

BRASS

STYLIST

Boston, MA - Part Time

As a stylist you will be a crucial part of our IRL experience, helping women streamline their wardrobe so they can focus on things that really matter. We do this by assisting them in building wardrobes that work for their real lives, creating warm & inviting experiences and embodying the brand values. You are the friend who gives honest advice on which pieces are best for them and why and creating an experience that makes them feel seen, heard and understood.

WHO ARE YOU?

- A retail enthusiast who strives to provide exceptional customer experience
- An intuitive salesperson, able to identify customers' needs and tailor an experience accordingly
- A positive team player with excellent communication skills
- A quick learner with a roll-up-your-sleeves attitude
- A confident contributor who is willing to share opinions, insights and efforts

DUTIES & RESPONSIBILITIES

- Welcome customers and act as their first offline experience touchpoint
- Be an expert on the Brass brand and on all Brass products - sharing information, intention & personal experiences
- Educate customers about Brass offering and facilitate sales
- Cultivate great customer experiences and continue relationship past the point of check out
- Clean and organize the shop
- Assist and work during in-shop events
- Ensure all areas of the shop are consistently clean, stocked and organized
- Execute standard procedures as provided by both the Retail & Operations teams

SKILLS/QUALIFICATIONS

- 2+ years experience in a customer-facing role
- Strong interpersonal skills with the ability to communicate professionally, patiently and effectively with customers, team members and partners
- Ability to routinely build an exceptional customer experience and create community
- Readiness to fully engage with customers, including personal styling, sharing product knowledge, and creating an experience unique to the customers' individual needs
- Community-first attitude
- Ability to work a flexible schedule, including evenings, holidays and weekends

ABOUT BRASS

We are a digitally-native women's clothing brand that helps women simplify their wardrobes so they can focus on things that really matter. We exist to serve women and create clothing that upholds our product promises.

TO APPLY

Send a cover letter and resume to janine@brassclothing.com