

















"On behalf of this organisation, I,
Dave Fernando, Managing
Director of Kalinya Services, as a
representative of the Gamilaroi
tribe, pay my respect to the local
Indigenous people, the traditional
custodians of this land where we
have the privilege of operating."



## **WHO WE ARE**

Kalinya Services is an Aboriginal-owned business dedicated to creating a sustainable future for Australia's First Peoples. Our mission is to ensure that all Australians have equal access to opportunities for growth, achievement, and success.

As a dynamic player in the evolving Indigenous business sector, we are passionate about spearheading reconciliation initiatives that drive Indigenous employment. Our commitment includes providing top-tier training and mentorship to our staff, empowering them to excel in their careers and make lasting contributions to their communities.

Kalinya Services is a partnership between David Fernando, a proud descendant of the Gamilaroi people of Northern New South Wales, Mike Bell, a descendant of the Birpai people of the Camden Haven region, and Adam Angyalffy, our Chief Executive Officer, who brings over 25 years of industry experience. Together, we are deeply committed to advancing the reconciliation movement by fostering Indigenous engagement and promoting supplier diversity.

Our shared vision is to become one of the largest Indigenous employers in our industries, enhancing the quality of life for Aboriginal and Torres Strait Islander peoples across Australia. We also collaborate with a network of related supply businesses to extend these benefits to the broader community.

At Kalinya Services, we are proud of our steadfast commitment to reconciliation and the positive contributions we make toward healing societal divisions. Through our efforts, we aim to build a more inclusive and equitable future for all.



#### **DAVID FERNANDO**

#### **MANAGING DIRECTOR - Kalinya Services**

David Fernando is a first nations descendant of the Gamilaroi people of Northern Nsw my ties with Indigenous communities throughout Nsw is quiet extensive I have close connections to Gamilaroi, Yuwalaraay, Ngarabul, Dunghutti and Bunjulung mob and in particular the Gadigal clan & in other states as well. I have engaged with my people throughout my whole life entire life, worked in Redfern at Aboriginal Children's Service as a field officer briefing Aboriginal Legal Service Solicitors as a para- legal. Prior to that my first job was with a government department as a clerical assistant with PMG Workshops at Sydenham then onto Customs at Mascot Airport.

For the past 40 years I was in Project Management working in Nsw local aboriginal land councils as programmes manager in the Community Development Employment Project & various jobs of similar nature in Kempsey on the Mid North Coast amongst the Dunghutti People, I also engaged within the community supporting as an administrator for local sporting groups & socialising in well - being programs for some time now & always strived for better opportunities and equality for indigenous people, I have joined forces with City Indigenous as Director/Ambassador to get better outcomes especially in the employment field in the hope of better outcomes for the future of my people.

## MICHAEL BELL MANAGING DIRECTOR - Kalinya Services

Mike Bell has spent most of his career developing investment banking opportunities in Australia, Europe, and Asia, including Bank of America, Citibank, Barclays, Macquarie Bank, and Banque Indosuez. This has included roles as treasurer and head of financial markets in Sydney and Singapore.

Mike has developed several international products, including the 30-day Fed Funds contract which trades on the CME Group Exchanges in the US. Mike's focus for the last 20 years has been on developing businesses that result in environmental and ethical change. This included developing climate change derivatives as Global Head of Environmental Products at Prebon Energy in London.

Mike's grandfather is from the Birrbay mob in Camden Haven. Mike's great-grandmother, Granny Bell, was the nurse and midwife for the Indigenous community in the Camden Haven area.

For the last two years' Mike has supported the Kalinya Services in developing facilities management services. This has involved working closely with some of Australia's leading property management groups.



#### HARRISON FELLER

#### **Director & Operations Manager - Catersupply**

With over 10 years of experience in sales and operations within the food services industry, Harrison brings a wealth of expertise gained through his work with leading companies such as Dishtec and Catersupply. His deep knowledge extends beyond commercial kitchen equipment to include the essential care, maintenance, and consumables required to ensure optimal performance and equipment longevity.

Harrison plays a key leadership role in delivering industrial-grade cleaning and chemical solutions across a wide range of sectors, including mining, hospitality, and aged care. He is instrumental in supplying products that help businesses operate efficiently, safely, and effectively.

