



Our Capability Statement



Confidence In Every Cut

Excision is a manufacturer and importer of premium consumables and machinery for the metal processing industry.

The cutting of steel is in our veins and we live to help steel manufacturing and distribution companies increase output and improve margins by reducing processing costs.

Our expertise is in cutting consumables and machinery, including but not limited to: bandsaw blades, circular metal cutting blades, metal working fluids, machinery and custom manufacturing of material handling.

Our portfolio is large but we only do one thing – helping Australian companies process steel with confidence.

Our Clients

We work with all size manufacturers from SME to National Companies. Other companies who put their confidence in Excision include:



You're In Safe Hands

We're an Australian and Family owned business that loves the processing of steel.

We are passionate and flexible, eager for the next challenge.

We pride ourselves in our care and compassion for our employees, customers, stakeholders, our community and our environment.

We focus on your needs, which allows us to challenge the status quo and provide you with solutions that will truly exceed expectations.

Since 1993, Excision has established itself as one of the most respected and recognised businesses in the industrial cutting industry, delivering Dependable Precision to customers across Australia.



'At the heart of Excision's promise to our customers is our passion for innovation.'

Jason Thomas
General Manager



www.excision.com.au

Excision
Dependable Precision

The Excision Way



Contact

At Excision we are dedicated to analyze each customer's production process in detail. Understanding and knowing your needs allows us to offer the right technical solution. We carry out an exhaustive data collection to understand your processes and particularities and therefore avoid possible subsequent problems such as downtimes or parts rejection. A correct study is key to obtain the best results.



Value Proposal

We recommend the most suitable solution taking into account the needs of each client, their goals and the results obtained during the first phase. Each client is different, and each situation is unique, that is why our R&D department modifies our proposal until we find the product that best suits the needs of each client and that offers the best results.



Start up

The supplier's involvement in the product testing and demonstration phase is very important. For this reason, in addition to making on-site adjustments, we also carry out training sessions to all the people who will be involved in the use and maintenance of the product, both to transmit the necessary knowledge of handling, functionality and parameterization, and to train them in occupational and environmental safety.



Monitoring

One of our main differentiating factors is the constant monitoring and control of the projects we carry out. Our Units all over the world allow us to provide our clients with close and constant support and advice, both to avoid possible unforeseen events and to correct them immediately.



Partnership

Our partnership goes beyond mere product transactions. Instead, we foster enduring, sustainable business relationships with our customers. We steer clear of static, "set and forget" solutions, consistently challenging norms to enhance our offerings and deliver superior results for our valued clients.



The Excision Difference

Excision is a unique solution provider that specialises in metal processing industry.

We offer a wholistic approach to metal processing with custom material handling and machinery and long term consumable and service.

We are a manufacturer that is nimble and able to customize to your needs.

Benefit from over 30 years of expertise in steel cutting consumables and equipment, ensuring high-quality products and services that meet your needs.

Receive personalized recommendations through our technical approach, guaranteeing the best blade for your specific job.

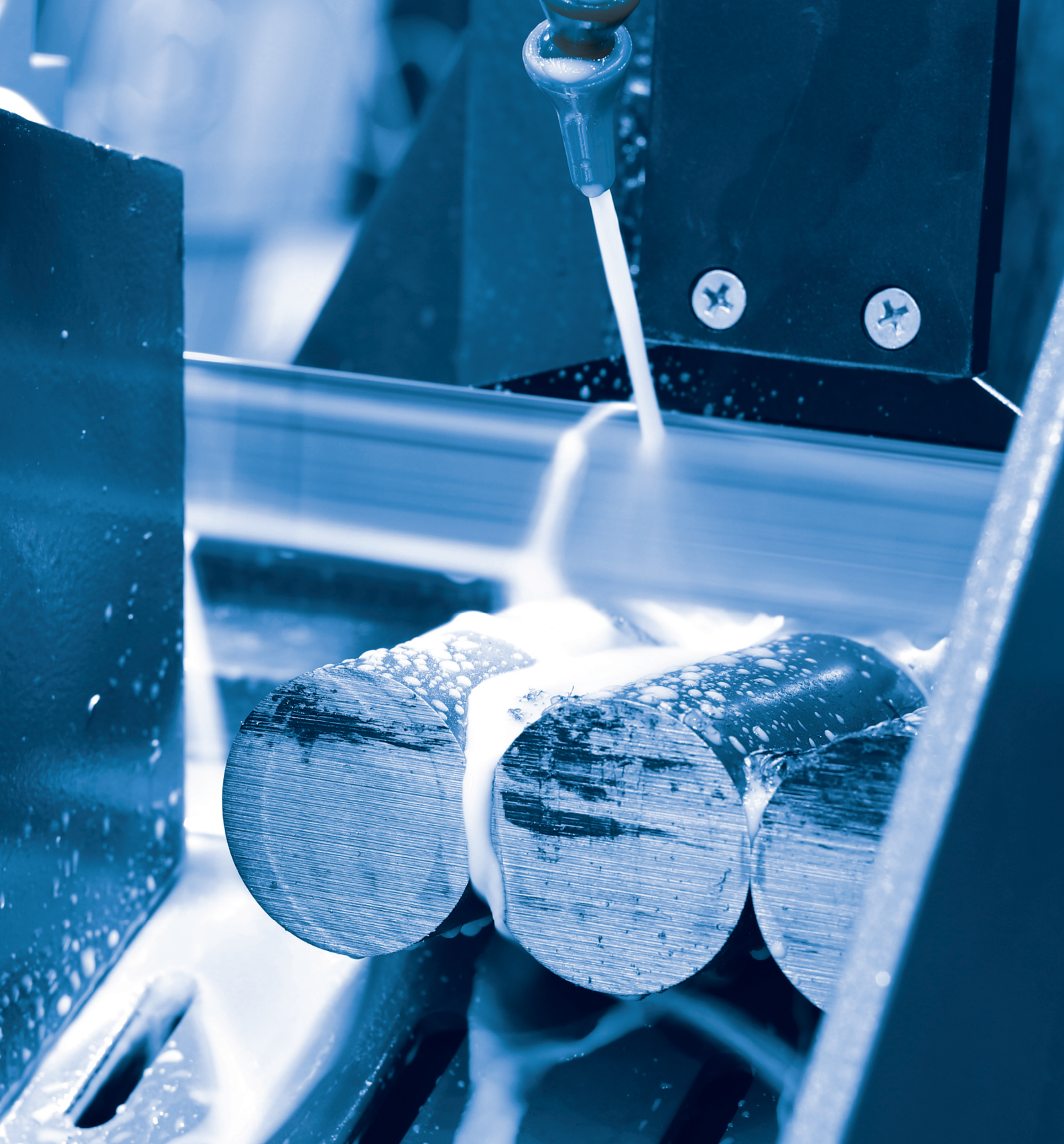
Experience the reliability and quality of our Australian-manufactured metal working fluids, ensuring efficient and effective metalworking operations.



'At the core and foundation of everything we do lies dependable precision.'

Michael Thomas
Founder & Managing Director





Get In Touch

We'd love to have a discussion to learn more about you and your business.



+61 3 5551 4555



sales@excision.com.au



www.excision.com.au

Excision
Dependable Precision