# DIREXTRA





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#### DIREXTRA LTD 14 Turner Street, M4 1DZ, Manchester United Kingdom tel +44 0161 795 6394 www.dirextra.com





## DIREXTRA

Dirextra Business School has been founded in 2003, specifically oriented towards the International Construction Infrastructure, Engineering and Oil & Gas Sector.

It is aimed at those who, after their degree or during their professional careers, intend to undertake an in-depth study of General Contracting for Large Works, Construction Infrastructure, Engineering, Piping, Drilling and Oil & Gas Sectors.

Dirextra has the objective of adding value to entrepreneurial spirit to not only produce "Business" but also to spread specific know-how in the Construction and Oil & Gas Sector.

Dirextra Business School is the only provider able to place highly qualified professionals (engineers, architects, lawyers, economists and so on) within the Construction and Oil & Gas Companies who sponsor our placement courses.

Amongst some of our significant successes we would like to highlight our placement courses for Professional Engineers Construction and Oil & Gas Sectors. It will run every year for two cohorts: Manchester starting in March and Malta starting in September.

"Excellent Training and Know-how for Construction Infrastructure, Engineering and Oil & Gas Sector".

This formula has been developed and perfected by Dirextra to offer new opportunities to future generations and to offer skilled professional engineers for Construction and Oil & Gas Companies.

"Building Construction Leaders of the Future" is Dirextra's mission statement which embodies the Group's vision for the infrastructure industry.





## DIREXTRA





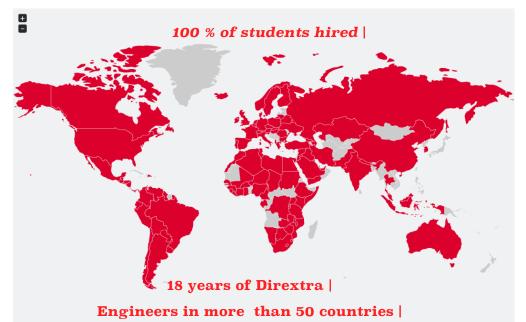


Dirextra has more than 2,300 Alumni Engineers who have worked on the Construction of Major Infrastructure around the world.

Dirextra Alumni Engineers have built, are building and will build the most important infrastructure projects on the planet. There is no growth without Engineers.

Investment in infrastructure can drive global growth and Dirextra will drive the Engineers.

#### DIREXTRA PROGRAMME FEATURES IN NUMBERS







## **OUR BRANCHES**

Our headquarters are located in Manchester (United Kingdom), from where we develop and manage our network of Construction, Engineering and Oil & Gas Companies. Our staff speaks different languages (English, Spanish, Italian) so we are able to manage clients everywhere.

Dirextra Sales Staff travel the world to visit potential companies interested in hiring our professional engineers.

Our training rooms at the Manchester and Malta offices are specially designed for higher education and conferences. They are equipped with cutting-edge presentation technologies, supported by professionals in the higher education sector.

#### DIREXTRA MANCHESTER COURSE DELIVERED AT

Crowne Plaza Manchester City Center 70 Shudehill, Manchester M4 4AF

**DIREXTRA MALTA COURSE DELIVERED AT** 51 Triq San Luqa, Tal-Pietà, Malta







## QUALITY CERTIFICATE



Dirextra operates under a KIWA certified quality regime (Certificate N ° KI-13232 - A).

The management system extended to all our offices is recognized compliant with European standards ISO 9001 and current regulations national.

