

Professional Profile

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Career

Jan 2010
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Key Achievement/Projects

- Launched new product line, resulting in 15% increase in sales. Presented to meet new clients and established relationships with key stakeholders. Advice to management on market trends and competitive analysis.

Oct 2011 - 2013

Outline

Operationally led the team responsible for the development and implementation of the East and Asia region's business strategy. Direct reporting line to the Managing Director.

Key Responsibilities

- Recruit and develop a high performing team. HR and talent management.
- Collaborate with senior management on strategic planning and business development.
- Present and report on business performance and insights to the board.

Key Achievements

- Successfully managed the transition of the region's business operations, resulting in a cost saving of \$1.5m.
- Established a new business plan for the region, leading to a 20% increase in revenue.
- Identified and recruited top talent for the region, resulting in a 15% increase in productivity.

Jan 2010 – Oct 2011

Outline

Created and managed the business operations for the region across 20 countries. Direct reporting line to the Managing Director. 100 employees in the region, including commercial and retail branches.

Key Responsibilities

- Negotiate and manage the region's business operations in HSBC.
- Collaborate with senior management on strategic planning and business development.
- Present and report on business performance and insights to the board.

Key Achievements

- Successfully managed the transition of the region's business operations, resulting in a cost saving of \$1.5m.
- Established a new business plan for the region, leading to a 20% increase in revenue.
- Identified and recruited top talent for the region, resulting in a 15% increase in productivity.

Jul 2007 – Oct 2011

Key Achievements

- Successfully managed the transition of the region's business operations, resulting in a cost saving of \$1.5m.
- Established a new business plan for the region, leading to a 20% increase in revenue.
- Identified and recruited top talent for the region, resulting in a 15% increase in productivity.

Aug 2007 – Oct 2011

Sep 2007 – Oct 2011

Nov 2007 – Oct 2011

Sep 2007 – Oct 2011

Education

Work Experience

Skills

References

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