

UNISYNC LAUNCHES NEW eCOMMERCE VENTURE TARGETING THE VAST OUTDOOR, TACTICAL AND LIFESTYLE MARKETS

Toronto, ON. August 7, 2020: Unisync Corp. (TSX: "UNI") ("Unisync") is pleased to announce the launch of its new eCommerce venture targeting the Outdoor, Tactical and Lifestyle product markets across Canada and the USA. Building on its existing public safety division and experience as a major military supplier, Matthew Graham, Unisync's CEO, describes the Tactical Gear Experts division ("TGE") of their broader business "...as a natural expansionary step utilizing Unisync's existing core competencies and expertise to allow us to offer a broader range of products to a fast-growing segment of the market that demands the very best tactical gear."

The TGE website will provide consumers with a broad selection of the very best Tactical and Outdoor equipment shipped across Canada and the USA. TGE provides both B2C and B2B customers access to the most sought after tactical and lifestyle brands in the world, including 5:11, Safariland, Under Armour, Camelbak and Original Swat, to name a few. Consumers will benefit from competitive pricing, expedited delivery and a broad selection of Tier One brands.

The focus of the site will initially be on the addressable Canadian \$200 million professional market, across the following sectors:

- Regional and National Private Security Companies
- Logistics
- Public and Private Paramedic Services
- Fire Departments
- Parks and Recreational Departments
- Correctional Officers
- Provincial & Municipal Police
- Commissionaires

"We understand that these professional agencies need to be cost conscious with their limited budgets, which is why we offer special discounts to all agencies, departments, teams and units that require multiple items of any of our great products" said Graham.

In addition to the professional sectors, the outdoor and recreational market will also be a focus. The EveryDay Carry (EDC) market segment will provide a significant opportunity for the Unisync Tactical business, as it caters to a broader portion of the total population and intersects with numerous other consumer groups outside the core traditional tactical market. This segment typically contains the hunting and outdoor markets. Some interesting data on this market segment includes:

- More than two-thirds of Canadian adults chose to spend time outdoors in the last year in order to experience nature, and almost half of Canadian adults travelled to experience more nature;
- At least once a year, 2.8 million Canadians go hunting;
- Canadian hunters love their gear, spending \$1.76 billion annually on hunting equipment, travel and related expenses;
- Over one-fifth of Canadians go fishing, at least once a year;
- Every year, Canadians spend \$2.2 billion on fishing and related equipment; and
- We have the ability and infrastructure in place to start penetrating the much larger US market.

"With free shipping over certain thresholds and delivery door-to-door, we expect that TGE will rapidly become the site of choice for law enforcement, military, EMS, Fire, Security, outdoor adventurers, weekend warriors and the general public, wanting the best quality products at the most competitive pricing." added Graham.



Visit our *eCommerce* website at <u>www.tacticalgearexperts.ca</u> or <u>www.tacticalgearexperts.com</u> and be the first to view our vast lineup of leading brands and their product offerings.

About Unisync

Unisync is a broad-based vertically integrated North American enterprise with exceptional capabilities in garment design, domestic manufacturing, and off-shore outsourcing, including state-of-the-art web based B2B ordering, distribution, and program management systems. Unisync operates through two business units: Unisync Group Limited ("UGL") and 90% owned Peerless Garments LP which has been producing operational uniforms and accessories to Canada's Armed Forces for over 50 years..

UGL provides full-service, managed apparel programs for major corporations and government-related entities through operations across Canada and has recently expanded into the US marketplace through the establishment of a 45,000 sq. ft. distribution and service facility in Henderson, Nevada, and a sales and service facility in Farmingdale, New Jersey.

On Behalf of the Board of Directors

Matthew Graham, CEO

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Forward Looking Statements

This news release may contain forward-looking statements that involve known and unknown risk and uncertainties that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied in these forward-looking statements. Any forward-looking statements contained herein are made as of the date of this news release and are expressly qualified in their entirety by this cautionary statement. Except as required by law, the Company undertakes no obligation to publicly update or revise any such forward-looking statements to reflect any change in its expectations or in events, conditions or circumstances on which any such forward-looking statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements.