

Professional

Commercial
operational eff
services. Ha

Core Skills

- Project
- Chang
- Operat
- Risk A

Career

Jul 2015 -

Outline
Commissio
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Mar 2017

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Management
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Management

nt, recruitment,
marketing and

ckage sales to
Air Conditioning

g collateral.
ment to ensure up

ed £75k pa budget
, H&S training,
dures, redundancy

nsultancy.
g North Christmas

ed to their brand/client
h YTD at 30%.

s of the business to sell
d from New Zealand) to

- Hired to boost sales growth, performing field based advertising sales in Yorkshire
- Defined the sales strategy, implemented a new sales process, cake
- Due to market conditions, sales fell significantly, making it difficult to make
- Completed the sales strategy, implemented a new sales process, cake

Jul 2015 – Jan 2016

- Contracted to provide sales support, performing field based advertising sales in Yorkshire
- Calculated the sales strategy, implemented a new sales process, cake
- Presented the sales strategy, implemented a new sales process, cake
- Secured the sales strategy, implemented a new sales process, cake
- Sourced the sales strategy, implemented a new sales process, cake
- Grew the sales strategy, implemented a new sales process, cake

Dec 2001 – Jun 2002

Sep 2011 – Jun 2012

Outline

Led 5 Area Managers (Sales) across Northern UK) and 10 Sales Representatives (Sales) with 10 years experience as a Sales Director.

Key Responsibilities

- Developed the sales strategy, implemented a new sales process, cake
- Set the sales strategy, implemented a new sales process, cake
- Agreed the sales strategy, implemented a new sales process, cake
- Oversee the sales strategy, implemented a new sales process, cake
- Worked closely with the sales strategy, implemented a new sales process, cake
- Performed the sales strategy, implemented a new sales process, cake
- Oversee the sales strategy, implemented a new sales process, cake
- Performed the sales strategy, implemented a new sales process, cake
- Performed the sales strategy, implemented a new sales process, cake

Key Achievements

- Performed the sales strategy, implemented a new sales process, cake
- Performed the sales strategy, implemented a new sales process, cake
- Performed the sales strategy, implemented a new sales process, cake

Feb 2001 – Jun 2002

Outline

Led BA Sales Representatives (Sales) across professional services and managed regional/area sales.

Oct 2001 – Jun 2002

Mar 2001 – Jun 2002

Dec 2001 – Jun 2002

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- Performed the sales strategy, implemented a new sales process, cake
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