



Minimum Advertising Pricing Policy

bamboo® products maintain a perceived value greater than other similar products. Therefore, we have established a Minimum Advertised Price (MAP) policy to protect all resellers of bamboo® products.

The bamboo® brand of products is distinguished by our design, quality craftsmanship, certifications, packaging, and the other brand assets that make up the bamboo brand.

This policy applies to all forms of reseller advertising including mailings, catalogs, displays and any and all forms of advertising media, including without limitation, the Internet and any other electronic network. Any price information relating to bamboo® products on an Internet website which can be accessed directly through any transfer protocol (http) is considered to be advertising. Electronic mail sent in direct response to a customer inquiry is not considered to be advertising.

This policy is in regards only to advertised prices and does not relate to actual sales prices of any item. Furthermore, this policy applies equally to all distributors and dealers.

Online Retailers can promote specific prices and percentage-off sales within the store shopping cart where customer has placed items for purchase – and retailer can notify customers to place items in cart to see final price. Ads, notices, emails and online postings outside of the cart are forbidden to include this information.

Handling Violations:

We strongly believe in protecting the integrity of our high quality bamboo® brand of products, and the pricing for all members of our distribution and reseller network.

You will be notified by email of MAP pricing violations. Corrections to adhere to the MAP policy are expected within 24 hours of notice. Repeated failure to abide by this policy will result in suspension of future orders and affect any preferred pricing programs and quarterly rebates.

Please reference the attached MAP pricing information on the following page.

If you have any questions regarding this policy, please email customer@bamboohome.com.



2022 MAP Pricelist

Product Code	Product Description	Wholesale Price	Bambu Shop Price	MAP
Serving Line				
017511	Small Condiment Cups. Box of 4	\$6.98	\$14.00	\$12.99
019211	Small Condiment Cups. Packaging Free	\$1.63	\$3.25	\$2.99
019311	Large Condiment Cups. Packaging Free	\$3.05	\$6.00	\$5.99
013315	Serving Tray, Small Rectangle	\$12.08	\$24.25	\$21.99
013317	Serving Tray, Large Rectangle	\$13.13	\$26.25	\$23.99
Cutting Boards				
022311	Undercut Cutting & Serving Board. Small	\$7.09	\$14.25	\$12.99
022411	Undercut Cutting & Serving Board. Medium	\$11.87	\$23.75	\$21.99
022511	Undercut Cutting & Serving Board. Large	\$16.54	\$33.25	\$29.99
026511 box	Classic Cutting & Serving Board. Bar Board. CDU. 6/pcs.	\$6.98	\$14.00	\$12.99
020311	Classic Cutting & Serving Board. Medium	\$13.23	\$26.50	\$23.99
020411	Classic Cutting & Serving Board. Large	\$19.43	\$39.00	\$35.99
026611	Mini Artisan Cutting & Serving Board	\$7.67	\$15.40	\$13.99
Organic Bamboo Utensils - Carded Packaging				
050200	Mixing Spoon	\$2.84	\$6.00	\$5.99
051900	Scraping Spatula	\$2.84	\$6.00	\$5.99
052800	Spatula. 'Give It A Rest'	\$2.99	\$6.25	\$5.99
052900	Spoon. 'Give It A Rest'	\$2.99	\$6.25	\$5.99
053200	Slotted Spoon. 'Give It A Rest'	\$2.99	\$6.25	\$5.99
052100	Tasting Spoon	\$2.84	\$6.00	\$5.99
056340	Spoontula	\$2.84	\$6.00	\$5.99
057630	Serving Spoon	\$3.02	\$6.15	\$5.99
052200	Large Tongs	\$3.47	\$7.00	\$6.99
053400	Small Tongs	\$2.94	\$6.25	\$5.99
056510	Rice Paddle	\$3.05	\$6.25	\$5.99
057920	Wok Spatula	\$3.68	\$7.50	\$6.99
055995	Kitchen Basics. Set of 3	\$8.19	\$16.50	\$14.99
057830	Short Servers	\$6.20	\$12.50	\$11.99
057990	Single Scoop	\$2.35	\$5.00	\$4.99
Organic Bamboo Utensils - Packaging Free				
057980	Organic Utensils. Set of 4	\$11.50	\$23.00	\$20.99
056580	Chopsticks. Packaging Free. Sets of 2	\$1.31	\$2.90	\$2.60
055991	Sorks. Packaging Free	\$1.58	\$3.25	\$2.99

