



## C O M M U N I Q U É

### DOREL JUVENILE

Maxi-Cosi  
Bébé Confort  
Quinny  
Safety 1<sup>st</sup>  
Tiny Love  
BabyArt  
Cosco  
Infanti  
Mother's Choice  
Voyage

### DOREL SPORTS

Cannondale  
Schwinn  
Mongoose  
GT  
Caloi  
SUGOI

### DOREL HOME FURNISHINGS

Ameriwood  
Altra Furniture  
Cosco Home & Office  
Dorel Home Products  
Signature Sleep  
Dorel Asia

### EXCHANGES

TSX: DII.B, DII.A

### CONTACTS:

MaisonBrison Communications  
Rick Leckner  
(514) 731-0000

Dorel Industries Inc.  
Jeffrey Schwartz  
(514) 934-3034

## DOREL REPORTS THIRD QUARTER RESULTS

- Home Furnishings ecommerce growth drives segment operating profit up 85%
- Dorel Sports to turn the corner in Q4

**Montreal, November 5, 2015**—Dorel Industries Inc. (TSX: DII.B, DII.A) today announced results for the third quarter and nine months ended September 30, 2015. Revenue for the quarter was US\$679.3 million compared to US\$673.0 million a year ago. Adjusted net income was US\$15.5 million or US\$0.48 per diluted share versus adjusted net income of US\$23.8 million or US\$0.73 per diluted share last year. Reported net loss for the period was US\$8.8 million or US\$0.27 per diluted share compared to a net income of US\$19.5 million or US\$0.60 per diluted share in 2014. The net negative impact of foreign exchange on the third quarter 2015 operating profit was approximately US\$12 million of which about US\$14 million was in the Juvenile and Sports segments offset by a net positive impact of US\$2 million in corporate expenses. After tax, this net negative impact on the diluted EPS for the third quarter represented US\$0.28.

Total revenue for the nine months was US\$2.01 billion compared to US\$1.98 billion a year ago. Adjusted net income was US\$43.9 million or US\$1.35 per diluted share compared to adjusted net income of US\$73.0 million or US\$2.25 per diluted share last year. Reported net income year-to-date was US\$19.1 million or US\$0.59 per diluted share compared to US\$59.5 million or US\$1.83 per diluted share. The appreciation of the US dollar had a net negative impact of US\$39 million on the operating profit of the Juvenile and Sports segments and a US\$6 million net positive effect at the corporate level for a consolidated net negative impact of US\$33 million or US\$0.81 per diluted share.

The reported net (loss) income for the quarter and the nine months ended September 30, 2015 include impairment losses on goodwill and customer relationships related to Caloi in Brazil, restructuring and other costs. As such, the Company is presenting adjusted financial information in this press release as it believes that excluding these items is a more meaningful comparison of its core business performance between the periods presented. Please refer to the Non-GAAP financial measures section for the reconciliation to the most directly comparable financial measures calculated in accordance with GAAP.

<b>Summary of Financial Information</b>			
Third Quarters Ended September 30			
All figures in thousands of US \$, except per share amounts			
	<b>2015</b>	<b>2014</b>	<b>Change %</b>
Total revenue	679,287	673,020	0.9%
Adjusted net income	15,469	23,771	(34.9%)
Per share - Basic	0.48	0.74	(35.1%)
Per share - Diluted	0.48	0.73	(34.2%)
Net income (loss)	(8,757)	19,480	(145.0%)
Per share - Basic	(0.27)	0.60	(145.0%)
Per share - Diluted	(0.27)	0.60	(145.0%)
Number of shares outstanding –			
Basic weighted average	32,322,011	32,305,379	
Diluted weighted average	32,322,011	32,493,300	

<b>Summary of Financial Information</b>			
Nine Months Ended September 30			
All figures in thousands of US \$, except per share amounts			
	<b>2015</b>	<b>2014</b>	<b>Change %</b>
Total revenue	2,014,419	1,976,552	1.9%
Adjusted net income	43,889	72,975	(39.9%)
Per share - Basic	1.36	2.27	(40.1%)
Per share - Diluted	1.35	2.25	(40.0%)
Net income	19,090	59,480	(67.9%)
Per share - Basic	0.59	1.85	(68.1%)
Per share - Diluted	0.59	1.83	(67.8%)
Number of shares outstanding –			
Basic weighted average	32,321,887	32,180,681	
Diluted weighted average	32,522,810	32,417,922	

“The third quarter was characterized by another exceptional performance in our Dorel Home Furnishings business as well as continued currency headwinds which affected both Dorel Juvenile and Dorel Sports. To mitigate the currency issues, which amounted to approximately US\$14 million in the quarter, both segments are successfully implementing selective price increases and are introducing new products at better margins. Dorel Juvenile continues to make significant changes at our factories in China and one year after the acquisition, senior management is pleased with the pace of progress, although more needs to be done. This investment in Dorel Juvenile China has become even more meaningful with last week’s announcement that China is ending its one child rule. Despite current conditions in Brazil, we remain solidly committed to Dorel Sports’ Caloi business. There is excellent market potential with our portfolio of bicycle brands to serve the world’s fifth largest population. Our plan is to maximize cash flow while the economy recovers, placing us in an excellent position to benefit once things return to normal,” stated Dorel President & CEO, Martin Schwartz.

## Dorel Juvenile

All figures in thousands of US \$

Third Quarters Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	247,296		260,723		(5.1%)
Adjusted gross profit	65,067	26.3%	73,165	28.1%	(11.1%)
Adjusted operating profit	7,852	3.2%	17,145	6.6%	(54.2%)
Gross profit	64,200	26.0%	73,165	28.1%	(12.3%)
Operating profit	2,802	1.1%	16,112	6.2%	(82.6%)

All figures in thousands of US \$

Nine Months Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	786,910		781,277		0.7%
Adjusted gross profit	209,497	26.6%	222,356	28.5%	(5.8%)
Adjusted operating profit	33,497	4.3%	53,123	6.8%	(36.9%)
Gross profit	208,630	26.5%	222,356	28.5%	(6.2%)
Operating profit	26,732	3.4%	51,855	6.6%	(48.4%)

Dorel Juvenile third quarter revenue decreased 5.1% to US\$247.3 million from US\$260.7 million a year ago. Organic revenue declined approximately 4% after removing the effect of the Dorel Juvenile China acquisition and the impact of varying exchange rates year-over-year. The decrease was mainly attributable to reduced sales in the United States and Canada where certain retailers reduced orders to lower their in-stock levels. This was partly offset by several Latin American divisions which posted double digit sales growth. Nine month revenue totalled US\$786.9 million, compared to US\$781.3 million last year. Year-to-date, organic revenue increased by approximately 2% led by Latin America, partly offset by slight declines in North America.

