

## German speaking Junior Account Manager – E-Commerce Marketplaces & Online Wholesale

Do you have a passion for Sports & Outdoor?

Do you know how to adapt to a challenging environment?

Do you have experience with platforms such as Zalando, Amazon, Otto, Boozt or a webshop?

### Apply now and become part of our great team at DANISH ENDURANCE!

We are looking for a talented and ambitious **Junior Account Manager** to contribute to the continuous development and growth of our brand of endurance and outdoor gear. You will be responsible for marketplaces such as **Otto**, **AboutYou**, **Decathlon**, or **Boozt** and will **discover new possibilities**.

### WHO IS DANISH ENDURANCE?

DANISH ENDURANCE is a global endurance & outdoor brand within e-commerce. With a focus on Danish design and sustainable manufacturing in Europe and Asia, we are a young high-growth company, with a flat structure and a friendly, dynamic working environment. We are a truly international team consisting of 60 professionals with 25 different nationalities based in Copenhagen at Holmen and Gramrode near Horsens. We have a scalable and unique business model, our ambitions are rocket-high, and we strongly believe that everything is possible. That is why we need you!

### WHAT CAN YOU EXPECT FROM THE JOB?

The job as a Junior Account Manager will allow you to build on your first experience in e-commerce and expand your knowledge in a fast-paced environment while closely working with your manager. You will seek opportunities to increase our sales in our e-commerce marketplaces. This includes PPC and SEO, sales analysis, P&L responsibility as well as business relationship and product portfolio management. You will also create content for product listings and ads.

### WHAT DO WE EXPECT FROM YOU?

You are eager to contribute to our sales growth and enhance customer experience by analysing sales, PPC marketing campaigns, and the current product presentation, taking decisive actions based on your findings. You have an independent and structured work attitude, you are customer-oriented, data-driven, and result-oriented. In your junior account manager role, you are proactive and motivated to develop and grow. It is your target to maximize profitability by taking actions on your analysis and communicating your action and best practices to the rest of the team. It's important that you feel inclined to establish and maintain a business relationship. Furthermore, you should be able to handle multiple tasks at the same time and challenge and improve the way we do business.

### QUALIFICATIONS:

- › First experience with managing an account on an e-commerce platform with digital marketing such as PPC and SEO or/and e-commerce wholesale
- › Degree in E-Business, International Business or Management, Marketing, or similar
- › Native skills in German, excellent English, additional languages are a plus
- › Analytical mindset (analyse data & take actions)
- › Confident interaction with external business partners (maintaining business relationships)
- › Strong customer orientation & communication skills
- › Excellent knowledge of Microsoft Office, especially Microsoft Excel
- › Passion for sports is a bonus

### ADDITIONAL FACTS:

Weekly working hours:	Full time
Location:	Copenhagen Holmen, at Talent Garden Rainmaking
Deadline:	We will review applications on an ongoing basis, the sooner you apply, the better
Start date:	As soon as possible

Please send your application letter and CV in one document to [og@waternalife.com](mailto:og@waternalife.com).

Feel free to contact Oliver Gauthier via [og@waternalife.com](mailto:og@waternalife.com) in case you have any questions.

Read more about DANISH ENDURANCE at [www.danishendurance.com](http://www.danishendurance.com).