

Vendor	Free Freight	Amount	Terms
Alert Distributing, Inc.	Yes	\$4,000 +	See attached sheet
American Fireglass Inc	No	Volume Discount	American Fire Glass, Inc. will now give a flat % Order Volume Discount off of each invoice. Orders under \$500 are shipped with no Order Volume Discount. Order Volume Discount (O.V.D.) will be as follows: Orders from \$500 - \$1,199 will receive a 2% O.V.D., \$1,200 - \$2,499 will receive a 3% O.V.D., \$2,000 - \$4,999 will receive a 4% O.V.D., and all orders \$5,000 and up will receive a 5% O.V.D. All Order Volume Discounts are on a per invoice basis and can be deducted from invoice at time of payment!
American Gas Log	No		
Bad Byrons	No		
BBQr's Delight	No		
Bergquist	Yes	\$400 +	\$400.00 orders will ship free freight - this is on basic items- excluded our cylinders, heaters, grills, and scales - there are a few more select items that do not qualify for free freight. Heaters - Four burning units purchased at the same time qualify for free freight
Brushtech	No		
Buck Stove	Yes	\$4,000 +	
Cascade Coil	Yes	25 + Screens	
Condar	No		
Controls Inc.	No		
Copperfield Chimney / Olympia Chimney Supply	Yes	\$999.00 +	
Dagan (Forshaw)	Yes	\$3,000 +	See attached sheet
Dante Products	No		
Dimplex	Yes	\$3,500 +	Don't meet the \$3,500.00 you pay 10% of the cost of the item/order for freight with a min of \$25.00
Distinctive Appliances	Yes	\$5,000 +	If over \$5,000 ships, there is no freight charge. The exception is if an order is over \$5,000 - then freight is not charged either. Our freight charge is only \$75.
Dizzy Pig	No		
Eclipse Dist	Yes	\$5,000 +	Grills & parts orders over \$5,000 would qualify as free freight. If a freight trucks is required for any order under \$5,000 then the freight would be \$99.
Empire Dist	No		
Enhance A Fire (Everburn)	No		
European Home	No		
F & C Dist	Yes	\$3,500 +	
Fire Gear	No		
FirePits UK	No		
Fisher Paykel	Yes	\$7,500 +	Less than < \$500 - \$25 per Order \$501 - \$5,000 - \$75 per Order \$5,001 - \$7,500 - \$100 per Order Above > \$7,500 – Free Freight Display Order – Free Freight Rush Order – Additional charges may apply
Flame Boss	Yes		If you purchase 6 FB500's (mixed order ok) , 6 - FB400's (mixed order ok) or 10 - FBT's you will receive free shipping
FOGO	Yes		Shipping included in cost of charcoal
Fontana Forni USA	Yes	\$10,000 +	
Golden Blount	Yes	300 Sets	See attached sheet
Green Mountain Grills	Yes	26 Pallets, Truckload from (1) warehouse	(GMG has three warehouses... California, Oregon or Texas) So as long as all your grills come out of 1 warehouse and it is 26 pallets (just has to be 26 pallets grills and ACC mixed.) It will be free freight. Your cheapest lanes come out of Oregon and Texas. One thing to also know, the more pallets the more it brings the cost per grill down. 7 plus pallets typically brings the cost down. MI is a weight based state. Please also remember, parts come from their own warehouse in Oregon.

Vendor	Free Freight	Amount	Terms
Hayward Dist	Yes	\$2,000 +	<p>about the only restriction we have is on the cooking panels. If you reach the \$2,000 order, you can add cooking panels on the order and it will be free.</p> <ul style="list-style-type: none"> •This can be for all the same product or mix and match <ul style="list-style-type: none"> Hargrove Gas Logs Duravent Pipe MHP Grills, Parts, ProFire Grills Louisiana Grills, Smokers, verticals, and ceramics Modern Flames Electric Fireplace Sunfire
HearthCraft HG Dist.	Yes	\$5,000 +	Shipped to single address
HPC	No		
Inforesight	Yes	\$5,000 +	
Island Outdoors	No		
Kamado Joe	Yes	\$7,500 +	Free freight with a \$7,500 order and we have a \$100 minimum
Kirtland Products	No		
Kozy Heat Products	No		1-11 Units 15% Allowance, 12-29 Units 25% Allowance, 30+ Units 50% Allowance
Looft Lighters	Yes	\$1,299.80 +	
Lakeview Appliance Dist.	Yes	\$7,500 +	<p>LTL Policy Minimum freight charge is \$250 orders up to \$7,499.99 will be charged 6% for freight (\$250-\$450) orders \$7,500 and over will get Free Freight!!</p> <p>UPS Policy Standard service for under 40lbs - \$25 each piece</p>
Maverick	Yes	\$3,000 +	Prepaid freight on \$3,000 order or if you order in full master cartons - Example: 24 pcs XR-40
Max Pro	Yes	\$1,500 +	can send them 3 rd party on Fed Ex or Ups going forward if you receive better rates
MB Sturgis	No		
Middleby Residential	Yes	\$7,500 +	See attached sheet
Milestone Dist			
Modern Flames	No		
Monsma	No	\$250+	\$50 delivery charge - deliveries 1st & 3rd Monday on our own trucks as long as the order size/amount is \$600 or more
Music City Metals	Yes	\$4,000 +	
Napoleon Products	Yes	\$5,500 +	
Old World Spice	No		
Onward	Yes		See attached sheet - Broil King Only Orders over \$8,000 shipped prepaid, Grill Pro Only Orders over \$5,000 shipped prepaid
Orgill	No		\$50.00 / Delivery + 2% Program Services Fee
PCM	No		
Pearl Mantels	No		See attached sheet
Pinnacle Sales Group	Yes	\$6,000 +	Pinnacle will hold order until we reach \$6,000. (per Rick D) In order to receive free freight on your designated weekly ship day, all combined orders must total a minimum of \$6,000. If your order does not meet the \$6,000 weekly minimum for free freight, or if your shipment leaves our facility outside of your designated weekly ship day, a \$125 flat-rate fee will be applied to the invoice.
Premier Mantels	No		