056110	Pots & Pans Scraper. Packaging Free	\$1.42	\$2.85	\$2.99
056350	Tiny Tongs. Packaging Free	\$2.63	\$5.25	\$4.99
056310	Tea Spoon. Packaging Free	\$1.31	\$2.65	\$2.39
056920	Honey Dipper. Packaging Free	\$2.78	\$5.60	\$4.99
056950	Small Tongs. Packaging Free	\$2.89	\$6.00	\$5.40
056930	Spreader. Packaging Free	\$1.43	\$3.00	\$2.70
057820	Mini Spreader	\$1.37	\$2.75	\$2.50
Organic Bamboo Utensils - Counter Display Units				
057710 box	Spork Display Unit. 2 Boxes of 30	\$1.58	\$3.25	\$2.99
057720 box	Pots & Pans Scraper Display Unit. 2 Boxes of 20	\$1.42	\$2.85	\$2.60
Organic Bamboo Straws				
056570	Original Green Bamboo Straws. Set of 6	\$5.00	\$10.00	\$8.99
057810	Original Green Short Bamboo Straws. Set of 6	\$4.50	\$9.00	\$7.99
057740	Original Green Bamboo Straws, Bulk Case of 50, Packaging Free	\$0.70	\$1.40	\$1.25
057890	Original Green Jumbo Bamboo Straws. Set of 4	\$3.25	\$6.50	\$5.99
057750	Precision Bamboo Straws. Set of 6	\$5.00	\$10.00	\$8.99
057760	Precision Bamboo Straws. Bulk case of 50 - Pkg Free	\$0.70	\$1.40	\$1.00
134400	Cork Fabric Straw Sleeve	\$2.60	\$5.20	\$4.70
134500	Limited Edition Embossed Cork Fabric Straw Sleeve	\$2.60	\$5.20	\$4.70
Grubware® - Outdoor and Travel Organic Bamboo Sets and Utensils				
141130	Travel Utensil Set/Hemp Denim	\$7.45	\$15.00	\$13.99
133900	Travel Utensil Set/Cork Fabric	\$7.45	\$15.00	\$13.99
057730	Eat/Drink Tool Kit	\$11.00	\$22.00	\$19.99
131000	Spork & Cork	\$5.75	\$11.50	\$10.40
057800	Spork with Handle	\$2.95	\$6.00	\$4.99
054600	Knife, Fork Spoon Set	\$5.78	\$11.60	\$10.40
057940	Trail Spoon	\$2.50	\$5.50	\$4.99
Baby & Kids				
056830	Baby's Fork & Spoon (12M)	\$5.57	\$11.25	\$9.99
056840	Kids Fork & Spoon (18M)	\$5.57	\$11.25	\$9.99
056850	Baby's Training Spoon w Leash (6M)	\$5.30	\$10.75	\$9.70
055993	Baby's Feeding Spoons (6M)	\$5.67	\$11.35	\$9.99
055800	Kid's Spork (18M)	\$2.89	\$6.00	\$4.99
057930	Kids in the Kitchen. Set of 3	\$5.15	\$10.50	\$8.99
Veneerware® Compostable Plates				
060100	Veneerware® Compostable Plates. 7" Round. Pkg. of 8	\$4.94	\$9.90	\$8.99
060200	Veneerware® Compostable Plates. 9" Round. Pkg. of 8	\$6.20	\$12.40	\$10.99