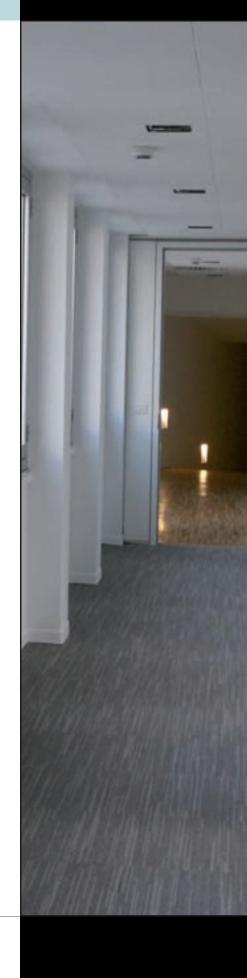


## DIREXTRA ACCREDITATION

Dirextra historically operates in the sector of excellent training by organizing Masters, Mini Masters and Advanced Training and Specialization Courses aimed at all those who intend to place themselves successfully, within their own working context, aspiring to training at the highest levels.

Leader on the market for in-depth courses and mini masters in construction infrastructure, engineering and oil and gas which are handled exclusively by our lawyers and expert engineers of the sector, of well-known reputation and specific experience.





## MASTER DI IMPRESA Settore Costruzioni





#### Master Dirextra Construction and Oil and Gas Sectors

Dirextra is the only provider able to place highly qualified professionals (engineers, architects, lawyers, economists and so on) within the Construction and Oil & Gas Companies who sponsor our placement courses.

Amongst some of our significant successes we would like to highlight our placement courses for Professional Engineers Lawers and Cost Controllers Construction and Oil & Gas Sectors,

"Excellent Training and Know-how for Construction Infrastructure, Engineering and Oil & Gas Sector". This formula has been developed and perfected by Dirextra to offer new opportunities to future generations





# MASTER DI IMPRESA Settore Costruzioni

The main purpose of our placement courses is to enable our students to be hired after a six-month training period with Construction or Oil & Gas Companies.

Here our sponsoring companies:



Our placement courses for engineers, lawyers, architects, and economists in the Construction and Oil & Gas Sector provide 100% employment..





## MINI MASTER



Mini Masters, a virtue of Dirextra, are specific Higher Education courses, accredited by several awarding bodies, with the aim of ensuring niche specializations with a "high professional standard".

Dirextra is recognized as a leader on the construction market for the provision of in-depth courses and mini masters in the field of construction and oil and gas which are treated exclusively by expert speakers in the sector, of reputed reputation and specific experience.

Our technical and legal consultants, thanks to an in-depth knowledge of the subject, are able to provide a practical cut to the mini master so that learners can immediately use the knowledge acquired during the days in the classroom, inside of one's own working context thus maximizing the resources employed.

Among the great successes of Dirextra we want to include the following

- 1. Mini Master in Project Management
- 2. Mini Master Planning Primavera P6 based on Knowledge of P6 EPPM (Enterprise Project Portfolio Management)
- 3. Risk Management
- 4. Mini Master Cost Control a tool that allows you to analyze performance of the project
- 5. Mini Master in Petroleum Engineering



## SOFT SKILLS COURSES

Soft skills as "desirable qualities for certain forms of employment" they include common sense, the ability to deal with people, and a positive flexible attitude.

Soft skills determine how you interact with your team. They're important for strong leaders in any type of job and industry. And if you're lucky - or savvy enough - to have recruited people with strong soft skills, you'll know they're great at building relationships with their colleagues.

Unlike the more technical skills, AKA hard skills, Soft skills can be easily developed by awareness and courses.

Let's take a look at some of the most important soft skills that are key if you're striving to be a strong leader.

- 1. communication
- 2. empathy
- 3. delegation
- 4. flexibility
- 5. teamwork
- 6. problem-solving
- 7. leadership

That's the 7 soft skills that are crucial for strong leadership that you can develop through the following Dirextra's online courses





## CONSTRUCTION LEGAL ENGLISH



Dirextra organizes Full-Immersion Advanced English courses with specific orientation to the construction sector. Oriented to those who experts in the sector intend to go to work abroad and require an improvement of the English language strongly oriented to the sector.

The minimum entry level B1 certified by an appropriate body. Classes will be organized in such a way as to maintain a level homogeneous starting point that allows better learning of learners.