Adjusted operating profit for the quarter, excluding restructuring and other costs, was US\$7.9 million compared to US\$17.1 million last year, and included a full quarter of Dorel Juvenile China. This decline of 54.2% was principally due to Dorel Juvenile China and currency pressures as non-US based divisions saw their currencies weaken significantly against the US dollar, creating a net negative impact on operating profit of approximately US\$4 million. Year-to-date adjusted operating profit, excluding restructuring and other costs was US\$33.5 million, a decline of 36.9% from US\$53.1 million in 2014. This was mainly due to foreign exchange which has had a nine month negative impact of approximately US\$15 million.

In Europe, the Maxi-Cosi Pebble Plus baby car seat has emerged as the winner following October tests conducted by ADAC, TCS and ÖAMTC, Europe's major independent automobile clubs. The Pebble Plus received a rare 5 star rating in the safety category and finished with the top score overall in the group 0 category. This underlines Dorel Juvenile's expertise and leading position in the i-Size category and will resonate well with consumers across Europe. To further support the premium Quinny and Maxi-Cosi brands, a new designer line from reality TV star and stylist, Rachel Zoe, was unveiled and enthusiastically received by retailers at the recent ABC juvenile products show in Las Vegas.

The pace of change at Dorel Juvenile China is proceeding well, and more is being done to bring the factories to a best-in-class status. Experienced Asian managers have replaced most of the acquired management team and there has been a material change to a more performance-based culture for all employees.

## Dorel Sports

All figures in thousands of US \$

Third Quarters Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	266,499		266,503		(0.0%)
Adjusted gross profit	53,466	20.1%	62,556	23.5%	(14.5%)
Adjusted operating profit	10,825	4.1%	20,174	7.6%	(46.3%)
Gross profit	50,954	19.1%	62,052	23.3%	(17.9%)
Operating profit (loss)	(20,169)	(7.6%)	14,769	5.5%	(236.6%)

All figures in thousands of US \$

Nine Months Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	746,515		793,100		(5.9%)
Adjusted gross profit	163,553	21.9%	191,017	24.1%	(14.4%)
Adjusted operating profit	32,842	4.4%	55,477	7.0%	(40.8%)
Gross profit	161,041	21.6%	189,842	23.9%	(15.2%)
Operating profit	2,472	0.3%	46,292	5.8%	(94.7%)

Dorel Sports third quarter revenue remained flat at US\$266.5 million, but was up approximately 9% after removing the impact of foreign exchange year-over-year. The main drivers of the increased revenue were in the independent bike dealer (IBD) channel due to increased demand of new model year 2016 higher margin bicycles. Caloi sales grew in Brazil as consumers were attracted to Caloi's strong brand equity in the lower price-point category. Sales of battery powered ride-ons in the US mass market channel continued to increase. Nine month revenue decreased 5.9% to US\$746.5 million. Organic revenue increased approximately 2%, after removing the impact of varying foreign exchange rates year-over-year.

Third quarter adjusted operating profit of US\$10.8 million was down US\$9.3 million, or 46.3%. All major divisions saw their currencies weaken significantly against the US dollar which had a net negative impact on the segment's operating profit of approximately US\$10 million. Year-to-date adjusted operating profit was US\$32.8 million, a decline of 40.8% compared to last year. The net negative impact of foreign exchange for the first nine months was approximately US\$24 million.

Cannondale won a 2015 Eurobike Gold Award for Best Road Race Bike for the new Slate Force CX1. The Eurobike Award is selected by an independent jury of industry experts and is one of the most prestigious design awards in the cycling industry. Cannondale also received the American "Interbike Road Bike of the Year" award for the SuperSix EVO Carbon Force Racing Edition.

## Dorel Home Furnishings

All figures in thousands of US \$

Third Quarters Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	165,492		145,794		13.5%
Gross profit	21,401	12.9%	16,277	11.2%	31.5%
Operating profit	10,122	6.1%	5,473	3.8%	84.9%

All figures in thousands of US \$

Nine Months Ended September 30					
	2015		2014		
	\$	% of rev.	\$	% of rev.	Change %
Total revenue	480,994		402,175		19.6%
Gross profit	62,696	13.0%	50,181	12.5%	24.9%
Operating profit	28,357	5.9%	18,797	4.7%	50.9%

Dorel Home Furnishings third quarter revenue increased US\$19.7 million or 13.5% to US\$165.5 million, from US\$145.8 million a year ago. Sales to brick and mortar stores were flat for the quarter while sales to on-line retailers continue to grow, benefitting all divisions, and representing over 37% of total segment sales. Year-to-date, segment revenue has increased US\$78.8 million or 19.6% to US\$481.0 million from US\$402.2 million in 2014 driven by both the on-line and brick and mortar channels.

Third quarter and year-to-date operating profit was US\$10.1 million and US\$28.4 million, an increase of 84.9% and 50.9%, respectively. All divisions posted improved results with DHP, Cosco Home & Office and the Altra import division of Ameriwood experiencing substantial growth.

"The fact that the segment has maintained brick and mortar sales at current levels is an important achievement given today's retail environment. This stability plus the exceptional progress in our online business is driving Home Furnishings success," commented Mr. Schwartz.

