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## **VARNEY AGENCY AWARDED AGENCY OF THE YEAR**

North American Insurance Alliance Awards

Rangeley, ME, April 19, 2016- North American Insurance Alliance (NAIA) recently held their first trimester Agency member meeting for 2016 in Portsmouth, NH where Tim Varney, President of the Varney Agency was presented the award for the NAIA Agent of the Year for 2015.

The NAIA agent of the Year award is handed out annually to a member agency to recognize their commitment to achieve profitability and growth to benefit the agency and consequently NAIA member agents.

Upon winning the award, Tim Varney stated, **"It is an honor to be a member such a robust group and to receive this award"**.

Other recent accolades bestowed upon Varney Agency include winning major recognition from Regional and National insurance carriers including Acadia insurance, MMG insurance and MET Home and Auto. Additionally, Tim's son and co-owner, Mike Varney, was recently named the "Young Insurance Professional of the Year" at the Maine Insurance Agents Association's Sales and Leadership Conference.

Varney Agency Insurance and Bonding was established in 1980 in the Bangor, Maine region by their founder Bill Varney. During the last thirty six years it has grown from a one desk, one man operation into a 23 location organization throughout Maine, Tampa, Florida and Quebec, Canada. "Local, knowledgeable and friendly insurance professionals are the core of this family owned and operated business, now three generations strong in leadership."

NAIA consists 41 agencies with 86 locations. NAIA founded in 2009, aligns itself with historically profitable agencies and key-core carriers. In addition of aggregation of agencies' volumes, NAIA provides full time macro management of books of business, perpetuation planning, mergers and acquisitions consulting, agency Best Practices creation, and many other insurance agency related

services to its members. At NAIA, our team helps agents achieve greater profitability from the business they already control.

*Peak Performance for Independent Insurance Agent*

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