His approach is comprehensive and client-focused, offering end-to-end services that include equipment supply, installation, ongoing maintenance, servicing, cleaning solutions, and consumables—making the company a true one-stop shop. Known for his passion, loyalty, and approachable nature, Harrison is committed to building and maintaining strong client relationships. He is driven by innovation and continuous

improvement, always seeking new ways to support business

growth and operational excellence.

## **OUR FIRST PEOPLES. YOUR FIRST CHOICE**

An Indigenous owned corporation committed to providing a sustainable future for Australia's First Peoples.

We deliver unmatched quality, value, and consistency across a wide range of services throughout Australia.

We are focused on the long-term interest of our clients.

Our consistent high-quality work and goods are derived from our commitment to investing in our people, infrastructure, and process controls.



## **HOW DO WE DO IT**

- **✓** Extensive Industry Experience.
- ✓ Wide range of services and goods provided.
- ✓ Understanding and tailoring to the expectations of each individual customers requirements.
- ✓ Cost efficiency whist maintaining quality results.
- ✓ Careful selection of environmentally friendly products and chemicals.
- ✓ Competent, experienced, and trustworthy staff.
- ✓ Complete attention to all Occupation Health & Safety standards.

## KEY

**VALUES** 



## SAFETY DIVE

All work is performed and completed safely to specifications using Hazard Identification, Risk Assessments, and appropriate Work Method Statements.

Our health & safety initiatives are fundamental to our success.



#### DIVERSITY

We welcome and encourage diversity in the workplace. We believe the advanced experience & knowledge that our Indigenous employees provide elevates our company to a superior level of quality services.



#### SUSTAINABILITY

Our Environmental
Policy assists us in
identifying services
and products that
could have an adverse
effect on the
environment.
We are committed to
providing eco-friendly
and fully sustainable
services.



#### INNOVATION

At City Indigenous, we are proud to introduce our Truck Vac. The system saves you time, money and reduces the risk of workplace injury. Designed and made in Australia, our system is WorkSafe approved.



## **INDIGENOUS PARTNERSHIPS**

#### **Our Vision for Reconciliation**

Our vision is to create a future of mutual respect and harmony by collaborating with Aboriginal and Torres Strait Islander communities to develop actions that will create effective partnerships.

To meet our vision, Kalinya Services continuously works on forging partnerships with key Indigenous community organisations.

### **Babana Aboriginal Men's Group**

Babana Aboriginal Men's Group is based in and around the inner City of Sydney, Australia. It runs programs and delivers services to our local community and our mob who live further afield.

From suicide prevention and mental health to employment, education, and primary health awareness, we do all we can to ensure our people are empowered and supported wherever they may be. Having started as a men's group nearly two decades ago Babana also works with a cross of families and communities, our men, women, and children.

Kalinya Services works very closely with Babana Aboriginal Men's Group and is actively involved in working together to better the lives of Indigenous Peoples.

## Proudly Supporting







## **HISTORY**

As a growing and ambitious company, Kalinya Services has clear Indigenous engagement recruitment targets. We aim to maintain a minimum 20% indigenous staff roster, while growing strategic partnerships with related Indigenous businesses.