**Impairment losses, restructuring and other costs:**  
(All figures are in thousands of US\$, except per share amounts)

	Third Quarters Ended September 30		Nine Months Ended September 30	
	2015	2014	2015	2014
	\$	\$	\$	\$
Recorded as restructuring costs	5,035	404	4,411	1,887
Restructuring costs recorded in cost of sales	3,379	504	3,379	1,175
<b>Total Restructuring Costs</b>	<b>8,414</b>	<b>908</b>	<b>7,790</b>	<b>3,062</b>
Acquisition-related costs	1,120	1,039	2,835	1,452
Brixia investment write down and other costs related to team sponsorship	-	4,491	-	5,939
<b>Total Restructuring and Other costs</b>	<b>9,534</b>	<b>6,438</b>	<b>10,625</b>	<b>10,453</b>
Impairment losses on goodwill and customer relationships	26,510	-	26,510	-
<b>Finance Expenses</b>				
Loss (gain) on remeasurement of forward purchase agreement liabilities	(9,711)	(1,364)	(9,879)	5,087
<b>Total impairment losses, restructuring and other costs and remeasurement of the forward purchase agreement liabilities before income taxes <sup>(1)</sup></b>	<b>26,333</b>	<b>5,074</b>	<b>27,256</b>	<b>15,540</b>
<b>Total impairment losses, restructuring and other costs and remeasurement of the forward purchase agreement liabilities after income taxes</b>	<b>24,226</b>	<b>4,291</b>	<b>24,799</b>	<b>13,495</b>
<b>Total impact on diluted earnings per share</b>	<b>(0.75)</b>	<b>(0.13)</b>	<b>(0.76)</b>	<b>(0.42)</b>
<sup>(1)</sup> Includes non-cash amounts of:	21,178	2,536	21,010	10,574

The third quarter includes restructuring charges of approximately US\$8.4 million related to both the Dorel Juvenile and Dorel Sports segments and acquisition-related costs of US\$1.1 million for the Juvenile segment. Dorel Juvenile has undertaken various restructuring initiatives which will continue over the balance of 2015 and into 2016. The segment will incur a total of approximately US\$10.6 million pre-tax in restructuring charges, US\$3.9 million of which was recorded in the third quarter. The major component is for severance costs as headcount is being reduced by approximately 700 employees globally, the majority at manufacturing facilities in China. Annualized cost savings of at least US\$9.0 million are expected once the restructuring is completed in late 2016.

Dorel Sports recorded US\$4.5 million pre-tax in restructuring charges in the quarter, of which US\$3.5 million is non-cash, related to structural changes in both the Cycling Sports Group and SUGOI divisions. The SUGOI and Cannondale apparel product lines will be consolidated into a single global apparel portfolio with SUGOI as the primary brand and a move to a SUGOI center of excellence at a new location. An additional US\$1.0 million charge is expected to be recorded in the fourth quarter. The restructuring initiatives are expected to be completed by the end of 2015 and will deliver annual cost savings of an estimated US\$4.0 million.

In Brazil, as a result of the challenging economy and local market conditions, the rising inflation and the devaluation of the Brazil Real, assumptions on projected earnings and cash flow growth were revised for Caloi resulting in US\$26.5 million pre-tax non-cash impairment losses on goodwill and customer relationships in Dorel Sports third quarter results. This situation also resulted in a remeasurement of the Caloi acquisition forward purchase agreement liability amounting to an unrealized gain of US\$9.7 million reflected in finance expenses.

**Other**

The third quarter and nine months ended September 30, 2015 tax rates were a recovery of 20.6% and an expense of 13.1%, respectively (2014 – expenses of 19.4% and 18.5%, respectively). The main causes of the variations year-over-year are changes in the jurisdictions in which the Company generated its income, the non-deductible impairment of goodwill, the recognition of tax benefits related to tax losses following a Canadian reorganization and the decrease in the fair value adjustments related to the forward purchase agreement liabilities which are non-deductible for tax purposes. The Company has stated that for the full year it expects its annual tax rate to be between 12% and 17%.

## **Quarterly dividend**

Dorel's Board of Directors declared its regular quarterly dividend of US\$0.30 per share on the outstanding number of the Company's Class A Multiple Voting Shares, Class B Subordinate Voting Shares, Deferred Share Units and cash-settled Performance Share Units. The dividend is payable on December 3, 2015 to shareholders of record as at the close of business on November 19, 2015.

## **Outlook**

"Despite challenges through much of 2015, Dorel Sports will turn the corner in the fourth quarter with increases over last year in both sales and earnings. Considerable changes have been made in the segment, new pricing has been implemented on 2016 model year bicycles and Dorel Sports has launched its largest ever number of new bicycle platforms. These new investments will pay off with the start of a new positive trend going forward. Foreign exchange remains unpredictable, however the segment is in a stronger position to face this issue," stated Mr. Schwartz.

"The substantial growth trend established by Home Furnishings during the first nine months is expected to continue through the end of the year. All divisions have benefitted from an increase in ecommerce sales. Significantly, the segment has also succeeded in maintaining its level of sales in the brick and mortar channel. This combination should result in an excellent year for Home Furnishings.

"Sales and adjusted operating profit for Dorel Juvenile for the fourth quarter are expected to be at levels similar to those of the third quarter as foreign exchange rates are not showing signs of immediate recovery. Recently introduced new products are priced at current foreign exchange rate levels and this, along with the benefits of our restructuring activities initiated in the third quarter, will positively impact earnings as we begin 2016," concluded Mr. Schwartz.

## **Conference Call**

Dorel Industries Inc. will hold a conference call to discuss these results today, November 5, 2015 at 1:00 P.M. Eastern Time. Interested parties can join the call by dialing 1-877-223-4471. The conference call can also be accessed via live webcast at <http://www.dorel.com/eng/events>. If you are unable to call in at this time, you may access a recording of the meeting by calling 1-800-585-8367 and entering the passcode 57395110 on your phone. This recording will be available on Thursday, November 5, 2015 as of 4:00 P.M. until 11:59 P.M. on Thursday, November 12, 2015.

**Complete condensed consolidated interim financial statements as at September 30, 2015 will be available on the Company's website, [www.dorel.com](http://www.dorel.com), and will be available through the SEDAR website.**

## **Profile**

**Dorel Industries Inc.** (TSX: DII.B, DII.A) is a world class juvenile products and bicycle company. The Company's safety and lifestyle leadership is pronounced in both its Juvenile and Bicycle categories with an array of trend-setting, innovative products. Dorel Juvenile's powerfully branded products include global juvenile brands Safety 1<sup>st</sup>, Quinny, Maxi-Cosi, Bébé Confort and Tiny Love, complemented by regional brands such as Cosco and Infanti. In Dorel Sports, brands include Cannondale, Schwinn, GT, Mongoose, Caloi, IronHorse and SUGOI. Dorel Home Furnishings markets a wide assortment of both domestically produced and imported furniture products, principally within North America. Dorel Industries Inc. has annual sales of US\$2.7 billion and employs approximately 10,800 people in facilities located in twenty-five countries worldwide.

