

Report of the Director and
Financial Statements
for the Year Ended 30 September 2021
for
Organico Realfoods Limited

Campbell Parker
Pacific House
Imperial Way
Reading
Berkshire
RG2 0TD

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for the Year Ended 30 September 2021

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DIRECTOR: C J P Redfern

REGISTERED OFFICE: 3 City Limits
Danehill
Lower Earley
Reading
Berkshire
RG6 4UP

REGISTERED NUMBER: 02610753 (England and Wales)

ACCOUNTANTS: Campbell Parker
Pacific House
Imperial Way
Reading
Berkshire
RG2 0TD

Report of the Director
for the Year Ended 30 September 2021

The director presents his report with the financial statements of the company for the year ended 30 September 2021.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the import and distribution of organic and natural foods.

DIVIDENDS

An interim dividend of £1.25 per share was paid on 30 September 2021. The director recommends that no final dividend be paid.

The total distribution of dividends for the year ended 30 September 2021 will be £25,000.

DIRECTOR

C J P Redfern held office during the whole of the period from 1 October 2020 to the date of this report.

POLITICAL DONATIONS AND EXPENDITURE

The company made charitable donations of £43,159 (2020 - £8,638) during the year to charitable organisations within the UK.

ON BEHALF OF THE BOARD:

.....
C J P Redfern - Director

Date:

Organico Realfoods Limited

Statement of Income and Retained Earnings
for the Year Ended 30 September 2021

	Notes	30.9.21 £	30.9.20 £
TURNOVER		3,272,554	3,437,723
Cost of sales		2,143,861	2,455,261
GROSS PROFIT		1,128,693	982,462
Administrative expenses		943,614	810,387
		185,079	172,075
Other operating income		61,159	48,093
OPERATING PROFIT	4	246,238	220,168
Interest receivable and similar income		4,538	5,308
		250,776	225,476
Interest payable and similar expenses		411	2,506
PROFIT BEFORE TAXATION		250,365	222,970
Tax on profit	5	47,883	42,449
PROFIT FOR THE FINANCIAL YEAR		202,482	180,521
Retained earnings at beginning of year		722,414	561,893
Dividends		(25,000)	(20,000)
RETAINED EARNINGS AT END OF YEAR		899,896	722,414

The notes form part of these financial statements

Balance Sheet
30 September 2021

	Notes	30.9.21		30.9.20	
		£	£	£	£
FIXED ASSETS					
Tangible assets	6		28,051		17,731
Investments	7		187,814		39,495
			<u>215,865</u>		<u>57,226</u>
CURRENT ASSETS					
Stocks		482,389		402,256	
Debtors	8	725,946		598,530	
Cash at bank and in hand		109,548		253,771	
		<u>1,317,883</u>		<u>1,254,557</u>	
CREDITORS					
Amounts falling due within one year	9	572,015		566,000	
			<u>745,868</u>		<u>688,557</u>
NET CURRENT ASSETS					
			<u>961,733</u>		<u>745,783</u>
TOTAL ASSETS LESS CURRENT LIABILITIES					
CREDITORS					
Amounts falling due after more than one year	10		(36,507)		-
PROVISIONS FOR LIABILITIES					
	12		(5,330)		(3,369)
NET ASSETS					
			<u>919,896</u>		<u>742,414</u>
CAPITAL AND RESERVES					
Called up share capital	13		20,000		20,000
Retained earnings	14		899,896		722,414
SHAREHOLDERS' FUNDS					
			<u>919,896</u>		<u>742,414</u>

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 September 2021.

The members have not required the company to obtain an audit of its financial statements for the year ended 30 September 2021 in accordance with Section 476 of the Companies Act 2006.

The director acknowledges his responsibilities for:

- ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The notes form part of these financial statements

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the director and authorised for issue on and were signed by:

.....
C J P Redfern - Director

1. **STATUTORY INFORMATION**

Organico Realfoods Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Preparation of consolidated financial statements

The financial statements contain information about Organico Realfoods Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 399(2A) of the Companies Act 2006 from the requirements to prepare consolidated financial statements.

Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of value added tax and trade discounts. 5.6% (2020 - 57.8%) of the company's turnover relates to the supply of goods and services outside the UK.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings	- 25% on reducing balance
Office equipment	- 25% on reducing balance

Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Income and Retained Earnings, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Notes to the Financial Statements - continued
for the Year Ended 30 September 2021

2. **ACCOUNTING POLICIES - continued**

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

3. **EMPLOYEES AND DIRECTORS**

The average number of employees during the year was 13 (2020 - 12).

4. **OPERATING PROFIT**

The operating profit is stated after charging:

	30.9.21	30.9.20
	£	£
Depreciation - owned assets	9,336	5,928
	<u> </u>	<u> </u>

5. **TAXATION**

Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	30.9.21	30.9.20
	£	£
Current tax:		
UK corporation tax	37,469	34,491
Overseas tax	8,453	8,598
	<u> </u>	<u> </u>
Total current tax	45,922	43,089
Deferred tax	1,961	(640)
	<u> </u>	<u> </u>
Tax on profit	47,883	42,449
	<u> </u>	<u> </u>

UK corporation tax has been charged at 19% (2020 - 19%).

