



Electric Car Salary Sacrifice

Unlocking affordable clean, green driving for employees

What is salary sacrifice

Employees sacrifice salary in return for a new electric car, typically saving 30-40% of costs through income tax and national insurance

Meet some of the cars...

Price excludes
insurance

With over 30 fully electric models available, here's just 3 of our favourites



MG 5

Excite

from **£196** per month

*net cost for a 20% tax rate payer
including maintenance, tyres + more¹*

Range²: 180 miles

Retails from: £27,540



Volkswagen ID.3

City Pure Performance

from **£230** per month

*net cost for a 20% tax rate payer
including maintenance, tyres + more¹*

Range²: 240 miles

Retails from: £ 30,150



Tesla Model 3

Standard Range Plus

from **£301** per month

*net cost for a 40% tax rate payer
including maintenance, tyres + more¹*

Range²: 185 miles

Retails from: £40,490

¹We look after everything, so the monthly net cost includes maintenance, tyres, breakdown recovery and generous early termination protection for the business, plus an expert team to support the business and employees at every step; This pricing excludes insurance, but there is an option to include it on your company's scheme

The net cost is based on pricing on 12/07/21 and may vary; It is based on 48 month term with 8,000 miles per annum; with example employees earning £30,000 (20% tax rate) and a £80,000 (40% tax rate) annual salary, with no other adjustments, working for employer that is eligible to recover VAT and sets the scheme up as net zero-cost.

²Range is real world range based on city driving in cold weather as per ev-database.uk; accurate as of 23/07/21

Subject to eligibility and credit approval. Any prices quoted are subject to change and will be impacted by changes in law, regulation, tax or duty beyond our reasonable control.

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Meet Max...

Price includes insurance

Max is a 35 year old HR Manager, living in Windsor



Salary: £30,000



MG5 Excite



Term: 48 months



Annual mileage: 8,000 miles

Max's net sacrifice

Over 4 years (2021-25)

£276*
per month

Also includes:

- Insurance and accident management
- Servicing, maintenance & repair
- Roadside assistance
- Tyre replacements
- Early termination protections for unforeseen circumstances
- A £500 end of contract damage waiver



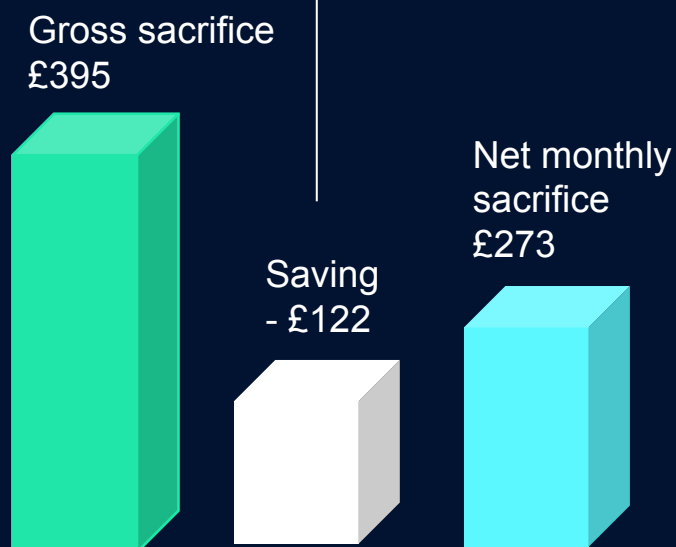
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*Pricing accurate as of 10/9/21 and averaged across three years; subject to eligibility and credit approval. Terms and conditions apply. Any prices quoted are subject to change and will be impacted by changes in law, regulation, tax or duty beyond our reasonable control. It assumes that the business can recover VAT and returns savings from their National Insurance Contributions due to the sacrifice back to the employee.

Max's numbers in detail

Price includes insurance

Tax year 2021/22:



Income tax saving = -£79

National insurance saving = -£47

Benefit in Kind (BiK) tax = £5

TOTAL SAVINGS

Max's savings
Over 4 years (2021-25)

£5,675

Later tax years:

Max pays Benefit in Kind (BiK) tax:

$Value\ of\ car \times BiK\ \% \times tax\ rate / 12$

	BiK %	BiK payment	Net monthly sacrifice
2021-22	1%	£5	£273
2022-23	2%	£9	£277
2023-24	2%	£9	£277
2024-25	2%	£9	£277

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Meet Julia...

