bangladesh	-	326
• Number of events presented at to raise awareness	3	3
<u>3. Facilitate cooperative relationships and knowledge between sectors</u>		
• Total existing partnerships with local NGO organisations	4	4
• New partnerships with local NGO organisations	1	1
• New corporate partnerships	2	0
• Participation in international workshops or conferences	7	2

*NB: We shifted to focus on strategic initiatives to ensure our long term sustainability. This included developing our five year plan, innovating our education model, improving our product costs and finding new strategic partnerships. Our research has continued and this year was the first year we were able to support work in the humanitarian field.*

# FINANCIAL REPORT

**For the year ended 31 March 2023**

## **COMPILATION REPORT TO THE TRUSTEES OF REEMI CHARITABLE TRUST**

### **Scope**

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Reemi Charitable Trust for the year ended 31 March 2023. These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

### **Responsibilities**

The trustees are solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

### **No Audit or Review Engagement Undertaken**

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

### **Independence**

We have no involvement with Reemi Charitable Trust other than for the preparation of financial statements and management reports and offering advice based on the financial information provided.

### **Disclaimer**

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.

Advanced Accounting Limited

Dated: 15 August 2023

## APPROVAL OF FINANCIAL REPORT

**Reemi Charitable Trust**  
**For the year ended 31 March 2023**

The Trustees are pleased to present the approved financial report including the historical financial statements of Reemi Charitable Trust for year ended 31 March 2023.



**APPROVED**

**Murray Burt on behalf of Reemi Charitable Trust**

Dated: August 2023

## Reemi Charitable Trust

## STATEMENT OF FINANCIAL PERFORMANCE

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	Notes	2023	2022
<b>Revenue</b>			
Donations, fundraising and other similar revenue	1	136,728	50,833
Revenue from providing goods or services	1	17,335	26,660
Interest, dividends and other investment revenue	1	150	32
Other revenue	1	21,280	5,847
<b>Total Revenue</b>		<b>175,491</b>	<b>83,372</b>
<b>Expenses</b>			
Volunteer and employee related costs	2	58,064	44,555
Costs related to providing goods or service	2	75,017	121,417
Other Expenses	2	787	522
<b>Total Expenses</b>		<b>133,868</b>	<b>166,495</b>
<b>Surplus/(Deficit) for the Year</b>		<b>41,624</b>	<b>(83,123)</b>

## Reemi Charitable Trust

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

## STATEMENT OF FINANCIAL PERFORMANCE - SALES OPERATION

As at 31 March 2023

Sales Operation	2023	2022
<b>Revenue</b>		
Sales	15,844	24,808
<b>Total Revenue</b>	<b>15,844</b>	<b>24,808</b>
<b>Cost of Sales</b>		
Opening Stock	28,694	15,191
Materials	930	30,690
Freight & Courier	6,068	7,889
Packaging Materials	2,757	6,975
Closing Stock	(28,650)	(28,694)
<b>Total Cost of Sales</b>	<b>9,799</b>	<b>32,051</b>
Gross Profit	6,045	(7,243)
<b>Administration Expenses</b>		
Advertising	2,320	8,374
Contractors	24,518	44,555
Payment Processing Fees	332	414
<b>Total Administration Expenses</b>	<b>27,170</b>	<b>53,343</b>
<b>Net Trading Profit</b>	<b>(21,125)</b>	<b>(60,586)</b>



## Reemi Charitable Trust

## STATEMENT OF FINANCIAL POSITION

As at 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Account	Notes	31 Mar 2023	31 Mar 2022
<b>Assets</b>			
<b>Current Assets</b>			
Bank Accounts and cash	3	58,611	44,718
Debtors and prepayments	3	81,133	360
Inventory	3	28,650	28,694
Other Current Assets	3	224	5,258
<b>Total Current Assets</b>		<b>168,618</b>	<b>79,030</b>
<b>Non-Current Assets</b>			
Property, Plant & Equipment	5	381	291
Other Non-Current Assets	3	8,530	8,530
<b>Total Non-Current Assets</b>		<b>8,911</b>	<b>8,821</b>
<b>Total Assets</b>		<b>177,529</b>	<b>87,851</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Creditors and Accrued Expenses	4	50,116	2,271
Employee costs payable	4	209	-
<b>Total Current Liabilities</b>		<b>50,325</b>	<b>2,271</b>
<b>Total Liabilities</b>		<b>50,325</b>	<b>2,271</b>
<b>Total Assets less Total Liabilities (Net Assets)</b>		<b>127,203</b>	<b>85,579</b>
<b>Accumulated Funds</b>			
Accumulated Surpluses (or Deficits)	6	127,203	85,579
<b>Total Accumulated Funds</b>		<b>127,203</b>	<b>85,579</b>

