

Professional Profile

An MBA qualified professional with a proven track record of success in the insurance industry.

Possesses a comprehensive understanding of the healthcare sector and its associated risks, with other departments. Eager to learn new skills and is bilingual in English and Spanish.

Fully editable Word version included in the Pro Job Hunter Pack

[Get the Pro Pack](#)

Land your perfect job quickly

Core Skills

- Business Development
- Problem Solving
- Decision Making

Calculations

the productively. Eager individual who

ment compliance g / Analysis

Career History

Oct 2016 - Present

Outline

Working as a Senior Insurance Professional, responsible for the welfare of over 2 million customers.

Key Responsibilities

- Collaborate with multiple departments to ensure the highest standards of service.
- Provide support and guidance to other emergency services.
- Manage and coordinate the response to incidents.
- Guide and support the team in the assessment of patient risk / commercial.

welfare of over 2 million customers.

se which includes

other emergency

standards

assessing patient

nce / commercial

Aug 2015 - Oct 2016

Outline

Represented the company at various events and conferences, building relationships with members, clients and the media.

Key Responsibilities

- Represented the company at various events and conferences, building relationships with members, clients and the media.
- Collaborated with the sales team to develop and implement marketing strategies.
- Provided support and guidance to the sales team in the assessment of customer risk / commercial.
- Managed and coordinated the response to incidents.
- Guided and supported the team in the assessment of patient risk / commercial.

with members,

assessing and pre-

ing teams; gaining colleagues in the risk

ongside sales

d replied to customer

ior level queries based

duced regular team

Outline

Accountable for the

the UK

Key Achievements

- Performed in the telecommunications
- Scheduled and managed projects including business development
- Reported directly to the CEO and tracked the progress of the projects

business
suppliers

s which
projects

Mar 2011 – Sep 2011

Outline

Responsible for the sales of Lipton and IVI

epsi,

Key Achievements

- Conducted a successful partnership with the company
- Proactive in identifying new business opportunities
- Managed the sales team and client relationships
- Build high quality client relationships

c
ts
ducts

to calls,

Education

- Member of the Sales & Business Development Society
- Current member of the Sales & Business Development Society
- **MBA (Marketing)**
 - Marketing Strategy
 - Marketing Research
- **Bachelor's Degree in Business Administration**

A studies

ek SMEs'
orking

IT/Tech

- Microsoft Office
- Microsoft Dynamics
- CRM

over BW
atabase

References