



JB
JB BRITCHES

8th
STREET BRANDING

Quality – Innovation – Service





ABOUT JB BRITCHES

With a combined 100+ years in the textile and manufacturing sector we provide a unique and strategic blend of collaborative companies that ensure the design and quality of the products we bring to market.

JB Britches joined by 8th Street Branding's family of companies works to create innovative products from yarn creation, full design process, production manufacturing and distribution to our retail partners, brand partners and direct to consumer through our e-commerce platforms.

We are often the "brand-behind-the-brands" with a wide range of services including fabric design/development of both woven and knit textiles, product design, full technical design, merchandising, development, sourcing and production of finished products in multiple categories for men, women and children. As a prolific and nimble manufacturer, we offer a multitude of strategies to our customers to fit their respective needs including production planning, replenishment planning, speed to market manufacturing and additional services.

Our customers range from small to large volume-driven retail partners. We manufacture private label products for these customers as well act as production partners to contemporary nationally recognized brands with a wide range of retail price points. We also cater to brands growing solely on quickly evolving e-commerce platforms.

High profile retailers, emerging designers, celebrity brands, and premium labels entrust their business to us as we leverage our global resources to best fit their needs by providing high quality products, innovation and great service.



Retailers and online platforms we supply:

ANTHROPOLOGIE

bloomingdale's

Buckle 

COSTCO
WHOLESALE

Dillard's

DXL
MENS APPAREL

FASHION **NOVA**

HAUTELOOK

JCPenney

★ macy's

meijer

M
MEN'S WEARHOUSE®
W

NEW YORK & COMPANY

Neiman Marcus

NORDSTROM

NORDSTROM
rack

Paul Stuart

Planet blue

PRINCESS POLLY

ROSS
DRESS FOR LESS®

Saks Fifth Avenue

sam's club 

Stein Mart



STITCH FIX

TILLYS

TJ-maxx®

TORRID

TRUNK CLUB
A NORDSTROM COMPANY

VON MAUR®

Showpo.

ALLOY APPAREL
WE'VE GOT TALL COVERED

Labels Produced or Supplied:

ps | PARKER SMITH

denimocracy
Los Angeles

Y
NxD
J

DSTLD

PAIGE

HIDDEN

DEAR JOHN®
AMERICAN CLASSIC

GOOD AMERICAN


RuffHewn


Dereon

Jessica Simpson

FLYING MONKEY

MIA & MOSS


KARDASHIAN
KOLLECTION™

free people


JB BRITCHES


American
Vintage Manufacturing Company
Established 1976

California
SHIRT CO. 1976

California™
JEANS CO. 1976

California
Swim Co.


COASTAORO

JB
WORKSHOP
LOS ANGELES

NORDSTROM
MEN'S SHOP

JWN
John W. Nordstrom

NORDSTROM
SIGNATURE


KIRKLAND
Signature

PRONTO UOMO™


JOSEPH ABBOUD

SOLYMAR


DEKO
MODE



Men's Categories

Sport Coats
Dress Trousers
Suits / Formal Wear
Over Coats/ Outerwear
Dress Shirts
Denim
Sport Shirts
Knitwear
Neckwear
Garment Dyed Products
Tee Shirts
Sweaters
Casual Trousers
Shorts
Swimwear
Athleisure Wear
Hoodies

Joggers
Hosiery
Belts/SLG's
Gift Items
Bags/Back Packs
Cold Weather Accessories
Underwear & Basics
Loungewear

Women's Categories

Dresses
Jackets/Blazers
Dress Trousers
Skirts
Outerwear
Formal & Casual Tops
Denim
Knitwear

Tee Shirts
Sweaters
Casual Bottoms
Shorts
Garment Dyed Products
Swimwear
Cold Weather Accessories
Scarves
Belts/SLG's
Gift Items
Bags/Back Packs
Hosiery & Legwear

Kid's Categories

Sport Coats
Dress Trousers
Suits / Formal Wear
Over Coats / Outerwear

Dress Shirts
Neckwear
Denim
Sport Shirts
Knitwear
Tee Shirts
Sweaters
Casual Trousers
Shorts/Swimwear
Hosiery
Belts
Back Packs
Cold Weather Accessories
Underwear & Basics
Sleepwear

THE FULL PACKAGE:

- Design
- Product Development and Full Technical Design
- Pattern Drafting and Validation
- Prototype Development
- Collection Merchandising
- Attend fabric shows on behalf of customer
- Develop blankets with mill partners
- Target exclusive fabrics to fit customers needs both in aesthetic and price point.
- In Store Merchandising & Service
- In Store Event Planning
- Product Knowledge Training
- Validating and Forecasting Customer Trend Direction
- Production Sourcing and Costing
- Multi-Category Integration
- Manufacturing
- Trend and sales analysis for inventory planning
- Replenishment inventory management
- Logistics
- Import Services to North America
- Warehousing
- Pick & Pack Replenishment Service
- Global Distribution
- Drop Ship Direct to Customer
- Traffic Management
- EDI Compliant
- Agent Services Available



STRUCTURE:

Our synergy of companies consists of global offices that are managed and operated through a central management team in Los Angeles.