Price includes insurance

Julia is a 40 year old designer, living in Twickenham



Salary: £80,000



Lease term: 48 months



Tesla Model 3 SR+



Annual mileage: 8,000 miles

Julia's net payment

Over 4 years (2021-25)

£449

per month

Also includes:

- Insurance and accident management
- Servicing, maintenance & repair
- Roadside assistance
- Tyre replacement due to wear and tear
- Early termination protections for unforeseen circumstances
- A £500 end of contract damage waiver



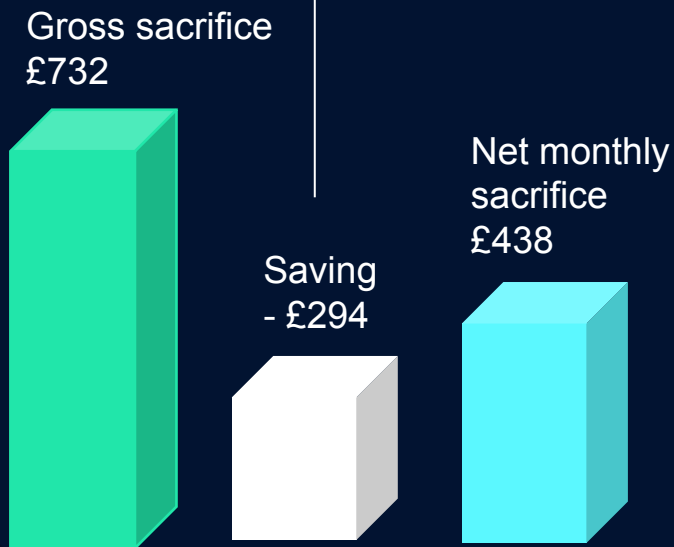
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Julia's numbers in detail

Price includes insurance

Tax year 2021/22:



Income tax saving = -£293

National insurance saving = -£15

Benefit in Kind (BiK) tax = £14

TOTAL SAVINGS

Julia's savings
Over 4 years (2021-25)

£13,616

Later tax years:

Julia pays Benefit in Kind (BiK) tax:

Value of car x BiK % x tax rate / 12

	BiK %	BiK payment	Net monthly sacrifice
2021-22	1%	£14	£438
2022-23	2%	£27	£452
2023-24	2%	£27	£452
2024-25	2%	£27	£452

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How does it work?

Employees sacrifice some of their salary in return for the use of the car

What's included?



Insurance and accident management



Servicing, maintenance & repair



Replacement tyres due to wear and tear



Roadside assistance



A £500 end of contract damage waiver



Early termination protection for unforeseen circumstances

Gross sacrifice

Tax & NI are lower due to sacrifice

EXAMPLE PAYSリップ

Name	Office	NI Number	Tax Code	Tax period	Date
A Jones	London	AB123456C	1250L	2	31/05/2020
Pay and allowances		Deductions		This period	This year
Reference salary		£2,500.00	Tax	£210.47	£502.14
Sacrifice		-£406.00	NI employee	£156.24	£361.20
Revised salary		£2,094.00			
Total pay & allowances		£2,094.00	Total deductions	£366.71	£863.34
Taxable pay		£2,094.00	Net Pay	£1,727.29	£3,730.66
			NI employer	£187.96	£431.94

Payslip example for non-payrolled benefits; please request example for payrolled benefits
Terms & Conditions apply

Benefits of electric cars

Incentives

- Up to £2,500 grant for a new vehicle valued up to £35,000 P11D¹
- Home charging and workplace charging grants¹
- Exempt from Vehicle Excise Duty (road tax)
- Exempt from London Congestion Charge²

Benefits

- Zero tailpipe emissions
- Free / discounted parking in places
- Up to 90% saving on fuel costs (average saving of £135 per month)
- Up to 50% saving on servicing, maintenance and repair
- Future proofed for Clean Air Zones

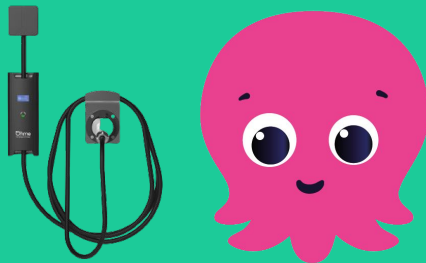
¹All grants at the discretion of the Department of Transport and OZEV

²All cars must apply for exemption from the Congestion Zone; We can help on this.

E-GO employee offer

Order your electric vehicle via your company salary sacrifice scheme with Octopus EV and be eligible for this E-GO home or on the road offer.

Free smart home charge point, with standard installation by Octopus Energy Services¹



8,000² free miles on our specialist EV tariff from Octopus Energy

OR

£50 energy credit to switch your home to green energy³



5,000³ free miles of electricity on the Electric Juice Network from Octopus Energy²

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¹For orders placed before 31st Dec 2021; Smart charger of our choice and assumes driver is eligible for the £350 Government Grant; Any additional work beyond a standard install by Octopus Energy Services may be chargeable

²8,000 miles, assumes 4p/mile of efficiency and overnight charging at 5p kWh = £100 home energy credit

³5000 miles of public charging is based on an avg. daily mileage of 20 miles, 250 working days a year and an avg. cost of electricity of 30p kWh & a 4p/mile efficiency = £375 ex VAT of public charging credit

We pull everything together to make it easy



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The cars

(including finance)

Renewable energy tariffs

for EV drivers

Smart charging

for your EV

A better experience

for every step

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