Normally engineers, lawyers and architects who intend to work abroad have a language level inadequate English and above all a knowledge of the language on books or conversationally, not enough to deal with with professionalism the new experience you intend to undertake.

In this context, knowledge is of particular importance of the English language with particular reference to the technical terms-legal requirements of the works contract.

The postgraduate course is an enriching experience training that ensures high scientific skills and facilitates the development of professional relationships in international contexts.



## HEALTH AND SAFETY AND NEBOSH COURSES

#### HEALTH AND SAFETY COURSE IN CONSTRUCTION

At Dirextra, we provide a wide range of e-learning courses from health and safety courses in construction sector to food hygiene in hospitality sector.

#### NEBOSH COURSES

NEBOSH (National Examination Board in Occupational Safety and Health) is an independent British body which aims to train professionals and workers in the field of safety and health in the workplace. NEBOSH certificates and diplomas are the most accredited professional awards worldwide in the security sector. A significant number of jobs in Construction Infrastructure and Oil & Gas Sectors adverts specify NEBOSH qualifications, demonstrating the high standard of NEBOSH courses and training.

For companies please contact us if you are interested in buying courses for more employees:

- 1. In-Company Classroom course plus exam. Effective and team building efficient. Available in England and in Italy. To ask for a quote write to master@dirextra.com
- 2. Online ideal for dynamic Construction and Oil&Gas Companies with training teams across multiple sites around the world or individuals. More flexible, less expensive and less time consuming in travelling and commuting. To ask for a package for more employees please write to master@dirextra.com





## DIREXTRA HEAD HUNTING



We identify and report to the requesting companies profiles of engineers, architects and jurists who work in the construction sector. We only report resumes of people we know directly.

Dirextra Head Hunting takes care of following the careers of the former students of the Construction Sector Masters of Dirextra from the first job placement and for all subsequent career steps.

Thanks to our experience in the construction sector we are expert connoisseurs of the professional skills on the market and we are therefore able to identify the person who could be suitable for a specific job position.













Filippo Amodeo (1974) - Dirextra Master Ingegneri di ImpresaSettore Costruzioni e Oil & Gas Programme 1st cohort (2004)Technical office manager, Anas roads, Algeria.Previously he was:

1.Technicalofficemanager,AutorouteEst-OuestTronçonZennouna-BBA (Algeria), Pizzarotti-Garboli.2.Technicalmanagernewconstructionsupervisionandcontrolof

2.Technical manager, new construction supervision and control of works, Algeria, ANAS Spa.

3.Technical office manager and assistant to the Project Manager, Pizzarotti, "VARIANTA OCOLITOARE CLUJ EST", Romania.
4.Assistant site technical director, "Rocade Mediterraneenn eentre ElJebha et Ajidir", Morocco, SALINI S.p.a

Angelo Delle Donne (1977) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas 2nd cohort (2005). Assistant Project Manager, SALINI IMPREGILO Spa: Algeria, Tunisia, Libya, Slovakia, Greece, Turkey. Previously he was:

1.Assistant Project Manager in SALINI Sp, Ethiopia, Contract:Grand Ethiopian Renaissance Dam Project, amount: 3 Bn euros.

2.Production Manager & Technical Office Manager, Algeri (Algeria), Todini Costruzioni S.p.a., contract amount: 75m euros

3.Production Manager & Technical Office Manager, El Harrach Contract in Algeri (Algeria), Todini Costruzioni S.p.a,. contract amount: 39m euros.

**Da Silva Maxlee Hystwook (1980)**-Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas 3rd cohort (2006).

Engineer in the Site's Technical office, for the realization of four cytogenetic tanks in armed concrete (Algeria) for BENTINI Spa.



Corrado Striano (1975) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 4th cohort (2007). Design & Technical site management for IFRAS Spa. Previously technical office manager, SALINI NIGERIA LTD, Abuja (Nigeria).

