



Rhino Medical Supply Inc Elevating Diversity in Healthcare



MINORITY BUSINESS ENTERPRISE CERTIFICATE

NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL



THIS CERTIFIES THAT

Rhino Medical Supply Inc

dba Rhino Medical



* Nationally certified by the: CAROLINAS-VIRGINIA MINORITY SUPPLIER DEVELOPMENT COUNCIL

*NAICS Code(s): <u>423450; 339112</u>

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

08/23/2023

Issued Date

Expiration Date

08/31/2024

CA05004

Certificate Number

Dominique Milton, President & CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Ying McGuire

NMSDC CEO and President

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

BUSINESS OVERVIEW WHO WE ARE & REFERENCES



Mission & Vision

Rhino's Mission:

We provide innovative healthcare solutions while championing inclusivity and diversity, ensuring equitable access to quality healthcare products and services. We believe fostering strong partnerships, embracing cultural diversity, and empowering underrepresented voices, we believe the result is a healthier future for everyone

Our Vision:

To be the leading nationally certified minority-owned healthcare supplier, driving transformative change and fostering health equity. We are setting new standards in supplier diversity as we become the preferred partner to those tasked with improving the lives in the communities they serve

References

ADVENTHEALTH

Name: Tasawna King

Title: Director Strategic Sourcing | Supply Chain

Email: Tasawna.king@adventhealth.com

PRISMA HEALTH

Name: Matt Rivers

Title: Director of Supply Chain Operations Email: Matthew.Rivers@PrismaHealth.org

ANMED HEALTH

Name: Paulette Simmons

Title: Material Management Director

Email: Paulette.Simmons@Anmedhealth.org

UNIVERSITY OF VERMONT HEALTH NETWORK

Name: Charles Miceli

Title: Chief Procurement Officer Email: Charles.Miceli@uvmhealth.org

Leadership

LANCE BROWN, MBA

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RASHAD BROWN

Vice President, Chief Operating Officer

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CHARLES VARTANIAN

Vice President, Chief Administrative Officer

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TRIPP ROBINSON

Vice President, Chief Strategy Officer

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KEISHA L. JONES, RN, BSN, MHA

Chief Clinical Officer

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BUSINESS OVERVIEW

RHINO AT A GLANCE

Business Description

- Rhino is a medical supply company, distributor and manufacturer
- Certified Minority Business Enterprise (MBE) via NMSDC
- Tier 1 diverse supplier with direct distribution capabilities for our brand Ceros from our fulfillment center in Columbia, SC
- Tier 1 diverse distributor with 700+ Manufacturing partnerships and 60,000+ products available
- Tier 2 diverse supplier through distribution relationships with Medline and Concordance
- We work with IDNs, hospitals, surgery centers, urgent cares, emergency departments, and post-acute facilities
- VIZIENT Authorized Distributor
- Well-balanced and diversified portfolio of manufacturers and robust fulfillment capabilities to support our customers
- FDA Registration: 3017509841



Customers







































BUSINESS OVERVIEW DISTRIBUTION CENTER





Tier 1 Diverse Supplier Distribution

- Warehousing and Direct Distribution
- Primary Logistic & Freight Carriers:







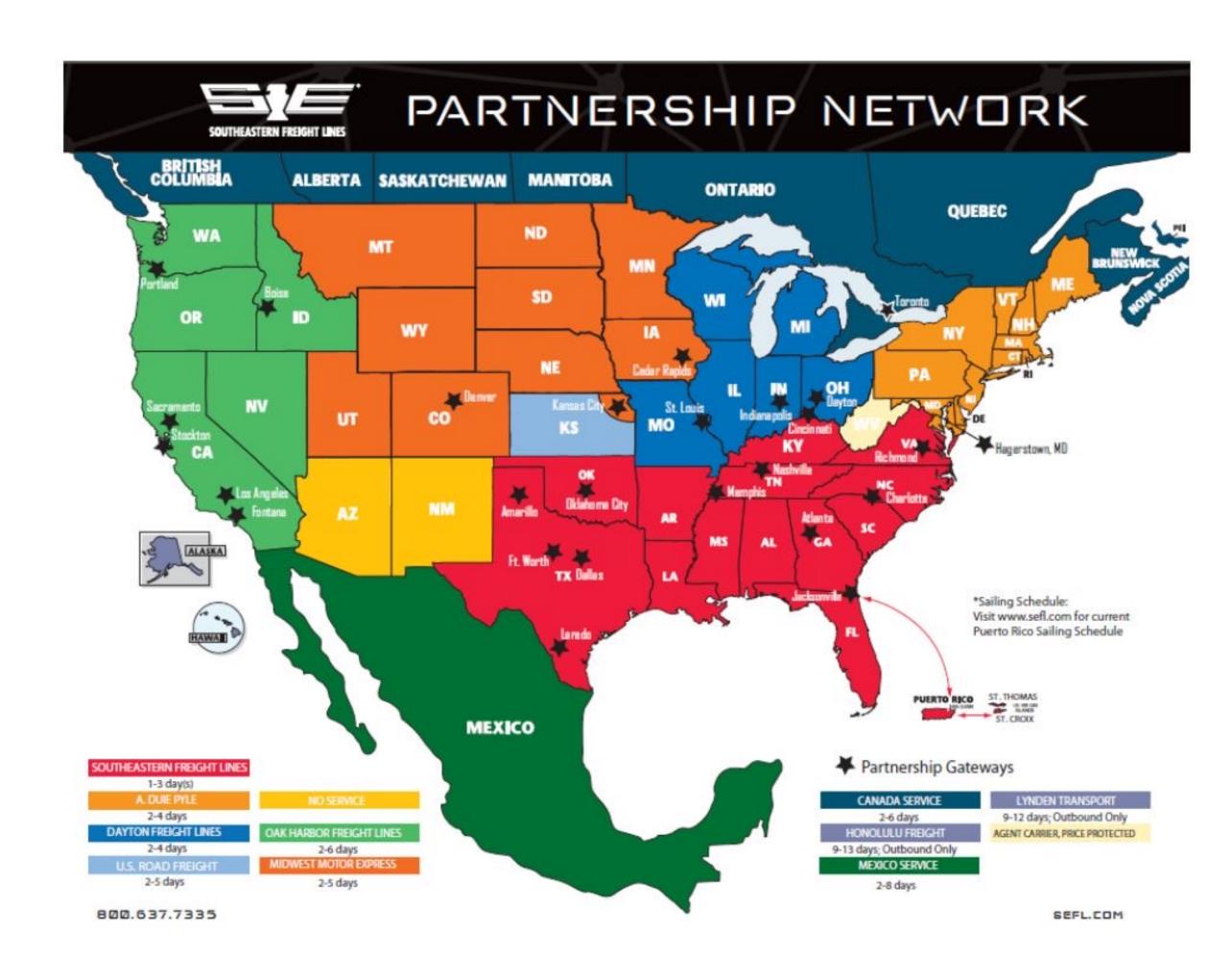
- One day ship for SC, NC, & GA customers for stocked items
- Local Delivery Capability with a fleet of Ford Transit vans
- Robust Inventory & Fulfillment Systems
- Exploring facility expansion: 50,000 –
 100,000 sq ft warehouse space

BUSINESS OVERVIEW LOGISTICS SOLUTIONS



Technologies & Capabilities

- Develop a customer specific dashboard that can be visible by supply chain personnel
- Ability to batch download freight orders
- Personnel can search and sort all past and current loads with a customer reference number
- Customize & program each destination to focus on the accessorial requirements (liftgate, inside delivery, appointment)
- Each destination receives In-Transit Tracking emails
- Customizable reporting functions
- Customer Service support staff



BUSINESS OVERVIEW

TIER 2 VENDOR RELATIONSHIPS

Tier 2 Vendor Relationships

- Rhino has partnered with Medline, Concordance Healthcare Solutions, and NDC to distribute our Ceros brand of products throughout their various networks
- Concordance Healthcare will have our complete list of products available for their network
- Medline will warehouse and distribute the specific products that are contracted between a Medline partnered hospital system and Rhino Medical Supply. Once the contract is completed, Medline will request stock, distribute through typical ordering procedures, deliver with all combined purchases and then provide analytics to both parties to ensure contract compliance
- NDC is building out a distribution plan with Rhino Medical Supply to warehouse and distribute Ceros products to hospitals that have self distribution and warehousing capabilities



Vendors



BUSINESS OVERVIEW

A FEW OF OUR MANUFACTURER RELATIONSHIPS





















































Designed for Performance

The full line of **ceros** products are designed for safety and performance... brought to life with leading technology and testing to ensure the highest quality product for clinicians and patients.

Our FDA Approved line of products exceed clinical expectations while also providing IDNs with 20-30% savings over their current costs...

Manufactured using state of the art technology, a rigorous quality assurance process, and industry leading sterilization techniques. Our products also feature many characteristics that:

Improve the Patient Experience:

- Ultra Sharp Needles Minimize Discomfort
- Sterile, Individual Packaging ensures one-time product usage

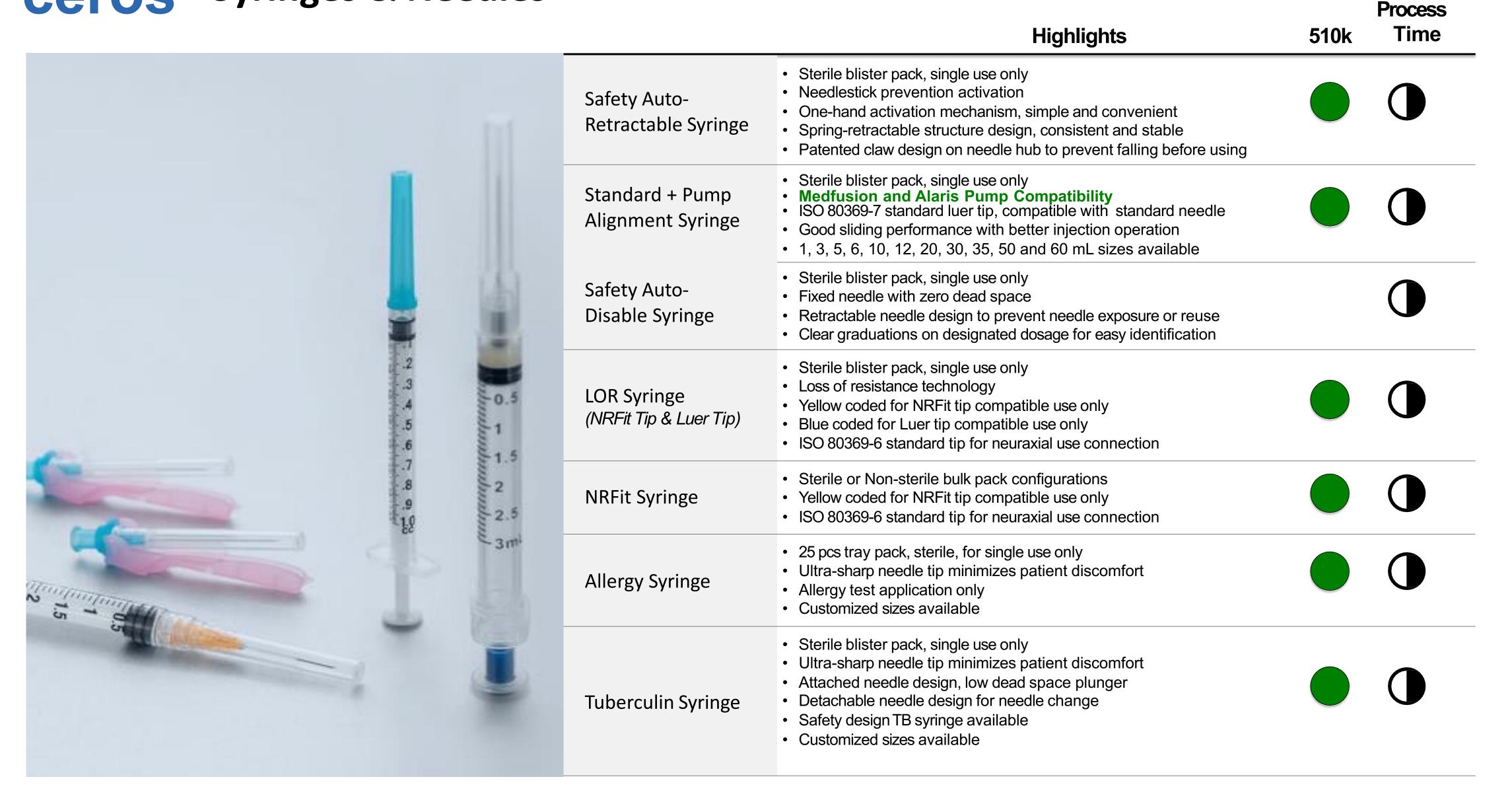
Improve the Clinician Experience:

- Safety Devices eliminate needlestick injuries
- Safety Mechanism has finger activation, thumb activation or surface activation
- Color-Coded hubs ensure proper product usage

Improve the IDN Bottom Line:

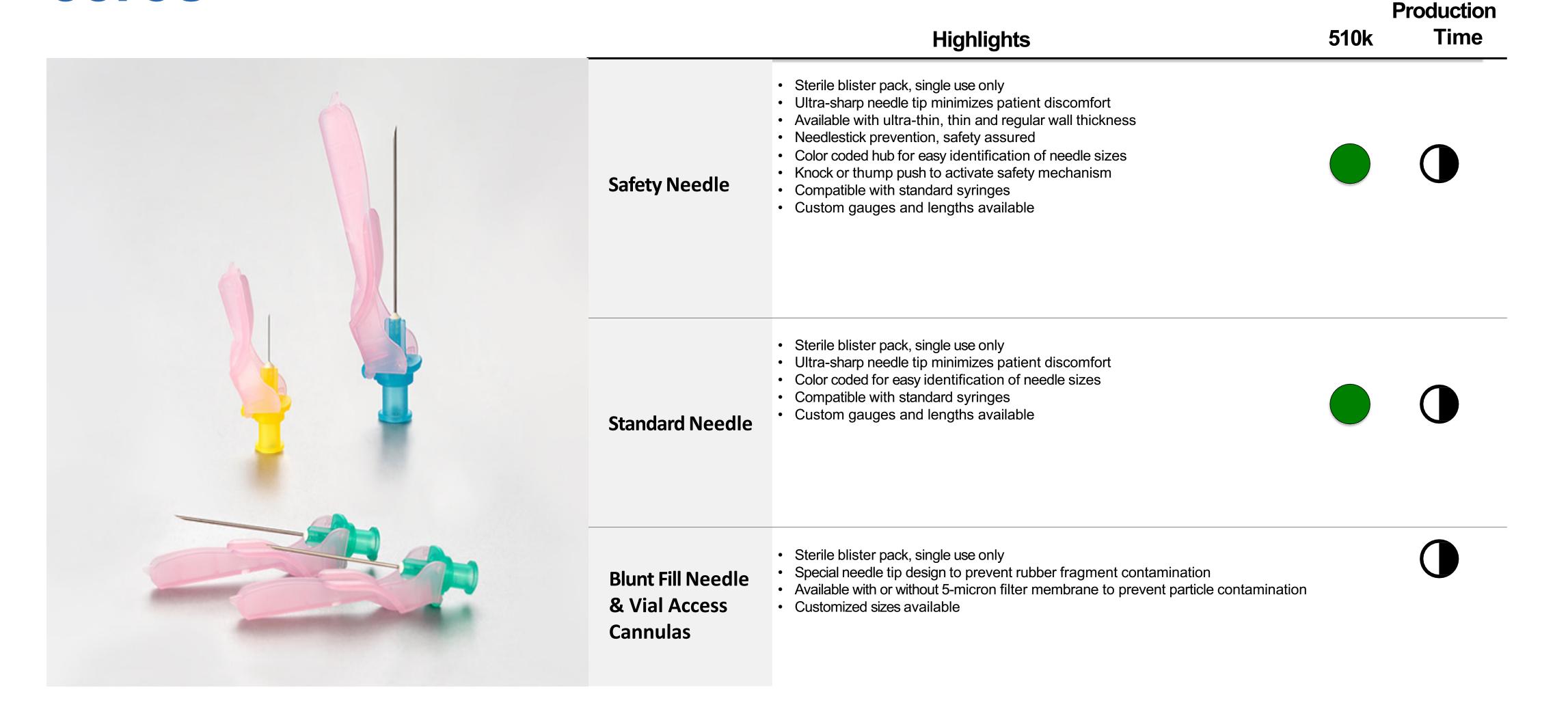
- Lower Costs than current competitors
- Nationally Certified Minority Business, meets diversity spend criteria
- Ordered Direct or through Current Distributors