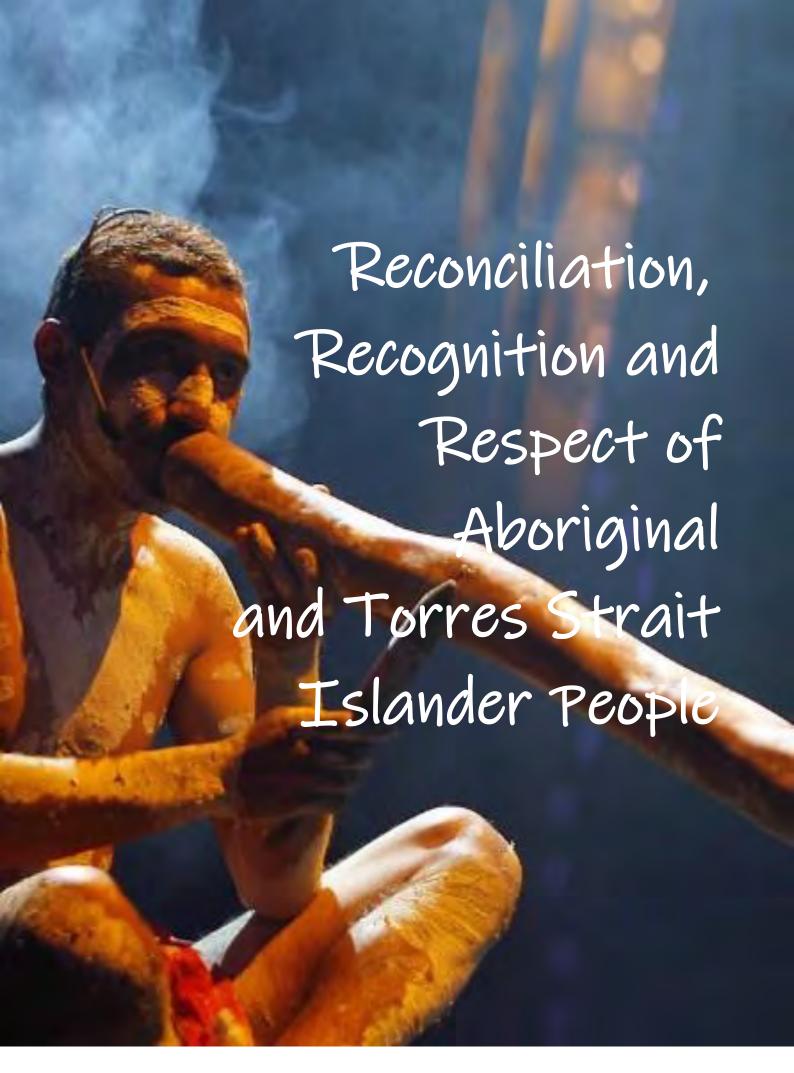
From day one we have strived to deliver unmatched quality, value, and consistency, across all services and goods we provide. We offer the highest quality goods and services across Australia, with expertise in both the commercial, public and private sectors.

Our business philosophy is focused on the long-term interests of our clients, with our consistent high-quality service delivery being derived from our proven commitment to investing in our people, infrastructure, and process controls. At Kalinya Services we are committed to long term partnerships with our valued clients. We are selective with whom we partner with and strongly promote core values related to 'Integrity'. That is why we are proud to be associated with customers who share our values.

We take great pride in offering full transparency with our clients. We pay staff above Award rates and all statutory obligations, with all our payslip records being fully auditable at any time. We not only protect our workers working rights but also our customers brand and reputation as well. At any time, we offer a fully open book approach which offers peace of mind and complete assurance to our clients.

Kalinya Services has extensive experience in planning, mobilising and delivering complex contracts and this is evidence of our ability to sustain successful long-term relationships with existing clients. Relationships with clients are built on trust and shared vision, which ensures that we continue to grow and retain contracts. As Kalinya Services has remained a privately-owned company, we have remained agile, with decision-making remaining responsive and efficient. Coupled with our financial strength this has been a significant value-add for our Clients.

Kalinya Services has earned the trust and confidence of several high-profile Client organisations which have been outlined below in this document. We fuse this ethos with an uncompromising approach to WHS Management, Innovation and Ethical practices.





## **Modern Slavery & Industrial Relations**

Kalinya Services has an impeccable reputation when it comes to Modern Slavery. Modern Slavery is something that our organization takes extremely seriously.

Kalinya Services support the Act as our industry has been plagued with unethical service operators who do not respect Human Rights and hopefully this Act will bring a more ethical approach to pricing models, ensuring Human Rights are respected.

Kalinya Services
has an impeccable reputation in the
industry. We have established strong
relationships with United Voice as we
offer a fully transparent, open book
model and ALWAYS pay legally under
the Modern Award system/s. This includes
payment of legal wages and all
Statutory Obligations.

This protects our staff and most Importantly, our customers brand and reputation.





## **Corporate Social Responsibility**

At Kalinya Services, we strive to be an employer of choice for Indigenous peoples, with a strategic focus on embedding diversity into our recruitment practices. We believe that fostering a diverse workplace is essential to our success and to our commitment to Indigenous communities.

We recognize that everyone has a vital role in promoting and exemplifying Corporate Social Responsibility (CSR). Here's how Kalinya Services plans to lead the industry in this important area:

#### 1. Leadership Commitment:

Successful organizational change must be championed from the top. Our Directors and Senior Managers are committed to advancing our Aboriginal employment strategy. Our vision is to close the gap and empower communities, ensuring that individuals can thrive on their traditional lands. We aim to cultivate a culturally competent, welcoming, and supportive organization.

