



The online Certified Business Relationship Management [®] (CBRM) course allows BRMP qualified students to take the next step in their development and learn what it means to become a strategic BRM or business partner, fostering effective business value-producing relationships.

This training package includes the online course plus the CBRM exam and Body of Knowledge (BoK). There are 6 modules covering terminology, principles, themes and exam preparation. Students must hold the Business Relationship Management Professional certification. Completion of an accredited course is a mandatory pre-requisite for the exam.

COURSE CONTENT

Module 01 - Introduction to CBRM

- Module 02 Understanding Business Relationship Maturity and Value Including Strategic BRM Role, BRM Impact on Business Value and how BRMs work with other Business Partner Providers
- Module 03 Assessing BRM Context Assessing business demand, relationships, capabilities and competencies
- Module 04 Developing Strategic Relationships Planning, persuasion and politics
- Module 05 Optimising Business value Innovation, management, governance, planning and optimisation
- Module 06 Revision & Prep Exam

Study Duration - Minimum 18 Hours

HOW WE HELP

Self Paced Learning - The course is available on demand so you can study the content as much as you need to ensure full understanding before moving on.

CBRM BoK & Exam - These are included in the course fee.

90 or 150 Day Access - Choose the course access duration to fit study around your schedule.

Fully Accredited - Guaranteed accuracy of materials and relevance to the current syllabus.

Study Guides & More - Videos, quizzes, exercises, study guides and official syllabus and sample exams.

Tutor Support - Provided by qualified industry experts and included in the course price.

24/7 Helpdesk - Full support to assist you with any technical difficulties if ever and whenever they arise.



DURATION



150 minutes



FORMAT

Open Book Multiple Choice



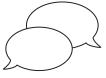
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PASS MARK

25/50 Questions





English (Extra time available for non-native English speakers)

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