

# DEALER OPPORTUNITIES

## What's Included

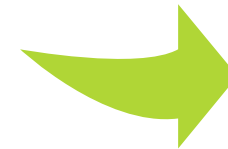
- ✦ Sell the world's best brands from HSE's offerings including XAG, DJI & TTA, all in one place with generous discounts.
- ✦ Access to HSE's exclusive e-commerce environment including its sales tools, CRM\*, Invoicing\*, Brochures, YouTube, Support Portal, Social Media & more.
- ✦ Instant credibility & brand strength as part of the HSE team.
- ✦ Access to HSE's full-service offerings incl. FAA, Training, Leasing/Financing & Protection Plans.
- ✦ HSE email address, phone number & internal communication systems.\*
- ✦ HSE logo wear, business cards, etc.\*

## What's Required

- ✓ Apply for & have your Dealer Application accepted by HSE.
- ✓ Agree to & sign Dealer Agreement.
- ✓ Purchase two qualifying aircraft, *"One to Show, One to Go!"*
- ✓ Participate in HSE's initial & ongoing Dealer Training(s).
- ✓ Follow our Advisory Guidelines & *"Doing the Right Thing"* principles

**GET STARTED**

**Call (309) 361-7656**



<https://hse-uav.com/pages/become-a-dealer>

America's Experts since 2009 | Shop The Best Brands | Application Services | Unmatched Support

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\* OPTIONAL, WORK AS HSE INDEPENDENT SALES REP

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## FAQ

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### Why should I be a Dealer for HSE vs. another company?

We've been around for more than a decade and that experience is key.

We're the only place where you can sell the best brands side-by-side as a truly unbiased advisor. Our full-service offerings means *your* customers get everything *they* need to be successful. Our down-to-earth 'everyone wins' culture brings you superior solutions without the superiority complex.

### How does this help me succeed?

Our history in this industry gives you valuable access to our extensive knowledge, research & resources that help you quickly gain the expertise that will (also) separate you from competitors.

### How much money can I earn?

Obviously, this depends on your effort. Our commissions are lucrative, and you'll have the chance to earn a great living. To respect the privacy of our dealers, we don't publish these details...get in touch to learn more.

### Do I have to buy two drones?

Yes, two spraying drones. Interested in just referring folks? Get in touch.

### Do you provide leads?

Yes, inquiries within a 120-mile radius will be referred to you.

### Can I represent other drone companies, too?

Sure – our principle is “may the best man win” and if we're doing our job together, you won't want to go anywhere else.

### How about Training, FAA Guidance, Protection Plans & Services?

You've got access to all of it! We have a process to get you certified as a flight instructor – and our Dealer Training will help get you the foundational knowledge on the other 'stuff.

### Are there sales goals?

You need a return on your time and investment, and we need to justify the discounting. Although there are no sales goals in our contract, we set targets *with you* to ensure both of our investments are successful!

### Do you offer exclusivity?

HSE won't add additional dealers within 120-miles, but we can't control what manufacturers or other distributors do; *and* there's plenty of business.

### How long is the agreement?

We're in it for the long-haul...if we do things right, we won't want to part ways. The agreement doesn't have an end-date, and there are ways that either of us can cancel if it isn't working out.