Vendor	Free Freight	Amount	Terms
Rasmussen - Gas Logs	Yes	\$700.00 +	<p>Freight Terms: F.O.B. Whittier, California, USA. Shipped at one time to one destination in the USA on one invoice. Orders will be shipped by most economical means at our discretion. Based on Net Invoice Cost.</p> <ul style="list-style-type: none"> • \$700 net and greater – Free Freight (Shipped "Prepaid" – Drop Ships not included) <p>Note: Special requirements, such as lift gate, residential, construction site, notification, etc., or expedited delivery incur additional charges that are not included in "free freight". Requests for these additional charges will be invoiced accordingly.</p> <ul style="list-style-type: none"> • Less than \$700 net and all Drop Ships – Shipped "Prepaid and Billed" for freight cost. Orders will be shipped by most economical means at our discretion unless a carrier is specified on the purchase order.
RHL Industries			
R.M.I.	Yes	\$3,000 +	See attached sheet
Rutland	Yes	\$3,000 +	
S&S Products	No		Pickup Only
Skytech	No		
Stoll Industries	No		See attached sheet
Summit Appliance	Yes		See attached sheet
TEC	Yes		We currently offer free freight with a grill purchase as long as the invoice is paid by the due date. If the invoice is not paid on time, the freight would be owe
T.G. Schmeiser Co.	No		
The St. Louis Charcoal	No		
The Outdoor Great Company			See attached sheet
Thermoworks	No		
TM Wood	No		Pickup Only
Traeger Grills	Yes	\$5,000 +	<ul style="list-style-type: none"> • ORDER MINIMUMS - \$500.00 *excludes warranty & service orders • PPD FREIGHT <ul style="list-style-type: none"> o \$7,500 – GRILLS & PELLETS o \$1,000 – ACCESSORIES, CONSUMABLES, SOFT GOODS, MEATER ITEMS ONLY • REORDER TERMS: Standard terms, shipping and pricing apply to all reorders. All orders based on availability.
Tretco	No		25% freight allowance on orders of \$2,500-\$4,999, 50% on orders of \$5,000 or more
Vaughn Wood	No		
Vestal	Yes	Pre-Paid over 1,000 Lbs	Orders weighing over 1,000 Lbs will be freight collect, Orders weigh over 1,000 lbs will receive pre-paid freight
Williams			



Alert Distributing, Inc.

16873 Fish Point Road SE, Prior Lake, MN 55372

Phone (952) 224-4070 Fax (800) 862-7008

e-mail: sales@alertdistributing.com



2022 Summerset, Firegear, Grand Canyon, Outdeco & Modinex Freight Program**

<u>Order Amount</u>	<u>Freight Charge</u>
Up to \$3,999.99	<u>SMALL PACKAGE</u> - Billed at Standard Freight Rate (FedEx or Speedee)
Up to \$3,999.99	<u>LTL PALLET SHIPMENTS</u> - \$119.00 per pallet** (See Exclusions Below)
\$4,000+	FREE FREIGHT** (See Exclusions Below)

** These Rates apply to Summerset Grills and Components, Firegear, Grand Canyon, Outdeco & Modinex. Customer may combine these products to reach the \$4,000 free freight level.

**Sanctuary Series, Kalea Bay Units & Large OutDeco Panels are not included in Free Freight Program. The Sanctuary 2 & 3, Kalea Bay 36" & 48" units are \$119.00 per pallet. The Sanctuary 1 and Kalea Bay 60" & 72" units are \$169.00 per pallet. Modinex 60"x36" & OutDeco 48"x70" Panels are \$169.00 per pallet.