## STATEMENT OF CASH FLOWS

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>Cash Flows from Operating Activities</b>		
Donations, fundraising and other similar receipts	66,370	50,833
Receipts from providing goods or services	19,363	28,104
Interest, dividends, and other investment receipts	150	32
Cash receipts from other operating activities	8,892	6,900
GST	4,408	705
Payments to suppliers and employees	(137,935)	(201,001)
Cash flows from other operating activities	2,700	(1,053)
<b>Total Cash Flows from Operating Activities</b>	<b>(36,071)</b>	<b>(115,479)</b>
<b>Cash Flows from Investing and Financing Activities</b>		
Payment to acquire property, plants, equipment	(521)	(198)
Cash flows from investing and financing activities	50,038	15,014
<b>Total Cash Flows from Investing Activities</b>	<b>49,517</b>	<b>14,816</b>
<b>Net Increase/(Decrease) in Cash</b>	<b>(100,655)</b>	<b>(39,022)</b>
<b>Bank Accounts and Cash</b>		
Opening cash	44,718	145,484
Net change in cash for period	13,446	(100,663)
Effect of exchange rate changes on cash	448	(104)
Closing Cash	58,611	44,718

## STATEMENT OF ACCOUNTING POLICIES

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

### Accounting Polices Applied

#### Basis of Preparation

Reemi Charitable Trust (herein referred to as “the entity”) is incorporated under the Charitable Trust Act 1957 and is registered with the Department of Internal Affairs under the Charities Act 2005.

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

#### Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

#### Income Tax

Reemi Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

#### Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

#### Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

## NOTES TO THE PERFORMANCE REPORT

### For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>1. Analysis of Revenue</b>		
<b>Donations, fundraising and other similar revenue</b>		
Donations	46,792	24,395
Grants/Project Revenue	89,936	25,899
<b>Total Donations, fundraising and other similar revenue</b>	<b>136,728</b>	<b>50,833</b>
<b>Revenue from providing goods or services</b>		
Net Rental Income	-	1,096
Sales	15,844	24,808
Shipping Charges	1,490	757
<b>Total Revenue from providing goods or services</b>	<b>17,335</b>	<b>26,660</b>
<b>Interest, dividends and other investment revenue</b>		
Interest Income	150	32
<b>Total Interest, dividends and other investment revenue</b>	<b>150</b>	<b>32</b>
<b>Other revenue</b>		
Realised Currency Gains	2,700	(1,053)
Sundry Income	18,580	6,900
<b>Total Other revenue</b>	<b>21,280</b>	<b>5,847</b>
<b>2. Analysis of Expenses</b>		
<b>Volunteer and employee related costs</b>		
Contractors	24,518	44,555
Kiwisaver Employer Contributions	971	-
Salaries	32,575	-
<b>Total Volunteer and employee related costs</b>	<b>58,064</b>	<b>44,555</b>

## NOTES TO THE PERFORMANCE REPORT CONT...

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>2. Analysis of Expenses Cont..</b>		
<b>Costs related to providing goods or services</b>		
Opening Inventory	28,694	15,191
Closing Inventory	(28,650)	(28,694)
Advertising	167	3,669
Bank Fees	694	553
Board Support	4,700	-
Bookkeeping	1,157	-
Computer and Software	4,637	6,867
Cost of Goods Sold	974	20,120
Entertainment	80	30
Freight & Courier	6,068	7,889
General Expenses	250	27
Gifts	245	838
Insurance	5,213	3,306
Marketing	2,153	4,705
Motor Vehicle Expenses	-	11
Office Expenses	806	-
Packaging materials	2,757	6,975
Payment Processing Fees	332	414
Printing & Stationery	726	430
Professional Development	278	1,743
Project Services	14,422	58,329
Raw Materials Purchased	(44)	10,570
Rent	3,850	4,959
Research and Development	33	73
Subscriptions	901	457
Telephone & Internet	917	2,638
Travel - International	22,423	-
Travel - National	-	318