Our companies manufacture in the USA, Italy, Spain, Portugal, Mexico, India, Vietnam and China.

Los Angeles Office

Serves as the corporate headquarters, as well as the core design hub and product development base. Within this structure we:

- Strategically direct our customer's specific product development
- Incubate and implement brand development
- Collaborate and manage private label and branded sales
- Centralized global merchandising and procurement
- Technical Services Hub – On-Site Master Pattern Maker
- Distribution and logistics
- Global Finance Headquarters

Seattle Office

Our newest office/showroom is housed in Seattle, WA. Seattle is home to some of our retail partners Nordstrom, Costco and Amazon. This office positions our slate of companies to maintain and manage large programs. We meet regularly with our customer's product development teams, designers and merchandisers to work on sourcing projects and manage replenishment programs.

New York Office:

The New York office is set up to properly service our East Cost customers with the same design, merchandising and sourcing capabilities as our Los Angeles and Seattle offices.





Puglia & Prato, Italy

The Puglia & Prato offices serve as the hubs for all fabric sourcing and production management in Europe. These offices maintain our relationships with fabric mills, suppliers and factories in the European Union controlling production in Italy, Spain, Portugal, etc.

Ho Chi Minh City, Vietnam

Established as our Far East Hub, our HCMC office proudly boasts an expertly-trained team of merchandisers, technicians, and brand managers that diligently oversee product development, pre-production, production allocation, quality-assurance, coordination of shipping and customs compliance for our Far East vendors.

Guangzhou, China

This office focus on fabric sourcing, quality assurance and product development to offer our customers speed-to-market initiatives. Our merchandising experts undertake all sourcing initiatives, which include category-specific product sourcing and fabric & trim procurement with strategic partners. This facility also houses our overseas sample room, where sample development and creative wash execution is refined. This office is home to our full time pattern-makers, sample sewers, wash technicians, and staff which fulfill all the inquiries from our customers. Within this facility our company:

- Negotiate and Manage Production (among our strategic sourcing partners).
- Manage the Intricate Finance of all Vendors and Brokers
- House our Quality Assurance Team
- Centralize our Technical Support Staff of Pattern Experts and sample room network.
- Duplicate original samples and prototypes
- Develop samples within 10-14 days
- Maintain speed to market inquiries and approvals
- Provide technical wash support to our development partners
- Source a wide variety of trim components

Shanghai, China

Our Shanghai office is the sourcing annex that provides technical support and quality assurance to our strategic sourcing partners and factories in the northern region of China. In this location we have a fabric procurement team that concentrates on sourcing trend appropriate fabric qualities at target price points. This team is also the collaborative arm of our Guangzhou office and is responsible for quickly reacting to specific development for categories the Northern region of China is best at executing.



OUR EDGE:

INDUSTRY EXPERIENCE

As a full-service international product development company and manufacturer we supply a wide breadth of retailers and brands in all men's, women's and kid's apparel categories.

SPEED TO MARKET

Immediate reaction to the inquiries of our customers is essential for building mutual value and allowing for trend-right merchandise to arrive quickly to maximize sales and margin. Our local and overseas infrastructure is capable of quickly incubating and materializing the results specific to our customer's needs and requirements. Our flexibility is regarded as a great asset to our retailers and brands.

TECHNICAL POWERHOUSE

One of the most valuable elements of our organization is our full-service technical design team. We have a fine-tuned sample room managed by a master pattern maker and technical design group. This organization allows exclusive feasibility assessment and validation of every product for all our customers. Any technical hurdles or adjustments to patterns and prototypes are treated with a white-glove service to ensure optimal fit, quality and construction. We conduct pilot cuts and test orders for our partners to eliminate any unpredicted issues in bulk production. We pride ourselves in having a very extensive library of patterns and fit blocks that we offer our customers. We are also considered experts in special sizes including Big & Tall, Plus, Missy and Maternity.

WASH & APPLIQUE POWERHOUSE

As a recognized key player in the fashion industry in Los Angeles we have established collaboration and partnerships with the leading wash houses. We are pioneers in developing the newest trend-valid washes, textures & appliques and actively search for creativity within the wash houses to allow our woven fabric qualities to be showcased. We work closely with our retail customers and brand partners to offer them the newest technology in fabric and product washing.

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