



ACORN OFFICE PRODUCTS

CAPABILITY STATEMENT

POC:
JOEL KAFF
973-663-3600 EXT. 11
JOEL@ACORNOP.COM

CORE COMPETENCIES

WE HAVE THE LARGEST SELECTION OF OFFICE PRODUCTS AND FURNITURE READY FOR FREE NEXT DAY DELIVERY NATIONWIDE. WE HAVE GUARANTEED LOW PRICES AND ARE EASILY REACHABLE.

- Acorn Office Products is your total, one-source supplier
- Over 100,000 office supplies & furniture ready for free next-day delivery
- Full line of office furniture w/design, layout & installation nationwide
- Janitorial, break room, shipping, computer, and imaging supplies
 - Nationwide free next-day delivery
 - Ability One distributor
 - Largest green product selection
 - Custom stamps, signs and printing
- We can customize our paperwork to meet your needs
- Fast complete deliveries with the highest fill rate in the industry



PAST PERFORMANCE

- OVERALL PERFORMANCE RATING OF 95/100 BASED ON "OPEN RATINGS" PAST PERFORMANCE EVALUATION ON 6/14/2013
- DETAILED PERFORMANCE RATINGS OF 94 AND HIGHER IN ALL 9 EVALUATION CATEGORIES · DISTRIBUTION OF FEEDBACK SHOWS 0% NEGATIVE FEEDBACK

DIFFERENTIATORS

- WE WILL FIND HARD-TO-FIND ITEMS. OUR KNOWLEDGEABLE STAFF WILL DO THE RESEARCH FOR YOU
- ACORN RECOMMENDS BETTER VALUES TO HELP CUSTOMERS SAVE EVEN MORE MONEY
- ACORN'S CUSTOMER SERVICE RESPONDS QUICKLY AND IS EASY TO GET ON THE PHONE



"Everything You Need, When You Need It."

706 Rt. 15 South, Suite 201C, Lake Hopatcong, NJ 07849* Phone: 973-663-3600* Fax: 973-663-3603* www.acornofficeproducts.com

Acorn Office Products & Furniture is a full-service dealer, providing our customers with individualized service, from office supplies to full design and layout services, to turn-key installations. Our goal, whether supplying a few chairs, or completing a full-office remodel, is to offer each customer our best selections, most attentive care, and our most competitive pricing.

The customer service team at Acorn has over 75 combined years of experience in the industry; more than 30 of those with the Federal Government and US Military. Our specialized furniture team adds another 40-plus combined years of experience, providing our customers with the broad knowledge, experience, and attention to detail that you each deserve.

Throughout our tenure providing furniture and design & installation services to the government and military, we have overseen many projects, large and small. Our most recent full-service project, which is still ongoing, is at Picatinny Arsenal, NJ. We redid four rooms, from site measurements through complete installation; from cubicle-filled rooms to a project lab, to a multi-use room that includes storage, benching stations, a QA area, and a conference area, we were able to provide the end-users with their "dream workspaces" and were also available to work with them regarding any changes they required along the way.

Another large-scope project we recently completed gave us the opportunity to work with Army personnel across the country, and around the world. The project was for the IMCOM Chaplain Office, providing furniture (from school chairs and desks, to folding tables and storage caddies, to bistro tables and table covers) for the Chaplaincies at US Army posts both CONUS and OCONUS. While we did not ship directly OCONUS – everything went through consolidation points – we were tasked with all communications with each end user: confirming addresses, creating TCNs, and tracking orders. This project involved multiple vendors, all working on different timelines, and required great attention to detail and organization.

There are numerous other jobs and orders that we could detail, but I do believe our reputation speaks for itself. We are a customer-centered organization, with longstanding relationships with a wide array of furniture dealers, at various price points. Manufacturers give our name to end-users who inquire about their products because these companies know that we will take care of each customer with the same dedication, experience, and care, regardless of order size.

AFNWC – Hill AFB

Carmen North / carmen.north@us.af.mil

\$81,633.50

September 2020

Training tables and chairs, mobile pedestals, folding tables, and stacking chairs No CPARS available

USDA Forest Service

Becky Loth / becky.loth@usda.gov

\$10,000.00

September 2020

Inside delivery and white glove installation of fireproof file cabinets
No CPARS available

Picatinny Arsenal

Mark Zator / mark.zator.civ@mail.mil

\$128,917.00

September 2020 – ongoing

Layout, design, inside delivery and installation of desks, workstations, conference tables, seating for numerous offices/labs
No CPARS available

Chief of Chaplain's Office

CH Donald Bickel / Donald.c.bickel2.mil@mail.mil

\$895,646.47

September 2020 – Completed

Coordinate delivery for over 60 locations, worldwide, of various tables, chairs, folding tables & chairs, storage equipment
No CPARS available

Raellen Donnelly

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- fax

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