

# REEMI

2020 - 2021 Annual Report



























## TABLE OF CONTENTS

| Overview  | 3  |
|---|--|
| Our Big Goal  | 4  |
| Introduction  | 5  |
| Team  | 6  |
| Challenges  | 7  |
| The Year at a Glance  | 8  |
| Strategic Approach  | 9  |
| Our Work in 2020-2021   |  |
| Innovation Pilot One Pilot Two Pilot Three Social Enterprise Our Partnerships Snaps From The Year   | 10<br>11-12<br>13<br>14<br>15<br>16<br>17-18 |
| Statement of Service Performance<br>Financials  | 19<br>20-30                                  |
| About Financials Approval of Financial Report Statement of Financial Performance Statement of Financial Position Statement of Cash Flows Statement of Accounting Policies Notes to the Performance Report | 20<br>21<br>22-23<br>24<br>25<br>26<br>27-30 |
| Thank you   | 31   |

### REEMI CHARITABLE TRUST



**Date of Formation** 7 December 2018 **Nature of Business** Health Services

**Charitable Trust** Registered Charity CC56441

**Address** 49A Landscape Road

Mount Eden Auckland 1024

**Trustees** Ashleigh Grace Howan

Catherine Elizabeth de Zwaan

Emily Ying Hey Au-Young
Jonathan Charles Dann
Kate Maree Falconer
Marc Wynyard Fountain

**Accountants** TF Accounting Ltd.

**IRD Number** 128 352 031

BankersBank of New ZealandSolicitorsCooper Rapley Lawyers

#### **Entity Structure**

Reemi is governed by a Board of Trustees. Our Trust Deed states that we must have between three and seven Trustees. We currently have five Trustees that constitute our governance board, including three executive officer positions: Chairperson, Treasurer and Secretary. All serve voluntarily.

The day to day running of the Trust is taken care of by the Executive Director on a voluntary basis and is charged with overall management and oversight of the Reemi's staff, resources, and operations. The Trust also contracts staff for specific projects and uses approximately 10 volunteers in order to run its operations and achieve its service outcomes.

#### Main Sources of Entity's Cash and Resources

Reemi's key source of funding is through grant funding, donations from businesses and individuals.

#### Main Methods Used by Entity to Raise Funds

Reemi is active in applying for grants from non-governmental organisations, and seeking donations from individuals and sponsorship from businesses. Reemi also has raises a small amount of funds through the sales of goods.

#### Entity's Reliance on Volunteers and Donated Goods or Services

Donated goods and services play a vital part in our existence. The Trust relies significantly on gifts of volunteer time for all day-to-day operations, such as research, partnerships, and product development. These expert volunteers ensure we can run at a professional level without having the high costs of extra staff members or contractors.

### OUR BIG GOAL

Reemi is an expression of care and compassion for the under prioritised issues of periods. We aspire to work all around the world to see change where:

- Everyone can access reusable, sustainably produced, quality, hygienic menstrual products that they can afford.
- Everyone can access information about their health and menstruation in a way that they can understand.
- People will be empowered and have greater freedom, through the achievement of these goals.

Underpinning these goals is a **heart for the most vulnerable**, those who have the least knowledge, the least choice and the least amount of access.

## HAERE MAI // WELCOME

Kia ora!

Reemi was launched to be a women-led social enterprise dedicated to achieving period equity globally, where the most vulnerable have access to health education and sustainable menstrual products.

Like everyone, we experienced unprecedented challenges due to COVID-19 and our work has been transformed in ways we never would have imagined. We want to especially acknowledge the formidable teams at Change Associates, Basha and iDE Bangladesh, who have persevered through difficult circumstances and led the way in uncertain times.

Periods don't stop in a pandemic. We've seen supply chains affected all over the world and unfortunately COVID-19 has resulted in many steps backward in regards to global poverty. Fortunately, with the leadership and support of our local partners, we have achieved more than we thought possible and been able to serve garment workers throughout this time.

Adaptation to technology has seen our research with the Humanitarian Innovation Fund and the University of Munich continue. More than ever before, we believe that Reemi is creating change.

Our work remains important and possible. This report is slightly different to the previous years, to reflect the ever-changing nature of innovation, especially through a pandemic.

By continuing to develop innovative menstrual products and education, we continue to put menstrual health as a priority. This year we have been able to begin some incredibly exciting pilots, establishing the foundation for growth and long term change in the future.

Reemi is shifting the conversation to address challenges in women's health and tackling what has been a taboo so that everyone can thrive and fully participate in society.



#### TEAM



Emily Au-Young Co-Founder & Executive Director

Em has a history of starting things like: twoWORLDS Clothing or working in a startup that was the 5th fastest growing company in NZ, and has most recently been working in Hong Kong in international development from 2014-2018. Em loves addressing global issues through business and has a heart for women's empowerment.



Ashleigh Howan Co-Founder & Health Director

Ash has worked as a nurse in community health, health research and the Emergency Department. Working in a department that requires urgent care, Ash is passionate about health education, and preventative care - as it is effective, empowering, and cycle-breaking.

#### **GOVERNED BY A BOARD OF TRUSTEES**

**Emily Au-Young,** Chairperson Director for Reemi, New Zealand

**Jonathan Dann,** Treasurer Business Development Manager for PKF Rutherfords, New Zealand

**Ashleigh Howan,** Secretary Director for Reemi and Registered Nurse, Middlemore Hospital, New Zealand

#### Kate Falconer

Director of Operations, Crossroads Foundation, Hong Kong

#### Catherine de Zwaan

Patient & Carer Experience Team Manager and Voluntary Services Lead, NHS, United Kingdom

#### Marc Fountain

Chief Rainmaker, Rainmaker Consulting Ltd, Business Consultant, New Zealand

#### The Rest of Team Reemi

A huge thank you to our key volunteers, project and corporate partners who provide incredible expertise!

- Beka Gowan, Visual Creative Designer & Photographer
- Nevada Brown, Product Designer
- Irene Kan, Sourcing Expert
- Jules Carroll, Ethical Consultant
- Serrie Fung, Communications Consultant
- Fong Au-Young, Accountant at TF Accounting Ltd
- Lester Houghton, Lawyer at Cooper Rapley Lawyers

#### **Project Partners:**

Change Associates, Bangladesh iDE Bangladesh Basha Boutique

Elrha icddr.b

#### **Corporate Partners:**

AS Colour Deane Apparel Cooper Rapley Lawyers TF Accounting Ltd Hop Lun

Glasshouse Digital

#### Special thanks to:

Agnes Wong & Co., Hong Kong HGM Legal, New Zealand

CORPORATE PARTNERS - A huge thanks for your support!

ascolour.

quality basics







## UNPACKING THE CHALLENGES

Approximately 80-95%\* of Bangladeshi women don't use sanitary products because they either can't afford them or they are inaccessible. Instead, many women use cloth or torn sari known as 'nekra'.

\*Variable between studies

Ahmed, R., and K. Yasmin. Menstrual hygiene: breaking the silence. Beyond construction: Use by all. A collection of case studies from sanitation and hygiene promotion practitioners in South Asia. London: WaterAid, 2008, 283-287.

## HOW HAS COVID-19 IMPACTED PERIODS?

According to research by Plan International\*, COVID-19 has had an adverse impact on periods.

They have identified 7 key issues;

- COVID-19 lock-downs, border closures and supply disruptions have limited access to menstrual hygiene products.
- Limited or disrupted access to facilities for changing, washing or cleaning during menstruation At least 500 million women and girls globally lack adequate facilities for menstrual hygiene management (MHM).
- Increased price of sanitary products
- COVID-19 lock-downs have caused problems with access to reliable information and support around menstrual health and hygiene
- Access to clean water to maintain good menstrual hygiene even more difficult during COVID-19
- COVID-19 disruptions have created a less hygienic environment for disposal of products and waste management
- Stigma, shaming or harmful cultural practices associated with menstruation have become more profound

\*Plan International. (2020). Periods In a Pandemic Menstrual hygiene management in the time of COVID-19. Surrey: Plan International.

## HOW IS THE ENVIRONMENT AFFECTED?

Bangladesh is also one of the poorest and most densely populated nations on earth. On an environmental level, it has become a dumping ground for many countries. Lack of awareness and urban planning have resulted in an overburdened waste management system; less than half of the rubbish produced in the supercity of Dhaka gets collected regularly.<sup>4</sup>

Streets overflow with rubbish and toxic substances and drains are clogged with waste. With more than 40 million women of reproductive age living in Bangladesh,<sup>5</sup> continuing to use disposable, non-degrading sanitary products poses an ecological nightmare.

5. The World Factbook. Bangladesh. Central Intelligence Agency. July 2017. https://www.cia.gov/library/publications/the-world-factbook/geos/bg.html (accessed May 2018).



## WHAT'S WRONG WITH NEKRA?

One study showed that, due to social stigma, women resort to drying menstrual cloth in secret - often in damp, mouldy and unhygienic places, 1 like under their bed!

And as you can imagine, using unclean cloth has contributed to high rates of vaginal and urinary infections reported across Bangladesh. Serious infections are often left untreated, especially in the urban slums and in rural Bangladesh.

Another study reported that 73% of Bangladeshi factory workers missed an average of six days of work (resulting in unpaid days) per month due to infections caused by unhygienic menstrual cloth or

rags.

- Ahmed, R., and K. Yasmin. Menstrual hygiene: breaking the silence. Beyond construction: Use by all. A collection of case studies from sanitation and hygiene promotion practitioners in South Asia. London: WaterAid, 2008, 283-287.
- George, Rose. Celebrating Womanhood: How better menstrual hygiene management is the path to better health, dignity and business. Geneva: Water Supply & Sanitation Collaborative Council, 2013. 10.

## HOW ARE WOMEN BEING HELD BACK?

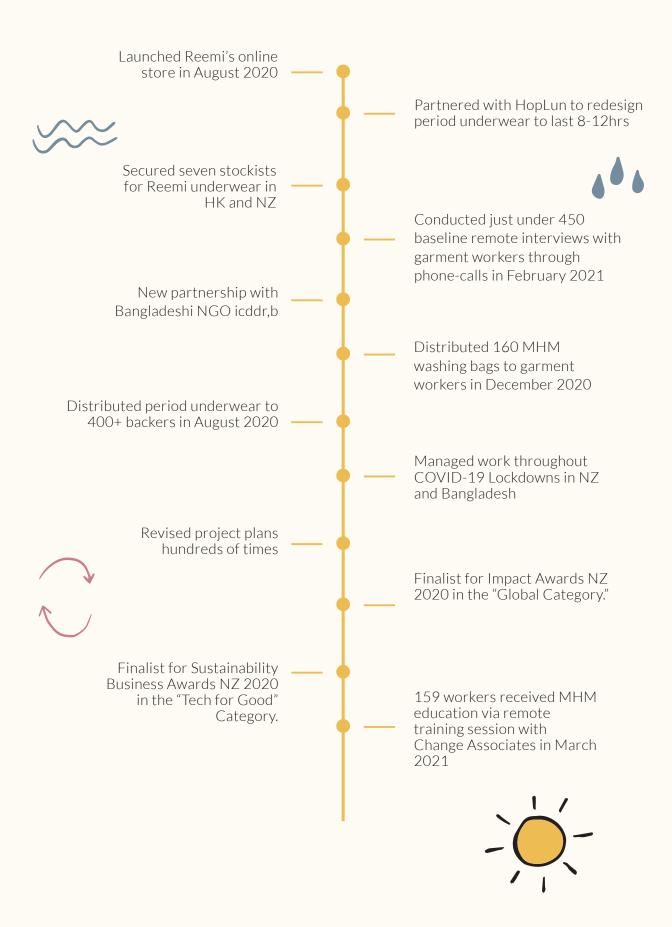
Both cultural restrictions and gender roles contribute to making menstrual health a taboo topic. These factors - alongside a lack of education and facilities, misconceptions and negative attitudes - have led to a negative self-image for women and an 'impure', shameful stigma towards periods.<sup>3</sup>

As well as infections and missed days of work, these cultural norms reduce women's confidence to participate in society.

3. Newbury, Emma. Promoting Menstrual Hygiene Management in Bangladesh. Needs Assessment, Newstone Global Consulting, 5-6.

<sup>4.</sup> Afroz, R., K. Hanaki, and R. Tudin. Factors affecting waste generation: a study in a waste management program in Dhaka City, Bangladesh. Springer Science+Business Media B.V. 2010.

## THE YEAR AT A GLANCE



## STRATEGIC APPROACH

We are using a three-pronged approach in order to see our vision come to life.

#### **PRODUCT**

We have developed several hygienic, reusable and culturally appropriate products that will be distributed to reduce infections.



#### **EDUCATION**

Alongside products is an education programme developed and delivered locally in a culturally sensitive way, to help break taboos.



#### PARTNERS

The issues are big and complex and we need to work in partnership alongside corporates, charities and education groups in both NZ and Asia.

#### **COMMERCIAL SALES**

As a social enterprise, we launched our online shop and are now being stocked in New Zealand and Hong Kong.

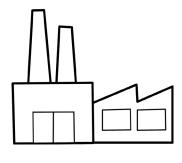
#### **TECHNOLOGY**

We see advancing technology as a way to scale our education programmes.

## CURRENT PARTNERS IN:

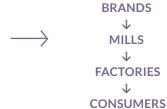
Finance
Design
Materials
Manufacturing
Marketing
Education
Funding
Legal

## THE SCALE OF THE CHALLENGE



- 4,000 Garment factories in Dhaka
- Up to 10,000 workers per factory
- Brands and factories are under pressure to support workers better
- Factories experience issues with blocked plumbing associated with menstruation
- Sick leave can be up to 6 days per month for infections related to periods

Therefore, we need to work alongside the whole supply chain



## TARGET GROUPS

1

#### HUMANITARIAN

People with no or limited cash economy, those in (semi) permanent refugee camps who have no real income, and limited or no choice. For example, Rohingya refugee women.

2

#### LIMITED INCOME

People with limited incomes, even with employment. People that have barriers to accessing appropriate safe products. For example, garment workers in Dhaka.

3

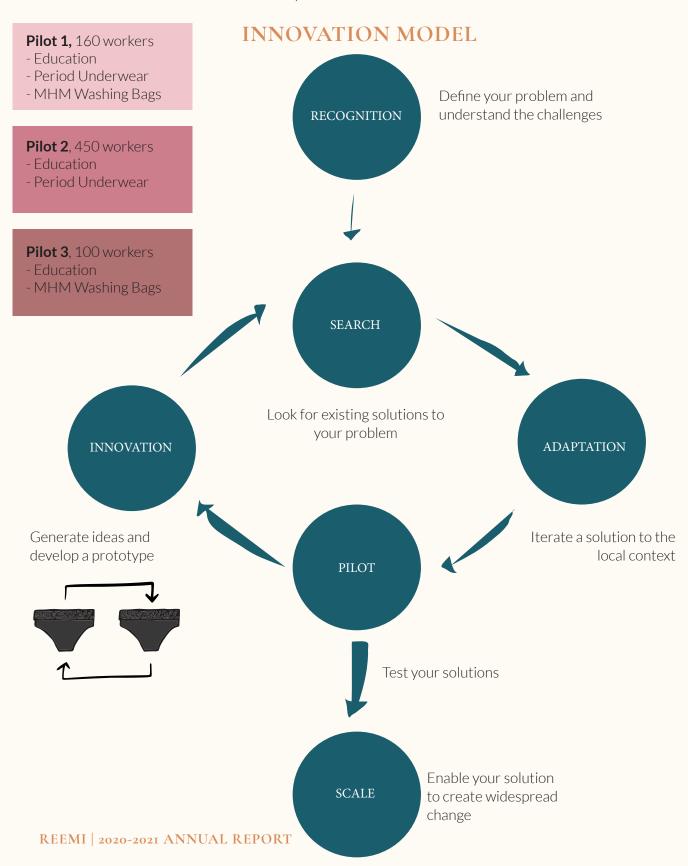
#### HIGHER INCOME

Those who can pay for a product, but are looking for something that is:

sustainably produced
produces less waste
cheaper than the
most common options.

Since inception, Reemi has been progressively following through an innovation model to understand challenges and find solutions. Our research work in conjunction with the University of Munich (LMU), Change Associates and iDE have progressed at different stages this year. We are working through three different pilots to understand the effectiveness of the products we have designed, as well as measure the impact on social stigma and cultural norms.

The work is funded by Elhra's Humanatarian Innovation Fund.



## PILOT ONE (FEB 2020 - PRESENT)

#### Pilot 1, 160 workers

- Education
- Period Underwear
- MHM Washing Bags

#### **Baseline Surveys**

In 2019-2020, we were able to conduct 160 in-person surveys with this Pilot. In this past year, we have been able to analyse our baseline data, with support from students at the University of Munich.

- The average age is 26 years old and they had studied up till class 5-6.
- 80% of the women are married.
- All women surveyed are muslim.

#### **STIGMA & MENSTRUATION**

- The stigmatization of menstruation causes negative feelings and anxiety.
- Between half and three quarters of women experience fears and anxiety during their menstruation related to public stigmatization.
- The biggest worry is fear of blood stains (75%).
- More than half are worried about others knowing they are on their period.

#### MENSTRUAL PRODUCTS USED

- Most women use several methods for menstruation management with over half also using cloth.
- In our sample, almost 2/3 of the workers already use pads (at least sometimes) in the baseline (even 80% in the treatment group).
- At the same time, more than half also use cloth.
- Surprisingly, one third reports sometimes not even using any special menstrual products, except regular underwear.

#### **EDUCATION INTERVENTION**

- The treatment mainly increased the social acceptability of using and buying pads.
- Overall, the treatment has the intended effect.
- The largest (statistically most significant) effect is on the social acceptability of buying pads from a man.

#### SPENDING BEHAVIOUR

- The women largely do not have full control over the household budget or spending.
- Around half of all women reported having to ask permission to buy everyday items, such as food or personal hygiene products.
- The preferences and beliefs that husbands have could be affecting their ability to buy hygiene products.

## STIGMA & PURCHASING MENSTRUAL PRODUCTS

- The stigma surrounding menstruation limits the women's ability to buy pads openly and freely.
- Around 1/3 cover their face or seek out a store far away to increase anonymity.
- Almost half feel uncomforable if male customers or a male store clerk is present.
- 75% of the women not using pads report not using them because buying them makes them uncomfortable.

#### KNOWLEDGE: CO-WORKERS

- Surprisingly, the stigma does not seem to prevent exchange between co-workers.
- Discussing menstruation with a daughter is less common, but a surprising majority reports discussing menstruation with female co-workers.
- Not only do they discuss menstruation in general, but almost three quarters (73.7%) report having spoken to co-workers about the menstrual products that they used in the past 6 months.

#### **KNOWLEDGE: MOTHER & DAUGHTER**

- The stigma even prevents passing on knowledge from mother to daughter.
- Two thirds of the women (average age 26) did not know about menstruation before their first period.
- Even of those who knew about it, the large majority did not learn about it from their mother.
- Although daughters' average age is almost 11, only 20% believe their daughters know about menstruation.
- This shows that a shift in social norms and the perception of stigma is necessary, a one-off intervention (e.g. hand out pads) might not transmit to future generations.

## PILOT ONE (FEB 2020 - PRESENT)

Pilot 1, 160 workers

- Education
- Period Underwear
- MHM Washing Bags

#### MHM WASHING BAGS

Women have reported washing undergarments on the latrine floor, or drying undergarments in dark, damp, and mouldy conditions. This is often due to social stigma and/or lack of space to hang washing privately. In December, we were able distribute 160 MHM Laundry bags to garment workers made by social enterprise, Basha Boutique.

There are two bags: washing and drying. We will be manufacturing more and distributing sets as part of our trial and research to see how effective they are at reducing waste and their efficiency in providing safe and hygienic wash and dry options.

#### **EDUCATION**

Initially, our partner, Change Associates was to provide another education session to explain how the MHM washing bags functioned. Due to COVID-19, we adapted this programme to education the onsite health team and they were able to share how the MHM bags worked and why they were useful.

In the next year, we will also distribute period underwear and conduct an endline survey with the workers.







Basha Boutique showcasing the production of our MHM washing bags



## PILOT TWO (FEB 2021 - PRESENT)

Pilot 2, 450 workers

- Education
- Period Underwear

#### 450 BASELINE SURVEYS

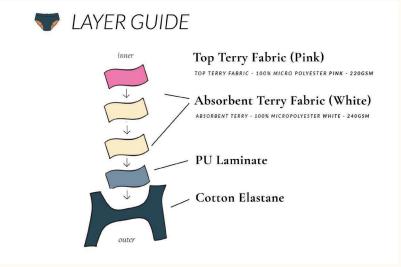
The first part of the process for our pilot is to establish a baseline, in order for us to understand the impact of our work and give us a deeper understanding into the challenges and barriers workers face in accessing MHM healthcare.

Originally, we had designed for our surveys to be conducted safely in person but with consultation with our partners, we were able to adjust the design of the survey and conduct these remotely via phone calls. The data collected is exceptionally useful in understanding social norms, education levels, health concerns and product preferences. These results, alongside the endline surveys will be published in the next annual report.

#### PERIOD UNDERWEAR

We've taken our period underwear designs to Hop Lun in Bangladesh and worked with them to customise them for their local communities. Key feedback included; ensuring that the underwear doesn't feel wet, as well as improving the absorbency so our product can last 12 hours.

We trialled various fabrics and different avenues depending on logistics. Eventually, we were able to secure RealRelief's specialised antimicrobial fabric, which is also fast-drying.











Left: An example of pictures from our illustrative guides we have designed to be included with the period underwear distribution to help educate and explain the products.

#### **EDUCATION**

Our original design for education was to be conducted in-person. Fortunately, Change Associates, has develoloped a method to host education sessions online. We were able to work with Hop Lun to ensure safe distancing, mask wearing and small groups for our education discussions. In this time period, we had 159 workers go through our education discussions with two local trainers facilitating the discussions remotely. We have more planned in the following year.





























PILOT THREE (PREPARATION STAGES)

**Pilot 3**, 100 workers - Education

- MHM Washing Bags

Most of Pilot 3 will be implemented in the next financial year.

#### **REVISED MHM BAGS**

Throughout this year, we have collaborated with iDE to revise new versions of MHM bags that are made from locally sourced and natural fibres to reduce the impact on the environment.

#### **CARRY BAGS**

Additionally, we worked alongside Basha Boutique to make these carry bags, for workers to keep their reusable cloth or pads in. The outer is recycled sari fabric and the inner is waterpoorf fabric.



These carry bags were introduced to our pilots as part of our collaborative design effort with Hoplun, Basha, Change Associates and iDE. We work hard to ensure that our design processes are locally led and adapted for the local context.

The recycled sari fabric is a reflection of both our commitment to culturally appropriate products, supporting social enterprises and focus on sustainability.

## **SOCIAL ENTERPRISE**

**ONLINE SHOP + STOCKISTS** 

One of our key strategies to fundraising is to operate as a social enterprise, in order to have an ongoing and sustainable revenue stream. In August, we launched our online store and began shipping period underwear directly to consumers.

We also secured a distributor in Hong Kong, SallyCoco, to distribute our products to five stores across Hong Kong. Back in Aotearoa, we have two stores stocking our products.

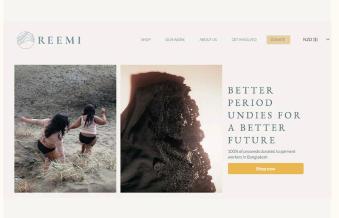












## **OUR PARTNERSHIPS**

The issues are big and complex and we need to work in partnership alongside corporates, charities and education groups in both NZ and Asia. We are proud to partner with some of the best organisations in the world to create change in menstrual health and the garment industry.

Partnerships we have been collaborating with this year:

#### Hop Lun, Bangladesh & Hong Kong

We have partnered with one of the largest underwear manufacturers in Bangladesh to implement research and product trialling.

#### Change Associates, Bangladesh

Our key education and implementation partner - Change Associates Ltd., is a women-led non-profit organisation committed to actively educating and empowering garment workers. Established in 2010, Change collaboratively works with manufacturing companies and apparel brands to design and implement workplace based programs aimed at building respectful work environments.

#### iDE Bangladesh

Design and research partner, established in 1984, iDE has created business opportunities for the private sector with the goal of improving income, livelihood, and well-being for low-income and marginalised communities. iDE's work is focused on building market systems that increase incomes through scaling transformative products, services and technologies in agriculture, Water Sanitation & Hygiene, and finance.

#### University of Munich, Germany

We are working alongside two doctoral students from the University of Munich to conduct research for Menstrual Health Management in Bangladesh.

#### AS Colour, New Zealand

AS Colour is a New Zealand clothing brand that designs and manufactures quality basics. At every facet of the supply chain, AS Colour is committed to "doing the right thing" for both the environment and for the people who make their clothes. We are proud to partner with AS Colour and have started to provide health education and menstrual products to their female factory workers. AS Colour is our major corporate sponsor and additionally, provides us with access to their factory partners in Bangladesh.

#### **Humanitarian Innovation Fund, Elrha**

Elrha is a global charity that finds solutions to complex humanitarian problems through research and innovation. Reemi's MHM programme is funded and supported by Elrha's HIF programme, a grantmaking facility which improves outcomes for people affected by humanitarian crises by identifying, nurturing and sharing more effective, innovative and scalable solutions. Elrha's HIF is funded by aid from the Netherlands Ministry of Foreign Affairs (MFA) and the UK Department for International Development (DFID).

#### icddr,b

One of the largest NGOs in Bangladesh, icddr,b are specialists in the WASH sector and we are thrilled that they are joining us as a research partner for Pilot Three.

## SNAPS FROM THE YEAR



Reemi and ex-CEO of World Vision NZ, Chris Clarke, spent time at Diocesan School for Girls in Auckland in 2020, teaching students about the correlations between health and poverty.





Ashleigh leading the team to pack our 400+ Kickstarter orders!

So many of our meetings looked like this!
Pictured here is our kickoff meeting Hop
Lun, as we began our Pilot 2 with them
alongside Change Associates and University
of Munich.

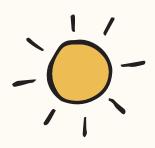




Our online store was launched - pictured below!



## **SNAPS FROM THE YEAR**





Emily (pictured) and Jules Carroll (advisor) attended the Sustainable Business Network Awards evening in Auckland in November 2020. Reemi was a finalist in the "Tech for Good" category.

Sample checking and product development with Hoplun was adapted to be done all on zoom!





Not long after hosting a MHM education session in Dhaka, Bangladesh, the very same workers manufacturered 150 organic cotton tees for Reemi. They were the first workers to participate in our MHM programmes. Big thanks to AS Colour!

#### For the year ended 31 March 2021

#### STATEMENT OF SERVICE PERFORMANCE

#### **Description of Entity's Outcomes**

- 1. Increase access to menstrual and sanitation products
- 2. Provision of education and awareness in relation to women's health and sanitation
- 3. Facilitate cooperative relationships and knowledge between sectors

#### 1. Increase access to menstrual and sanitation products

| • | Total design iterations completed for menstrual underwear product    | 3     |
|---|--|-------|
|   | Total design iterations completed for sanitation laundry bags        | 1     |
| • | Total quantative interviews conducted with factory workers in Dhaka  | 442   |
| • | Total workers who received reusable MHM products                     | 160   |
| • | Total period underwear sold or distributed through social enterprise | 1,111 |
| • | Carry bags manufactured  | 450   |

#### 2. Provision of education and awareness in relation to women's health and sanitation

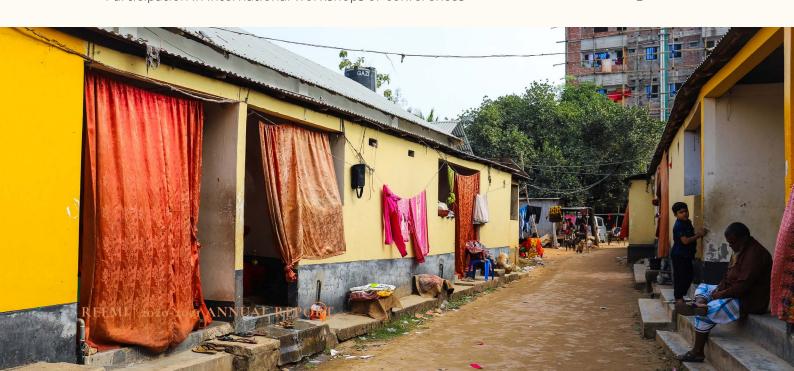
| • | otal menstruators participated in health education sessions in Bangladesh | 159 |
|---|---|-----|
| • | umber of online events presented at to raise awareness                    | 3   |

#### Additional:

- Re-designed study with a research team from University of Munich for menstrual health research to be implemented online
- Re-designed educational MHM program developed with University of Munich and Change Associates to be implemented online

#### 3. Facilitate cooperative relationships and knowledge between sectors

| • | Total existing partnerships with local NGO organisations | 2 |
|---|--|---|
| • | New partnerships with local NGO organisations            | 1 |
| • | New corporate partnerships                               | 0 |
| • | Participation in international workshops or conferences  | 1 |



#### For the year ended 31 March 2021

## COMPILATION REPORT TO THE TRUSTEES OF REEMI CHARITABLE TRUST

#### Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Reemi Charitable Trust for the year ended 31 March 2021.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

#### Responsibilities

The Trustees are solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

#### No Audit or Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

#### Independence

TF Accounting had provided budgeting advice from time to time to Reemi Charitable Trust and the director of TF Accounting is related to Trustee - Emily Au-Young. TF Accounting is also a sponsor for Reemi Charitable Trust by providing free accounting services. TF Accounting is not involved in matters relating to Reemi Trust nor was it involved in Reemi's operational matters.

#### Disclaimer

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.

Fong Au-Young CPA(Aust.)
TF Accounting Limited
P O Box 5080 Terrace End Palmerston North 4441

Dated: 01 September 2021

### APPROVAL OF FINANCIAL REPORT

Reemi Charitable Trust For the year ended 31 March 2021

The Trustees are pleased to present the approved financial report including the historical financial statements of Reemi Charitable Trust for year ended 31 March 2021.

#### **APPROVED**

Jonathan Dann on behalf of Reemi Charitable Trust

Dated: 22 September 2021

## STATEMENT OF FINANCIAL PERFORMANCE

#### As at 31 March 2021

| Account                                     | Notes | 2021    | 2020    |
|---|-------|---------|---------|
|   |       |         |         |
| Revenue                                     |       |         |         |
| Donations, Grants and Fundraising Revenue   | 1     | 37,778  | 205,894 |
| Sales                                       | 1     | 37,127  | _       |
| Interest                                    | 1     | 48      | 28      |
| Other Revenue                               | 1     | 1,597   | 1,880   |
| Total Revenue                               |       | 76,550  | 207,801 |
|   |       |         |         |
|   |       |         |         |
| Expenses                                    |       |         |         |
| Volunteer and employee related costs        | 2     | 7,004   | 25,880  |
| Costs related to providing goods or service | 2     | 73,650  | 13,052  |
| Other expenses                              | 2     | 5,642   | 5,844   |
| Total Expenses                              |       | 86,296  | 44,776  |
|   |       |         |         |
|   |       |         |         |
|   |       |         |         |
| Surplus/(Deficit) for the Year              |       | (9,746) | 163,025 |

