



**FOR IMMEDIATE RELEASE**

## **storageFOUNDRY and Open-V OzoneStack Announce Bilateral Distribution Agreement**

**San Mateo, CA. -- Aug 20, 2014**, storageFOUNDRY<sup>®</sup>, a leading integrator specializing in storage solutions, and OPEN-V, Inc., developer of the OzoneStack<sup>™</sup> Datacenter-as-a-Service (DCaaS) private cloud appliance product line announced a mutual distribution agreement for the U.S. marketplace.

This agreement will allow storageFOUNDRY to sell OPEN-V's OzoneStack<sup>™</sup> line of software-defined networking, high availability cloud enablement, service, and elastic compute to a growing portfolio of Resellers, while allowing OPEN-V to sell storageFOUNDRY's expanding Nautilus line of storage solutions.

"storageFOUNDRY is pleased to work with OPEN-V on this distribution agreement of our Nautilus storage line," said Donald Hows, manager distribution channels at storageFOUNDRY. "Nautilus is a massively scalable, open-source, software-defined storage solution that provides object, block and file system storage which is easily integrated into an OpenStack environment with OPEN-V's OzoneStack appliance format."

"With OPEN-V's expanded distribution capabilities, Nautilus will now reach the OpenStack community more efficiently with a full range of engineering and support capabilities," Hows added. "Nautilus is a proven platform, offering multi-protocol, high-throughput access in a self-healing platform. Since it is a cloud-based platform, it allows for rapid installation, integration with legacy data, and provides users with a level of storage flexibility not previously available."

storageFOUNDRY delivers innovative solutions that aim to reinvent the way in which IT services and applications can be managed and delivered.

"Partnering with best-in-class solutions vendors like storageFOUNDRY and their Nautilus product line is yet another validation point that the appliance-based solution format for elastic storage coupled with the appliance-based solution format for elastic compute and software-defined networking provided by OPEN-V's OzoneStack is a big focus for us," said Clark Hogan, CEO of OPEN-V. "Midrange and large enterprises are looking for cost effective open-source based solutions that are incredibly flexible and eliminate vendor lock-in. This partnership is an exemplar of that mindset."

### **About storageFOUNDRY**

storageFOUNDRY provides next generation storage solutions for data intensive workloads the world over, enabling many of today's most challenging storage problems to be managed with ease. Globally scalable and infinitely extensible, software-defined storage architectures provide digital content producers and users with leading high-capacity, high-performance data storage solutions. Founded in 2013, storageFOUNDRY is headquartered in San Mateo, CA.

For more information, visit us at [www.storagefoundry.net](http://www.storagefoundry.net).

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**About Open-V**

OPEN-V creates the best elastic compute, software-defined network, and solution experience available. Our focus is at the nexus of optimized hardware and open-source software, enabling them to work together seamlessly and reliably. Our process is simple: we discover, plan, design, build, deploy and grow products and experiences to help our clients build successful solutions to serve their business and their customers. We're more than a business. We're a group of people fueled by quality, creativity, passion and endless curiosity. And lastly, we believe in hard work, brilliant ideas, and working partnerships. Founded in 2009, Open-V is headquartered in Los Angeles, CA.

For more information, visit us at [www.open-v.net](http://www.open-v.net).

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