Since 1990 We have been a pioneer and definer of the professional hair and beauty industry in Australia. Starting from nothing, our humble beginnings have presented challenges along the way that have shaped us into who and what we are today.

- Jeremy Gifford



## **Creating a vision**

After completing school and working with Schwarzkopf, then professional market leader in Australia, a business is established in the 1990's on the Sunshine Coast, Queensland to offer a more independent and diverse service to Salons and industry Professionals. The original store operates to this day.



### **Focus and Commitment**

Jeremy and Chris join forces in the mid 90's and by 2000 have a plan to shape and build Australia's largest professional store network across every state including Tasmania, united nationally under the NORRIS brand.



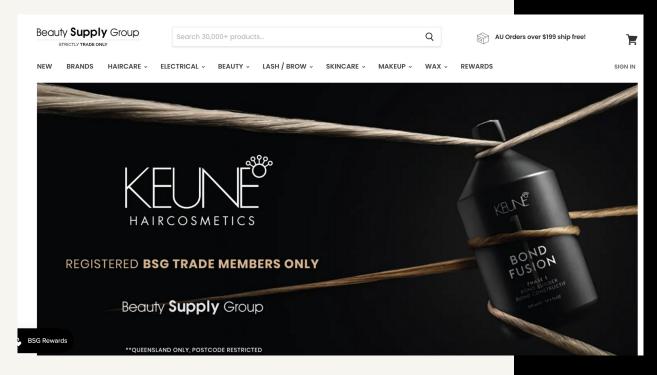
#### **Blood Sweat and Tears**

The company is expanded rapidly through select franchising and mostly corporate stores. Many things go right and many things go wrong but the job gets done and our professional position is maintained in the face of rapidly increasing retail markets and mass chains.



## Homecoming

After 17 years of development the original ethos is revisited and a desire to develop a more independent and salon focused supplier offering. Working with major brands and specifically up and coming independents through select redistribution; BSG is relaunched.



After 12 months BSG has a rapid growth in sales of a \$1 million and more team members with a similar belief are added and another flagship store is opened in Qld. More select stores are established.

### **Innovation Platform**

BSG focuses on increased digital integration and expands on its already rapidly growing professional product business, and as a pioneer, is now Australia's leading digital reseller. The Barber site is launched to integrate with BSG.



# **Enduring Quality**

Training services are added and a new Academy is setup to expand digital offerings. Space demands continue to increase floor space needs and we continue to adapt and change all with a single focus on the Professional Salon, with a goal not to be the biggest but the BEST.