**All Firegear Pans and Burners that are 84" or longer will be \$169.00 freight.

** Product must ship to Dealer's location. Drop shipments to job sites, consumer homes or other locations are NOT included in this program. Call for Freight Quote.

** Factory Direct Orders & Custom Orders are NOT included in this program.

Out of Stock Product / Backordered Product

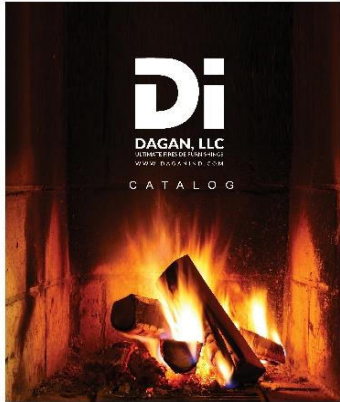
Customer options for **Free Freight** orders not able to ship complete:

Option 1 – Hold order until able to ship complete.

Option 2 – We will ship product that is available at no charge. Backordered product will be charged freight unless shipped with another order that is eligible for free freight.

(continued)

FIRESIDE ACCESSORY PROGRAM



ATTENTION FIRESIDE ACCESSORY BUYER

TO GET YOU THROUGH THE UPCOMING
2022/2023 FIRESIDE ACCESSORY SEASON,
YOU WILL NEED:

**9.5.1 CATALOG FOUND AT: WWW.DAGANIND.COM
2022 CONFIDENTIAL DEALER NET COST LIST**

SCAN QR CODE FOR CATALOG:



HERE IS HOW OUR 2022 FIRESIDE ACCESSORY PROGRAM WORKS:

EARLY BUYERS PROGRAM DEADLINE: **7/1/22**

BACK ORDERS ACCEPTED ON QUALIFIED EARLY BUY ORDERS ONLY

IF YOU ORDER	UNDER \$3,500.00	OVER \$3,500.00 NET	OVER \$5,000.00 NET
DISCOUNT	.342 DISCOUNT	.325 DISCOUNT	.325 DISCOUNT
PAYMENT TERMS (O.A.C)	NET 30 DAYS	NET 60 DAYS	NET 60 DAYS
FREIGHT TERMS	COLLECT	3% FREIGHT CHARGE ADDED TO INVOICE	PREPAID

FIRESIDE ACCESSORY PROGRAM: **7/1/22 THRU 3/31/23**
ALL OPEN BACK ORDERS WILL SHIP FREIGHT COLLECT

IF YOU ORDER	UNDER \$3,500.00	OVER \$3,500.00 NET	OVER \$5,000.00 NET
DISCOUNT	.342 DISCOUNT	.325 DISCOUNT	.325 DISCOUNT
PAYMENT TERMS (O.A.C)	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS
FREIGHT TERMS	COLLECT	3% FREIGHT CHARGE ADDED TO INVOICE	PREPAID

Reorders ship out promptly

No minimum orders

Master packs can be broken

Drop shipping available for a small fee

Alaska, Hawaii and Canada call for your restricted freight terms

Fax or E-mail your order today with the largest importer of fireside accessories.
Along with 100% satisfaction in customer service, you will never go anywhere else!

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14680 Monte Vista Ave.
Chino, CA 91710
800.488.9868

4960 Golden Parkway, Building 3
Buford, GA 30518
800.241.9152

2023 MIDDLEBY RESIDENTIAL DEALER FREIGHT AND RETURN POLICY

Effective January 1, 2023

This policy applies for all Middleby Residential Shipments for Brands¹ distributed from a MR Domestic Warehouse. All shipments consisting of major units equaling **\$7,500 or greater**, with CURBSIDE DELIVER to the Dealer's warehouse, qualifies for prepaid freight.

All shipments consisting of major units **less than \$7,500** will be charged 3.5% of invoice (minimum \$200 charge)

- Display product orders fall under the same guidelines outlined above
- Dealer may combine multiple PO's into one shipment to qualify for prepaid freight
- Model Home and Personal Use orders must ship with a \$7,500 prepaid order or freight will be added.
- Not all brands¹ available in all markets by Middleby Residential distributing.
- Accessories ride for free on prepaid orders.
- Special 4-piece Free Freight on all Viking & Marvel Under-counter Ice Machines, Bev Centers, Refrigerators and Wine Cellars (24"H units).

FREIGHT EXCEPTIONS:

- Shipments from a warehouse other than a designated Middleby Residential warehouse will be classified as FOB shipping point (dealer pays full freight).
- Any special requirements, such as lift gates, elevator access, etc. will be extra.
- Shipments directly to a Builder's jobsite (dealer arranges freight carrier).
- Shipments to the mainland consolidator for Alaska or Hawaii will fall under the above guidelines.
- Shipments directly to AK and HI are FOB Chino, CA (dealer arranges freight carrier).
- New York and New Jersey fall under a separate freight policy.

