

Sales Representative - Netball (Flexible, Part-time and/or School Hours)

Do you have passion for netball? Do you love talking to people and want to work during school hours?

We are a fast-growing sports apparel brand with an outstanding track record. We are growing our netball sales team and are seeking candidates with a genuine passion for netball, sales and excellent customer service.

We are seeking candidates that are motivated, enthusiastic, positive and resilient.

We have multiple roles available and working arrangements are flexible. We are offering commission only or part time roles with opportunities to grow your career for the right candidates.

Responsibilities

- Grow our Netball Club customer base and netball uniform sales.
- Achieve or exceed sales targets in netball and related sectors.
- Provide outstanding customer service levels.
- Maintain accurate customer and activity records, comply with company policies and procedures.
- Other duties as required.

Skills and Experience

- Be a relationship builder. Have a warm, open personality and love talking to people.
- Have the drive and initiative to chase and close new business. This includes being very comfortable with cold calling to generate new leads.
- Be resilient, including to have the ability to be unfazed by rejection typical to sales roles.
- Be a problem solver.
- Always conduct yourself with the highest levels of professionalism.
- Be self-motivated. You will be working remotely from the KPI Sports head office and responsible for setting your day-to-day priorities.
- A strong interest and personal, or professional, involvement in netball.
- Experience working in sales is desirable but not essential.

The successful candidate will work from home but will also spend time on the road visiting prospects and customers, and regular time in the Brisbane head office.

This role will be structured to suit the right candidates. **We welcome applications from candidates who want to work during school hours.**

To apply, send your CV and a covering letter to info@kpisports.com.au.

About KPI Sports

KPI Sports has been creating custom sports uniforms for over 20 years. We specialise in supplying high quality uniforms to professional and community sports bodies, schools and businesses. Our mission is consistently deliver exceptional customer service and be considered genuine, long term partners to all our customers.

Learn more about KPI Sports at www.kpisports.com.au

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