# STATEMENT OF FINANCIAL PERFORMANCE - SALES OPERATION

#### As at 31 March 2021

| Account                          | Notes | 2021     | 2020 |
|----------------------------------|-------|----------|------|
| _                                |       |          |      |
| Revenue                          |       |          |      |
| Sales                            | 1     | 37,127   | -    |
| Total Revenue                    |       | 37,127   | -    |
|                                  |       |          |      |
| Expenses                         |       |          |      |
| Employee related costs           | 2     | 4,278    | -    |
| Costs related to providing goods | 2     | 47,269   | -    |
| Other expenses                   | 2     | 4,904    | -    |
| Total Expenses                   |       | 56,451   | -    |
|                                  |       |          |      |
|                                  |       |          |      |
| Surplus/(Deficit) for the Year   |       | (19,324) | -    |
|                                  |       |          |      |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

## STATEMENT OF FINANCIAL POSITION

#### As at 31 March 2021

|  |       | 31 Mar                             | 31 Mai   |
|--|-------|------------------------------------|--|
| Account  | Notes | 2021                               | 2020   |
| ssets  |       |                                    |  |
| Current Assets   |       |                                    |  |
| Bank accounts and cash   | 3     | 145,484                            | 184,506  |
| Debtors and Prepayments  |       | -                                  | 8,35   |
| Stock on hand  |       | 15,191                             | 52   |
| Total Current Assets   |       | 160,675                            | 193,38   |
| Non-Current Assets   |       | ·                                  | · · ·  |
| Property, Plant & Equipment  | 5     | 510                                | 1,27   |
| Other Non-Current Assets   | 3     | 8,530                              | 8,53   |
| Total Non-Current Assets   |       | 9,040                              | 9,80   |
| Total Assets   |       | 169,716                            | 203,19   |
|  |       | ,                                  |  |
| abilities  |       | ŕ                                  |  |
| abilities<br>Current Liabilities   |       | ,                                  |  |
|  | 4     | 1,014                              |  |
| Current Liabilities  | 4     |                                    | 24,74  |
| Current Liabilities Creditors and accrued expenses   | 4     | 1,014                              | 24,74  |
| Current Liabilities Creditors and accrued expenses Total Current Liabilities   | 4     | 1,014                              | 24,74.<br><b>24,74</b> .                         |
| Current Liabilities Creditors and accrued expenses Total Current Liabilities Non-Current Liabilities   | 4     | 1,014<br>1,014                     | 24,74<br>24,74<br>24,74                          |
| Current Liabilities Creditors and accrued expenses Total Current Liabilities Non-Current Liabilities Total Liabilities  Total Assets less Total Liabilities (Net Assets) | 4     | 1,014<br>1,014<br>1,014            | 24,74<br>24,74<br>24,74                          |
| Current Liabilities Creditors and accrued expenses Total Current Liabilities Non-Current Liabilities Total Liabilities  Total Assets less Total Liabilities (Net Assets) |       | 1,014<br>1,014<br>1,014<br>168,702 | 24,74<br>24,74<br>24,74<br>178,44                |
| Current Liabilities Creditors and accrued expenses Total Current Liabilities Non-Current Liabilities Total Liabilities  Total Assets less Total Liabilities (Net Assets) | 6     | 1,014<br>1,014<br>1,014            | 24,74;<br>24,74;<br>24,74;<br>178,44;<br>178,44; |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

## STATEMENT OF CASH FLOWS

For the year ended 31 March 2021

|                      | Account  | 2021                             | 2020   |
|----------------------|--|----------------------------------|--|
| Net Cash Flows       | from Operating Activities  |                                  |  |
|                      | Cash was received from:  |                                  |  |
|                      | Donations, Grants and Fundraising Revenue  | 31,541                           | 205,894                                      |
|                      | Receipts from providing goods or services  | 37,901                           | 3,733  |
|                      | Interest, dividends, and other investment  | 48                               | 26   |
|                      | Cash Receipts from other operating activities  | 8,074                            | 1,880  |
|                      | Net Goods & Services Tax   | 1,985                            | (3,638)                                      |
|                      | Cash was applied to:   |                                  |  |
|                      | Payments to suppliers and employees  | (85,263)                         | 45,499)                                      |
|                      | Cash flows from other operating activities   | (1,033)                          | (2,542)                                      |
| Total Cash Flows fro | om Operating Activities  | (6,746)                          | 159,856                                      |
| Net Cash Flows from  | m Investing Activities   |                                  |  |
| Net Cash Flows from  | n Investing Activities  Cash was applied to:   |                                  |  |
| Net Cash Flows from  | Cash was applied to:   | (153)                            | (1.437)                                      |
| Net Cash Flows from  | -  | (153)                            | (1,437)<br>(8,530)                           |
| Net Cash Flows from  | Cash was applied to: Payment to Acquire property, plants, equipment  | (153)                            |  |
| Net Cash Flows from  | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles  | (153) - (31,123)                 |  |
|                      | Cash was applied to:  Payment to Acquire property, plants, equipment Payment to purchase intangibles  Cash Flows from Other Investing and Financing  | -                                | (8,530)                                      |
|                      | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles Cash Flows from Other Investing and Financing Activities   | (31,123)                         | (8,530)<br>17,109                            |
|                      | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles Cash Flows from Other Investing and Financing Activities   | (31,123)                         | (8,530)<br>17,109<br><b>7,143</b>            |
| Total Cash Flows fro | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles Cash Flows from Other Investing and Financing Activities om Investing Activities  Net Increase/(Decrease) in Cash  | (31,123)<br>(32,276)             | (8,530)<br>17,109<br><b>7,143</b>            |
| Total Cash Flows fro | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles Cash Flows from Other Investing and Financing Activities Om Investing Activities  Net Increase/(Decrease) in Cash  Cash and cash equivalents at the beginning of | (31,123)<br>(32,276)<br>(39,022) | (8,530)<br>17,109<br><b>7,143</b><br>166,999 |
| Total Cash Flows fro | Cash was applied to: Payment to Acquire property, plants, equipment Payment to purchase intangibles Cash Flows from Other Investing and Financing Activities om Investing Activities  Net Increase/(Decrease) in Cash  | (31,123)<br>(32,276)             | (8,530)<br>17,109                            |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

#### STATEMENT OF ACCOUNTING POLICIES

For the year ended 31 March 2021

#### **Accounting Polices Applied**

#### **Basis of Preparation**

Reemi Charitable Trust (herein referred to as "the entity") is incorporated under the Charitable Trust Act 1957 and is registered with the Department of Internal Affairs under the Charities Act 2005.