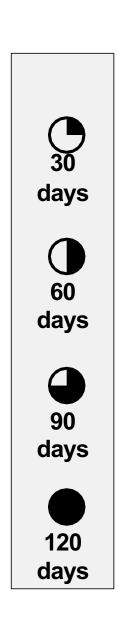
Ceros ™ Syringes & Needles



30 days
60 days
90 days
120 days

ceros ™ Syringes & Needles



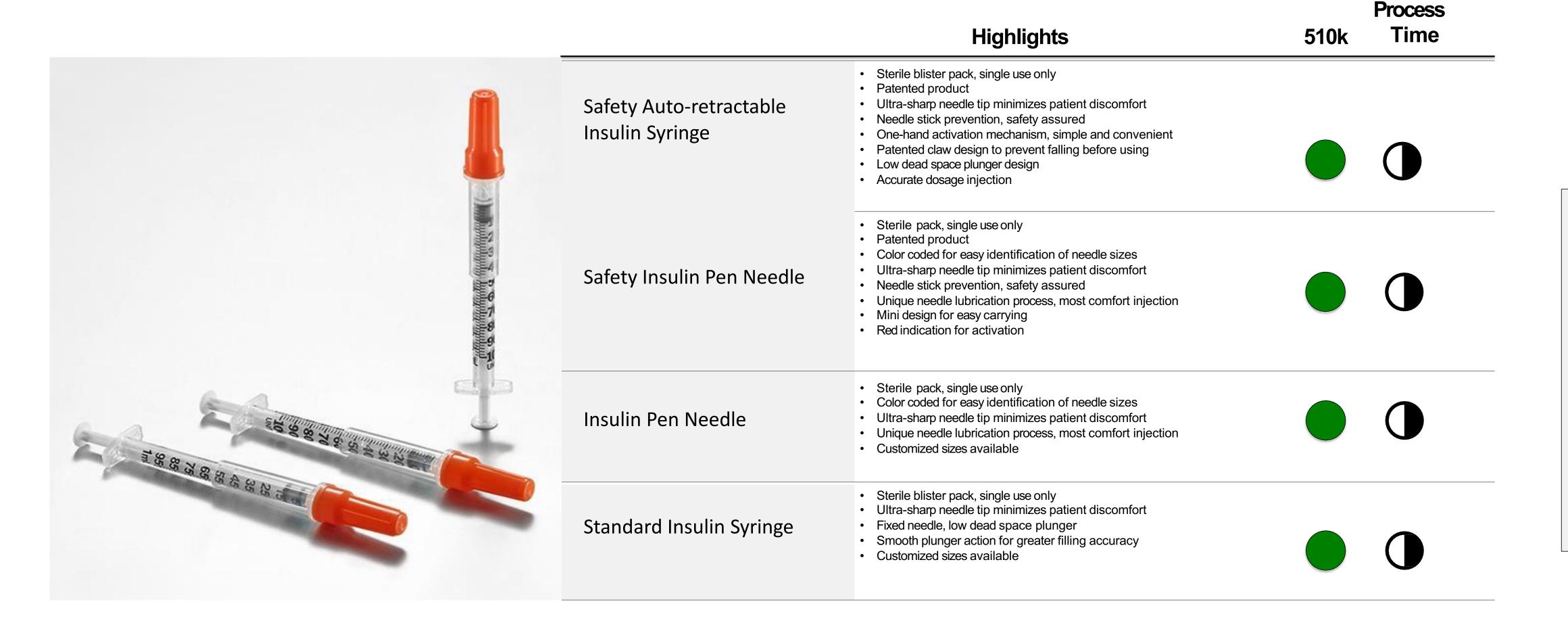


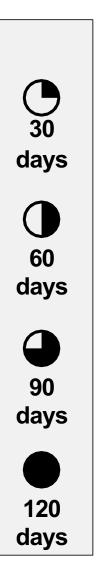
Pump Alignment Syringes

- Individual Sterile Blister Pack for Single Use
- 3 mL, 5 mL, 10 mL, 20 mL, 30 mL, 60 mL sizes
- ISO 80369-7 standard Luer Lock tip
- Transparent barrel and bold scale markings for accurate dosing
- Compatible with Alaris and Medfusion Pumps
- Latex Free, DEHP Free
- Non-Toxic, Non-Pyrogenic
- FDA Approved

