



APAC DENTAL

CLINICAL

BENEFITS

OUR PRODUCTS

We know that supplying your patients with a wide range of oral health products is important to maintain long-lasting relationships and lifelong dental care. When you provide oral health accessories you are taking on the responsibility to ensure that each product is of a high standard and an ideal solution or treatment for your patients.

APAC Dental understands your obligations, so we want to make sure that your investment in our products will provide you a financial return and keep your patients coming back to your clinic for quality dental care.

www.apacdental.com.au



TALK. BREATHE. DRINK.TM

SISU MOUTHGUARDS



- Using a hard medical grade plastic, SISU Mouthguards create an exact custom fit for your patient in a single visit. Simply mould the guard around the teeth and it will set around each individual crevice.
- Each SISU is remouldable up to 20 times, so your patient can come back to have the mouthguard refitted as they grow. The mouthguard can be remodelled for every new aligner or every adjustment of braces or if they exfoliate teeth throughout the mixed dentition phase.
- The fitting instructions are simple (no accreditations are required), so your patients will be covered by up to a \$50,000 dental warranty by the manufacturer.
- The range of tensile strength of SISU material (29.11MPa-34.4MPa) is at least 30% higher when compared to EVA material (10.3MPa-22.3MPa), which is used in most over the counter mouthguards.
- A one visit solution for your patients with streamlined mouthguard provisions that increase profit margin and provides a unique insurance policy for your patients.
 - o No impression needed
 - o Reduced chair changeover and practitioner chairside time
 - o Reduced material usage costs and lab fees
 - o Reduced infection control costs
 - o Increased patient convenience
- We offer Impression Guards to make the process easy for your patients with braces or aligner attachments.
- The SISU Mouthguard range is 30-50% thinner and stronger than conventional mouthguards, so your patients will love that they are able to easily talk, breathe and drink on the field or court.
- Immediate solution and conversion opportunity for on-the-spot mouthguard enquiries.
- Recommended to be replaced every 12 months, so your patients will return to the clinic on a yearly basis.
- TGA Approved.

ORTHOKEY ALIGNER

REMOVAL TOOL

- A lot of patients do not realise how tight their aligners will be when starting their orthodontic journey and struggle to remove them (due to pain or fearing they will snap their aligner). A solution provided by their orthodontist on their first fitting is widely praised.
- Our retailer customers pay twice as much to have their OrthoKey shipped via express post because they are desperate for an immediate solution.
- Cheap imitations are known to break at the neck of the removal tool and 2-in-1 products can harbour bacteria.
- OrthoKey is strong/durable and it is built to last the entire aligner cycle, so customer satisfaction is guaranteed.
- Can be easily cleaned with an oral device sanitising spray such as Smilesaver.
- A lot of customers will purchase multiple OrthoKey Aligner Removal Tools at once for the bathroom and in their aligner case during the day.
- Easy, safe and discreet to use.



ORTHODOTS

DENTAL WAX

- The medical grade silicone of OrthoDots uses moisture activated technology, so your patient will be able to easily apply each dot to the area of irritation.
- 17 times more transparent and 20 times more pliable than traditional dental wax, so you will be providing your patient a solution that out-performs competitors.
- No 'waxy' taste and no unsightly coloured wax blobs.
- Hygienic individual packaging ensures there is no cross contamination and safe in-chair and patient use (the standard for modern healthcare products). No fluff, hair or dirt when carried in pockets, wallets or purses.
- Available in a 4 Pack (ideal for patient samples), 12 Pack (ideal for patient samples or sales), 48 Pack (ideal for in-chair application) or 200 Pack (ideal for cost effective patient samples and referral for customers to purchase more for at home use).
- TGA Approved.

