



**will&able**<sup>®</sup>  
**bulk**

Aotearoa's only range of bulk  
eco-cleaning products creating  
jobs for Kiwis with disabilities



# About Us

Often people with disabilities, especially intellectual disabilities, face significant challenges in finding and maintaining meaningful employment. We believe that fulfilling employment is a critical component of wellbeing and that everyone deserves a job to call their own.

At Will&Able, we are on a mission to create more meaningful job opportunities for Kiwis with intellectual disabilities. Will&Able is a social enterprise initiative operated by Altus Enterprises in Tāmaki Makaurau Auckland and Kilmarnock Enterprises in Ōtautahi Christchurch. Between Altus and Kilmarnock, we employ 250+ people with a broad range of disabilities.

Will&Able is committed to authenticity and integrity, and as such, we showcase the story of our employees front and centre on our products. Our team take great pride in our products and are thrilled to pack products that feature their likenesses.



# Our Products

Will&Able Bulk products are socially and environmentally friendly by design.

In addition to creating meaningful jobs for people with disabilities we are strongly focused on ensuring our products and processes are kind to our natural environment.

Our ecoHand Soap, ecoDish Liquid, ecoMulti-Purpose Spray, ecoLaundry Liquid and ecoToilet Cleaner are accredited as environmentally friendly by Environmental Choice New Zealand (ECNZ). Our products are also free from animal testing and are septic tank safe.

Our products are predominantly packaged in repurposed containers with all 20L containers and most 5L containers sourced used from another eco-product vendor.



# ecoDish Liquid

Will&Able ecoDish Liquid is a wonderful concoction that holds its bubbles through a full load of dishes and carries a fresh and light Lemon Verbena fragrance.

## Ingredients

Aqua
Sodium Laureth Sulphate
Sodium Chloride
Laureth-8
Lemon Verbena
Citric Acid
Preservative Methylisothiazolinone, Methylchlorisothiazolinone
Food Dye CL 19140
Food Dye CL 42090

The ingredients in our ecoDish Liquid have been approved by Environmental Choice NZ making them safe for you and our environment.

All Will&Able products are septic tank safe and free from animal testing.



**5L** \$32.12



**20L** \$97.33

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.

# ecoHand Soap

Presenting our moisturising ecoHand Soap! Our formula cleans your hands thoroughly while keeping them soft and supple. Scented with soothing Cardamom & Patchouli.

## Ingredients

Aqua
Sodium Chloride
Sodium Laureth Sulphate
Preservative Methylisothiazolinone, Methylchloroisothiazolinone
Food Dye CL 19140
Food Dye CL 42090
Glycol Distearate
Sodium Laureth Sulphate
Cocamide MEA
Laureth-10
Fragrance

The ingredients in our ecoHand Soap have been approved by Environmental Choice NZ making them safe for you and our environment.

All Will&Able products are septic tank safe and free from animal testing.

SDS documentation for all products is available on request.



**5L** \$33.07



**20L** \$98.27

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.

# ecoMulti-Purpose Spray

Our eco Multi-Purpose Spray works great on benchtops, glass and more. With a light Spring Floral fragrance, ecoMulti-Purpose doesn't leave any lingering chemical smells like other spray cleaners.

## Ingredients

Aqua
Tetrapotassium Pyrophosphate
Capryl Glucoside
Lauryl Glucoside
PPG-2 Methyl Ether
Propylene Glycol Butyl Ether
Laureth 8
Fragrance
Citric Acid
Food Dye CL 14720
Food Dye CL 42090

The ingredients in our ecoMulti-Purpose have been approved by Environmental Choice NZ making them safe for you and our environment.

All Will&Able products are septic tank safe and free from animal testing.

SDS documentation for all products is available on request.



**5L** \$30.23



**20L** \$89.77

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.

# ecoLaundry Liquid

Will&Able Laundry Liquid does a brilliant job clearing pesky stains and has an incredible Jasmin & Bergamot Fragrance. We think it's our best smelling product!

## Ingredients

Aqua
Sodium Carbonate anhydrous
Trisodium Citrate Dihydrate
Penta Sodium Tripolyphosphate
Citric Acid
Sodium Laureth Sulphate
Capryl Glucoside
Lauryl Glucoside
Preservative Methylisothiazolinone, Methylchlorisothiazolinone
Fragrance

The ingredients in our ecoLaundry Liquid have been approved by Environmental Choice NZ making them safe for you and our environment.

All Will&Able products are septic tank safe and free from animal testing.

SDS documentation for all products is available on request.



**5L** \$35.98



**20L** \$107.81

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.

# ecoFabric Softener

ecoFabric Softener is our newest product offering. Formulated to keep your laundry soft, fluffy and smelling great, this new kid on the block is a no-brainer! Scented with Gardenia Blossom.