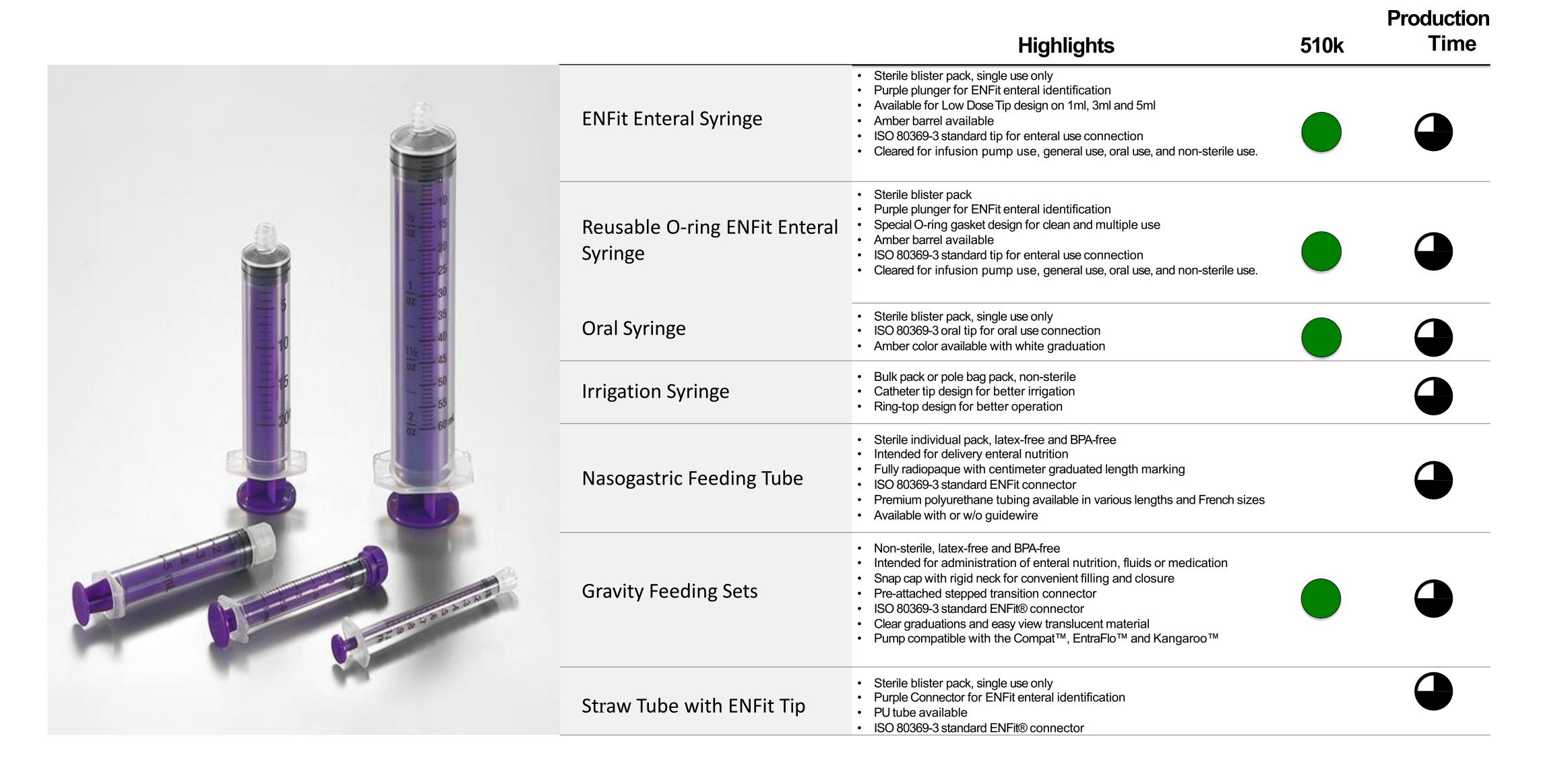


Ceros Diabetes Care





Ceros Enteral Care



30 days
60 days
90 days
120 days

Ceros™ Pre-Filled Flush Syringes



	Highlights	510k	Time
Sterile Fluid Path	 0.9% Sodium Chloride Injection, USP Sterile Fluid Path ISO Certified Luer Lock Connectors PICC and INS Standards DEHP Free, PVC Free, Latex Free, Non-Pyrogenic 3 mL, 5mL, and 10 mL fill in a 10 mL syringe 		
Sterile Field (OR)	 0.9% Sodium Chloride Injection, USP Sterile Field, Operating Room Ready ISO Certified Luer Lock Connectors PICC and INS Standards DEHP Free, PVC Free, Latex Free, Non-Pyrogenic 3 mL, 5mL, and 10 mL fill in a 10 mL syringe 		
Chemotherapy 20 mL Sterile Fluid Path	 0.9% Sodium Chloride Injection, USP Sterile Fluid Path ISO Certified Luer Lock Connectors PICC and INS Standards DEHP Free, PVC Free, Latex Free, Non-Pyrogenic 20 mL Fill for Chemotherapy and Specialty Applications 		

Production

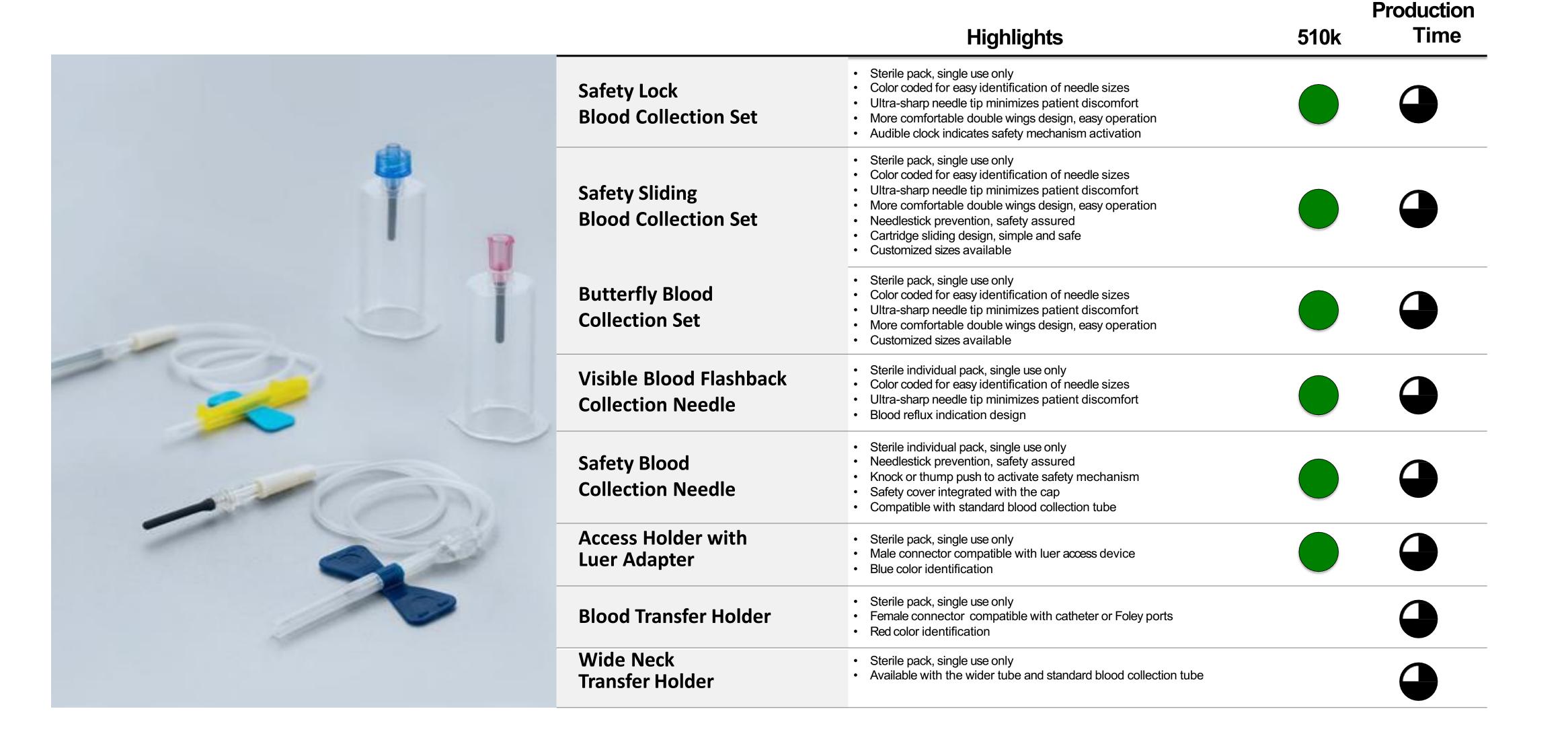
days

days

days

120 days

Ceros_{TM} Blood Collection



30 days
60 days
90 days
120 days

Safety-Lock Blood Collection

- 21G, 23G, and 25G x ¾" needle
- Color coded wings for easy identification
- Ultra Sharp Needle tip minimizes patient discomfort
- 12" tubing with Luer Lock adapter
- Safety Locking mechanism to prevent accidental needlestick injuries
- Needle retracts and locks into safety sheath
- Audible and Tactile Click ensures proper safety mechanism activation
- For Blood Collection and Short-Term IV administration (up to 2 hours)
- Latex Free, DEHP Free
- FDA Approved

