

VAR Opportunities

Join us and become a value added reseller as we expand across Canada



BORRURTM
ENERGY SOLUTIONS

Product Components

Details	Mandatory or Optional	Comments
Wind Turbine	Mandatory	
Tower System	Mandatory	
Anchors	Mandatory	
Wind Charge Controller	Mandatory	Provided to VAR at below retail price
Load Controller	Optional	Provided to VAR at below retail price
Batteries etc	Optional	Provided to VAR at below retail price
Inverter	Optional	Provided to VAR at below retail price

***All product components are supplied by Borrur Energy SolutionsTM**

Maintenance

Details	Comments
Guyed wire tension verification	Customer or VAR can do. Guyed wire stretch for a short time after installation
Guyed wire adjustments	Customer or VAR can do
Breakdown - Part replacement	No electronics on the wind turbine
Lubrication - Furling Pivot	Every 5 years

***All maintenance is mandatory for safety measures**

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Installation

Details	Supplier	Mandatory or Optional	Comments
Site layout optimization	BES can provide IT tool	Optional	VAR Opportunity
Concrete base	Local building supplier	Mandatory	Customer or VAR can do
Tower pivot base	Included in tower system	Mandatory	Customer or VAR can do - Need SDS drill
Anchors	Borrur Energy Solutions	Mandatory	Customer or VAR can do - Need custom metal rod and Angle jig. Sledge hammer or Jack hammer
Winch	Local or internet supplier	Optional	Customer or VAR can do. Can be replaced with a pickup truck or tractor
Guyed wired tensioning	Guyed wire included in tower system	Mandatory	Customer or VAR can do. Need a cable tension gauge tool
Assembling tower			
Connecting turbine to tower			
Raising the tower			Need minimum three people
Securing the tower			
Electrical connection	Customer can do or search for an electrician	Mandatory	Need ESA validation



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