# **BLACKI3GXSAFETY**®

Small Business (SB) and Disabled Veteran Business Enterprise (DVBE)





Holder of State of California STATEWIDE CONTRACT 1-23-87-04 for Body Armor



# Bio

Black Box Safety is a California-based government contracting company, headquartered in San Diego, CA that holds the **State of CA Body Armor Contract # 1-23-84-07**. With expertise in government distribution of multiple product lines and extensive sourcing capabilities, Black Box Safety aims to provide Law Enforcement with efficient, enjoyable and complete buying experiences of industry leading tactical products from Point Blank Enterprises. We focus on extreme customer service before and after an order is placed in order to facilitate long-lasting partnerships.

# **Contract Info**

Statewide Contract # 1-23-84-07 is a mandatory, exclusive Leveraged Purchasing Agreement, initiated by CA DGS, which serves to provide a method for ALL State of CA agencies to purchase body armor and body armor related accessories. CA local government agencies can participate as well without administrative burden (See user instructions for details <a href="https://blackboxsafety.com/user-instructions">https://blackboxsafety.com/user-instructions</a>.

This contract offers extremely competitive pricing, due to it being a publicly solicited RFP and the largest domestic law enforcement body armor contract in the United States. The ability for local government agencies to <u>piggyback</u> this contract is advantageous because departments that do not have a large headcount, can leverage the same pricing that the State of California utilizes, without having to go to bid.

This contract provides several different types of armor at fixed prices for specific items, while also offering Point Blank's entire catalog at a 42% Discount from MSRP. This flexibility is key for agencies that have specific product needs for their armor and accessories. As another advantage, Individual Officers can order from Black Box Safety and enjoy that same 42% discount on all Point Blank Products after providing Law Enforcement Credentials. \*custom in person sizing will not be offered for individual officer purchases.

<u>Outside of our Body Armor Contract</u>, Black Box Safety sells a large array of Law Enforcement related products including: Optics, communications equipment, apparel, flashlights, individual first aid kits, holsters, eye protection and more. We offer exclusive Law Enforcement discounts on all of these products!

# **How it works**











CUSTOMER



(Conceable: sizing in-person/in-house)
(Plate carrier: sizing virtually or in-person/

in-house)

~ 6 weeks









# **Brands** we sell

(available for purchase):

#### Armor

Point-Blank and Paraclete

#### **Apparel**

First Tactical Drifire

#### **Optics**

Aimpoint Eotech

#### **Holsters/Pouches**

Gould & Goodrich High Speed Gear Point Blank

#### Lighting

Surefire, Nightstick, First-Light

### **Mounting Accessories**

Unity, Wilcox, Scalarworks

#### **Communications**

Invisio

#### Cases

Pelican

# **Payment**

- Credit Cards
- Purchase Orders
- e-Commerce Platform

# Additional Brands We Sell

Lakeland, Mechanix Wear, Hyperspike, Rapid Assault Tools, North American Rescue, Holosun, and more!



Black Box Safety, Inc
Phone: (619) 499-7943
Email: armor@blackboxsafety.com
https://blackboxsafety.com/tactical
1950 Cordell Ct, Ste. 103, El Cajon CA 92020



# **FAQ Section**

- Q: Can you provide an agency or individual officer with a quote or pricing?
- A: Yes, we can provide a contract quote for any item listed in our catalogs.
- Q: What is the sizing process and do I need to be sized for armor?
- A: We can perform a sizing at your office and have sizing shops set up in different locations. We also have options for "pooled" armor where sizing is not needed.
- Q: Do you have a warranty on products you sell?
- A: We honor manufacturer warranties and customer service concerns.
- Q: How long do orders take to be fulfilled?
- A: Lead times will vary based on the items ordered, call or email for answers based on the specific item.
- Q: What is the process for an individual officer to order?
- A: Call or email to request a quote. Or visit <a href="https://blackboxsafety.com/tactical">https://blackboxsafety.com/tactical</a> to place an online order. We honor contract pricing for individual officer purchases.
- Q: What is the process for a local agency to utilize the State Contract?
- A: Any locality is able to get a contract quote to "piggyback" off the State Contract for any armor or catalog item.
- Q: Do you offer Test and Evaluation (T&E) and product demos?
- A: Yes! We offer product demos and T&E's call or email for details.
- Q: Do you provide itemized invoices and tracking for orders?
- A: Yes! We provide an itemized invoice at the time your order ships which will include tracking information.
- Q: Do you sell firearms?
- A: We do not currently sell firearms, however we do sell tactical gear, accessories, and much more!

# **Supplier Diversity Certification Codes**

- CALIFORNIA DEPARTMENT OF GENERAL SERVICES Disabled Veteran Business Enterprise (DVBE), Small Business (SB)| 2009473
- DEPARTMENT OF VETERANS AFFAIRS Service-Disabled Veteran-Owned Small Business (SDVOSB) | DUNS 080637824 | UEI: FRK5MJD35GN5
- LOS ANGELES COUNTY Disabled Veteran Business Enterprise (DVBE) | 088444
- SAN DIEGO Small Local Business Enterprise (SLBE) | 17BB1659

# **Point Blank Partners**

















Black Box Safety, Inc
Phone: (619) 499-7943
Email: armor@blackboxsafety.com
https://blackboxsafety.com/tactical
1950 Cordell Ct, Ste. 103, El Cajon CA 92020

