

Sunshine State Distributing

# **CASE STUDY**









## **OVERVIEW**

As a purveyor of premium brands, Sunshine State Distributing in Orlando, FL was tasked with bringing in a selection of fruited sour beers from Imprint Beer Co. in Hatfield, PA to Miami for the Irie Jungle 2021 Beer festival hosted by Tripping Animals Brewing.

The challenge for this shipment was around the highly volatile fruited beers being delivered.

If a fruited beer temperature reaches into

the 50's it can cause refermentation. This means that they will either fully re-ferment within the can, completely changing their taste profile and ruining the beer, or they will explode.



Traditional refrigerated shipping would have cost in excess of \$1,400 for one pallet and transit time would have been 6-8 days. The solution offered by Brew Movers was to utilize the Pallet Parka along with a via dry van LTL at a cost of \$441 for LTL and \$269 for the Pallet Parka.



## INSULATE

Temperature controlled to shelter your product from heat or freeze damage throughout transit.

#### **PROTECT**

Fastened with over 700 sq inches of velcro connections to safely secure your products through domestic and international travel.

#### **ADJUST**

Designed to accommodate a multitude of freight heights ranging from 24 inches to 70 inches tall.

#### **REUSE**

Constructed with four modular pieces that can be folded for return parcel shipping and reused for multiple shipments.

### **RESULTS + CONCLUSION**

47.5°F

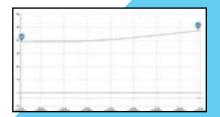
PEAK TEMPERATURE OF THE PRODUCT

4+ days.

SPENT OUTSIDE OF TEMPERATURE CONTROLLED AREAS ZERO LOSS

**DURING TRANSIT** 

The Pallet Parka was able to deliver 100% of the beer, with zero loss, while maintaining a consistent temperature below 50°F. These fuited sour beers were delivered at its freshest state.



Fruited beers have a tendency to explode from their cans if their temperature reaches into the 50's. Re-fermentation can either cause them to explode from their can or fully refrement in their can, completely changing their taste profile and ruining the beer.