060400	Veneerware® Compostable Plates. 11" Round. Pkg. of 8	\$8.14	\$16.30	\$14.99
064620	Veneerware® Compostable Plates. 7" Fancy Pkg. of 8	\$4.94	\$9.90	\$8.99
064650	Veneerware® Compostable Plates. 9" Fancy Pkg. of 8	\$6.20	\$12.40	\$10.99
064610	Veneerware® Compostable Plates. 11" Fancy. Pkg. of 8	\$8.14	\$16.30	\$14.99
062800	Veneerware® Compostable Plates. 7" Square. Pkg. of 8	\$4.94	\$9.40	\$8.99
062900	Veneerware® Compostable Plates. 9" Square. Pkg. of 8	\$6.20	\$12.40	\$10.99
064500	Veneerware® Compostable Plates. 11" Square. Pkg. of 8	\$8.14	\$16.30	\$14.99
064550	Veneerware® Compostable Appetizer Plates. 5" Square. Pkg. of 12	\$5.93	\$11.90	\$10.99
Veneerware® Compostable Utensils				
061400	Veneerware® Compostable Cutlery Knife, Fork, Spoon. Pkg. of 24	\$5.67	\$11.40	\$10.40
061800	Veneerware® Compostable Spork. Pkg. of 24	\$5.67	\$11.40	\$10.40
057660	Disposable Straws Box Set of 24/pcs, 8"	\$6.00	\$12.00	\$10.99
Cork Fabric Bowls				
134100	Adjust-A-Bowl' Cork Fabric Bowl, Small	\$14.50	\$29.00	\$25.99
131400	Adjust-A-Bowl' Cork Fabric Bowl, Medium	\$18.00	\$36.00	\$31.99
Household Utility				
090411	LongLife Sponge. Set of 2	\$7.50	\$15.00	\$13.99
090412	All-Natural Dish Cloth. Set of 2	\$6.00	\$12.00	\$10.99
090400	Veggie Cleaning Brush	\$6.00	\$12.00	\$10.99
090410	Pot & Pan Scrub Brush	\$4.00	\$8.00	\$6.99
064580	Tippy Table Wedges. Pkg. of 25	\$5.00	\$10.00	\$7.99
056520	Cork/Bamboo Fly Swatter	\$6.30	\$12.75	\$11.75
090300	bambu® Finishing Oil	\$7.35	\$14.70	\$13.50
Veneerware® Plates Bulk				
060900	Veneerware® Plates. 7" Round, Case of 100	\$56.00	\$88.00	\$88.00
060700	Veneerware® Plates. 9" Round, Case of 100	\$68.00	\$102.00	\$102.00
060800	Veneerware® Plates. 11" Round, Case of 100	\$92.00	\$138.00	\$138.00
063100	Veneerware® Plates. 7" Square, Case of 100	\$59.00	\$88.00	\$88.00
063200	Veneerware® Plates. 9" Square, Case of 100	\$70.00	\$105.00	\$105.00
064400	Veneerware® Plates. 11" Square, Case of 100.	\$94.00	\$141.00	\$141.00
064630	Veneerware® Plates. 7" Fancy, Case of 100.	\$59.00	\$88.60	\$88.60
064660	Veneerware® Plates. 9" Fancy, Case of 100	\$70.00	\$105.00	\$105.00
064570	Veneerware® Plates. 11" Fancy, Case of 100.	\$94.00	\$141.00	\$141.00
064300	Veneerware® Appetizer Plates. 5" Square, Case of 100.	\$48.00	\$72.00	\$72.00
063800	Veneerware® Tasting Plates. 3 1/2" Square, Case of 250	\$57.50	\$78.00	\$78.00
Veneerware® Utensils Bulk				
061500	Veneerware® Fork, Case of 250	\$45.00	\$68.00	\$65.00

061600	Veneerware® Spoon, Case of 250	\$45.00	\$68.00	\$65.00
061700	Veneerware® Knife, Case of 250	\$45.00	\$68.00	\$65.00
064590	Veneerware® Spork with Handle,Case of 250	\$47.50	\$70.00	\$65.00
062100	Veneerware® Spork,Case of 250	\$47.50	\$70.00	\$65.00
064640	Veneerware® Tasting Spoon,Case of 250	\$20.00	\$31.00	\$28.00
Accessories				
057620	Disposable Bamboo Straws,Case of 250	\$39.50	\$65.00	\$65.00
064770	Veneerware® Serving Spoon, Case of 100	\$70.00	\$105.00	\$105.00
064200	Veneerware® Tongs, Case of 36	\$32.00	\$51.00	\$51.00
Plastic Free Straws				
057620	Disposable Bamboo Straws ,Case of 250	\$39.50	\$65.00	\$62.00
200110	8" Wheat Straws, Case of 4000	\$80.00	n/a	n/a
200120	5" Wheat Straws, Case of 4000	\$64.00	n/a	n/a
Bamboo Napkins				
180110	Deluxe Bamboo Dinner Napkins, Pack of 50	\$13.00	\$24.00	\$21.99
180180	Sealed Cutlery set w/Napkin, Pack of 50 sets	\$54.00	\$97.50	\$94.00