## **Caution Regarding Forward Looking Statements**

Certain statements included in this press release may constitute "forward-looking statements" within the meaning of applicable Canadian securities legislation. Except as may be required by Canadian securities laws, Dorel does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Forward-looking statements, by their very nature, are subject to numerous risks and uncertainties and are based on several assumptions which give rise to the possibility that actual results could differ materially from Dorel's expectations expressed in or implied by such forward-looking statements and that the objectives, plans, strategic priorities and business outlook may not be achieved. As a result, Dorel cannot guarantee that any forward-looking statement will materialize, or if any of them do, what benefits Dorel will derive from them. Forward-looking statements are provided in this press release for the purpose of giving information about Management's current expectations and plans and allowing investors and others to get a better understanding of Dorel's operating environment. However, readers are cautioned that it may not be appropriate to use such forward-looking statements for any other purpose.

Forward-looking statements made in this press release are based on a number of assumptions that Dorel believed were reasonable on the day it made the forward-looking statements. Factors that could cause actual results to differ materially from Dorel's expectations

expressed in or implied by the forward-looking statements include: general economic conditions; changes in product costs and supply channels; foreign currency fluctuations; customer and credit risk, including the concentration of revenues with few customers; costs associated with product liability; changes in income tax legislation or the interpretation or application of those rules; the continued ability to develop products and support brand names; changes in the regulatory environment; continued access to capital resources and the related costs of borrowing; changes in assumptions in the valuation of goodwill and other intangible assets; and there being no certainty that Dorel's current dividend policy will be maintained. These and other risk factors that could cause actual results to differ materially from expectations expressed in or implied by the forward-looking statements are discussed in Dorel's annual Management Discussion and Analysis and Annual Information Form filed with the applicable Canadian securities regulatory authorities. The risk factors outlined in the previously-mentioned documents are specifically incorporated herein by reference.

Dorel cautions readers that the risks described above are not the only ones that could impact it. Additional risks and uncertainties not currently known to Dorel or that Dorel currently deems to be immaterial may also have a material adverse effect on Dorel's business, financial condition or results of operations. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

### **Non-GAAP financial measures**

As a result of impairment losses and the restructuring and other costs incurred in both 2015 and 2014, the Company is including in this press release the following non-GAAP financial measures: "adjusted cost of sales", "adjusted gross profit", "adjusted operating profit", "adjusted finance expenses", "adjusted income before income taxes", "adjusted income taxes", "adjusted net income", and "adjusted earnings per basic and diluted share". The Company believes that this results in a more meaningful comparison of its core business performance between the periods presented. These non-GAAP financial measures do not have a standardized meaning prescribed by GAAP and therefore are unlikely to be comparable to similar measures presented by other issuers. Contained within this press release are reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated in accordance with GAAP.

(All figures are in thousands of US\$, except per share amounts)

Reconciliation of non-GAAP financial measures:

**Results for the third quarter ended September 30, 2015**

	Reported \$	Impairment losses, restructuring and other costs \$	Adjusted \$
Total revenue	679,287		679,287
Cost of sales	542,732	(3,379)	539,353
GROSS PROFIT	136,555	3,379	139,934
Selling expenses	57,943		57,943
General and administrative expenses	46,245		46,245
Research and development expenses	9,210		9,210
Restructuring and other costs	6,155	(6,155)	-
Impairment losses on goodwill and customer relationships	26,510	(26,510)	-
OPERATING PROFIT (LOSS)	(9,508)	36,044	26,536
Finance expenses	1,522	9,711	11,233
INCOME (LOSS) BEFORE INCOME TAXES	(11,030)	26,333	15,303
Income taxes (recovery) expense	(2,273)	2,107	(166)
Tax rate	20.6%		-1.1%
NET INCOME (LOSS)	(8,757)	24,226	15,469
EARNINGS (LOSS) PER SHARE			
Basic	(0.27)	0.75	0.48
Diluted	(0.27)	0.75	0.48
SHARES OUTSTANDING			
Basic - weighted average	32,322,011		32,322,011
Diluted - weighted average	32,322,011		32,530,160

**Results for the third quarter ended September 30, 2014**

	Reported \$	Restructuring and other costs \$	Adjusted \$
Total revenue	673,020		673,020
Cost of sales	521,526	(504)	521,022
GROSS PROFIT	151,494	504	151,998
Selling expenses	57,118		57,118
General and administrative expenses	49,347		49,347
Research and development expenses	8,557		8,557
Restructuring and other costs	5,934	(5,934)	-
OPERATING PROFIT	30,538	6,438	36,976
Finance expenses	6,375	1,364	7,739
INCOME BEFORE INCOME TAXES	24,163	5,074	29,237
Income taxes expense	4,683	783	5,466
Tax rate	19.4%		18.7%
NET INCOME	19,480	4,291	23,771
EARNINGS PER SHARE			
Basic	0.60	0.14	0.74
Diluted	0.60	0.13	0.73
SHARES OUTSTANDING			
Basic - weighted average	32,305,379		32,305,379
Diluted - weighted average	32,493,300		32,493,300

Reconciliation of non-GAAP financial measures:

**Results for the nine months ended September 30, 2015**

	Reported \$	Impairment losses, restructuring and other costs \$	Adjusted \$
Total revenue	2,014,419		2,014,419
Cost of sales	1,582,052	(3,379)	1,578,673
GROSS PROFIT	432,367	3,379	435,746
Selling expenses	174,452		174,452
General and administrative expenses	154,680		154,680
Research and development expenses	27,041		27,041
Restructuring and other costs	7,246	(7,246)	-
Impairment losses on goodwill and customer relationships	26,510	(26,510)	-
OPERATING PROFIT	42,438	37,135	79,573
Finance expenses	20,463	9,879	30,342
INCOME BEFORE INCOME TAXES	21,975	27,256	49,231
Income taxes expense	2,885	2,457	5,342
Tax rate	13.1%		10.9%
NET INCOME	19,090	24,799	43,889
EARNINGS PER SHARE			
Basic	0.59	0.77	1.36
Diluted	0.59	0.76	1.35
SHARES OUTSTANDING			
Basic - weighted average	32,321,887		32,321,887
Diluted - weighted average	32,522,810		32,522,810

