



Manufacturers of Quality Coatings.

Company Profile.



Like our products, we stand the test of time.

BC Coatings has come a long way since its humble beginnings in 1978 to become one of the largest industrial paint manufacturers in the country.

Growing from a 5 staff operation to now over 90, BC Coatings has become a testament to what commitment, innovation and great customer service can achieve.

BC Coatings is a family owned and operated business and are committed to the development, manufacture, and supply of quality surface coatings products.

We manufacture and supply polyurethane surface coatings as well as polyester coatings, epoxies, enamels, lacquers, UV protective coatings, Vetrocolor (our specialty glass coating system) and many, many more quality products to over 15 countries all over the world.

Over the many years in the paint industry BC Coatings has developed a diverse range of products for a variety of industries including the kitchen industry, automotive, marine, glass, and aviation to name a few.



Our mission is simple.

BC Coatings' mission is to continue to provide our valued customers with support, quality of service and complete satisfaction well into the future.

We endeavor to continue to develop and improve every aspect of our products, processes and service.

We will continue to research and develop new technology to meet the needs of our customers.

We will fine tune our team to ensure the most dedicated and focused people are helping our customers achieve the best end result.

Customer Service is the back bone of our company and if all of our customers' needs are met, our goal has been fulfilled, to make a difference to our customers and their businesses.

We pride ourselves on our ability to create and maintain success through customer recommendations and believe this is the best way to continue to grow.

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THE DIRECTORS.

Effort is not enough without purpose and direction.



David Decorte.
Technical Director.

David Decorte began developing his experience in the surface coatings industry in Graphic Arts with F.T Wimble & Co where he completed his degree in Applied Science.

David was a founding member and Technical Manager for technology company Vapocure Limited which sold licences to the likes of Dupont and Sumitomo.

He also worked as Technical Director of Chemidry Pty Ltd which licenced its paint drying technology to such companies as Wattyl, Taubmans and Croda Paints.

Appointed as Technical Director at BC Coatings in 1994, David now has over 50 years of industry experience and continues to build on his wealth of experience.



Sergio Sola.
Sales & Marketing Director.

Sergio Sola's earliest contact with the industry was when he worked in sales, service and installation of draft spray booths for the automotive refinish market. He gained invaluable experience here, in customer service.

Exposure to contract review procedures and marketing techniques were developed in Europe, Asia and the USA whilst working for Sola Industries and Chemidry Pty Ltd.

Sergio was appointed as Sales & Marketing Director in 1994 and his customer skills have been a primary factor in the company's growth. Sergio continues to help many customers still, after 35 years plus industry experience.

THE MANAGERS.

Leading the path to success.

Arthur Bourne.
Technical Manager & Senior Chemist.

After attaining his Tertiary Qualification at UNSW, a BSc in Industrial Chemistry, Arthur began his long career with AC Hatrick Chemicals and British Paints. Arthur was a Senior Chemist in Wattyl's Timber Coatings division, Technical Manager with Vapocure Ltd, he worked for Polycure and Townsend Chemicals.

He lead the project utilising the Vapocure system to make the world's first bottle decoration line. After 10 years at 'Bottle Magic', Arthur spent time at Spectra Technologies before leading our Research & Development department.

Adrian Marques.
Operations Manager.

Adrian joined BC Coatings in 2006 after a stint in the construction and property investment industries. During this time, he also served in the military in a security role with the RAAF.

The combination of these two disciplines resulted in a special mix of skills that saw him rise through the ranks from Assistant to Factory Manager focusing on the daily demands on the Colour Matching department.

Now Adrian is overseeing all aspects of the operational needs of the factory.



FOUNDATION

Founded under the name of 'De Havilland Paint Products', the company made its humble start in the industry with Signage being the predominant market the company was involved in.



INCEPTION

BC Coatings developed an interior grade polyurethane called UT900, predominantly for the Kitchen Industry. The business continued to grow with the introduction of this product with many new customers.

1981

1995

THE TIMELINE.

Our Evolution.

1993



ACQUISITION

The company was purchased by Serge Sola and David Decorte, giving the name 'BC Coatings' to the company.

The company was located in Botany, NSW where the business grew with the introduction of our small order Colour Matching service.

1997



GROWTH

Our Vetrocolor Glass Coating System took off and fueled continuous growth within the company along with various contracts with overseas companies.