RETURN GOODS: All return goods must have an RMA number issued prior to shipping. Please obtain an RMA number prior to returning goods from your MR inside sales person. Returned items must be in original factory sealed packaging within 30 days of purchase to be considered for return. All return goods are subject to a minimum 25% re-stocking fee. Returns are not allowed after 30 days from initial shipment. Custom orders (e.g. Exclusive colors, Viking Tuscany Series, special finishes), are non-cancellable, non-returnable.

¹Middleby Residential brands distributed include Viking, AGA, Kamado Joe, Lynx, Masterbuilt, Marvel, Scotsman and Trade-Wind.

NOTE: Not all brands are available thru Middleby Residential in all markets.



Revised October 18, 2022

Broil King®

2023 | National Direct Retail Price List - USA



Broil King® Grill Collection

Imperial™	3
Regal™	4-5
Baron™	6-8
Crown™	9-10
Signet™	11
Monarch™	12
Gem™	13
Porta-Chef™	14
Pellet	15-17
Smoke	18-19
Keg™	20
Cabinet Smoker	21

Broil King® Accessories

Premium Accessories	25-40
Smoking & Planking	40-43
Cutting Board	43
Rotisseries	44
Exact Fit Griddles	45-47
Premium / Select Covers	47-51
Exact Fit Cooking Grids	51-54
Heat Plates	54-55
Burners	55-57
Replacement Parts	57-60

Broil King® Keg Accessories

Premium Accessories	60-62
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Broil King® Marinades and Rubs

The Perfect Marinades	62-63
The Perfect Spice Rubs	63

To place an order

Phone

1-800-265-2272

Fax

1-519-885-1390

Email

usaorders@omcbbq.com

Effective July 19, 2022 | MAP prices stated herein are effective January 1, 2023 | All prices shown are in US Dollars

Terms

Net 30 days on approved credit otherwise payment with order or Letter of Credit.

All orders are subject to approval and acceptance by Onward Manufacturing Company Ltd.

Although Onward Manufacturing Company may suggest resale or minimum advertised prices for products, retailers are free to determine the prices at which they will advertise and sell OMC Products. Please refer to OMC minimum advertised price policy for further details.

The OMC gas grills listed are certified for use in North America only. Other countries have different gas types and standards and require specific certification. OMC's limited lifetime warranty applies only to products operated in the country where purchased.

Freight

All shipments F.O.B. Huntington Indiana.

- Orders over \$8,000 shipped prepaid to one location within contiguous U.S.A.
- Orders of \$5,000 - \$7,999 add 6% for prepaid freight.
- Orders of \$2,500 - \$4,999 add 9% for prepaid freight.
- Orders of \$500 - \$2,499 dealer pays full freight.

Buyer is responsible for all transportation risks including the filing, if necessary, of any claims for loss or damage. Minimum Order Value \$500. Minimum order is full case packs.

Due to the ongoing volatility in global trade and tariff uncertainty, prices are subject to change without notice.

DO MORE™

Plan entire meals and grill them on your Broil King® gas, pellet or charcoal grill. Yes, you can do that and more with our premium line of space saving grilling accessories. They've been carefully designed and engineered to be used this way. One grill, hundreds of possibilities. It's your grilling space, so go ahead and use it to its fullest. Our premium grilling accessories will transform your grill into the ultimate entertaining appliance. From everyday essentials to sought after specialties, Broil King® has whatever you need.



IMPERIAL™ COLLECTION

Broil King® Accessories Terms

Freight: All Shipments FOB 1000 E Market Street, Huntington, IN, USA.

Accessories orders shipped prepaid when shipping with qualified prepaid gas grill orders.

Accessories ordered separately shipped prepaid as follows:

- Orders over \$5,000 shipped prepaid to one location within contiguous U.S.A.
- Orders of \$3,500 - \$4,999 add 6% for prepaid freight
- Orders of \$2,000 - \$3,499 add 9% for prepaid freight
- Orders up to \$1,999 dealer is responsible for freight
- Minimum order of \$500.00 in full case packs

Terms: Net 30 days to accounts with approved credit, otherwise letter of credit or payment with order.

Prices quoted in USD dollars. Price effective July 19th, 2022. MAP prices stated herein are effective January 1st, 2023.

Notes: Buyer is responsible for all transportation risks including the filing, if necessary, of any claims for loss or damage.

* Minimum order for retail packaged product is full INNER or OUTER CARTON quantity only.

* Exception: Broil King Premium grill covers can ship as individuals.

69720

Topper - Flat - SS



- 16-in x 11-IN stainless steel grilling topper.
- Stainless handles and raised contours.
- The single draw design improves functionality and rigidity.