Notes to the Financial Statements - continued
for the Year Ended 30 September 2021

6. TANGIBLE FIXED ASSETS

	Fixtures and fittings £	Office equipment £	Totals £
COST			
At 1 October 2020	22,624	92,888	115,512
Additions	17,005	2,651	19,656
At 30 September 2021	<u>39,629</u>	<u>95,539</u>	<u>135,168</u>
DEPRECIATION			
At 1 October 2020	19,170	78,611	97,781
Charge for year	5,108	4,228	9,336
At 30 September 2021	<u>24,278</u>	<u>82,839</u>	<u>107,117</u>
NET BOOK VALUE			
At 30 September 2021	<u>15,351</u>	<u>12,700</u>	<u>28,051</u>
At 30 September 2020	<u>3,454</u>	<u>14,277</u>	<u>17,731</u>

7. FIXED ASSET INVESTMENTS

	Shares in group undertakings £	Other investments £	Totals £
COST			
At 1 October 2020	39,495	-	39,495
Additions	46,516	101,803	148,319
At 30 September 2021	<u>86,011</u>	<u>101,803</u>	<u>187,814</u>
NET BOOK VALUE			
At 30 September 2021	<u>86,011</u>	<u>101,803</u>	<u>187,814</u>
At 30 September 2020	<u>39,495</u>	<u>-</u>	<u>39,495</u>

The company's investments at the Balance Sheet date in the share capital of companies include the following:

Organico Europe BV

Registered office: Utrecht, Netherlands

Nature of business: Import & distribution of organic and natural foods

Class of shares:	%
Ordinary Euro	holding 100.00

	30.9.21	30.9.20
	£	£
Aggregate capital and reserves	475,080	344,648
Profit for the year	<u>46,516</u>	<u>39,495</u>

Other investments relate to carbon neutral entities and are measured at cost.

Notes to the Financial Statements - continued
for the Year Ended 30 September 2021

8. **DEBTORS**

	30.9.21	30.9.20
	£	£
Amounts falling due within one year:		
Trade debtors	559,017	463,098
Amounts owed by group undertakings	131,563	80,689
Other debtors	35,366	30,743
	<u>725,946</u>	<u>574,530</u>
Amounts falling due after more than one year:		
Other debtors	-	24,000
	<u>-</u>	<u>24,000</u>
Aggregate amounts	<u>725,946</u>	<u>598,530</u>

9. **CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	30.9.21	30.9.20
	£	£
Bank loans and overdrafts (see note 11)	10,160	50,000
Trade creditors	463,906	437,287
Tax	37,469	34,491
Other creditors	25,000	20,000
Accruals and deferred income	35,480	24,222
	<u>572,015</u>	<u>566,000</u>

10. **CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	30.9.21	30.9.20
	£	£
Bank loans (see note 11)	36,507	-
	<u>36,507</u>	<u>-</u>

11. **LOANS**

An analysis of the maturity of loans is given below:

	30.9.21	30.9.20
	£	£
Amounts falling due within one year or on demand:		
Bank loans	10,160	50,000
	<u>10,160</u>	<u>50,000</u>
Amounts falling due between one and two years:		
Bank loans - 1-2 years	10,416	-
	<u>10,416</u>	<u>-</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	26,091	-
	<u>26,091</u>	<u>-</u>

The bank loan is a Government Bounce Back loan repayable over 6 years and 100% guaranteed by the Government.

Notes to the Financial Statements - continued
for the Year Ended 30 September 2021

12. PROVISIONS FOR LIABILITIES

	30.9.21	30.9.20
	£	£
Deferred tax		
Accelerated capital allowances	5,330	3,369
	<u>5,330</u>	<u>3,369</u>
		Deferred tax
		£
Balance at 1 October 2020		3,369
Provided during year		1,961
		<u>5,330</u>
Balance at 30 September 2021		<u>5,330</u>

13. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:			30.9.21	30.9.20
Number:	Class:	Nominal value:	£	£
20,000	Ordinary	£1	20,000	20,000
			<u>20,000</u>	<u>20,000</u>

14. RESERVES

	Retained earnings
	£
At 1 October 2020	722,414
Profit for the year	202,482
Dividends	(25,000)
	<u>899,896</u>
At 30 September 2021	<u>899,896</u>

15. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 30 September 2021 and 30 September 2020:

	30.9.21	30.9.20
	£	£
C J P Redfern		
Balance outstanding at start of year	-	7
Amounts repaid	-	(7)
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	<u>-</u>	<u>-</u>

16. RELATED PARTY DISCLOSURES

During the year, total dividends of £22,175 (2020 - £17,740) were paid to the director.

