



MINIMUM ADVERTISED PRICING POLICY

bambu® Veneerware® products maintain a perceived value greater than other similar products. Therefore, Bambu LLC establishes a Minimum Advertised Price (MAP) policy to protect all re-sellers of our Veneerware® range and including our premium quality single-use bamboo napkins.

Veneerware® is the only disposable range on the market that is made from certified organic sources, maintains FDA Biobased certification, approved for composting, recognized by the Compost Manufacturing Alliance (CMA). Bambu branded single-use napkins are also FDA Biobased certified.

This policy applies to **all** forms of reseller advertising including mailings, catalogs, displays and any and all forms of advertising media, including without limitation, the Internet and any other electronic network. Any price information relating to bambu Veneerware® products on an Internet website which can be accessed directly through any transfer protocol (http) is considered to be advertising. Electronic mail sent in direct response to a customer inquiry is not considered to be advertising.

This policy is in regards only to advertised prices, and does not relate to actual sales prices of any item. Furthermore, this policy applies equally to all distributors and dealers.

Online Retailers can promote specific prices and percentage-off sales within the store shopping cart where customer has placed items for purchase – and retailer can notify customers to place items in cart to see final price. Ads, notices, emails and online postings outside of the cart are forbidden to include this information.

Handling Violations:

We strongly believe in protecting the integrity of our Veneerware® brand, our other related high-quality products, and the pricing for all members of our distribution channel.

You will be notified by email of MAP pricing violations. Corrections to adhere to the MAP policy are expected within 24 hours of notice. Repeated failure to abide by this policy will result in suspension of future orders.

I agree to the terms set forth and the current pricing policy

(name)

(title)

(date)

bambu® MAP pricing effective Jan. 2022 through Dec. 2023 unless otherwise notified.



Veneerware® Bulk Pricing

code	description	bambuShop Price	MAP
060900	All Occasion Veneerware® Plates 7" Round Bulk. Pack of 25	\$ 19.00	\$ 19.00
060700	All Occasion Veneerware® Plates 9" Round Bulk. Pack of 25	\$ 23.00	\$ 23.00
060800	All Occasion Veneerware® Plates 11" Round Bulk. Pack of 25	\$ 32.00	\$ 32.00
064300	All Occasion Veneerware® Plates 5" Square Bulk. Pack of 25	\$ 17.00	\$ 17.00
063100	All Occasion Veneerware® Plates 7" Square Bulk. Pack of 25	\$ 20.00	\$ 20.00
063200	All Occasion Veneerware® Plates 9" Square Bulk. Pack of 25	\$ 24.00	\$ 24.00
064400	All Occasion Veneerware® Plates 11" Square Bulk Pack of 25	\$ 33.00	\$ 33.00
063800	All Occasion Veneerware® Tasting Plates Pack of 250	\$ 78.00	\$ 75.00
061500	All Occasion Veneerware® Fork Bulk. Pack of 250	\$ 65.00	\$ 62.00
061600	All Occasion Veneerware® Spoon Bulk. Pack of 250	\$ 65.00	\$ 62.00
061700	All Occasion Veneerware® Knife Bulk. Pack of 250	\$ 65.00	\$ 62.00
062100	All Occasion Veneerware® Spork Bulk. Pack of 250	\$ 68.00	\$ 62.00

Veneerware® Retail Pack Pricing

code	description	bambuShop Price	MAP
062000	All Occasion Veneerware® Plates 5" Appetizer Plates Pack of 8	\$ 11.30	\$ 10.99
060100	All Occasion Veneerware® Plates 7" Round Pack of 8	\$ 9.40	\$ 8.99
062800	All Occasion Veneerware® Plates 7" Square Pack of 8	\$ 9.40	\$ 8.99
064620	All Occasion Veneerware® Plates 7" Fancy Pack of 8	\$ 9.40	\$ 8.99
060200	All Occasion Veneerware Plates 9" Round Pack of 8	\$ 11.90	\$ 10.99
062900	All Occasion Veneerware Plates 9" Square Pack of 8	\$ 11.90	\$ 10.99
064650	All Occasion Veneerware Plates 9" Fancy Pack of 8	\$ 11.90	\$ 10.99
060400	All Occasion Veneerware Plates 11" Round Pack of 8	\$ 15.00	\$ 14.00
064400	All Occasion Veneerware Plates 11" Square Pack of 8	\$ 15.00	\$ 14.00
064610	All Occasion Veneerware Plates 11" Fancy Pack of 8	\$ 15.00	\$ 14.00
061400	All Occasion Veneerware Knife, Fork, Spoon Pack of 24	\$ 10.80	\$ 9.99
061800	All Occasion Veneerware Sporks Pack of 24	\$ 10.80	\$ 9.99

Premium Bamboo Napkins Pricing

code	description	bambuShop Price	MAP
180110	Bambu Deluxe Pure Bamboo Dinner Napkins. 50/ct	\$22.00	\$ 19.99
180120	Bambu Deluxe Pure Bamboo Cocktail Napkins. 50/ct	\$ 12.00	\$ 10.99
180150	Sealed Napkin & Cutlery Sets. 50/ct	\$97.50	\$ 94.00

(Initial)