RELOCATION

The company by this stage had outgrown the Botany premises and moved to a larger factory in Smithfield, NSW.

This period was one of rapid growth in all our traditional markets which saw turnover increase from \$2M to \$20M during our stay.



MODERNISATION

Space constraints once more resulted in various solutions being considered with the expansion of the Smithfield site finally being abandoned in favour of a move to Ingleburn, NSW in January 2018.

The factory is 4 times larger, on five times the land size as Smithfield.

2002

2018

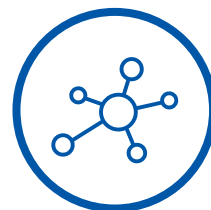
2011

2020



ENVIRONMENTALLY SOUND

BC Coatings created and perfected our first waterborne products, introducing our 'Aquacolor' range. Aquacolor has low VOC content and is recognised as being environmentally sound.



DIVERSIFICATION

BC Coatings continues to improve and refine our processes and products to ensure customer satisfaction which is atop of our priority list.

Diversification into new markets such as Auto refinish, protective coatings and concrete protection are currently being pursued.

THE RANGE.

Our products have proven themselves time & time again.

BC Coatings have many products to suit many substrates and applications. Below you will find our specialty products and our most popular ranges.

VETROCOLOR

GLASS COATING SYSTEM

Vetrocolor combines a unique priming system with a specialised colouring technique to permanently bond coatings to glass surfaces, giving depth of colour, vibrancy and versatility.

A Vetrocolor coating applied to tempered glass provides the strength and durability to suit almost any architectural application.



AQUACOLOR

WATER BASED SYSTEM

Aquacolor is an environmentally friendly, water based coating system for glass, timber and other substrates. It is specifically designed to meet environmental requirements and still retain the integrity of a solvent based system.

Aquacolor is a water based polyurethane, which is internally cross-linked during production to provide resistance to chemicals, moisture and heat, maintaining colour depth, vibrancy and structural integrity.



METAL GLAZE

LIQUEFIED METAL SYSTEM

Metal Glaze is a liquefied metal that is applied by spray application onto almost any surface once it has been prepared in the appropriate manner. This would allow you to veneer any shaped surface with real metal.



UT100 EXTERNAL ACRYLIC POLYURETHANE

UT100 2K External Acrylic Polyurethane is a two pack non yellowing coating designed to maintain a superior appearance for the longest period of time.

Its principal application is for the decoration and protection of railway rolling stock, auto refinish, buses, marine craft, signage, concrete and masonry.



UT900 INTERIOR POLYURETHANE

UT900 Fast Drying Polyurethane is a two pack topcoat designed for internal applications with a fast packing time and hard durable finish.

It is ideally suited to the decoration of timber, MDF or particle board after sealing and priming. A full range of colours are available, and matched on request.





UT105 Acrylic Structured Metallic is a two pack topcoat available in a range of fine, medium and coarse metallic colours. It is designed to maintain a superior appearance for the longest period of time.

Its principal application is for the decoration and protection of kitchens, auto refinishing, buses, marine craft, signage, CFC paneling and masonry. A full range of colours are available, and matched on request.

UT105 METALLIC ACRYLIC
POLYURETHANE



UT160 UV Max 2 Pack Clear Topcoat is an acrylic polyurethane modified with UV Absorbers designed to maintain maximum appearance for the maximum length of time.

The product has been designed to act as a self-sealing finish to provide the maximum Ultra-Violet protection and to minimise veneer yellowing or colour change to cabinets etc exposed to intermittent sunlight. Its principal area of application is in the decoration and protection of man-made veneers such as 'New Age' veneers and is used in the cabinet and wall panel industries.

UT160 UV MAX CLEAR
POLYURETHANE



UT173 Anti Stealth Clear polyurethane coating is specially designed to protect the appearance of external hard wearing surfaces for the maximum length of time, typically for a period of 15 - 20 years with a maintenance program.

Its principal application areas are for the graffiti resistance properties and protection of architectural fascias, railway fixtures, buses and bus depots, aircraft and aviation terminals, public utilities, park fixtures, rest room partitions. It is particularly resistant to the "stealth" ink currently popular with graffiti "taggers".

UT173 ANTI-STEALTH
POLYURETHANE



AT888 Base Coat is a high performance acrylic modified basecoat. Its high performance formulation is very easy to use and features a fast dry time, excellent flow, high coverage and excellent blending characteristics.

