



Store/Sales Manager

Overview:

Molly Malone's Boutique is passionate about fashion and assisting our customers while setting high standards in customer service. We provide our customers with a unique shopping experience that offers an exclusive look in fashion with each and every visit.

We are searching for store manager as unique as we are with strong sales experience! This individual can offer the best shopping experience for our customer which includes all activities required to achieve store goals, including sales and profit objectives, customer service, talent training and retention, payroll, scheduling, loss prevention and merchandise presentation.

Responsibilities:

- Proven ability to network and maintain talent pool for recruitment; select and develop Sales Associate team; foster professional development of subordinates through coaching and feedback on results; shares personal knowledge and experience; moves decisively on performance problems. Values and capitalizes on diversity of backgrounds and thought processes. Leads by example
- Knowledge of visual standards and techniques; ability to implement and interpret according to Molly Malone's guidelines
- Proven ability to challenge and motivate sales team in an atmosphere of mutual respect by fostering support of innovative business practices
- Ability to function as a role model, ensuring that the customer remains the top priority; ability to respond empathetically to customer's needs
- Ability to organize, delegate, prioritize, meet deadlines, hold team accountable
- Demonstration of strong verbal and written communication skills; ability to express and logically articulate point of view while reinforcing company initiatives
- Ability to forecast and analyze business trends and function within payroll, shortage and controllable expenses in order to maximize performance and profitability
- Ability to assess market and share information with team
- Demonstrated high ethical and moral behavior, unquestionable integrity and character

Requirements:

Educational Requirements and Experience:

- Minimum Requirements: Some college, Associate's degree preferred
- Minimum Store Manager with 2+ years of multi store experience in specialty retail

Preferred Experience:

- 3-5+ years of multi-store experience