Ceros



Safety-Sliding Blood Collection

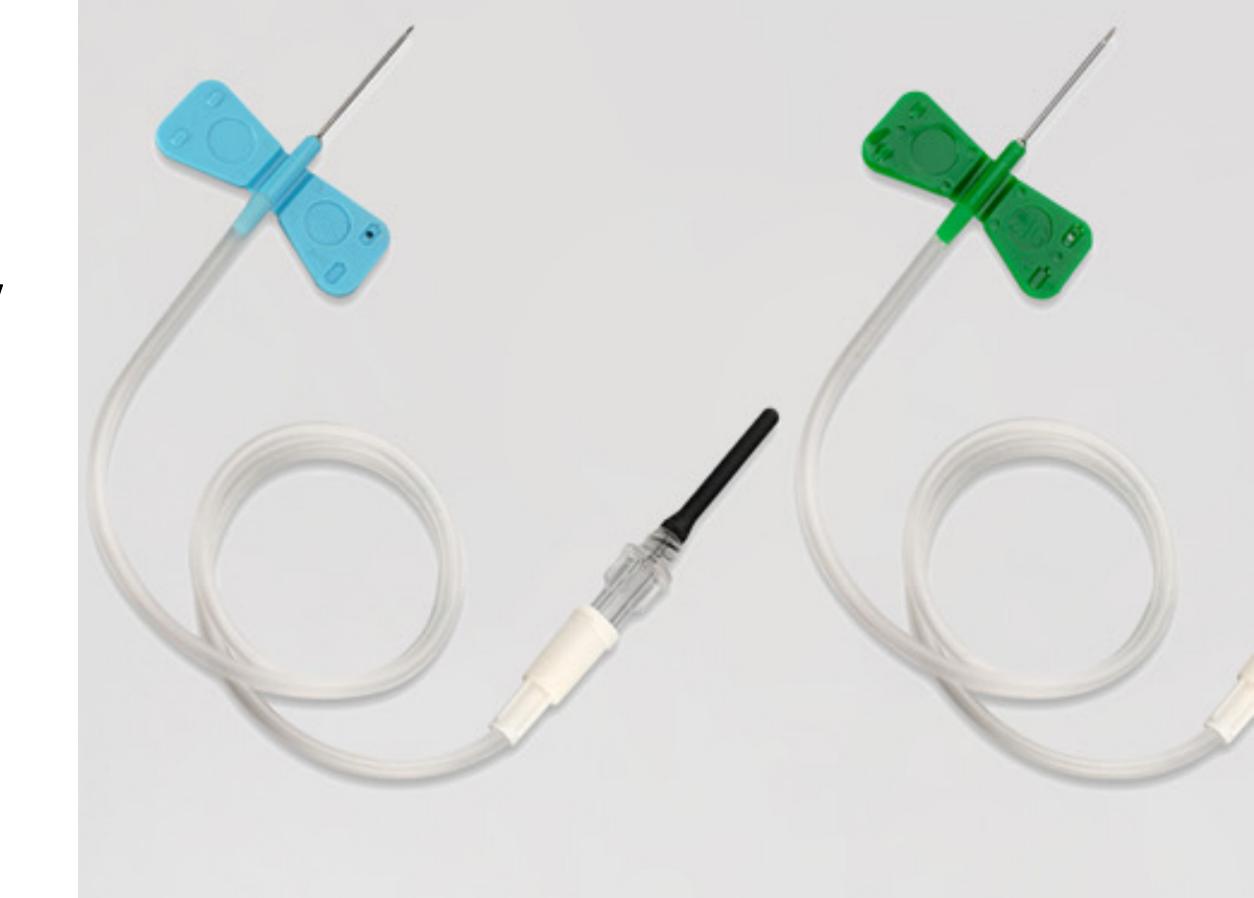
- 21G, 23G, and 25G x ¾" needle
- Color coded wings for easy identification
- Ultra Sharp Needle tip minimizes patient discomfort
- 12" tubing with Luer Lock adapter
- Safety Sliding mechanism can be activated with one hand to prevent accidental needlestick injuries
- Needle retracts and locks into safety sheath
- For Blood Collection and Short-Term IV administration (up to 2 hours)
- Latex Free, DEHP Free
- FDA Approved