We can make this paint in a variety of metallics and pearls upon request or even colour match a provided sample. The basecoat should be clear-coated with any of our high performance clears in our Automotive Range.



UT405 Zilch! Super Matte is a dead matte clear to give protection to timber or Veneers with a natural "unfinished" look. It can also be used as a finish coat over Solid Colour Polyurethanes to give a zero gloss finish.

UT405 Zilch! is UV stabilized to protect Veneers from UV Light induced discoloration. Now available in: UT410 Matte, UT430 Satin, UT450 Semi-Gloss.



600 Spirit Stain is a solvent based evaporating stain. It can be sprayed on, wiped on with a cloth, or sprayed on heavy and then wiped off. This stain can achieve a very even colour on most timbers.

600 STAIN
SPIRIT

THE FUTURE.

Industry opportunities.

BC Coatings has and will continue to experience constant growth. This is not only because of our regimented and organised structure, but also because of our ability to maintain flexibility and commitment to our customers. This involves keeping fast turnaround times to accommodate our customers' production schedules and also developing new products to satisfy their particular needs.

Many of the products developed by BC Coatings over the years have been at the direct request of customers, dissatisfied with a product or service from their existing suppliers.

There is a large divide between the lumbering inflexible multi-national coatings giants with fixed product ranges and poor response times, and the multitude of small to medium sized companies with manufacturing concerns striving to secure tenders and win contracts on the basis of fastest turnaround times, keen pricing and minimal paint waste.

BC Coatings has provided this service by putting in the necessary development time to meet the deadlines required by large manufacturers. We have also established ourselves as the company to rely on in times of crisis.


Since our relocation to a purpose built 7,000 sqm under roof site in Ingleburn, we have continued to build on our traditional markets while exploring new markets in the specification driven areas of protective coatings, marine and aviation as well as water-based glass coatings and automotive refinishes.

Technical innovation will continue to be refined and we are sustaining our endeavors with new export markets and overseas affiliations.

Since relocating, we have a greater production capacity to enlist economies of scale to produce volume output at lower unit cost and expand its sales of paint related accessories through its modern in-house retail showroom.



WAREHOUSE 

SHOWROOM 



△ SALT SPRAY TESTING

RESEARCH & DEVELOPMENT.

Always looking forward into the future.

We know the importance of moving forward and remain dedicated to improving our current products and will continue to create new innovative products that propel us further into the future. In this manner, we resolve to ensure the quality of our products for the benefit of our customers.

Our impressive Laboratory allows us to develop and test our products. Our products are tried and tested to perform in Australia's harsh conditions and for durability and high performance to meet Australian standards.

We monitor new developments in our current systems, presently focused on resins and environmentally friendly water-based and solventless systems. We are currently also working on developing room temperature paint curing technology.

BC Coatings will remain committed to providing the best possible outcome for our customers with long-lasting, quality results all the time.



△ UV CURING



△ QUV ARTIFICIAL WEATHERING

OUR SERVICES.

We are dedicated to the satisfaction of our customers.

**Customer Service.**

Our friendly office staff are dedicated to help our customers find the products they need and can help guide them in the right direction with technical questions.

**Colour Matching.**

We provide an extensive colour matching service to our customers.

Our colour matching labs have the latest advanced colour matching and testing equipment and our highly qualified and trained staff ensure only the best product leaves the factory.

**Customer Facilities.**

When visiting us at our Head Office, our customers are welcome to spend time in our customer retreat and grab a complimentary coffee, hot chocolate or bottle of water and browse our mini library.

**Tool Repairs.**

We help our customers with their sander repairs and other tool repairs.

Our customers enjoy this pick up and delivery service as part of having an account with us.

**Showroom.**

We have a large range of equipment and accessories at our showroom including products from reputable brands such as Festool, Mirka, Kincrome and Rupes (just to name a few).

**Advice & Tailored Solutions.**

BC Coatings Technical Advisors give support to our customers and our Chemists can make products specialised to our customer's requirements.

**Meeting Room.**

Our meeting room is fully equipped with huge scale Smart TV connected to the Internet, large whiteboard, private kitchen and bathroom.

We can accommodate up to 12 people when our customers visit to discuss their needs.

**Price Match Pledge.**

BC Coatings offer a Best Choice Price Match Pledge as part of our commitment to providing our customers with the best price possible!

OUR PROCEDURES.

The time we put into our processes is evident in the finished product.



Laboratory.