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

#### Goods and Services Tax (GST)

The entity is registered for GST. Therefore all amounts are stated exclusive of GST (if any).

#### **Income Tax**

Reemi Charitable Trust is not exempt from New Zealand Income Tax because its primary charitable activities are outside New Zealand.

#### **Specific Accounting Policies**

#### a) Revenue Recognition

Revenue from Donations, grants and fundraising are recognised on a cash basis.

#### b) Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

#### **Changes in Accounting Policies**

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

## NOTES TO THE PERFORMANCE REPORT

For the year ended 31 March 2021

| Revenue for Health Projects   Donations, Grants and Fundraising Revenue   37,777   205,894     Revenue from providing goods or services   37,127   Total Revenue   74,904   205,894     Total Interest, dividends, and other investment income   48   26     Total Other Revenue   1,598   1,880     2. Analysis of Expenses   Volunteer and employee related costs     Contractors   2,426   7,462     Travel - International   300   18,148     Travel - National   - 270     Total volunteer and employee related costs   2,726   25,880     Contractors   2,726   25,880     Contractors related cost to production   4,278   256     Costs related to providing goods   Advertising   450   514     Bank Fees   498   256     Computer and Software   1,056   493     Bank Fees   4,596   - 204     Cost of Goods Sold   3,207   - 5     Freight & Courier   8,265   493     Insurance   4,598   - 4     Kickstarter Fees   2,416   - 4     Manufacturing   4,506   - 5     Packaging Material   993   - 6     Packaging Material   993   - 7     Payment Processing Fees   310   - 6     Raw Materials Purchased   17,113   - 7     Rent   3,076   - 5     Telephone & ISP   555   - 7     Website Hosting   225   - 7     Total costs related to providing goods   47,269   - 7     Other Expenses   2,827   - 7     Marketing   933   - 7     Research and Development   685   - 7 | 1. Analysis of Revenue  | Account   | 2021   | 2020    |
|--|-------------------------|---|--------|---------|
| Revenue from providing goods or services   37,127   - Total Revenue   74,904   205,894   Total Interest, dividends, and other investment income   48   26   Total Other Revenue   1,598   1,880  | •                       | Revenue for Health Projects                     |        |         |
| Total Revenue         74,904         205,894           Total Interest, dividends, and other investment income         48         26           Total Other Revenue         1,598         1,880           2. Analysis of Expenses         Volunteer and employee related costs           Contractors         2,426         7,462           Travel - International         300         18,148           Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Cost related to providing goods         Advertising         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fee  |                         | Donations, Grants and Fundraising Revenue       | 37,777 | 205,894 |
| Total Interest, dividends, and other investment income   |                         | Revenue from providing goods or services        | 37,127 | -       |
| income         48         26           Total Other Revenue         1,598         1,880           2. Analysis of Expenses           Volunteer and employee related costs           Contractors         2,426         7,462           Travel - International         300         18,148           Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Costs related to providing goods         450         514           Advertising         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Agangm Material         993         -           Payment Processing Fees         310         -           Rent         3,076         -   |                         |   | 74,904 | 205,894 |
| Total Other Revenue   1,598   1,880  |                         | Total Interest, dividends, and other investment |        |         |
| Volunteer and employee related costs   |                         | income  | 48     | 26      |
| Volunteer and employee related costs           Contractors         2,426         7,462           Travel - International         300         18,148           Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related to providing goods         4,278         -           Costs related to providing goods         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269   |                         | Total Other Revenue                             | 1,598  | 1,880   |
| Contractors         2,426         7,462           Travel - International         300         18,148           Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Costs related to providing goods         -         204           Advertising         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225   | 2. Analysis of Expenses |   |        |         |
| Travel - International         300         18,148           Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Costs related to providing goods         -         204           Advertising         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods  |                         | Volunteer and employee related costs            |        |         |
| Travel - National         -         270           Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Costs related to providing goods         -         20           Advertising         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         2,827   |                         | Contractors                                     | 2,426  | 7,462   |
| Total volunteer and employee related costs         2,726         25,880           Contractors related cost to production         4,278         -           Costs related to providing goods         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         2,827         -           Depreciation         460         -           Legal Expenses         2,827  |                         | Travel - International                          | 300    | 18,148  |
| Contractors related cost to production         4,278         -           Costs related to providing goods         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Rent         3,076         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         | Travel - National                               | -      | -       |
| Contractors related cost to production         4,278         -           Costs related to providing goods         450         514           Bank Fees         498         256           Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Rent         3,076         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         | Total volunteer and employee related costs      | 2,726  | 25,880  |
| Advertising       450       514         Bank Fees       498       256         Computer and Software       1,056       1,646         Consulting & Accounting       -       204         Cost of Goods Sold       3,207       -         Freight & Courier       8,265       493         Insurance       4,598       -         Kickstarter Fees       2,416       -         Manufacturing       4,506       -         Packaging Material       993       -         Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -   |                         | Contractors related cost to production          | 4,278  | -       |
| Bank Fees       498       256         Computer and Software       1,056       1,646         Consulting & Accounting       -       204         Cost of Goods Sold       3,207       -         Freight & Courier       8,265       493         Insurance       4,598       -         Kickstarter Fees       2,416       -         Manufacturing       4,506       -         Packaging Material       993       -         Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -   |                         | Costs related to providing goods                | ·      |         |
| Computer and Software         1,056         1,646           Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         -         -           Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         | Advertising                                     | 450    | 514     |
| Consulting & Accounting         -         204           Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         -         -           Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   | -                       | Bank Fees                                       | 498    | 256     |
| Cost of Goods Sold         3,207         -           Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         -         -           Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         | Computer and Software                           | 1,056  | 1,646   |
| Freight & Courier         8,265         493           Insurance         4,598         -           Kickstarter Fees         2,416         -           Manufacturing         4,506         -           Packaging Material         993         -           Payment Processing Fees         310         -           Raw Materials Purchased         17,113         -           Rent         3,076         -           Telephone & ISP         555         -           Website Hosting         225         -           Total costs related to providing goods         47,269         -           Other Expenses         -         -           Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -  |                         | Consulting & Accounting                         | -      | 204     |
| Insurance  |                         | Cost of Goods Sold                              | 3,207  | -       |
| Kickstarter Fees       2,416       -         Manufacturing       4,506       -         Packaging Material       993       -         Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Freight & Courier                               | 8,265  | 493     |
| Manufacturing       4,506       -         Packaging Material       993       -         Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -   |                         | Insurance                                       | 4,598  | -       |
| Packaging Material       993       -         Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       2,827       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -   |                         | Kickstarter Fees                                | 2,416  | -       |
| Payment Processing Fees       310       -         Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       2,827       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Manufacturing                                   | 4,506  | -       |
| Raw Materials Purchased       17,113       -         Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Packaging Material                              | 993    | -       |
| Rent       3,076       -         Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -   |                         | Payment Processing Fees                         | 310    | -       |
| Telephone & ISP       555       -         Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Raw Materials Purchased                         | 17,113 | -       |
| Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Rent  | 3,076  | -       |
| Website Hosting       225       -         Total costs related to providing goods       47,269       -         Other Expenses       -         Depreciation       460       -         Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         | Telephone & ISP                                 | 555    | -       |
| Other Expenses           Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -  |                         |   | 225    | -       |
| Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         | Total costs related to providing goods          | 47,269 | -       |
| Depreciation         460         -           Legal Expenses         2,827         -           Marketing         933         -           Research and Development         685         -   |                         |   | ·      |         |
| Legal Expenses       2,827       -         Marketing       933       -         Research and Development       685       -  |                         |   | 460    | _       |
| Marketing 933 - Research and Development 685 -   |                         |   | 2,827  | -       |
| Research and Development 685 -   |                         |   |        | -       |
|  |                         |   | 685    | -       |
|  |                         |   | 4,904  | -       |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