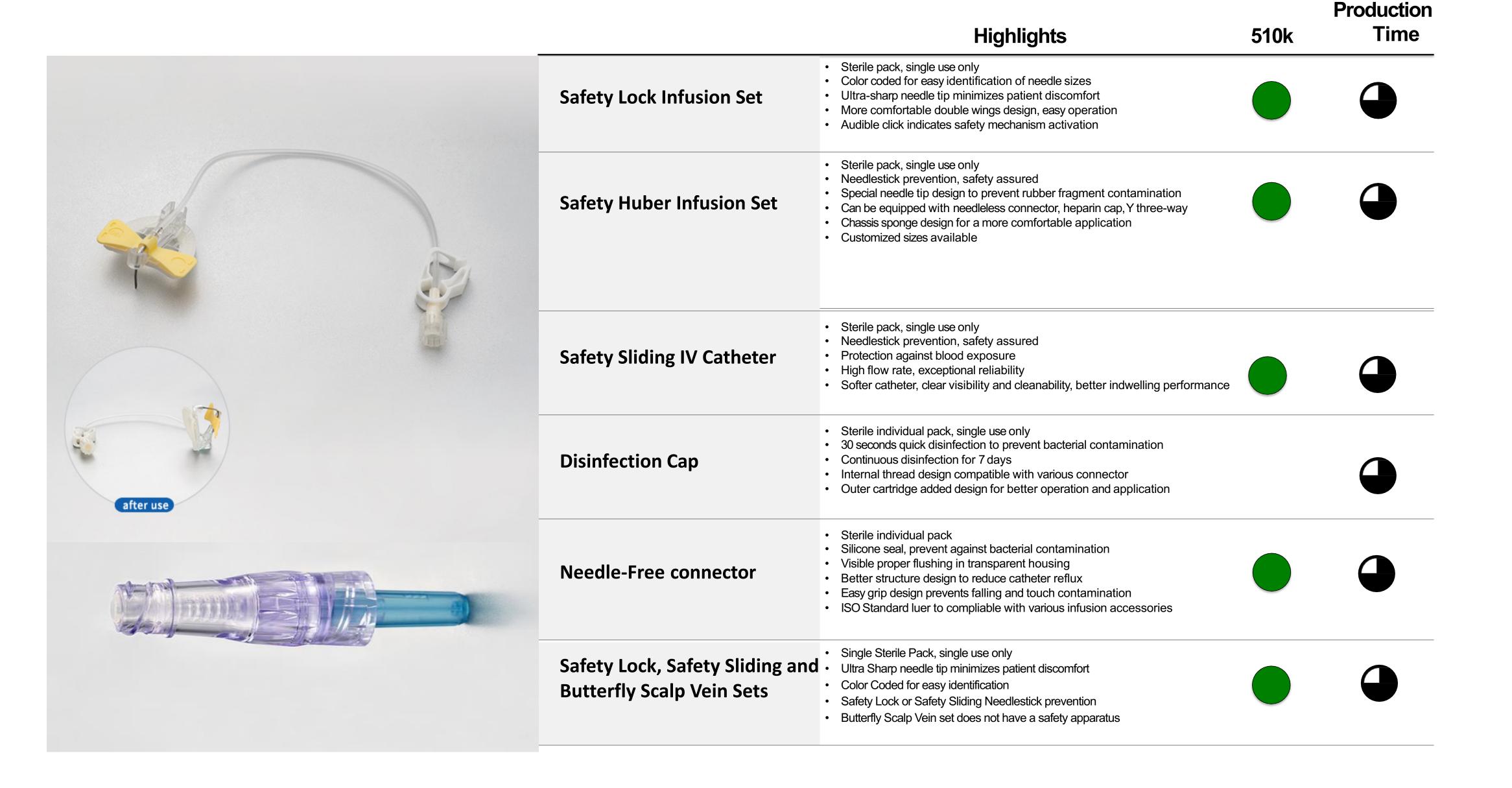
Butterfly Blood Collection

- 21G, 23G, and 25G x ¾" needle
- Color coded wings for easy identification
- Ultra Sharp Needle tip minimizes patient discomfort
- 12" tubing with Luer Lock adapter
- For Blood Collection and Short-Term IV administration (up to 2 hours)
- Latex Free, DEHP Free
- FDA Approved



CEIOS

CerosWascular Access



30 days
60 days
90 days
120 days

Ceros TM Nitrile Gloves



	Highlights	510k	Time
3.5 Mil Chemo Rated Exam	 200 Count Dispenser Boxes 3.5 Mil Thickness Chemo Rated Powder Free Latex Free Ambidextrous Medical Exam Rated 		
2.8 Mil Chemo Rated Exam	 300 Count Dispenser Boxes 2.8 Mil Thickness Chemo Rated Powder Free Latex Free Ambidextrous Medical Exam Rated 		
2.8 Mil Accelerator Free Exam	 300 Count Dispenser Boxes 2.8 Mil Thickness Accelerator Free, eliminates risk of allergic reactions Powder Free Latex Free Ambidextrous Medical Exam Rated 		

Production

days

days

days

days

Thank you for your commitment to building a more diverse and equitable supply chain. Join us in our vision to create a brighter and healthier future together.



ELEVATING DIVERSITY IN HEALTHCARE!

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