Individual Dimensions - Inches

Height	1.57	Width	18.66	Depth	11.46
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Packaging

Item	Color Wrapper
Inner	
Outer	Cut Case

UPC Codes

Item	0 60162 69720 3
Inner	
Outer	100 60162 69720 0

Inner Carton

Height	Width	Depth
Quantity	Cubic Ft	Weight

Master Carton

Height	5.00	Width	20.96	Depth	13.50
Quantity	4	Cubic Ft	0.82	Weight	9.80

MODEL	MSLP	MAP
69720	\$28.99	\$24.99

69712

Topper - Flat - Imperial™ - SS



- Crafted of high grade 1.2 mm stainless steel.
- 15.5-IN x 13-IN design gives you more cooking space.
- Raised perforations also help keep food from sticking.

Individual Dimensions - Inches

Height	1.52	Width	18.94	Depth	12.99
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Packaging

Item	Color Box
Inner	
Outer	Cut Case

UPC Codes

Item	0 60162 69712 8
Inner	
Outer	100 60162 69712 5

Inner Carton

Height	Width	Depth
Quantity	Cubic Ft	Weight

Master Carton

Height	14.30	Width	20.84	Depth	8.34
Quantity	4	Cubic Ft	1.44	Weight	17.60

MODEL	MSLP	MAP
69712	\$47.99	\$42.99

Note: Broil King and Grill Pro products can ship together.

Accessories orders shipped prepaid when shipping with qualified prepaid gas grill orders.

Onward product lines.

Broil King

Freight

All shipments F.O.B. Huntington Indiana.

- Orders over \$8,000 shipped prepaid.
- Orders of \$5,000 - \$7,999 add 6% for prepaid freight.
- Orders of \$2,500 - \$4,999 add 9% for prepaid freight.
- Orders of \$500 - \$2,499 dealer pays full freight.

Buyer is responsible for all transportation risks including the filing, if necessary, of any claims for loss or damage. Minimum Order Value \$500. Minimum order is full case packs.

Grill Pro

Freight: All Shipments FOB 1000 E Market Street, Huntington, IN, USA.

Accessories orders shipped prepaid when shipping with qualified prepaid gas grill orders.

Accessories ordered separately shipped prepaid as follows:

- Orders over \$5,000 shipped prepaid
- Orders of \$3,500 - \$4,999 add 6% for prepaid freight
- Orders of \$2,000 - \$3,499 add 9% for prepaid freight
- Orders up to \$1,999 dealer is responsible for freight
- Minimum order of \$500.00 in full case packs

MTB CORPORATION DBA PEARL MANTELS

FREIGHT RATES Effective 04/08/2022

FDX GROUND SHIPMENTS:

MANTEL SHELVES:

- SMALL SHELVES LOCAL **\$75.00**
- SMALL SHELVES NON-LOCAL **\$100.00**
- 2 SMALL SHELVES LOCAL: **\$115.00**

The following states below are non-local:

WESTERN STATES: AZ, CA, CO, ID, MT, NM, NV, OR, UT, WA & WY

EASTERN STATES: CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI & VT

SMALL SURROUNDS (LOCAL ONLY):

- SMALL SURROUNDS LOCAL VIA GROUND - **\$85.00**

SMALL SURROUNDS ARE: 110, 111, 510, 515-48, 520, 525

LTL SHIPMENTS WILL REQUIRE FREIGHT QUOTES DUE TO RAPIDLY CHANGING FUEL SURCHARGE. ALL QUOTES WILL BE VALID FOR 24 HOURS. NEW QUOTE WILL BE NEEDED AFTER 24 HOURS

OVERSIZED SHELVES:

- OVERSIZED SHELVES SHIPPING LTL FREIGHT- COMMERCIAL- QUOTE
- RESIDENTIAL -
QUOTE
- **OVERSIZED ARE: 412-72, 495-72, 497-72, 499-72, 610-72, 614-72**

LARGE SURROUNDS:

- LARGE (AND 535-48) SURROUNDS COMMERCIAL ADDRESS LTL- QUOTE
(NOTE: THIS PRICE SHIPS AT LEAST 3, MORE IF SMALL SHELVES)
- LARGE SURROUNDS RESIDENTIAL ADDRESS LTL - QUOTE

ALL STONE SHELVES WILL NEED QUOTE

PLEASE EMAIL SALES FOR QUOTES AT sales@pearlmantels.com .

RMI FREIGHT PROGRAM

You have free freight on your consolidated ship day. Tuesdays.

If we ship on an alternate day, there is shipping unless the order is ~~\$2500.00~~ ^{\$3,000.00} or more. Or a fixed amount of \$99.00 for freight. (for stocked items)

If the order is drop shipped. Something we do not stock there is shipping from the manufacturer.
(We do not bring all special-order items into stock)

Montigo always has freight.

If we drop ship from the manufacturer, it is the full freight.

STANDARD FREIGHT POLICY DOES NOT APPLY TO MONTIGO PRODUCTS. ENTER FRT
RATE AS OUTLINED BELOW:

PRODIGY Series = Charge Actual Freight

STOCKING UNITS/LG: R OR RP Series, Distinction 63 or larger =\$299/unit

STOCKING UNITS/STD: (All except above) = \$99/order

NON-STOCKING UNITS = Charge Actual Freight

If we ship to your consumer there is always shipping.

