



Sales Team Associate

Overview:

Molly Malone's Boutique is passionate about fashion and assisting our customers while setting high standards in customer service. We provide our customers with a unique shopping experience that offers an exclusive look in fashion with each and every visit.

We are searching for sales associates as unique as we are! This individual can offer the best shopping experience for our customer which includes merchandising, offering product knowledge, assisting with customer needs, handling cash and credit transactions, stocking merchandise and maintaining a neat, clean and orderly boutique environment.

Responsibilities:

- Establishing a partnership with boutique management to support company initiatives and objectives.
- Set and achieve personal sales goals while supporting the goals of the store.
- Provide excellent customer service according to Molly Malone's standards on the sales floor, in the fitting room, at the jewelry counters and at the register.
- Actively work with products by stocking, replenishing, folding, hanging, displaying and merchandising per Molly Malone's guidelines to maximize selling opportunities.
- Place special orders or process product transfer from other locations.
- Protect the security of cash, inventory, and other assets according to company guidelines.
- Answer phones courteously and promptly.
- Work effectively with team members to ensure the selling floor, jewelry counters, register area, fitting rooms and stockroom are clean and well maintained per Molly Malone's standards.
- Proactively educate oneself on product knowledge, campaign promotions and merchandising standards.
- Utilize established Molly Malone's policies and procedures to assist in loss prevention.
- Execute markdowns and price changes.
- Adhere to internal policies and procedures contained in the Molly Malone's Employee Handbook.

- Evening, weekend and holiday work required

Requirements:

- Minimum of 1 year experience at a high-volume specialty retail store
- Unique style that represents Molly Malone's core values, emphasizing a positive work environment
- Ability to work a flexible schedule to meet the needs of the business, which will require evening and weekend shift
- Assertive approach to problem solving
- Ability to think and react in a high-energy, fast-paced environment
- Innate sense of responsibility and accountability
- Ability to effectively maneuver around sales floor and stockroom, repetitive bending, prolong standing, twisting, stooping, squatting, climbing
- Must be able to work alone
- Ability to travel to other stores and possibly change work location if needed
- Must be able to lift and carry up to 50 lbs
- Must be eligible to work in the US