**Results for the nine months ended September 30, 2014**

	Reported \$	Restructuring and other costs \$	Adjusted \$
Total revenue	1,976,552		1,976,552
Cost of sales	1,514,173	(1,175)	1,512,998
GROSS PROFIT	462,379	1,175	463,554
Selling expenses	174,332		174,332
General and administrative expenses	152,955		152,955
Research and development expenses	24,253		24,253
Restructuring and other costs	9,278	(9,278)	-
OPERATING PROFIT	101,561	10,453	112,014
Finance expenses	28,539	(5,087)	23,452
INCOME BEFORE INCOME TAXES	73,022	15,540	88,562
Income taxes expense	13,542	2,045	15,587
Tax rate	18.5%		17.6%
NET INCOME	59,480	13,495	72,975
EARNINGS PER SHARE			
Basic	1.85	0.42	2.27
Diluted	1.83	0.42	2.25
SHARES OUTSTANDING			
Basic - weighted average	32,180,681		32,180,681
Diluted - weighted average	32,417,922		32,417,922

## Dorel Juvenile

Reconciliation of non-GAAP financial measures		Third quarters ended September 30					
	2015			2014			
	Restructuring and other			Restructuring and other			
	Reported	costs	Adjusted	Reported	costs	Adjusted	
Total revenue	\$ 247,296	\$ -	\$ 247,296	\$ 260,723	\$ -	\$ 260,723	
Cost of sales	183,096	(867)	182,229	187,558	-	187,558	
Gross profit	64,200	867	65,067	73,165	-	73,165	
Gross profit as a percentage of total revenue	26.0%		26.3%	28.1%		28.1%	
Selling expenses	28,051	-	28,051	28,225	-	28,225	
General and administrative expenses	22,503	-	22,503	22,163	-	22,163	
Research and development expenses	6,661	-	6,661	5,632	-	5,632	
Restructuring and other costs	4,183	(4,183)	-	1,033	(1,033)	-	
Operating profit	<u>\$ 2,802</u>	<u>\$ 5,050</u>	<u>\$ 7,852</u>	<u>\$ 16,112</u>	<u>\$ 1,033</u>	<u>\$ 17,145</u>	
Operating profit as a percentage of total revenue	1.1%		3.2%	6.2%		6.6%	

Reconciliation of non-GAAP financial measures		Nine months ended September 30					
	2015			2014			
	Restructuring and other			Restructuring and other			
	Reported	costs	Adjusted	Reported	costs	Adjusted	
Total revenue	\$ 786,910	\$ -	\$ 786,910	\$ 781,277	\$ -	\$ 781,277	
Cost of sales	578,280	(867)	577,413	558,921	-	558,921	
Gross profit	208,630	867	209,497	222,356	-	222,356	
Gross profit as a percentage of total revenue	26.5%		26.6%	28.5%		28.5%	
Selling expenses	84,719	-	84,719	85,939	-	85,939	
General and administrative expenses	71,698	-	71,698	67,142	-	67,142	
Research and development expenses	19,583	-	19,583	16,152	-	16,152	
Restructuring and other costs	5,898	(5,898)	-	1,268	(1,268)	-	
Operating profit	<u>\$ 26,732</u>	<u>\$ 6,765</u>	<u>\$ 33,497</u>	<u>\$ 51,855</u>	<u>\$ 1,268</u>	<u>\$ 53,123</u>	
Operating profit as a percentage of total revenue	3.4%		4.3%	6.6%		6.8%	

# Dorel Sports

Reconciliation of non-GAAP financial measures		Third quarters ended September 30					
	2015			2014			
	Reported	Impairment losses, restructuring and other costs	Adjusted	Reported	Restructuring and other costs	Adjusted	
Total revenue	\$ 266,499	\$ -	\$ 266,499	\$ 266,503	\$ -	\$ 266,503	
Cost of sales	215,545	(2,512)	213,033	204,451	(504)	203,947	
Gross profit	50,954	2,512	53,466	62,052	504	62,556	
Gross profit as a percentage of total revenue	19.1%		20.1%	23.3%		23.5%	
Selling expenses	25,391	-	25,391	24,281	-	24,281	
General and administrative expenses	15,712	-	15,712	16,209	-	16,209	
Research and development expenses	1,538	-	1,538	1,892	-	1,892	
Restructuring and other costs	1,972	(1,972)	-	4,901	(4,901)	-	
Impairment losses on goodwill and customer relationships	26,510	(26,510)	-	-	-	-	
Operating profit (loss)	<u>\$ (20,169)</u>	<u>\$ 30,994</u>	<u>\$ 10,825</u>	<u>\$ 14,769</u>	<u>\$ 5,405</u>	<u>\$ 20,174</u>	
Operating profit (loss) as a percentage of total revenue	-7.6%		4.1%	5.5%		7.6%	

Reconciliation of non-GAAP financial measures		Nine months ended September 30					
	2015			2014			
	Reported	Impairment losses, restructuring and other costs	Adjusted	Reported	Restructuring and other costs	Adjusted	
Total revenue	\$ 746,515	\$ -	\$ 746,515	\$ 793,100	\$ -	\$ 793,100	
Cost of sales	585,474	(2,512)	582,962	603,258	(1,175)	602,083	
Gross profit	161,041	2,512	163,553	189,842	1,175	191,017	
Gross profit as a percentage of total revenue	21.6%		21.9%	23.9%		24.1%	
Selling expenses	74,593	-	74,593	74,141	-	74,141	
General and administrative expenses	51,466	-	51,466	56,222	-	56,222	
Research and development expenses	4,652	-	4,652	5,177	-	5,177	
Restructuring and other costs	1,348	(1,348)	-	8,010	(8,010)	-	
Impairment losses on goodwill and customer relationships	26,510	(26,510)	-	-	-	-	
Operating profit	<u>\$ 2,472</u>	<u>\$ 30,370</u>	<u>\$ 32,842</u>	<u>\$ 46,292</u>	<u>\$ 9,185</u>	<u>\$ 55,477</u>	
Operating profit as a percentage of total revenue	0.3%		4.4%	5.8%		7.0%	