2022 FLAT RATE SHIPPING FOR USA

*Rates may change at any time due to the volatile nature of shipping costs

<u>Items by Star Level</u>	<u>4 Star Dealer</u>	<u>3 Star Dealer</u>	<u>2 Star Dealer</u>	<u>1 Star Dealer</u>
Fireplace Doors & Screens, Shelves, Lintels, Surrounds, Collapsible Firepit	\$99 ea.	\$104 ea.	\$109 ea.	\$170 ea.
Full Mantel, Build-out Kits, Fire Tables	\$188 ea.	\$193 ea.	\$198 ea.	\$198 ea.
Tool Sets, Hearth Centers, Log Holders	\$34 ea.	\$39 ea.	\$44 ea.	\$64 ea.
Wall Panels*	\$599 ea.	\$599 ea.	\$599 ea.	\$599 ea.
Range Hoods*	\$549 ea.	\$549 ea.	\$549 ea.	\$549 ea.

*Will Require an Additional \$130 Crating Fee Per Order

Grill Carts

One size
\$249 ea.
+\$130 *crating fee*

Outdoor Kitchens

Up to 90"	90" to 15 ft	Over 15 ft
\$725 ea.	\$999 ea.	\$1299 ea.
+\$130 <i>crating fee</i>	+\$375 <i>crating fee</i>	+\$750 <i>crating fee</i>

Items By Quantity

Fireplace Hoods	\$17 ea. /1-9	\$14 ea. /10-15	\$11 ea. /16-25
Fireplace Grates	\$30 /Single Grate	\$129 /Single Bundle	\$20 Each Additional Bundle

Direct Ship To Residential Address

Fireplace Doors & Screens	Shelves	Range Hoods & Wall Panels	Outdoor Kitchens	Fire Tables
Up to 42" wide: \$150	Up to 72": \$150	Standard Rate + \$399	Standard Rate + \$499	Standard Rate + \$150
Over 42" wide: \$350	Over 72": \$350		Available for shipping boxes up to 84" per section	



****Stoll is not responsible for any additional charges such as Lift Gate fees and special delivery costs. Should any additional charges occur, they will be billed accordingly.**

**FELIX STORCH, INC. 2022 GUARANTEED FREIGHT PROGRAM TO DISTRIBUTOR / DEALER WAREHOUSES OR STORES
DROP SHIPMENTS TO CUSTOMERS, WHETHER RESIDENTIAL OR COMMERCIAL, ARE ALWAYS FOB OUR WAREHOUSE**

NUMBER OF UNITS	WEST OF MISSISSIPPI RIVER	EAST of MISSISSIPPI RIVER	ME,NH,VT,MA,RI,CT,NY,NJ	FSI TRUCKS on routes in Northeast	NY METRO (40 mile radius)	
	Compact / full size / Oversized	Compact / full size / Oversized	Compact / full size / Oversized	Compact / full size / Oversized		
1 unit	\$135 /\$180/ \$225 per unit	\$130 /\$165 / \$215 per unit	\$125 / \$160 / \$195 per unit	\$95 Drop Charge	\$75 Drop Charge	
2 to 3	\$95 /\$150/\$195 per unit	\$85 /\$100 \$160 per unit	\$75/ \$90 / \$140 per unit	\$80 Drop Charge	\$60 Drop Charge	
4 to 6	\$80 /\$120/\$160 per unit	\$70 /\$95 /\$125 per unit	\$50/ \$75 / \$90 per unit	\$75 Drop Charge	\$50 Drop Charge	
7 to 11	\$60 /\$90/\$125 per unit	\$55 /\$80 \$110 per unit	\$40/ \$60 / \$75 per unit	\$60 Drop Charge	\$40 Drop Charge	
12 to 15	\$50/\$75 /\$100 per unit	\$40 /\$60 /\$80 per unit	\$100 flat drop charge	\$50 Drop Charge	FREE FREIGHT	
16 to 19	\$45 /\$70/ \$90 per unit	\$30 /\$45 /\$60 per unit	\$75 flat drop charge	\$40 Drop Charge	FREE FREIGHT	
20 to 23	\$40 /\$60 /\$80 per unit	\$25 /\$35 /\$50 per unit	\$50 flat drop charge	\$25 Drop Charge	FREE FREIGHT	
24 to 29	\$35 /\$50 /\$60 per unit	\$20 /\$30 /\$40 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
30 to 35	\$30 /\$45 /\$50 per unit	\$15 /\$25 /\$30 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
36 to 47	\$25 /\$35 /\$40 per unit	\$10 /\$15 /\$25 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
48+	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	

Builder series range hoods and cooktops shipped with other merchandise count as 1/4 of a compact unit. Fractions roundup to nearest whole number.