#### 2. Data-Driven Approach:

To effectively manage our progress, we prioritize measurement and accountability. Kalinya Services will utilize ISO Certification benchmarking to track and report our initiatives, ensuring transparency and continuous improvement.

#### 3. Accountability for Results:

We will set clear targets and integrate them into our Key Performance Indicators (KPIs). This proven strategy will drive our efforts in promoting Indigenous employment and ensure that everyone is aligned with our goals.

#### 4. Continuous Monitoring and Reporting:

We are committed to making our results visible and will maintain regular reporting on our progress. This transparency will help us stay accountable and engaged with our stakeholders.

#### 5. Ongoing Evaluation:

A plan is only effective if it evolves. At Kalinya Services, we will continuously evaluate our strategies and update our practices to reflect the changing needs of our communities and our organization.

Together, we can make a meaningful impact and support the empowerment of Indigenous peoples in Australia.



## **CERTIFICATIONS/ACCREDITATIONS**

#### ISO CERTIFICATION

Our reputation as a first class, service driven company has been established across commercial, government, local council, educational and aged care industries.

Kalinya Services is fully ISO certified for QMS, OHS and Environmental and fully insured as per legislative requirements.



#### **SUPPLY NATION**



Kalinya Services is Supply Nation certified and we are always looking to engage with other like-minded companies in working towards 'closing the gap'

With a depth of knowledge and experience working with Indigenous businesses and procurement teams from government and corporate Australia, Supply Nation has shaped the Indigenous business sector and our company is proud of our association with such an organisation.

#### **NSW INDIGENOUS CHAMBER OF COMMERCE**



Kalinya Services is certified under the NSW Indigenous Chamber of Commerce's Assured Program, operating as a 100% Aboriginal owned, operated and controlled business

#### **TRADE LICENCES**

BUILDERS LICENCE: 312056C
GAS LICENCE: L95596ELECTRICAL
LICENCE: 247196C REFRIGERATION

LICENCE: AU24616

With an array of Trade Services Kalinya Services provides, you can rest assured that not only are we fully licenced, but also fully insured for all the works we provide.

# catersuppy



1300 300 113

## **About us**

Catersupply Pty Ltd is an Australian-based business that specialises in providing top-quality kitchen equipment, packaging supplies, kitchenware, and cleaning chemicals to the hospitality industry.

## We Offer:

#### Comprehensive range of highquality products:

Catersupply offers a diverse range of top-quality products, including kitchen equipment, packaging supplies, kitchenware, and cleaning chemicals, all of which are designed to meet the needs of the hospitality industry.

#### Reputation and track record:

Catersupply has a great reputation in the hospitality industry, with a long-standing track record of supplying some of Australia's leading restaurants, clubs, cafes, hotels, colleges, and aged care facilities

#### Commitment to customer satisfaction:

Catersupply is committed to providing the best possible products and services to its clients, and building long-lasting relationships based on trust and customer satisfaction.

#### **Expert staff with industry** experience:

The highly trained team members at Catersupply have experience and knowledge in all facets of the industry, enabling them to provide professional advice and information to clients and help them make informed decisions.

#### **Innovation and improvement:**

Catersupply is committed to staying at the forefront of the industry and constantly improving its products and services to meet the evolving needs of the hospitality industry.



**Price match promise** 



30 day money guarantee



Same day despatch

#### O New South Wales

6/192 Kingsgrove Road, Kingsgrove NSW 2208

#### O Western Australia O Queensland

Unit 1/22 Radius Loop, Bayswater WA 6053

U2/53-57 Link Drive, Yatala QLD 4207

#### Victoria

16/35-45 Hood St, Airport West VIC 3042

#### O South Australia

46 Bacon Street. Hindmarsh SA 5007

## **SERVICES**

#### **CLEANING CHEMICALS**

Catersupply supports Kalinya Services to distribute their highly effective range of cleaning chemicals known as KALINYA CLEANING PRODUCTS.

Kalinya is our division that Manufactures and supplies all your chemical needs for the Cleaning, Healthcare and Hospitality industry, under our own brand "KARINYA CLEANING PRODUCTS". Our chemicals are all Australian made in our factory based in Western Sydney.

Kalinya Services has chemicals available for all your needs, including biodegradable, food safe and environmentally friendly chemicals and we even have GECA Certified chemical products.