**DOREL INDUSTRIES INC.**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**  
**ALL FIGURES IN THOUSANDS OF US \$**  
**(unaudited)**

	<b>as at</b>	<b>as at</b>
	<b>September 30,</b>	<b>December 30,</b>
	<b>2015</b>	<b>2014</b>
	<u>          </u>	<u>          </u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 34,701	\$ 47,101
Trade and other receivables	445,265	474,704
Inventories	681,777	633,022
Other financial assets	3,179	4,299
Income taxes receivable	11,930	15,731
Prepaid expenses	34,318	25,343
	<u>1,211,170</u>	<u>1,200,200</u>
Assets held for sale	<u>2,966</u>	<u>1,308</u>
	<u>1,214,136</u>	<u>1,201,508</u>
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	210,105	226,893
Intangible assets	476,048	519,798
Goodwill	498,474	544,782
Other financial assets	-	571
Deferred tax assets	32,292	31,009
Other assets	5,047	5,398
	<u>1,221,966</u>	<u>1,328,451</u>
	<u>\$ 2,436,102</u>	<u>\$ 2,529,959</u>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Bank indebtedness	\$ 60,220	\$ 27,053
Trade and other payables	495,159	490,527
Written put option and forward purchase agreement liabilities	2,918	-
Other financial liabilities	2,762	1,655
Income taxes payable	21,198	19,046
Long-term debt	32,897	62,556
Provisions	33,564	37,727
	<u>648,718</u>	<u>638,564</u>
<b>NON-CURRENT LIABILITIES</b>		
Long-term debt	509,135	490,188
Net pension and post-retirement defined benefit liabilities	45,180	46,128
Deferred tax liabilities	75,688	89,199
Provisions	1,677	1,765
Written put option and forward purchase agreement liabilities	29,625	44,640
Other financial liabilities	2,352	2,063
Other long-term liabilities	10,067	10,428
	<u>673,724</u>	<u>684,411</u>
<b>EQUITY</b>		
Share capital	199,988	199,927
Contributed surplus	26,395	25,691
Accumulated other comprehensive income	(105,898)	(20,579)
Other equity	1,979	579
Retained earnings	991,196	1,001,366
	<u>1,113,660</u>	<u>1,206,984</u>
	<u>\$ 2,436,102</u>	<u>\$ 2,529,959</u>

DOREL INDUSTRIES INC.  
CONDENSED CONSOLIDATED INTERIM INCOME STATEMENTS  
ALL FIGURES IN THOUSANDS OF US \$, EXCEPT PER SHARE AMOUNTS  
(unaudited)

	Third Quarters Ended		Nine Months Ended	
	September 30, 2015	September 30, 2014 <i>Restated</i>	September 30, 2015	September 30, 2014 <i>Restated</i>
Sales	\$ 676,196	\$ 669,923	\$ 2,004,519	\$ 1,966,496
Licensing and commission income	3,091	3,097	9,900	10,056
TOTAL REVENUE	679,287	673,020	2,014,419	1,976,552
Cost of sales <sup>(1)</sup>	542,732	521,526	1,582,052	1,514,173
GROSS PROFIT	136,555	151,494	432,367	462,379
Selling expenses	57,943	57,118	174,452	174,332
General and administrative expenses	46,245	49,347	154,680	152,955
Research and development expenses	9,210	8,557	27,041	24,253
Restructuring and other costs <sup>(1)</sup>	6,155	5,934	7,246	9,278
Impairment losses on goodwill and customer relationships	26,510	-	26,510	-
OPERATING PROFIT (LOSS)	(9,508)	30,538	42,438	101,561
Finance expenses	1,522	6,375	20,463	28,539
INCOME (LOSS) BEFORE INCOME TAXES	(11,030)	24,163	21,975	73,022
Income taxes (recovery) expense	(2,273)	4,683	2,885	13,542
NET INCOME (LOSS)	<u>\$ (8,757)</u>	<u>\$ 19,480</u>	<u>\$ 19,090</u>	<u>\$ 59,480</u>
EARNINGS (LOSS) PER SHARE				
Basic	<u>(\$0.27)</u>	<u>\$0.60</u>	<u>\$0.59</u>	<u>\$1.85</u>
Diluted	<u>(\$0.27)</u>	<u>\$0.60</u>	<u>\$0.59</u>	<u>\$1.83</u>
SHARES OUTSTANDING				
Basic - weighted average	32,322,011	32,305,379	32,321,887	32,180,681
Diluted - weighted average	32,322,011	32,493,300	32,522,810	32,417,922
<sup>(1)</sup> Restructuring and other costs charged to:				
Cost of sales	\$ 3,379	\$ 504	\$ 3,379	\$ 1,175
Expenses	6,155	5,934	7,246	9,278
	<u>\$ 9,534</u>	<u>\$ 6,438</u>	<u>\$ 10,625</u>	<u>\$ 10,453</u>

DOREL INDUSTRIES INC.  
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME  
ALL FIGURES IN THOUSANDS OF US \$  
(unaudited)

	Third Quarters Ended		Nine Months Ended	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
	NET INCOME (LOSS)	\$ (8,757)	\$ 19,480	\$ 19,090
OTHER COMPREHENSIVE INCOME (LOSS):				
<b>Items that are or may be reclassified subsequently to net income:</b>				
<u>Cumulative translation account:</u>				
Net change in unrealized foreign currency gains (losses) on translation of net investments in foreign operations, net of tax of nil	(37,730)	(51,891)	(83,554)	(51,782)
<u>Net changes in cash flow hedges:</u>				
Net change in unrealized gains (losses) on derivatives designated as cash flow hedges	1,723	7,085	1,490	6,146
Reclassification to income	214	208	808	688
Reclassification to the related non-financial asset	88	(494)	(5,384)	983
Deferred income taxes	(163)	(2,008)	1,260	(2,235)
	1,862	4,791	(1,826)	5,582
<b>Items that will not be reclassified to net income:</b>				
<u>Defined benefit plans:</u>				
Remeasurements of the net pension and post-retirement defined benefit liabilities	(1)	107	91	116
Deferred income taxes	-	(30)	(30)	(33)
	(1)	77	61	83
TOTAL OTHER COMPREHENSIVE LOSS	(35,869)	(47,023)	(85,319)	(46,117)
TOTAL COMPREHENSIVE INCOME (LOSS)	\$ (44,626)	\$ (27,543)	\$ (66,229)	\$ 13,363