## Ingredients

Di-(Tallow-carboxyethyl)
Hydroxyethyl Methyl
Ammonium Methylsulfate
Perfume
Water



**5L** \$35.98



**20L** \$107.81

All Will&Able products are septic tank safe and free from animal testing.

SDS documentation for all products is available on request.

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.



# ecoToilet Cleaner

Our Toilet Cleaner is a high-viscosity formula that makes your toilet bright and shiny! The light Lavender fragrance will leave your whole bathroom smelling fresh and clean.

## Ingredients

Aqua
Xanthan Gum
Laureth-8
Sodium Hydroxide
Capryl Glucoside
Citric Acid
Food Dye CL 42090
Food Dye CL 19140
Lavender Fragrance

The ingredients in our ecoToilet Cleaner have been approved by Environmental Choice NZ making them safe for you and our environment.

All Will&Able products are septic tank safe and free from animal testing.

SDS documentation for all products is available on request.



**5L** \$34.01



**20L** \$101.11

Prices shown are GST exclusive and include our 10% wholesale discount. Please note a minimum spend of \$200 is required to access these prices. We also offer a further 10% off on orders over fifteen items.

# Dispensing Solutions

## Drum Tap for 20L Container

\$5

Required to use 20L Containers  
(can be reused)

- Fill containers and set up refill stations using our 20L drum taps.
- Fits all Will&Able 20L containers
- Easy to use and re-use

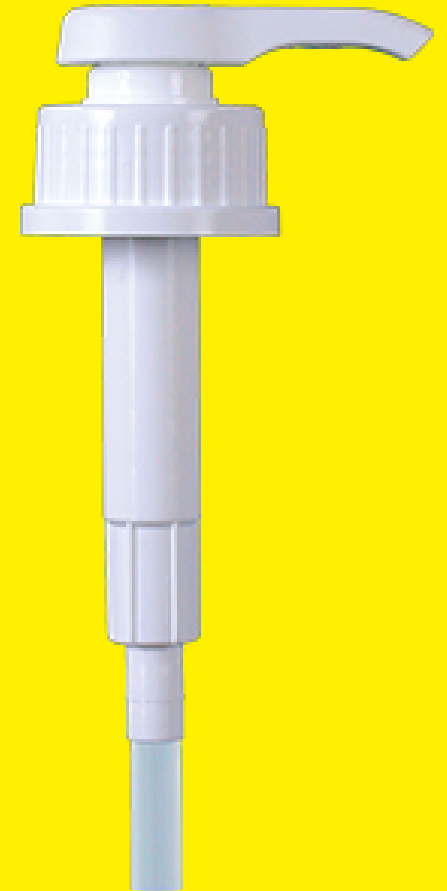
## Pump for 5L Container

\$6.50

- 8ml dispensed per pump
- Fill containers and set up refill stations using our 5L pumps.
- Fits all Will&Able 5L containers
- Easy to use and re-use

Prices are GST Exclusive.

Drum taps and Pumps are not eligible for discounts



# Domestic-sized Products

Do you need domestic-sized products for your organisation?

We offer the ability to order domestic range products alongside your bulk product order. Your domestic-sized containers can be easily refilled from your bulk products.

We are unable to supply empty domestic-sized product containers.

Please note: domestic range products are not eligible for bulk product discounts.



# Delivery Options

To provide delivery options that work for your organisation, we work with two partners to deliver Will&Able Bulk products across the country.

## NZ Post Courier

We work with NZ Post to deliver the majority of our orders across the country in both urban and rural areas.

Delivery fees are charged at cost. We can provide a fee estimate on request.

## Mainstream Pallet Delivery

For large pallet quantities of Will&Able Bulk products, we work with Mainstream Freight to provide a cost-effective delivery solution.

Delivery fees are charged at cost. We can provide a fee estimate on request.



# Container Returns

When you return a Will&Able container they are sent back to our factory in Christchurch to be cleaned, refilled and returned to circulation

## Aon Insurance

Our partnership with Aon Insurance allows Will&Able customers to return their empty domestic and 5L containers to Aon's 60+ locations nationwide.

## Return Depots & Courier Returns

For a one-stop return solution, we operate a number of container return depots across the country. You can find your nearest depot on our website.

If there isn't a return depot close to you we can arrange a courier return to your nearest depot and charge your account.



# Info Cards

Showcase your organisation's commitment to social and environmental sustainability with on-site Will&Able information cards! We offer a number of off-the-shelf options, or you can contact us for a customised solution to suit your business.

# Promotional Materials

We offer other promotional materials including corflute signs and pull-up banners through our printing partner. Promotional materials can be co-branded to showcase your business partnership with a leading social enterprise.

Contact us for customised solutions to suit your business needs.



# LET'S GET STARTED!

## Supply Enquiries

 [bulk@willandable.co.nz](mailto:bulk@willandable.co.nz)

 03 348 5162

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**bulk**

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