#### Discover the Peace of a Clean Working environment with Kalinya Cleaning Products

In our fast-paced world, the quest for a peaceful, harmonious living space has never been more essential. Introducing Kalinya Cleaning Products—a line inspired by the Aboriginal word meaning "happy place" For over a decade, these eco-friendly cleaning solutions have been trusted by Australians to maintain not just cleanliness, but a serene environment.

#### **Proven Effectiveness**

With more than 10 years of dedicated use in Australian households, Kalinya Cleaning Products has established a reputation for excellence. Our range is designed to tackle a variety of cleaning challenges—from stubborn stains to everyday messes—while being gentle on surfaces. Whether you need an all-purpose cleaner, a bathroom solution, or a floor cleaner, Kalinya delivers powerful results without compromising your health or the environment.

#### A Connection to Nature

Each Kalinya product embodies our deep respect for nature and the traditional wisdom of Aboriginal culture. We prioritize natural ingredients and sustainable practices in our manufacturing processes. By choosing Kalinya, you support a brand that honors the land and its heritage, while promoting a cleaner, greener future for all.



## Catersupply

## COMMERCIAL KITCHEN EQUIPMENT Sales & Installations



### Fast & Easy

Catersupply is a leading national distributor of commercial kitchen equipment with industry recognised purchasing strength. We provide professional and unbiased advice on which equipment will best suit your operational requirements and budget considerations. Our team performs and takes responsibility of the entire process including delivery, installation and removal.

### **Experience That Counts**

Catersupply has successfully managed thousands of projects nationwide.

- Aged Care
- Pubs & Clubs
- Schools
- Hospitals
- Restaurants
- Universities
- Hotels
- Cafes
- Government facilities
- Sporting Venues
- Airports
- & more

#### **OUR SERVICES**

- Design and Layout
- Equipment Procurement
- Complete Package Consolidation
- Project Management and Installation





**Combi Ovens** 



Warewashing Machines



**Cooking Equipment** 



Refrigeration / Ice Machines



Food Preparation Equipment



BendhtoppEEquipment





























burlodge





















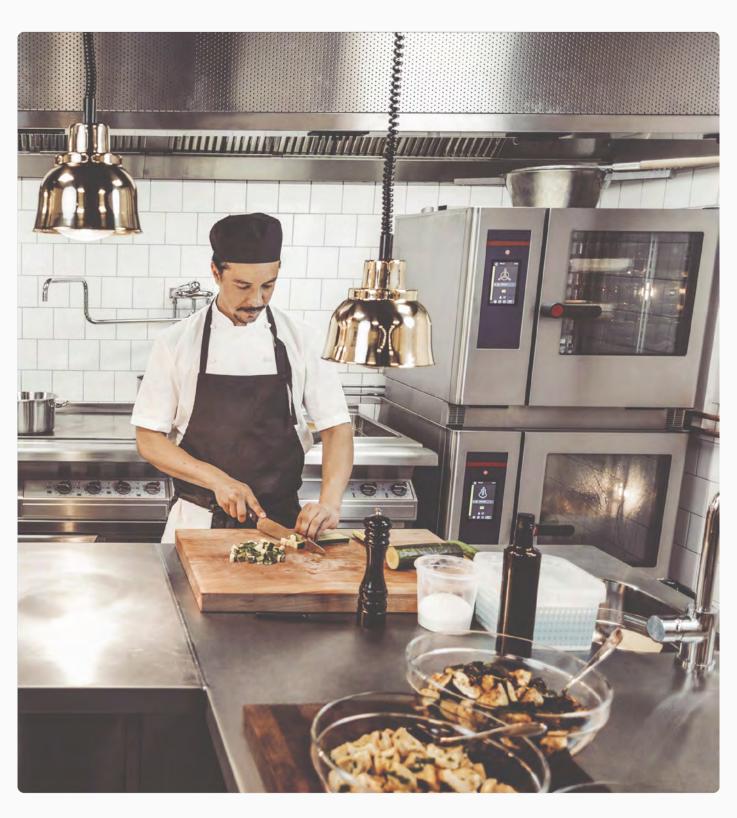






## INSTALLATION & REPAIRS





One Call To Fit It All 1300 300 113

sales@catersupply.com.au www.catersupply.com.au

With our philosophy that "you're only as good as your team", we fully understand the importance of our workers, and view our employees as fundamental assets at the very core of our business.

We provide extensive onsite, institutional and industry training for all Kalinya Services employees and actively seek new opportunities and education to pass on to our employees.

Kalinya Services is involved with achieving sustainable employment.