DOREL INDUSTRIES INC.  
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY  
ALL FIGURES IN THOUSANDS OF US \$  
(unaudited)

	Attributable to equity holders of the Company							
	Accumulated other comprehensive income							
	Share Capital	Contributed Surplus	Cumulative Translation Account	Cash Flow Hedges	Defined Benefit Plans	Other Equity	Retained Earnings	Total Equity
<b>Balance as at December 30, 2013</b>	\$ 190,458	\$ 26,994	\$ 75,378	\$ (2,154)	\$ (5,400)	\$ -	\$ 1,061,484	\$ 1,346,760
<i>Total comprehensive income:</i>								
Net income	-	-	-	-	-	-	59,480	59,480
Other comprehensive income (loss)	-	-	(51,782)	5,582	83	-	-	(46,117)
	\$ -	\$ -	\$ (51,782)	\$ 5,582	\$ 83	\$ -	\$ 59,480	\$ 13,363
Issued under stock option plan	7,065	-	-	-	-	-	-	7,065
Reclassification from contributed surplus due to exercise of stock options	1,881	(1,881)	-	-	-	-	-	-
Reclassification from contributed surplus due to settlement of deferred share units	264	(484)	-	-	-	-	-	(220)
Share-based payments	-	719	-	-	-	-	-	719
Dividends on common shares	-	-	-	-	-	-	(28,957)	(28,957)
Dividends on deferred share units	-	147	-	-	-	-	(147)	-
<b>Balance as at September 30, 2014</b>	\$ 199,668	\$ 25,495	\$ 23,596	\$ 3,428	\$ (5,317)	\$ -	\$ 1,091,860	\$ 1,338,730
<b>Balance as at December 30, 2014</b>	\$ 199,927	\$ 25,691	\$ (8,842)	\$ 2,180	\$ (13,917)	\$ 579	\$ 1,001,366	\$ 1,206,984
<i>Total comprehensive loss:</i>								
Net income	-	-	-	-	-	-	19,090	19,090
Other comprehensive income (loss)	-	-	(83,554)	(1,826)	61	-	-	(85,319)
	\$ -	\$ -	\$ (83,554)	\$ (1,826)	\$ 61	\$ -	\$ 19,090	\$ (66,229)
Reclassification from contributed surplus due to settlement of deferred share units	61	(101)	-	-	-	-	-	(40)
Share-based payments	-	635	-	-	-	-	-	635
Remeasurement of written put option liabilities	-	-	-	-	-	1,400	-	1,400
Dividends on common shares	-	-	-	-	-	-	(29,090)	(29,090)
Dividends on deferred share units	-	170	-	-	-	-	(170)	-
<b>Balance as at September 30, 2015</b>	\$ 199,988	\$ 26,395	\$ (92,396)	\$ 354	\$ (13,856)	\$ 1,979	\$ 991,196	\$ 1,113,660

**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS**  
**ALL FIGURES IN THOUSANDS OF US \$**  
(unaudited)

	Third Quarters Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
		<i>Restated</i>		<i>Restated</i>
<b>CASH PROVIDED BY (USED IN):</b>				
<b>OPERATING ACTIVITIES</b>				
Net income (loss)	\$ (8,757)	\$ 19,480	\$ 19,090	\$ 59,480
Items not involving cash:				
Depreciation and amortization	14,957	14,797	43,692	44,509
Impairment losses on goodwill and customer relationships	26,510	-	26,510	-
Unrealized losses (gains) arising on financial assets and financial liabilities classified as held for trading	(522)	(613)	(357)	(75)
Finance expenses	1,522	6,375	20,463	28,539
Restructuring and other costs	9,534	6,438	10,625	10,453
Income taxes (recovery) expense	(2,273)	4,683	2,885	13,542
Share-based payments	104	69	294	575
Defined benefit pension and post-retirement costs	815	821	2,448	2,525
Loss (gain) on disposal of property, plant and equipment	745	(11)	727	9
	<u>42,635</u>	<u>52,039</u>	<u>126,377</u>	<u>159,557</u>
Net changes in balances related to operations:				
Trade and other receivables	7,715	1,974	1,923	(9,355)
Inventories	(18,028)	(8,625)	(85,636)	(40,241)
Other financial assets	37	(252)	149	(429)
Prepaid expenses	(1,452)	3,134	(10,470)	(3,369)
Other assets	(484)	1,061	(566)	2,133
Trade and other payables	58,601	20,966	4,299	12,438
Net pension and post-retirement defined benefit liabilities	(671)	(603)	(2,656)	(2,755)
Provisions, other financial liabilities and other long-term liabilities	(2,695)	(2,124)	(7,368)	(8,602)
	<u>43,023</u>	<u>15,531</u>	<u>(100,325)</u>	<u>(50,180)</u>
Income taxes paid	(4,527)	(3,310)	(13,925)	(21,854)
Income taxes received	972	395	7,100	6,840
Interest paid	(4,784)	(5,548)	(11,594)	(18,938)
Interest received	85	301	258	575
<b>CASH PROVIDED BY OPERATING ACTIVITIES</b>	<u>77,404</u>	<u>59,408</u>	<u>7,891</u>	<u>76,000</u>
<b>FINANCING ACTIVITIES</b>				
Bank indebtedness	(14,458)	4,663	45,310	(32,531)
Increase of long-term debt	504	-	72,721	106,083
Repayments of long-term debt	(52,927)	(40,932)	(63,125)	(26,237)
Increase of written put option and forward purchase agreement liabilities	-	-	525	-
Financing costs	(398)	(93)	(1,863)	(1,384)
Issuance of share capital	-	149	-	7,050
Dividends on common shares	(9,697)	(9,691)	(29,090)	(28,957)
<b>CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>	<u>(76,976)</u>	<u>(45,904)</u>	<u>24,478</u>	<u>24,024</u>
<b>INVESTING ACTIVITIES</b>				
Acquisition of businesses	-	(150)	(1,736)	(54,743)
Additions to property, plant and equipment	(7,788)	(7,964)	(24,617)	(26,048)
Disposals of property, plant and equipment	27	294	557	862
Additions to intangible assets	(3,816)	(6,193)	(13,491)	(16,269)
<b>CASH USED IN INVESTING ACTIVITIES</b>	<u>(11,577)</u>	<u>(14,013)</u>	<u>(39,287)</u>	<u>(96,198)</u>
Effect of foreign currency exchange rate changes on cash and cash equivalents	(2,584)	(4,739)	(5,482)	(8,290)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<u>(13,733)</u>	<u>(5,248)</u>	<u>(12,400)</u>	<u>(4,464)</u>
Cash and cash equivalents, beginning of period	48,434	40,858	47,101	40,074
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<u>\$ 34,701</u>	<u>\$ 35,610</u>	<u>\$ 34,701</u>	<u>\$ 35,610</u>