## NOTES TO THE PERFORMANCE REPORT CONT...

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>2. Analysis of Expenses Cont..</b>		
Website and Hosting	-	318
<b>Total Costs related to providing goods or services</b>	<b>75,017</b>	<b>121,417</b>
<b>Other Expenses</b>		
Bank Revaluations	(448)	104
Depreciation	431	418
Unrealised Currency Gains	803	1
<b>Total Other expenses</b>	<b>787</b>	<b>522</b>
<b>3. Analysis of Assets</b>		
<b>Bank accounts and cash</b>		
BNZ Business Account	30,859	44,126
BNZ Eftpos Card	1,608	-
Petty Cash	109	592
Western Union USD	26,036	-
<b>Total Bank accounts and cash</b>	<b>58,611</b>	<b>44,718</b>
<b>Debtors and prepayments</b>		
Accounts Receivable	81,133	360
<b>Total Debtors and prepayments</b>	<b>81,133</b>	<b>360</b>
<b>Inventory</b>		
Inventory (SOH)	28,650	28,694
<b>Total Inventory</b>	<b>28,650</b>	<b>28,694</b>
<b>Other current assets</b>		
GST	224	5,284
<b>Total Other current assets</b>	<b>224</b>	<b>5,284</b>

## NOTES TO THE PERFORMANCE REPORT CONT...

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>3. Analysis of Assets Cont..</b>		
<b>Other non-current assets</b>		
Intangible Assets	8,530	8,530
<b>Total Other non-current assets</b>	<b>8,530</b>	<b>8,530</b>
<b>4. Analysis of Liabilities</b>		
<b>Creditors and accrued expenses</b>		
Accounts Payable	116	2,271
Income in Advance	50,000	-
<b>Total Creditors and accrued expenses</b>	<b>50,116</b>	<b>2,271</b>
<b>Employee costs payable</b>		
Leave Accrual	209	-
<b>Total Employee costs payable</b>	<b>209</b>	<b>-</b>

### 5. Property, Plant and Equipment

2023					
Asset Class	Opening Book	Purchases	Sales/Disposals	Depreciation	Closing Book
	Value				Value
Computer	291	521		431	381
Equipment					
2022					
Asset Class	Opening Book	Purchases	Sales/Disposals	Depreciation	Closing Book
	Value				Value
Computer	510	198		418	291
Equipment					

## NOTES TO THE PERFORMANCE REPORT CONT...

For the year ended 31 March 2023

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2023	2022
<b>6. Accumulated Funds</b>		
<b>Accumulated Funds</b>		
Opening Balance	85,579	168,702
Accumulated surpluses or (deficits)	41,624	(83,123)
<b>Total Accumulated Funds</b>	<b>127,203</b>	<b>85,579</b>

### 7. Commitments

There are no commitments as at 31 March 2023 (Last year - nil).

### 8. Contingent Liabilities and Gurantees

There are no contingent liabilities or guarantees as at 31 March 2023 (last year - nil).

### 9. Significant Grants and Donations with Conditions not Recorded as a Liability

Client to provide within full report

### 10. Goods or Services Provided to the Entity in Kind

The Trust is provided pro-bono services from Robyn Young HR, Cooper Rapley Lawyers, Deane Apparel and Asmara Group, as well as advisory support from various individuals.

### 11. Related Parties

There were no transactions involving related parties during the financial year.

### 12. Comparative Data

Comparative data in some cases has been reallocated across groups within either the Financial Performance Report or the Financial Position Report, to better reflect results within categories. This does not affect overall results and causes no material differences.

### 13. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - further Covid lockdown occurred after Balance Date).

### 14. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.



# THANK YOU

We are so grateful for our **project partners**; Change Associates, iDE, icddr,b and World Vision Vanuatu.

It is a gift that you choose to work alongside us and are part of the **Reemi family**.



We also want to give **special thanks** to AS Colour and Asmara Group for their support as wonderful corporate partners in the garment sector.

Lastly, thank you to the many individuals, companies and other organisations that have **supported us** through expertise, better ideas, purchases, financial donations and friendship.