RELENTLESSLY SIMPLIFYING IT INFRASTRUCTURE

// SCALE
COMPUTING

EXECUTIVE SUMMARY

Scale Computing was founded to fulfill a need for organizations hindered by complexity, time, and resources that traditional virtualized IT environments demand. Today, Scale Computing delivers IT infrastructure solutions for data center, edge computing, virtualization, and hyperconverged solutions to customers worldwide. Our corporate mission is to establish a long-term, leading position in the hyperconverged infrastructure market.

Scale Computing Platform eliminates the need for traditional virtualization software, disaster recovery software, servers, and shared storage, replacing these with a fully integrated, highly available system for running applications. Using patented HyperCore™ technology, the self-healing platform automatically identifies, mitigates, and corrects problems in the infrastructure in real-time, enabling applications to achieve maximum uptime even when local IT resources and staff are scarce.

This innovation makes SC//Platform highly reliable, and simple to manage and administer.

Scale Computing Platform: Simple, Scalable, Highly Available

Regardless of the industry, our customers typically face similar challenges:

- IT infrastructure that needs updating and/or has become overly complex

- A need for systems that can scale up or down with the organization and its needs

- No time for downtime

- Decentralized/distributed IT infrastructure with centralized management

- Lean staff that doesn't have the time or advanced technical knowledge to manage these highly complex virtualized environments

Scale Computing is committed to our customers and their success. In fact, we consider tech support to be every bit as much a part of the "product" as the software and silicon that arrives in boxes. Our goal is to be the best ever vendor/partner to our customers.

SERVERS
STORAGE
VIRTUALIZATION

A SOUND FOUNDATION

Scale Computing is a global business with offices around the world, thousands of customers, and countless applications now running on Scale Computing Platform. Strategic partners include market leaders such as Acronis, APC Schneider, Dell, Google, Intel, Lenovo, Milestone, NEC, Parallels and others. In addition to standard selling channels, Lenovo and NEC selected to market and resell SC//Platform under their name brand. Some of the largest organizations in the world trust SC//Platform to run critical infrastructure, such as Hilton Hotels, Steel Dynamics, Farm Bureau Insurance, McDonald's, Northern Marine, Genting Casino, Benchmark Electronics, Sumitomo Corporation, Delhaize, Holiday Inn, Air Liquide, and many others.

Scale Computing is a private company and is prohibited from sharing confidential financial information. That said, as you can confirm our financial strength from a variety of valid business information sites/sources, we are well-funded by industry-leading investment firms including Benchmark, ABS Capital, and Lenovo. Further, our company is professionally managed by experienced executives under the guidance of our board of directors.

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Scale Computing's simplicity, availability and efficiency are perfect for any distributed organisation requiring an edge solution. The Scale Computing support team were on hand throughout the entire process and we could not have asked for a more dedicated team.

— **JASON GREEN**, Senior Systems Engineer, Genting Casinos

Recognized as a Leader in Hyperconverged Infrastructure and Edge Computing

Here's a sample of our recent recognition:

- Gartner Peer Insights, Customer's Choice for Hyperconverged Infrastructure, April 2022 (second consecutive year) **» Read Press Release**

- CRN®, a brand of The Channel Company, recognized Scale Computing:
    - 2022 Data Center 50 List **» Read Press Release**
    - 2021 Tech Innovator Award **» Read Press Release**
    - 2021 Edge Computing List **» Read Press Release**

- GigaOm named Scale Computing a leader in two February 2022 Radar Reports - **Hyperconverged Infrastructure Solutions: Edge Deployments** and **Hyperconverged Infrastructure Solutions: Small-to-Medium Business » Read Press Release**

- Scale Computing was awarded Top-Rated Reviews standing on Trust Radius in 2021.

// SCALE COMPUTING

Scale Computing was one of the earliest innovators in hyperconverged infrastructure and edge computing. Founded in 2008, Scale Computing launched HC3 hyperconverged infrastructure in 2012, quickly becoming a popular choice for small and mid-market organizations and distributed enterprises. In 2022, the company launched Scale Computing Platform, combining virtualization, servers, storage, and backup/disaster recovery with powerful fleet management to deliver a single manageable solution at scale for distributed edge locations As one of the highest ratedand reviewed technology solutions, read what our customers have to say on Gartner Peer Insights, Spiceworks, TechValidate and TrustRadius.