

# The Key Advantages of bambu®

## Product Design

- bambu® offers original, modern, and a clean design aesthetic in contrast to the TB island look.
- bambu<sub>®</sub> has received more than 2 dozen awards for our product design and innovation.

### **Product Quality**

- We offer the best product quality product in the category. Hands down!
- Others often use mediocre material quality and poor color consistency.
- bambu® utensils are made with USDA certified organic bamboo without lacquers or glues.
- Other bamboo utensils are made with laminated bamboo layers and lots of glue, and coated with lacquer. Lacquer is used to hide imperfections.

#### Innovation

- Innovation is a hallmark of our brand. From unique utensil designs, to use and range of materials, to new product introductions.
- First to introduce bamboo straws in 2012, best quality straw on the market.
- First to offer a range of products made from other renewable products (Cork, Coconut, Hemp).
- First to introduce bamboo disposable plates which created the 'natural disposable' category.
- Innovation extends to our unique packaging solutions too.

#### Production in China

- Small scale producer groups support and produce exclusively with bambu®.
- Totally Bamboo contracts out production to huge factories with little oversight.
- The bambu® advantage a constant, on-going presence on the ground in China. Along with Rachel and Jeff, bambu's fulltime production team inspects and oversees material and product quality.

## Certifications & Testing

- bambu® is the first to certify our bamboo material as organic in 2005.
- The first and only housewares brand in the world to earn the USDA organic seal.
- bambu® is USDA Biobased certified 100% for Veneerware®.
- Compost tested and approved for Veneerware®.
- Testing and approval of all new products and materials for food appropriateness.
- bambu® is a proud B Corp certified business.

## Sustainability

- bambu® uses only renewable or certified organic materials. No plastic or silicone, metal or rubber components. We even trademarked our core mission (Renewable Ideas®).
- bambu® uses only packaging material made with FSC paper and recycled content, and vegetable inks.
- The bambu® proprietary Finishing Oil is all-natural and packaged in glass. Others sell a petroleum-based oil packaged in plastic.

### Give-Back Programs - Reinvesting in the future

• bambu<sub>®</sub> has donated over \$100,000 to environmental groups directly and through the 1% For the Planet network (go here to learn more about 1FTP).