CONSUMER DELIVERY CHARGES IN 4 NYC BOROUGHES (Manhattan, Brooklyn, Queens and Bronx)

CONSUMER DELIVERIES ARE TEMPORARILY LIMITED TO SIDEWALK ONLY UNTIL FURTHER NOTICE. CALL FSI FOR DETAILS

Minimum Delivery

\$65

Removal of old unit FROM SIDEWALK (per unit)

\$25 (must fit through doorways and hallways without door removal)

CONSUMER DELIVERY CHARGES IN STATEN ISLAND AND SELECTED NEARBY SUBURBS

CONSUMER DELIVERIES ARE TEMPORARILY LIMITED TO SIDEWALK ONLY UNTIL FURTHER NOTICE. CALL FSI FOR DETAILS

Minimum Delivery

\$75

Removal of old unit FROM SIDEWALK (per unit)

\$25 (must fit through doorways and hallways without door removal)

CLASSIFICATION OF PRODUCTS AS COMPACT, FULL SIZE, AND OVERSIZED

Compact appliances are undercounter appliances under 35 inches high, including all beer dispensers.

All ranges, wall ovens, chest freezers larger than 5 cf, and all C30, CK36 and C39 all-in-one kitchenettes count as full size units

All apartment refrigerators up to 27" wide and 27" deep, and up to 84" high count as full size

Oversized units are those listed in the next section

THE FOLLOWING UNITS QUALIFY AS OVERSIZED UNITS:

All-in-one Kitchenettes starting C48, CK54, or C60 (except NR models);

All stack refrigerator freezer sets

Model SCR1401 - all versions

Any chest freezer 11 cf or larger (beginning EL, SCFM, NOVA, FOCUS)

All models of ACR1718; 18 cubic foot or larger Breakroom or LLF refrigerators/freezers, UF18 freezer

All MRF series refrigerator-microwave combinations with 8 cf refrigerators or larger
Model FDRD152PL and Wine cellar SWCP1988T
All Stack wine - drawers units beginning SWCD

THE FOLLOWING UNITS COUNT AS TWO FULL-SIZED UNITS

All Reach-in refrigerators and freezers: 23 or 49 cubic feet both solid door and glass door
Outdoor Carts with or without refrigeration units
Laundry Center SLS24; Chest freezer SCFM252; All ice cream freezers with Suffix PDC;
All-in-one kitchenettes beginning ACK or CK72

ITEMS BELOW THAT SHIP UPS OR FEDEX GROUND WILL BE BILLED AS FOLLOWS:
(there will no longer be overbox charges added separately)

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GUARANTEED GROUND SHIPPING RATES (including over boxing to avoid damage)	Single unit		2 or more each unit
All cooktops and hoods up to 30 inches; most accessories	\$48	Includes overbox	\$32
36" hoods and cooktops and microwave ovens up to 1 cf; appliance stations; pedestals	\$60	Includes overbox	\$40
Cube sized items (include the series of FFAR24L, FFAR25L, FFAR23L, FS24L, S19L, SCR114L, SCR215L. MB series, LX series, MC2 series AZAR series, ARG1 and ARS1 models; All portable units beginning SPRF26 or 36, APSS, and BIM25 [without H suffix], Microwaves beginning MHOTR, SCM1000SS, and SM1102WH)	\$75	Includes overbox	\$55
Oversize or overweight Items (FF28L, FF29K, FS30L, FF31L7)	\$115	Includes overbox	\$75

All other units, including model SCR312L ship via common carrier at the guaranteed rates in the first section of this page.

Locations covered by the guaranteed freight program are only our reseller's store and warehouse addresses.

Drop shipments to customer locations, whether commercial or residential, are not included in this program and are FOB our warehouse

WHITE GLOVE DELIVERY OPTIONS FOR YOUR CUSTOMERS ARE NOW AVAILABLE. Ask your FSI sales representative for details.

addresses changes while in transit, remote locations, notify required, etc.) will incur additional billing.



2023 Trade Partner Discount Program

Tier	Previous or Current Year Purchases	Discount Level	Standard Terms Due	Freight on Reorders	Premier Dealer Status	CO-OP
1	\$70,000	50%/10% Discount (.45)	1% 10 Net 30	11% Flat Rate Or Prepaid over \$15K order	Platinum	3%
2	\$50,000	50%/5% Discount (.475)	1% 10 Net 30	12% Flat Rate Or Prepaid over \$15K order	Gold	2.5%
3	\$25,000	50% Discount (.5)	1% 10 Net 30	14% Flat Rate Or Prepaid over \$15K order	Silver	2%
4	\$15,000	45% Discount (.55)	1% 10 Net 30	15% Flat Rate Or Prepaid over a \$15K order	N/A	2%
5	<\$15,000	40% Discount (.6)	1% 10 Net 30	FOB Lakeville	N/A	2%

