



PREMIUM HOMES



P R E M I U M H O M E S S E R V I C E



WHAT IS OUR PREMIUM HOMES SERVICE?

Premium Homes is a specialist division in TileStyle providing a one stop solution for clients embarking on a new build or home renovation project.

Offering a bespoke, project coordinated service, the Premium Homes team is here to assist you (and your interior designer or architect, if you have one) with the product specification / selection process across tiles, bathrooms, kitchens and wood flooring, removing much of the complexity involved in dealing with multiple suppliers.



BESPOKE SERVICE

This service is ideal for homeowners, interior designers, residential architects and property developers looking for a comprehensive and tailored solution for their project.

Whilst clients enjoy the benefit of working with a single point of contact in our Premium Homes team, your Premium Homes contact will liaise extensively with our in-house specialists in tiling, bathrooms, kitchens and wood flooring to ensure your vision is delivered in a cohesive manner.

Our Premium Homes team are also happy to attend site and architectural meetings where necessary to ensure our clients' requirements are fully understood by all.



OUR PREMIUM HOMES TEAM



Jacqueline Walsh
Head of Premium Homes



Danielle McCarthy
Premium Homes Executive



Conaill Moran
Premium Homes Executive



Roberta Blazeviciute
Premium Homes Executive



Denise Bridgette
Premium Homes
Administrator



Frances Snow
Premium Homes
Administrator



Private Home, Dublin

OUR BRANDS

The Premium Homes team has access to a comprehensive range of products across our interiors offering of tiles, bathrooms, kitchens and wood flooring. An enviable portfolio of exclusive brands ensures quality, style and continuity across your living spaces.

PORCELANOSA

butech
PORCELANOSA Grupo

GAMADecOR
PORCELANOSA Grupo

KRICN
PORCELANOSA Grupo

L'ANTIC COLONIAL
PORCELANOSA Grupo

noken
PORCELANOSA BATHROOMS

X-TONE

CA' *Pietra*

fima CARLO FRATINI

ITALGRANITI
SUPERIOR ITALIAN SURFACES

Kährs

**MU
TIN
A**

terratinta
ceramiche 100% made in Italy

TOTO

SAMUEL HEATH
SINCE 1850

voilà





HOW DOES THE PROCESS WORK?

Stage 1 – Introductory Meeting

We schedule an initial 45 minute consultation at TileStyle where you tell us about your project and we give you an overview the Premium Homes Service and the product range available.



Stage 2 – Design, Product Selection & Pricing

If you decide the Premium Homes Service is for you, we then progress to the design stage. We schedule a design consultation with you (and your interior designer or architect, if involved), where we discuss your project brief in detail to understand the overall look and feel you'd like to achieve in your home.

Once we have agreed on the overall vision, we progress to room layouts and product selection. This can be carried out in-person in the showroom or via zoom if there are time constraints.

When the designs are complete, you will receive a detailed quotation which will include images and pricing for the products selected. Of course, changes can be made along the way until you are happy with the final concept and price.





Stage 3 – Order Management

Once you have signed off on the concept, products and pricing, we progress to the order management stage.

From this stage onwards, most of the communication from TileStyle will be directly with your contractor, making things as stress free as possible for you.

Availability and timelines along with a full technical data pack and schedule will be prepared for your contractor.

We will liaise with your site foreperson throughout the project and follow through to snagging and completion, delivering a cost effective, co-ordinated, organised solution for your project.

Our finance department will open an account through which deposits and payments can be managed.



FREE FOR OUR CUSTOMERS

The service is free for Premium Homes clients. Whilst we do require a 100% refundable engagement deposit of €1000, this is deducted from your TileStyle order when you proceed with your project.



Private Home, Malahide, Dublin



ADDITIONAL OPTIONAL SERVICE (PAID)

We offer one additional paid service, available exclusively to Premium Homes clients. TileStyle can develop a set of life-like 3D renders of your bathrooms to give you as real a view as possible of your finished project ahead of commencement. Many of our customers have found this to be invaluable in confirming their design choices on their project. The cost of this is €400 and covers renders for up to 4 rooms.



BEFORE: 3D Render For Client Prior to Commencement of Work



AFTER: Photograph of Completed Bathroom

IN SUMMARY, OUR PREMIUM HOMES SERVICE OFFERS

- Enhanced customer experience
- Professionally project co-ordinated solution
- Single point of contact for tiling, bathroom, kitchen and wood flooring requirements, supported by a highly experienced team of in-house specialists
- Access to the world's leading brands, with design-led, sustainable products
- Cohesive project look & feel
- Site visits and attendance at architectural meetings where necessary
- Exclusive access to our 3D Premium Render Service





PREMIUM HOMES

FIND OUT MORE

To find out more about our Premium Homes service
or to book a consultation, please contact
premiumhomes@tilestyle.ie



PREMIUM HOMES

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www.tilestyle.ie