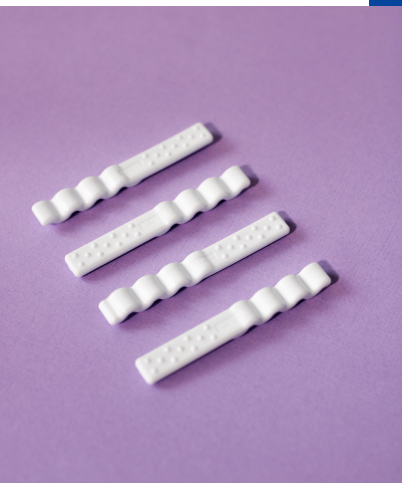


SMILESAVER SPRAY



- No rinsing or scrubbing is required, so Smilesaver is an ideal solution for in-chair use and is more likely to be continually used by your patients on their aligners, retainers, mouthguards, night guards, etc. Spray, wait 60 seconds and reinsert.
- No harmful chemicals and nothing artificial (no warning label required):
 - o Xylitol: The active ingredient in Smilesaver is Xylitol (natural ingredient), which bacteria cannot digest, so when the bacteria attempt to digest it the bacteria cannot break it down and dies.
 - o Lauric Arginate: Lauric Arginate is an antimicrobial compound that is derived from the natural compounds (not harmful): lauric acid, L-arginine and ethanol. The antimicrobial compound kills and stops the growth of microorganisms (e.g. bacteria).
 - o Sucrose Ester and Ester Glyceride: These two ingredients act as emulsifiers for the product. The compounds have one part that attaches to the harmful bacteria or plaque and then the other part of the compound attaches to the purified water (first listed ingredient in Smilesaver) to remove the bacteria from the oral device.
- Each bottle of Smilesaver has a 3 year shelf life when unopened and 1 year life from opening, so your clinic can benefit from bulk buy pricing without the risk of fast approaching expiration dates.
- TGA Approved.

CLENCHY ALIGNER SEATERS



- The elongated design of Clenchys make them easier for your patients to hold than other available chewy options.
- The curved side is ideal for the teeth in front of the molars and the flat side is ideal for front teeth.
- Clenchys compact design fits inside most standard aligner cases and is built to last an entire clear aligner treatment cycle, so your patients will have assured results at a very low cost for the clinic if wanting to provide the product for free to patients.
- The low cost of Clenchys means that a lot of customers will purchase several packets; one for in the bathroom and others for when they are out during the day.
- Some other aligner seaters are made of a soft spongy plastic that is more likely to harbour bacteria; especially, when put in a case with the aligner.
- Unique sleek and stylish design makes them much more discreet to use than other aligner seaters on the market.

SOVA NIGHT GUARDS

- Some of your patients (children and adults) will not realise that they are grinding their teeth at night, so a solution that is 1.6mm or 2.4mm thin is ideal for first time users.
- The range of tensile strength of SOVA material (29.11MPa-34.4MPa) is at least 30% higher when compared to EVA material (10.3MPa-22.3MPa), which is used in most over the counter night guards.
- The perforations allow for the natural flow of air and saliva, so your patients are more likely to use the SOVA Night Guard continuously.
- SOVA material has a higher Shore D hardness (51-55) when compared to EVA material (15-45); making the material more difficult to indent.
- The SOVA range create an exact custom fit for your patient in a single visit, so the night guard will stay in place during the night for maximum comfort.
- The storage modulus of 450MPa has the capacity to dissipate 10 times more rebound energy than EVA material (40MPa).
- Each SOVA comes with a 120 durability warranty with the manufacturer for complete customer satisfaction with no risk to your clinic.
- Immediate solution and conversion opportunity once damage or trauma from teeth grinding and clenching has been identified.
- Recommended to be replaced every 6-9 months, so your patients will return to the clinic on a regular basis.
- A one visit solution for your patients with streamlined night guard provisions that increase profit margin and provides a unique insurance policy for your patients.
 - o No impression needed
 - o Reduced chair changeover and practitioner chairside time
 - o Reduced material usage costs and lab fees
 - o Reduced infection control costs
 - o Increased patient convenience
- TGA Approved.



ALIGNER PONTICS

Before



After



- Designed for easy patient use and/or in-office application, which improves patient satisfaction, convenience and reduces reoccurring visits for possible repairs.
- Immediate solution and no wait time, so customer uptake is assumed to be increased.
- Common 'A2' tooth colour to suit most patients
- Can be used to fill the space or partially missing space of teeth in clear aligner trays
- Eliminates the time and cost required to customise trays with fabricated pontics (both beneficial to the patient and clinic).
- Also designed for use with clear retainers during implant procedures.
- Easy instructions and application for patients to mould, wear and remove.
- Hygienic individual packaging ensures there is no cross contamination (the standard for modern healthcare products).
- Made from medical grade silicone and food safe colourants.
- Application tool included in each pack.
- Available in a 6x16 Pack for clinic use.

ORTHOPOD ALIGNER

TRAVEL CASE



- 'All in one' clear aligner case that encourages consistent dental hygiene during aligner treatment; thus, improving results provided by the clinic.
- Low cost accessory to ensure that patients are provided with and use all the necessary aligner cleanliness tools from the first day of their treatment.
- Aligner case is discreet (similar to a sunglasses case) and fits most full-size toothbrushes.
- Easily organised with clearly defined sections for ease of use.
- Made from food grade safe materials to ensure longevity and has a double magnetic close to keep everything in its correct position.
- Helps to foster long term patient relationships by providing them with the equipment they will need to have a successful and efficient aligner journey.