Our Laboratory is on-site and is overseen by our innovative head chemist. The lab is used for the creation and independent testing of all our products ensuring the quality of our products for the benefit of our customers.

Our chemist can provide tailored solutions for your company and can work with you to achieve your desired goals.

Our products are tried and tested to perform in Australia's harsh conditions and for durability and high performance to meet Australian standards.



Production.

Our Production department has the capability of manufacturing up to 2,600 litres in a batch. The process begins with a formula which presents all the important information and steps required to manufacture the product. Raw materials are then collected and prepared and all materials are combined step by step in precise increments.

It is critical that the process is done carefully and accurately to ensure quality of the product, as such, when the product has been made, the product is sent to the lab to be tested in Quality control. Once passed Quality Control, the product is sent for filling. The product is filled into cans, cleaned and correctly labelled and sealed securely for safe circulation.



Quality Control.

The QC Department ensures the quality of each and every batch that leaves our factory.

The Quality of our products is safeguarded by testing of the following:

- Viscosity (measure of its resistance to deformation)
- Anomalies (smoothness, orange peel, fish eyes, opacity)
- Grind (cleanliness)
- Tint strength
- Weight
- Gloss level + more

We are certified.

BC Coatings have been certified under the ISO 9001 Quality Management System (QMS) standard which is internationally recognised.

Our adherence to this standard ensures products meet the expectations and needs of our customers.



Cert # FS604940

OUR POLICIES.

We know the importance of compliance.

Quality Policy Statement.

BC Coatings are manufacturers and suppliers of quality surface coatings, and we operate our quality management system in compliance with Australian Standard ISO9001: 2015.

It is our Policy to supply only products and services which comply with the relevancy, previously agreed to, specifications and / or contract requirements.

Our products are designed and developed to maintain the company's position as a quality manufacturer. Within this Policy, the properties and performance of our products must reflect market requirements and provide a high degree of customer satisfaction.

We believe that quality starts with a full understanding of customer requirements, and continues through all subsequent stages of manufacture; it also includes the quality that comes from the skill of the person making the product.

We therefore ensure that all staff are made aware of and understand this Policy and are responsible for its implementation. The staff are responsible for manufacturing the scheduled quantity of product in the required time, in accordance with the planned estimate, and also at the required quality level. We believe that a 'do it right the first time' approach is the key to quality production, cost reduction, productivity and customer satisfaction.

To help us achieve this objective, we expect that quality problems arising in the various areas will be identified and solved with speed, technical efficiency and economy. Our methods are kept continually under review, with the objective of achieving constant and sustained quality improvement.



Anti-Discrimination & Equal Employment Opportunity Policy.

BC Coatings undertakes to comply with the relevant legislation concerning anti-discrimination and equal employment opportunity and endeavors at all times to provide an environment where there is no discrimination on the basis of age, gender, national or ethnic background or physical or intellectual disability.

The Technical Director monitors the need for professional development concerning anti-discrimination and equal employment opportunity and provides staff with appropriate training as required.

Staff members are responsible for ensuring that anti-discrimination and equal employment opportunity guidelines are used in their daily operations.



Privacy Policy.

BC Coatings is bound by the Commonwealth Privacy Act 1988 to handle personal information in accordance with the 10 national privacy principles. These principles cover the collection, storage, use and disclosure of personal information. They also give individuals the right to seek access to the personal information that organizations hold about them.

Environmental Goals & Policy.

Our goal is to prevent pollution, protect our environment and continually improve our environmental performance using managed programs to achieve our environmental objectives and targets. We ensure that compliance with all applicable regulatory requirements is at a minimum acceptable standard at all times.

Poor environmental performance is not a sustainable way of conducting business and BC Coatings recognizes the importance of minimizing waste, conserving energy and using resources wisely. A sustainable business is also a profitable business and is one that has satisfied customers.

The BC Coatings Policy and Procedures Manual and supporting procedures is built around the requirements of the International Standard for Environmental Management Systems ISO 14001: 2015. BC Coatings is committed to maintaining these systems as an integral component of its business management framework. Consequently all management and staff are asked to adhere to this ideal and contribute to continual improvement of our environmental performance.

To demonstrate our continuing commitment to environmental management, we will regularly subject our management system to accredited external third party assessment. We will also make our environmental policy readily available to both our employees and the public.



Occupational Health & Safety Policy.

