



DORIAN WEBB

## OUR INTENT

Celebrating women, exemplifying African American culture and amplifying the beauty of connection, award-winning designer Dorian Webb handcrafts pieces that mark the moment and memorialize our collective and individual presence. Using sterling, 18kt gold and semiprecious and precious gems, she creates intentional jewelry that highlights the natural beauty of the wearer, and encourages moments of reflection.

















## OUR CAPABILITIES

Fulfilment and consulting services in the areas of product design, product development, manufacturing, sourcing, and promotional gifts.

## OUR STRENGTHS

Designing to budget, while retaining quality and adhering to timelines. Establishing metrics and setting goals, driving business results, designing market-ready products, creating environments, and developing strategies/products to meet the exacting requirements of luxury and budget-conscious consumers. Additional expertise includes business development and licensing.

## PAST PERFORMANCE

Developed private label collections for Neiman Marcus Direct and Saks Off 5th. Manufactured glassware for MacKenzie-Childs.

Developed a fully customizable jewelry collection for Gemist.

Designer of licensed collection of light fixtures, license renewed.

Manufacturer of a private label jewelry collection for Garnet Hill.

Designed and manufactured chandeliers for Bloomingdale's flagship and hotels in NYC and Europe. Lighting featured in a nationwide, traveling, 7-year art museum exhibition. Designed a collection of dessert plates. Sourced promotional items for the Oakland African American Chamber of Commerce and tech companies.

## PRESS

Featured in The New York Times, Forbes, Elle,  
Elle Décor, W Magazine, InStyle, O Magazine,  
San Francisco Magazine, The Robb Report, Essence,  
Ebony, National Jeweler, JCK Magazine.



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