# (Simple) SHIRT & CUSTOM APPAREL PRIN MARKETING TIPS for your t-shirt Business

## **KNOW YOUR AUDIENCE**

Understand your target demographic. Age, gender, interests - tailor your designs and marketing efforts accordingly. Focus on fulfilling their needs



## UNIQUE DESIGNS

Create original, eye-catching designs that resonate with your audience. Using design templates/mockups make designing and selling your t-shirts easier.

## **QUALITY MATTERS**

Emphasize the quality of your t-shirts. Highquality fabric and printing are essential.

### HOLIDAY AND SEASONAL CAMPAIGNS

Plan special promotions for holidays and seasons.



## FOCUS ON THE CUSTOMER EXPERIENCE

\$2.6 BILLION is what slow loading websites cost retailers in sales each year.

of shoppers who are dissatisfied with their site visit will go somewhere else to shop next time.

### **USER-GENERATED CONTENT**



**ENCOURAGE CUSTOMERS TO SHARE** PHOTOS OF THEMSELVES WEARING YOUR T-SHIRTS.

#### EMAIL MARKET

Build an email list and send out regular updates, offers, and newsletters.