GiovanniMariaIndelicato(1977)-DirextraMasterIngegneridiImpresaSettoreCostruzionieOil&GasProgramme4thcohort(2007).

Planning and Cost Control, South West Road Project: Western Europe – Western China International Transit Corridor (Kazakhstan), Impresa S.p.a.

**Antonello Fois (1978)** - Dirextra BMaster Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme *7th* cohort (2008).

Project Manager, Taza – Oujda (Morocco) highway, ICS GRANDI LAVORI S.p.a

RoccoBardaro(1976)-DirextraMaster Ingegneri diImpresa Settore Costruzioni e Oil & Gas 6th cohort(2008).

Project Manager, anaerobic digestion for the production of electrical energy from biogas, Sostenya Group.

Previosly Construction Site Manager, Al Sowa Island Roads and Bridges, Dubai (Arab Emirates), Trevi group, contract amount: 50m euros

Giovanni Mameli (1977) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 5th cohort (2007). Technical office manager, highway construction, Bouira (Algeria), Todini Costruzioni S.p.a., contract amount: 130m euros.













**Paolo Galletti (1981)** - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 7th cohort (2008).

Foreign Markets Procurement Assistant Manager, Operational International Office.

Previously Technical Office Manager, Highway Taza- Oujda (Morocco), ICS GRANDI LAVORI S.p.a., contract amount: 100m euros

Antonio Vernale (1977)- Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 8th cohort (2009). Construction site director, Nigeria, SALINI Spa. Previously, various construction sites in Azerbaijan and Kazakhstan, IMPRESA S.p.a. and Malaysia, SALINI S.p.a.

AlessandroGioffrè(1978)-DirextraMasterIngegneridiImpresaSettoreCostruzionieOil&GasProgramme9thcohort(2009).

Assistant construction site manager, responsible for quality, health & safety, conflict resolution, new road Shkodra Hani Hotit (Albania), SALVATORE i \_ MATARRESE S.p.a.

Lorenzo Mudu (1982) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & GasProgramme 9th cohort – 2009. Production Manager, pavement structure sector and bituminous conglomerate plants, highway construction, Taza-Oujda (Morocco), SMC GIE and ICS Grandi Lavori S.P.A

Mauro Orrù (1982) - Dirextra Master Ingegneri di ImpresaSettore Costruzioni e Oil & Gas Programme 9th(2009). Technical advisor in R.P. Sarda Srl.

Previosly technical assistant to Technical Site Director, highway Taza - Oujda (Morocco), SMC Group: ICS GRANDI LAVORI S.P.A - Matarrese - Co.Ge.Fer.

Damiano Marco Corda (1983) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 12th cohort – 2010. Construction site manager, reconstruction of the road Shijak - Gjepalaj (Albania), COSEDIL S.p.a.





**Eng. Luca Dimiccoli (1986)** –Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 13th cohort (2010)

Project Engineer and Assistant Project Manager, international MILCON Construction Projects (United States Department of Defence), Horn of Africa.

Previously Assistant Project Manager, **Gesco Impresit**: renovation of the **Ex Air Terminal Roma Ostiense, Rome (Italy)**; renovation of **"Palazzo Gualino"**, **Turin (Italy)**.

**Giampiero Cofone (1982)** - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 15th cohort (2011). **Technical Adviser, Tecnilex Engineering, Rome**, management of public contracts, compensation claims and dispute resolution.

**Domenico Lombardo (1980)** - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 5th cohort (2007). National Project and Budget Control Manager, Astaldi Construction Corporation, Miami (United States). Previously:

1.Project Controller (Poland Branch), Astaldi: "2nd line of Warsaw Underground Rondo Daszynskiego - Dworzec Wilenski", "Upgrading of National road N8 from Piotrków Tribunalski to Rawa Mazowiecka".