It is BC Coatings' policy that each of its employees and others who may from time to time work for the company be provided with a safe and healthy work environment.

Management is committed to comply with the requirements of the Occupational Health & Safety Act 2000 : 2017 and the Occupational Health & Safety Regulation 2001 : 2017 and to this end have made every reasonable effort in the areas of accident prevention, hazard control and removal, protection from injury and health preservation.

In conjunction with this policy the company has and will continue to develop a series of rules programs, procedures and policy statements on matters of health and safety.

An Occupation Health and Safety Committee have been established to promote safe working procedures and will assist in the development and monitoring of safe work practices and systems within the company.

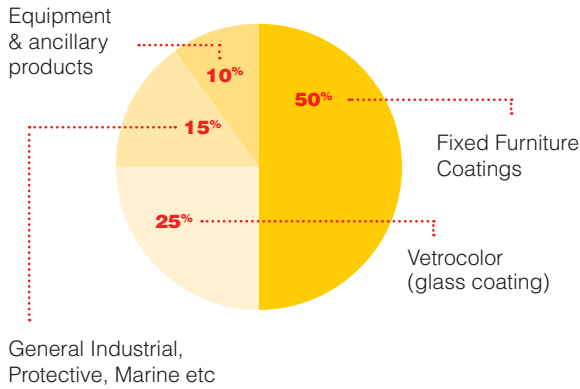
We consider that health and safety at work is both an individual and shared responsibility of all employees. Management believes the most likely benefits from these measures is the elimination and/or reduction in the incidence of accidents and improved morale, better teamwork and greater productivity. The success of this program rests on the commitment and willingness of everyone to co-operate and work together with a team spirit.



THE STATISTICS.

Where we stand today.

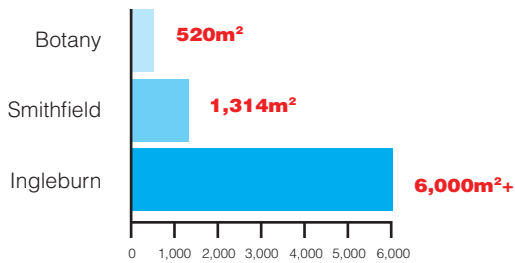
MARKET SALES ▾



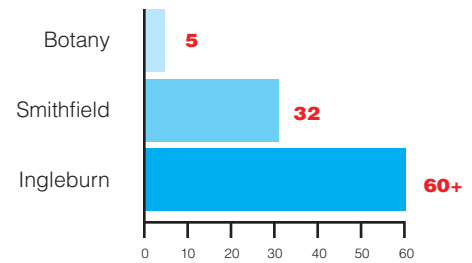
LOCATIONS ▾



FACTORY SIZE ▾



AMOUNT OF STAFF ▾



Staff in all branches equates to over 90.

Our products are fully industry tested & approved.



TESTIMONIALS.

We thrive on rave reviews.



December 18,
2019

Mark's Industrial Coatings.

I've been using BC Coatings for 46 years in varying forms from wood and plastics to metal and glass coatings. I'm happy to say, I have never had an on sight failure and their colour matches always spot on. Not to mention the friendly and helpful staff.



Reviews ★★★★★

June 10,
2019

Attwells Kitchens.

Have been using BC Coatings for as long as I can remember. We receive great service from the knowledgeable sales staff all the way to the delivery driver. Would highly recommend!



May 17,
2019

Paradise Kitchens.

Great products and amazing service from our rep Carlos. Always attending to their clients needs on a regular basis.



Reviews ★★★★★

March 9,
2019

DK Kitchens.

Best polyurethane paint in Australia. Have been using them for my company for over 20 years at DK Kitchens Spray Painting.



June 28,
2019

Pearfection Polyurethane.

Fantastic products & sensational service !!!



Reviews ★★★★★

October 9,
2019

Aisha Elmasre.

Nice new set up. Lots of new stock. Same lovely people.

**SYDNEY**

14a Williamson Road,
Ingleburn NSW 2565

TO ORDER:

Phone (02) 9729-2000 | **Fax** (02) 9729-2279

Email orders@bccoatings.com.au

Text Orders Only 0487 800 090

MELBOURNE

5-9 Licola Crescent,
Dandenong South VIC 3175

TO ORDER:

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Email orders_vic@bccoatings.com.au

Text Orders Only 0416 964 857

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Kingston 4114 QLD

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Windsor Gardens SA 5087

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