16. RELATED PARTY DISCLOSURES - continued

During the year, the company paid rent amounting to £33,000 (2020 - £33,000) to Green Asset Management Limited, a company where C J P Redfern is also a director and majority shareholder. The company also paid communal costs of £1,140.00 (£812.00 - 2020).

At the year end, included in other debtors, amounts falling due after more than one year, is a loan of £Nil (2020 - £24,000) to Green Asset Management Limited. The maximum amount outstanding was £24,000 and interest is payable at an average rate of 4.5%.

During the year, the company paid royalties of £72,000 (2020 - £72,000) to Organico (UK) Limited, a company where C J P Redfern is also a director and majority shareholder.

At the year end, included in amounts owed by group undertakings, is a loan amounting to £131,563 (2020 - £80,689) to Organico Europe BV, a 100% subsidiary of Organico Realfoods Limited incorporated in the Netherlands. Interest is payable at 4.5% on this loan.

17. ULTIMATE CONTROLLING PARTY

C J P Redfern, director, has ultimate control of the company, by virtue of holding the majority of the issued ordinary share capital.

Organico Realfoods Limited

Report of the Accountants to the Director of
Organico Realfoods Limited

As described on the Balance Sheet you are responsible for the preparation of the financial statements for the year ended 30 September 2021 set out on pages three to eleven and you consider that the company is exempt from an audit.

In accordance with your instructions, we have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities, from the accounting records and information and explanations supplied to us.

Campbell Parker

Campbell Parker
Pacific House
Imperial Way
Reading
Berkshire
RG2 0TD

Date: *27th June 2022*.....

This page does not form part of the statutory financial statements

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Organico Realfoods Limited

Trading and Profit and Loss Account
for the Year Ended 30 September 2021

	30.9.21		30.9.20	
	£	£	£	£
Sales		3,272,554		3,437,723
Cost of sales				
Opening stock	402,256		413,082	
Purchases	1,911,792		2,146,426	
Warehousing	94,370		72,957	
Freight and transportation	189,690		187,240	
Packaging	28,142		37,812	
	<hr/>		<hr/>	
	2,626,250		2,857,517	
Closing stock	(482,389)		(402,256)	
	<hr/>	2,143,861	<hr/>	2,455,261
GROSS PROFIT		1,128,693		982,462
Other income				
Profit from Subsidiary	54,970		48,093	
Exchange gains	6,189		-	
Other interest receivable	4,538		5,308	
	<hr/>	65,697	<hr/>	53,401
		1,194,390		1,035,863
Expenditure				
Rent	33,000		33,000	
Rates	10,085		10,452	
Insurance	4,688		5,560	
Utilities	4,458		2,819	
Repairs and maintenance	12,015		2,925	
Communal costs	960		812	
Directors' salaries	12,500		12,250	
Directors' social security	512		430	
Directors' pension contributions	32,000		27,000	
Staff salaries	274,059		250,403	
Staff national insurance	19,600		15,461	
Pensions	7,504		6,846	
Recruitment costs	1,408		265	
Telephone	2,427		3,248	
Print, post and stationery	9,269		7,245	
Advertising and promotion	340,941		219,775	
Travel and subsistence	1,336		10,256	
Motor expenses	4,301		869	
Computer costs	13,097		9,801	
Website costs	14,611		11,527	
Cleaning and supplies	6,110		5,121	
Staff welfare and training	1,248		1,015	
Trade subscriptions	3,543		3,654	
Sundry expenses	7,000		-	
Accountancy	3,900		3,900	
Legal and professional fees	6,177		12,163	
Carbon footprint costs	-		4,263	
	<hr/>		<hr/>	
Carried forward	826,749	1,194,390	661,060	1,035,863

This page does not form part of the statutory financial statements

Organico Realfoods Limited

Trading and Profit and Loss Account
for the Year Ended 30 September 2021

	30.9.21		30.9.20	
	£	£	£	£
Brought forward	826,749	1,194,390	661,060	1,035,863
Charitable donations	43,159		8,638	
Foreign exchange losses	-		9,983	
Royalty fees	72,000		72,000	
Contract consultancy	11,162		11,701	
Entertainment	-		715	
Bad debts	(19,996)		38,033	
	<u> </u>	<u>933,074</u>	<u> </u>	<u>802,130</u>
		261,316		233,733
Finance costs				
Bank charges	1,204		2,359	
Bank interest	-		2,506	
Bank loan interest	411		-	
	<u> </u>	<u>1,615</u>	<u> </u>	<u>4,865</u>
		259,701		228,868
Depreciation				
Fixtures and fittings	5,108		1,146	
Office equipment	4,228		4,752	
	<u> </u>	<u>9,336</u>	<u> </u>	<u>5,898</u>
NET PROFIT		<u><u>250,365</u></u>		<u><u>222,970</u></u>

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