2. Cost Controller and Quantity Surveyor (Bulgaria Branch), Astaldi, "Plovdiv – Svilengrad : Railway electrification and upgrading of corridors IV and IX"

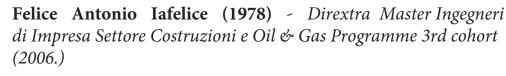
3. Project Manager Assistant (London Branch), Co.GE.L., "Franklin Hotel" of London







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Project Manager, Salini-Impregilo S.p.a., El Quimbo Hydroelectric Plant - Colombia, Client: EMGESA ESP S.A., total value: 344m euros.

Previously, Technical Office Manager, Impregilo Spa, Project Rail: Railway System Central Puerto Cabello - La Encrucijada (Venezuela), contract amount: 940m euros.

Andrea Mocci (1987) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 11th cohort – 2009. Project Manager, Cofely GDF SUEZ, renovation of San Francesco and C. Zonchello of Nuoro, San Camillo Clinics, contract amount: 50m euros.

Previously Technical Office Manager, construction site, Claudio Salini Grandi Lavori S.p.A.

Gabriele Pozzi (1982) - Dirextra Master Ingegneri di Impresa Settore Costruzioni e Oil & Gas Programme 7th cohort (2008). Construction Site Manager, Variant S.S. 219 "Pian d'Assino" tract Gubbio-Mocaiana,Tecnis S.p.a., contract amount: 16m euros.







# DIREXTRA: CHI SIAMO



Carmen Andrè, background electronic engineering-Founding Partner and Sole Director.

Organization, management and control of the company from its start-up to today. In the past he carried out managerial activity at the main European and American offices of multinationals such as Worldcom, UUNETand Cable & Wireless.

Elisa Ferrò, background civil engineeging- General Manager and Quality Assurance Manager.

Elisa is responsible for company organization and coordination of company resources, planning and monitoring of objectives, definition of commercial strategy, economic-financial analysis.





# DIREXTRA: CHI SIAMO

Claudio Vitale, background economics- Account Manager Strategy and Planning.

He is responsible for the sales department of Dirextra and follow directly the relationships with customers. He looks also for new students willing to join our programmes. He teach Italian for International students.

Monica Marliano, background law - Head of the Internal Legal Office also deals with tutoring and didactic coordination for masters in the construction sector.

Lateef Akanji - background engineering. Professor at Dirextra for Petroleum and Drilling Engineering. Senior Lecturer and Petroleum Engineering Programme Coordinator at University of Aberdeen

Nuran Fraser- background economics and business. Professor at Dirextra for Procurement, PM and Planning.

Senior Lecturer (Ass. Prof.) in Logistics & Supply Chain Management /Marketing-Business at University of Muscat.

20 years experience Teaching - Lecturing (International / Global & European Business Management / Environment and Organisational Strategies) at Manchester Metropolitan University.

John Fraser - background engineering. Senior Lecture Project Management. Over 10 years of experience as a fully certified Black Belt - General Electric (GE). Accredited by the IASSC – an Internationally recognised training body. Trained more than 1000 delegates to GB and BB standard worldwide



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## WHO ARE THE MAIN CUSTOMERS



ANAS S.P.A. HERA SPA SAIPEM SPA IREN ACQUA GAS S.P.A ATAC MET.RO. METROPOLITANA DI ROMA IMPRESA PIZZAROTTI & C. SPA ASTALDI SPA AMA SPA GRANAROLO SPA AIM VICENZA SPA SALINI COSTRUTTORI SPA GHELLA SPA RENCO SPA SHARE TODINI COSTRUZIONI GENERALI SPA SOGESID SPA TOTO COSTRUZIONI SPA SIDRA SPA ACEA PINEROLESE INDUSTRIALE SPA ALTO CALORE SERVIZI SPA IMPRESA SPA IDRA PATRIMONIO S.P.A. SIGENCO S.P.A. TECNIMONT S.P.A. BAGNOLIFUTURA SPA TECNIS SPA GRUPPO MARCHE MULTISERVIZI SPA EDILBASSO S.P.A. ROMA SERVIZIO MOBILITÀ ICS GRANDI LAVORI S.P.A. VENETO STRADE S.P.A SPEA INGEGNERIA EUROPEA S.P.A. ALEANDRI SPA MAMBRINI COSTRUZIONI SRL SGS ITALIA SPA COSEDIL SPA SECIT SPA COGIP SPA LA SOATECH SPA ASTRAL SPA FRANCO BARBERIS SPA

