

20 Common interview questions (& how to answer them)



Andrew Fennell

Although every interview will be different, there are certain questions that are almost guaranteed to arise in one form or another during every interview.

From my experience as a recruiter and interviewer, I have compiled the 20 most common interview questions and will show you how to answer each one.

You are extremely likely to hear these questions in every interview you ever attend, so it pays to be prepared for them.

Browse through them and think about how you could adapt each answer in preparation for your next interview.

1. Why do you want this job?

Businesses want to hire ambitious people who are enthusiastic about their brand; so this is the impression you need to convey when answering this question.

Firstly, you need to make sure you've familiarised yourself with the job description and researched the company in order to answer this question with any substance.

Your answer should include some responsibilities from the job description along with reasons why you would enjoy them and more importantly, **why you would be good at them.**

You should also show an interest in the type of work the firm does and stress that you want to progress within that industry.

You can also flatter them slightly by praising the firm's reputation as somewhere that is a coveted place to work.

Do Say: "I want this job because I really enjoy the sales element of the role which I've previously performed well in at past companies due to my outgoing and persistent nature. I've also heard great things about working here, especially the opportunities to progress and the challenging work available"

Don't Say: "I just need a job after being sacked from my last one"

2. Why

The key to
achieved t
career.

Never ba
extremely
be difficu

Do Say:
can't of

Don't S

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

3. C cha



Inte

Th

Th
w

D
a
c
a

w

ed
new
h saw

4. Why

This question is asked with your

It's best to ensure it's in the area.

Do Say:
spreads
online to

Don't Say

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

5. What

This is a single

It's important to them.

Essential job details

Prepare your

Do
make
could
customer

Do

6. What

This is a

It's important to

its
are.

hope to

If you are looking to appear strong in your progression

Try to give

Do Say: I'm a marketing expert in all levels so

Don't Say:

7. What

This is a good example of also looking

Your answer shows understanding

You show your progression

Do Say: I'm an ideal candidate who would work well

Don't Say:

8. What

my

Even

But

When I subscribe to a big set of out to a private event and also made sure we did more to automate our event confirmation from

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

then. After
the mistak

Don't Say

9. Ho



Most j
emplo

In an
disrup
you c

Your
havin
pers

Do S
inte
irre
per
cou

Do

1

r

A
c

th
everything they say; but they would actually prefer somebody who can bring fresh opinions to the team and push back to management when needed.

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

So, your an
line manag
benefits yo

Do Say: “
manager
junior sta
by sugge
together

Don't Sa

11. you

This is
is that

So wh
helpfu

Do Sa
cons
I pro-
to all

Don't

12

O

So
in
ap

Yo

1)
a

2)
ti
t

rms

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

Don't Say:

13. Tell me about your career path

A seemingly

Try to keep your career path clear and concise.

You can

Do Say:

joined the company in 2010, which I found to be a great start to my career so I'm

Don't Say:

14. Tell me about your strengths and weaknesses

Although I'm

The

Look for ideas that show your strengths and weaknesses in a positive way.

Do Say:

£30

Do Say:

Get answers to all 20 essential interview questions in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

to know more about how you deal with those dislikes to maintain good performance in the role.

Ideally you
and make

Do Say: “
but I just
every day
week doi
week to

Don't Sa

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

16.
you



Two

Em
fro

So
(m
fe

H
th

D
m
r

Or

fired

roles
e (a

on

contract
g for a
ny.”

“During the interview, I wanted to

Don't Say

Or

“I was le

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly

17. I

diffi

This is
need to
keeping

Ideally
(ideally
avoid

Then
servic

Do S
acco
mee
mee
was
com

Don
and

1

a

Y
d
S
V

that your decision making is effective.

show

Do Say: "I wanted a delivery to the firm but not the business decided not to further work with me."

Don't Say: "I wanted a delivery to the firm but not the business decided not to further work with me."

19.

Managing show the

Preferably well, but

Do Say: "I sure I

Don't

20

W

Altho cou

Th yo

So at

D
S

D

Get answers to all 20
essential interview questions
in the **Pro Job Hunter Pack**

Get the Pro Pack

Land your perfect job quickly