## NOTES TO THE PERFORMANCE REPORT CONT..

For the year ended 31 March 2021

|                         | Account   | 2021   | 2020   |
|-------------------------|---|--------|--------|
| 1. Analysis of Expenses | 5   |        |        |
|                         | Total costs relating to providing health services |        |        |
|                         | Bank Fees   | 252    | -      |
|                         | Computer and Software                             | 1,056  | -      |
|                         | Fundraising Expenses                              | -      | 1,485  |
|                         | General Expenses                                  | 44     | 520    |
|                         | Gifts   | 367    | 345    |
|                         | Motor Vehicle Expenses                            | 3      | 277    |
|                         | Office Expenses                                   | 66     | 5      |
|                         | Payment Processing Fees                           | -      | 1,800  |
|                         | Printing & Stationery                             | 667    | 236    |
|                         | Project Services                                  | 18,819 | 1,487  |
|                         | Rent  | 3,076  | 3,190  |
|                         | Telephone & ISP                                   | 555    | 192    |
|                         | Website Hosting                                   | 225    | 401    |
|                         | Total Costs related to providing goods            | 25,130 | 13,052 |
|                         | Combined Total Cost relating to                   |        |        |
|                         | Goods and Services                                | 73,650 | 13,052 |
|                         | Other Expenses                                    |        |        |
|                         | Depreciation                                      | 460    | 160    |
|                         | Legal Expenses                                    | -      | 257    |
|                         | Marketing   | -      | 3,098  |
|                         | Professional Development                          | 278    | 105    |
|                         | Research and Development                          | -      | 2,224  |
|                         | Total Other Expenses                              | 738    | 5,844  |
|                         | Combined Total Other Expenses                     | 5,642  | 5,844  |

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

### NOTES TO THE PERFORMANCE REPORT CONT.

For the year ended 31 March 2021

| ,                         | Account  | 2021    | 2020    |
|---------------------------|--|---------|---------|
| 3. Analysis of Assets     |  |         |         |
|                           | Bank accounts and cash                         |         |         |
|                           | Business Account                               | 144,893 | 183,915 |
|                           | Cash   | -       | -       |
|                           | Petty Cash                                     | 592     | 591     |
| •                         | Total Bank accounts and cash                   | 145,485 | 184,506 |
|                           | Debtors & Prepayments                          | -       | 8,356   |
|                           | Inventory SOH                                  | 15,191  | 522     |
| ,                         | Total Inventory                                | 15,191  | 15,191  |
|                           | Other non-current assets                       |         |         |
|                           | Intangible Assets                              | 8,530   | 8,530   |
|                           | Total Other non-current assets                 | 8,530   | 8,530   |
| . Analysis of Liabilities |  |         |         |
| 1                         | Creditors and accrued expenses                 |         |         |
| ,                         | Accounts Payable                               | 3,219   | 1,014   |
| 1                         | GST  | (2,283) | (2,259) |
|                           | Income in Advance                              | 160     | 25,897  |
|                           | Total Creditors and accrued expenses           | 996     | 24,742  |
| 5. Property, Plant and Eq | uipment  |         |         |
| 1                         | Other Fixed Assets                             |         |         |
|                           | Furniture & Fittings                           | 153     | -       |
| ı                         | Owned fixed assets                             | 1,437   | 1,437   |
| ,                         | Accumulated Depreciation on owned fixed assets | (1,079) | (160)   |
|                           | Total Property, Plant & Equipment              | 510     | 1,276   |
| 6. Accumulated Funds      |  |         |         |
|                           | Accumulated Funds                              |         |         |
|                           | Opening Balance                                | 178,448 | 15,423  |
|                           | Accumulated surpluses or (deficits)            | (9,746) | 163,025 |
|                           | , ,  | , , ,   | ,       |

#### 7. Contingent Liabilities and Gurantees

There are no contingent liabilities or guarantees as at 31 March 2021 (last year - nil).

#### 8. Goods or Services Provided to the Entity in Kind

None

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

#### NOTES TO THE PERFORMANCE REPORT CONT.

For the year ended 31 March 2021

#### 9. Related Parties

Ashleigh Howan has taken leave from Reemi from November 2020.

The director of TF Accounting Limited, Fong Au-Young CPA(Aust.) and Emily Au-Young are related as father and daughter. TF Accounting Limited does not involve in neither the Trust nor the operation activities of Reemi Trust. TF Accounting Limited receives instruction fro Reemi purely for the purpose of completing annual report or to provide YTD quarterly reports.

#### 10. Events After the Balance Date

There was one lockdown in New Zealand after Balance date. This has meant Emily has needed to continue managing all Reemi operations from Auckland, New Zealand.

#### 11. Ability to Continue Operating

The entity will continue to operate for the forseeable future

## THANK YOU

We are so grateful for our **project partners**; Change Associates, iDE, icddr,b and Basha Boutique. It is a gift that you choose to work alongside us and are part of **the Reemi family**.

We also want to give **special thanks** to AS Colour and Hop Lun for their support as wonderful corporate partners in the garment sector.

Lastly. thank you to the many individuals, companies and other organisations that have **supported us** through expertise, better ideas, purchases, financial donations and friendship.

Thank you!

The team at Reemi