Capitale Sociale: € 2.269.892.000,00 *Capitale Sociale:* € 1.115.013.754,00 *Capitale Sociale:* € 441.410.900,00 *Capitale Sociale:* € 386.963.511,00 *Capitale Sociale:* € 290.700.000,00 *Capitale Sociale:* € 290.700.000,00 *Capitale Sociale:* € 200.000.000,00 Capitale Sociale: € 196.849.800,00 *Capitale Sociale:* € 182.436.916,00 *Capitale Sociale:* € 157.938.746,00 Capitale sociale: € 71.293.000,00 *Capitale Sociale:* € 62.400.000,00 *Capitale Sociale:* € 60.000.000,00 Capitale sociale: € 60,000,000.00 Capitale Sociale: € 56.907.060,00 *Capitale Sociale:* € 54.820.920,00 Capitale Sociale: € 50.000.000,00 *Capitale Sociale:* € 30.000.000,00 *Capitale sociale:* € 33.915.530,00 *Capitale sociale:* € 27.395.219,00 *Capitale Sociale:* € 25.000.000,00 *Capitale Sociale:* € 22.000.000,00 Capitale Sociale: € 20.000.000,00 *Capitale Sociale:* € 16.125.000,00 Capitale sociale: € 15.314.880,00 Capitale Sociale: € 15.000.000,00 Capitale Sociale: € 13.484.242,00 Capitale Sociale: € 12.000.000,00 *Capitale Sociale:* € 10.000.000,00 *Capitale Sociale:* € 6.450.000,00 *Capitale sociale:* € 5.163.200,00 Capitale Sociale: € 5.160.000,00 Capitale Sociale: € 5.000.000,00 Capitale sociale: € 2.600.000,00 Capitale sociale: € 2.500.000,00 Capitale Sociale: € 2.500.000,00 Capitale Sociale: € 1.700.000,00 Capitale Sociale: € 1.600.000,00 Capitale Sociale: € 1.001.250,00 Capitale sociale: € 1.000.000,00 Capitale sociale: € 1.000.000,00



## WHO ARE THE MAIN CUSTOMERS

#### ENTI PUBBLICI - PARTECIPATE - CONCESSIONARI

ACQUALATINA SPA ACQUE TOSCANE SPA AEROPORTO ORIO AL SERIO ALER - AZIENDA LOMBARDIA EDILIZIA RESIDENZIALE AMES SPA AMET SPA AUTORITÀ PORTUALI AUTOSTRADE PER L'ITALIA **AZIENDE OSPEDALIERE** CNR COLLEGGIO DEI COSTRUTTORI EDILI **ENAC** EQUITALIA ETR SPA FERROVIE DELLO STATO IACP INAIL ITALFERR SPA LAZIO SERVICE SPA METROPOLITANA MILANESE MINISTERO DELLA GIUSTIZIA MINISTERO DELLE INFRASTRUTTURE E DEI TRASPORTI MINISTERO DIFESA TRENITALIA UNIVERSITÀ BOLOGNA UNIVERSITÀ DEL SALENTO UNIVERSITÀ DI CATANZARO UNIVERSITÀ DI TERAMO UNIVERSITÀ LA SAPIENZA DI ROMA





# Dirextra®

# Construction Business School

#### Dirextra - Business School

Construction and Oil & Gas Excellent Quality Training

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