

Opulenza  
DESIGNS™

# COMPENSATION PLAN



## 1. PERSONAL RETAIL SALES

All ranks within our compensation plan are entitled to a direct profit of 25% on all personal retail sales.

## 2. TEAM BONUS

Titles	Rep	Sr. Rep	Leader	Team Leader	Sr. Team Leader	Exec Team Leader	Manager	Sr. Manager	Director
<b>Sales Requirement For Commissions</b>	\$0	\$1,200	\$1,500	\$1,700	\$1,700	\$1,700	\$2,500	\$2,500	\$2,500
<b>Personal Sales Bonus</b> (when monthly sales are in excess of \$1,200)	5%	5%	5%	5%	5%	5%	10%	10%	10%
<b>Level 1 Commissions On Retail Sales</b>		5%	6%	8%	9%	9%	10%	10%	10%
<b>Level 2 Commissions On Retail Sales</b>			3%	5%	6%	7%	8%	8%	8%
<b>Level 3 Commissions On Retail Sales</b>						2%	4%	5%	5%
<b>Level 4 Commissions On Retail Sales</b>							1%	2%	3%
<b>Level 5 Commissions On Retail Sales</b>								1%	2%


## 3. RANK ACHIEVEMENT BONUS

Titles	Rep	Sr. Rep	Leader	Team Leader	Sr. Team Leader	Exec Team Leader	Manager	Sr. Manager	Director
<b>You Earn</b>		\$60	\$60	\$125	\$125	\$125	\$600	\$1,000	\$1,500

## 4. RANK CONSISTENCY BONUS

Titles	Rep	Sr. Rep	Leader	Team Leader	Sr. Team Leader	Exec Team Leader	Manager	Sr. Manager	Director
<b>You Earn</b>				\$400	\$500	\$600	\$2,000	\$3,000	\$7,500

INCENTIVES AND TRIPS

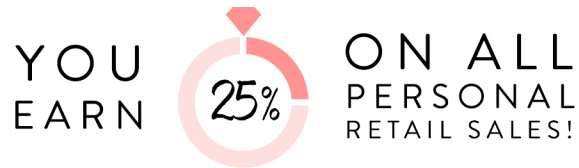
Name of Incentive	Qualifications	Receive
<b>Consistency Bonus</b>	Consistently have \$1500 PSV per a month from December to June.	Walk the state and get a picture with our founders at Opulenza Designs' Annual Conference "Silver Rush" and piece of jewelry
	\$3000 in PSV in a calendar month	\$50 Jewelry Gift Certificate
	\$6000 in PSV in a calendar month	\$100 Jewelry Gift Certificate
<b>Fast Start Part 1</b>	\$600 PSV within the first 30 days	Receive \$99 cash back
<b>Fast Start Part 2</b>	\$1200 PSV within your first 90 days	Unlock unlimited 1/2 price jewelry
<b>Fast Start Part 3</b>	Enroll a friend	\$100 cash bonus if they sell \$1200 in their first 90 days
<b>925 Bash</b>	\$36,000 in PSV from July 1 to June 30	
<b>Leadership Summit</b>	Must have hit leader from Jan. 1 to Dec. 31	Invitation to attend the Opulenza Designs Annual Leadership Summit
<b>Pamper Me Please Incentive</b>	Level 1 - 30,000 minimum	Top Ten Reps with Highest Points earn Extra Night (July 17th) The Sheraton Hotel including dinner with J&J plus Day of Pampering
	Level 2 - 20,000 minimum	\$500 Jewelry Certificate
	Level 3 - 10,000 minimum	\$250 Jewelry Certificate
<b>Sales Year Awards</b>	Top 5 Sales, Recruiters, top organization, Rookie in first year	Get upgrade to a Suite at next year's Annual Conference
	Level 1 - 40,000 points (PRS & Bonus points)	Trip to Costa Rica for 1 *voucher for airfare not included
	Level 2 - 55,000 points (PRS & Bonus points)	Trip to Costa Rica for 2 Hotel suite for you and guest *voucher for airfare (\$500) for guest not included
	Level 3 - 75,000 points (PRS & Bonus points)	Trip to Costa Rica for 2 STAR CLASS hotel suite and Travel *vouchers (\$500 each) included for rep and guest

**BONUSES OUTSIDE OF THE COMPENSATION PLAN**

Please note that these examples are subject to variation and change at any time. This is not an exhaustive list of events and incentives but serves as illustrative examples.

## PERSONAL RETAIL SALES

All ranks within our Compensation Plan are entitled to a direct profit of 25% on all personal retail sales.



## RANK ACHIEVEMENT BONUS

Earn a one-time bonus for achieving any given rank in the Compensation Plan.

## RANK CONSISTENCY BONUS

This can be earned after 3 consecutive months at this title or higher.

Only 1 consistency bonus can be earned a month, but you can be in qualification for up to three at a time.

## PERSONAL SALES BONUS

When monthly sales are in excess of \$1,200 a 5% bonus is paid on that month's PRS.

### PRS

Personal Retail Sales.

### GRS

Group Retail Sales.

### RANK QUALIFICATIONS

The qualifications required to achieve the rank specified.

### COMMISSIONS

A fee paid to a stylist for a transaction of business.

### RETAIL SALES

The sale of jewelry from stylist to customer. Our stylists also buy at retail and earn their 25% discount paid back to them weekly along with all sales.

### PERSONALLY SPONSORED

When a stylist invites someone to join their team and they join that stylist's team as a level 1 to the stylist.

### COMPENSATION PLAN

A set of guidelines for salaries, bonuses, and equity.

### HOSTESS

Someone who has agreed to introduce Opulenza Designs to her friends and family. Opulenza then gifts her free jewelry as a thank you depending on her sales.

### SILVER SOCIAL

An event with a Stylist and Hostess when they introduce the business opportunity and the jewelry to a group.

### ENROLLER

The stylist who has personally sponsored a new stylist and helped her join Opulenza. It is her responsibility to help train the new stylist.

### TEAM

Each stylist that has joined her sponsor is now a part of that sponsor's upline and downline.

### PROMOTION

When a stylist has achieved all of the goals set to promote to the next pay rank.

### UPLINE

When a stylist joins her sponsor she becomes a part of her sponsor's upline. (Her Sponsor's sponsor's team too.)

### CUSTOMER

Someone who buys products from a stylist either in person or online.