- 2023 Discount based on cumulative purchase from previous year or current year (*2021 included this year only)
 - Once YTD sales total reached \$15K, \$25K, 50K or \$70K+ trade partner remains at that discount for remainder of year and following year.
 - Ex: \$25,000 worth of purchase during season qualifies to be locked in at 50% discount for all reorders for remaining year and next year
 - Ex2: When \$50,000 of purchases is met, discount level will move up to 50/5 for remainder of the year and will be guaranteed for all purchases next year.
- Dropship discounts for drop ship orders to consumers remain at 40% off regardless of order size
- If yearly purchase requirements are not met, discount level will revert back to 40%
- Orders cannot be pushed back more than 2 weeks of original ship date.
- Orders cannot be cancelled after 30 days of being placed (signed/email acknowledgements)
- Additional requirements need to be met to achieve Premier Dealer Status.

Displays

- Display Credits – 50% on any RTF products (fireplaces, fire pits)
- 25% burn display credit available when displaying 3+ fire tables/firepits.
- Display credits not available if less than 3 fire pits are on display. Displays must stay in place for 180 days minimum and be able to be burned if requested. Display credits applied once photos are submitted.

Freight

- Freight rates are a flat rate billed as a percentage of overall cost + \$40 freight surcharge (surcharge in effect as of 5/1/2022)
- Based on flat rates or prepaid based on per order size, freight will be billed actual if less than the set %
- Dropship orders billed at full freight amount
- Custom orders excluded from freight program. Freight will be billed FOB Lakeville, MN
- OGC will ship orders complete, if wanted earlier, customer will be responsible for freight

**FELIX STORCH, INC. 2022 GUARANTEED FREIGHT PROGRAM TO DISTRIBUTOR / DEALER WAREHOUSES OR STORES
DROP SHIPMENTS TO CUSTOMERS, WHETHER RESIDENTIAL OR COMMERCIAL, ARE ALWAYS FOB OUR WAREHOUSE**

NUMBER OF UNITS	WEST OF MISSISSIPPI RIVER	EAST of MISSISSIPPI RIVER	ME,NH,VT,MA,RI,CT,NY,NJ	FSI TRUCKS on routes in Northeast	NY METRO (40 mile radius)	
	Compact / full size / Oversized	Compact / full size / Oversized	Compact / full size / Oversized	Compact / full size / Oversized		
1 unit	\$135 /\$180/ \$225 per unit	\$130 /\$165 / \$215 per unit	\$125 / \$160 / \$195 per unit	\$95 Drop Charge	\$75 Drop Charge	
2 to 3	\$95 /\$150/\$195 per unit	\$85 /\$100 \$160 per unit	\$75/ \$90 / \$140 per unit	\$80 Drop Charge	\$60 Drop Charge	
4 to 6	\$80 /\$120/\$160 per unit	\$70 /\$95 /\$125 per unit	\$50/ \$75 / \$90 per unit	\$75 Drop Charge	\$50 Drop Charge	
7 to 11	\$60 /\$90/\$125 per unit	\$55 /\$80 \$110 per unit	\$40/ \$60 / \$75 per unit	\$60 Drop Charge	\$40 Drop Charge	
12 to 15	\$50/\$75 /\$100 per unit	\$40 /\$60 /\$80 per unit	\$100 flat drop charge	\$50 Drop Charge	FREE FREIGHT	
16 to 19	\$45 /\$70/ \$90 per unit	\$30 /\$45 /\$60 per unit	\$75 flat drop charge	\$40 Drop Charge	FREE FREIGHT	
20 to 23	\$40 /\$60 /\$80 per unit	\$25 /\$35 /\$50 per unit	\$50 flat drop charge	\$25 Drop Charge	FREE FREIGHT	
24 to 29	\$35 /\$50 /\$60 per unit	\$20 /\$30 /\$40 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
30 to 35	\$30 /\$45 /\$50 per unit	\$15 /\$25 /\$30 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
36 to 47	\$25 /\$35 /\$40 per unit	\$10 /\$15 /\$25 per unit	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	
48+	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	FREE FREIGHT	

Builder series range hoods and cooktops shipped with other merchandise count as 1/4 of a compact unit. Fractions roundup to nearest whole number.

CONSUMER DELIVERY CHARGES IN 4 NYC BOROUGHES (Manhattan, Brooklyn, Queens and Bronx)

CONSUMER DELIVERIES ARE TEMPORARILY LIMITED TO SIDEWALK ONLY UNTIL FURTHER NOTICE. CALL FSI FOR DETAILS

Minimum Delivery

\$65

Removal of old unit FROM SIDEWALK (per unit)

\$25 (must fit through doorways and hallways without door removal)

CONSUMER DELIVERY CHARGES IN STATEN ISLAND AND SELECTED NEARBY SUBURBS

CONSUMER DELIVERIES ARE TEMPORARILY LIMITED TO SIDEWALK ONLY UNTIL FURTHER NOTICE. CALL FSI FOR DETAILS

Minimum Delivery

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