**DOREL INDUSTRIES INC.**  
**SEGMENTED INFORMATION**  
**THIRD QUARTERS ENDED SEPTEMBER 30**  
**ALL FIGURES IN THOUSANDS OF US \$, EXCEPT PER SHARE AMOUNTS**  
**(unaudited)**

	Total		Dorel Juvenile		Dorel Sports		Dorel Home Furnishings	
	2015	2014 <i>(Restated)</i>	2015	2014 <i>(Restated)</i>	2015	2014 <i>(Restated)</i>	2015	2014
Total revenue	\$ 679,287	\$ 673,020	\$ 247,296	\$ 260,723	\$ 266,499	\$ 266,503	\$ 165,492	\$ 145,794
Cost of sales <sup>(1)</sup>	542,732	521,526	183,096	187,558	215,545	204,451	144,091	129,517
Gross profit	136,555	151,494	64,200	73,165	50,954	62,052	21,401	16,277
Selling expenses	57,658	56,480	28,051	28,225	25,391	24,281	4,216	3,974
General and administrative expenses	44,267	44,169	22,503	22,163	15,712	16,209	6,052	5,797
Research and development expenses	9,210	8,557	6,661	5,632	1,538	1,892	1,011	1,033
Restructuring and other costs <sup>(1)</sup>	6,155	5,934	4,183	1,033	1,972	4,901	-	-
Impairment losses on goodwill and customer relationships	26,510	-	-	-	26,510	-	-	-
Operating profit (loss)	(7,245)	36,354	\$ 2,802	\$ 16,112	\$ (20,169)	\$ 14,769	\$ 10,122	\$ 5,473
Finance expenses	1,522	6,375						
Corporate expenses	2,263	5,816						
Income taxes (recovery) expense	(2,273)	4,683						
Net income (loss)	\$ (8,757)	\$ 19,480						
<b><u>Earnings (loss) per share</u></b>								
Basic		(\$0.27)		\$0.60				
Diluted		(\$0.27)		\$0.60				

Depreciation and amortization included in operating profit (loss)	\$ 14,692	\$ 14,753	\$ 10,381	\$ 9,760	\$ 3,200	\$ 3,837	\$ 1,111	\$ 1,156
---	-----------	-----------	-----------	----------	----------	----------	----------	----------

<sup>(1)</sup> Restructuring and other costs charged to:

Cost of sales	\$ 3,379	\$ 504	\$ 867	\$ -	\$ 2,512	\$ 504	\$ -	\$ -
Expenses	6,155	5,934	4,183	1,033	1,972	4,901	-	-
	\$ 9,534	\$ 6,438	\$ 5,050	\$ 1,033	\$ 4,484	\$ 5,405	\$ -	\$ -

**DOREL INDUSTRIES INC.**  
**SEGMENTED INFORMATION**  
**NINE MONTHS ENDED SEPTEMBER 30**  
**ALL FIGURES IN THOUSANDS OF US \$, EXCEPT PER SHARE AMOUNTS**  
**(unaudited)**

	Total		Dorel Juvenile		Dorel Sports		Dorel Home Furnishings	
	2015	2014 <i>(Restated)</i>	2015	2014 <i>(Restated)</i>	2015	2014 <i>(Restated)</i>	2015	2014
Total revenue	\$ 2,014,419	\$ 1,976,552	\$ 786,910	\$ 781,277	\$ 746,515	\$ 793,100	\$ 480,994	\$ 402,175
Cost of sales <sup>(1)</sup>	1,582,052	1,514,173	578,280	558,921	585,474	603,258	418,298	351,994
Gross profit	432,367	462,379	208,630	222,356	161,041	189,842	62,696	50,181
Selling expenses	172,217	172,165	84,719	85,939	74,593	74,141	12,905	12,085
General and administrative expenses	141,792	139,739	71,698	67,142	51,466	56,222	18,628	16,375
Research and development expenses	27,041	24,253	19,583	16,152	4,652	5,177	2,806	2,924
Restructuring and other costs <sup>(1)</sup>	7,246	9,278	5,898	1,268	1,348	8,010	-	-
Impairment losses on goodwill and customer relationships	26,510	-	-	-	26,510	-	-	-
Operating profit	57,561	116,944	\$ 26,732	\$ 51,855	\$ 2,472	\$ 46,292	\$ 28,357	\$ 18,797
Finance expenses	20,463	28,539						
Corporate expenses	15,123	15,383						
Income taxes expense	2,885	13,542						
Net income	\$ 19,090	\$ 59,480						
<u>Earnings per share</u>								
Basic	\$0.59	\$1.85						
Diluted	\$0.59	\$1.83						

Depreciation and amortization included in operating profit	\$ 43,337	\$ 44,378	\$ 29,903	\$ 30,357	\$ 9,943	\$ 10,705	\$ 3,491	\$ 3,316
--	-----------	-----------	-----------	-----------	----------	-----------	----------	----------

<sup>(1)</sup> Restructuring and other costs charged to:

Cost of sales	\$ 3,379	\$ 1,175	\$ 867	\$ -	\$ 2,512	\$ 1,175	\$ -	\$ -
Expenses	7,246	9,278	5,898	1,268	1,348	8,010	-	-
	\$ 10,625	\$ 10,453	\$ 6,765	\$ 1,268	\$ 3,860	\$ 9,185	\$ -	\$ -