





**QUALITY FIREPLACE & GRILL PRODUCTS** 

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# 2023 SALES PROGRAM

### GAS LOGS - ALPINE LINEAR BURNERS - OUTDOOR FIRE PANS - REPLACEMENT PARTS

### DISCOUNT STRUCTURE

LEVEL	QUANTITY	DISCOUNT	MULTIPLIER ON INVOICE	* TERMS DISCOUNT	* MULTIPLIER w/TERMS DISCOUNT	FREIGHT TERMS
1	10-49 Sets	50%	.5	10%	.45	F.O.B. Dallas
2	50-99	50-10%	.45	10%	.405	F.O.B. Dallas
3	100-299	50-10-5%	.4275	10%	.38475	F.O.B. Dallas
4	Truckload 300 Sets	50-10-5-5%	.4061	10%	.3655	Prepaid

### DISCOUNTS FOR CEBB BURNER

1+ 50% 10% .45

## **•ADVERTISING CO-OP (50/50)**

WITH PURCHASE OF 100 LOG SET MINIMUM, A CREDIT MEMO WILL BE ISSUED TO EQUAL 50% OF APPROVED ADVERTISING COST UP TO A MAXIMUM OF 4% OF 2023 PURCHASES. NOTE! ONLY SPACE USED FOR GOLDEN BLOUNT LOGS WILL BE APPROVED. THE LOGAN BLOWN TRADE NAME MUST BE FEATURED TO QUALIFY. PROOF OF ADVERTISING MUST BE SUBMITTED WITH INVOICE. 4% CO-OP NOT ALLOWED ON INVOICES NOT PAID WITHIN TERMS. ONE (1) ADVERTISING CREDIT WILL BE ISSUED PER YEAR, BETWEEN DECEMBER 1 AND JANUARY 31 (DEADLINE).

#### EARLY ORDER / SHIPMENT DISCOUNT

ORDERS FOR A MINIMUM OF 100 SETS PLACED PRIOR TO JUNE 1 FOR SHIPMENT BEFORE AUG. 1. TO QUALIFY, FULL PAYMENT MUST BE RECEIVED ON TIME.

5% ORDERS FOR A MINIMUM OF 100 SETS PLACED PRIOR TO JUNE 1 FOR SHIPMENT AFTER AUG. 1 AND BEFORE SEPT. 1. TO QUALIFY, FULL PAYMENT MUST BE RECEIVED ON TIME.

### DATING

OCTOBER 1 DATING FOR PAYMENT OF INVOICE IS AVAILABLE FOR CUSTOMERS WITH APPROVED CREDIT WITH ORDERS OF 100 OR MORE SETS.

### PLEASE NOTE!

- \* TERMS DISCOUNT ALLOWED ONLY IF THERE ARE NO PAST DUE INVOICES. INVOICES MUST BE PAID IN FULL WITHIN 30 DAYS OF INVOICE DATE OR SPECIFIED DUE DATE OF DATING ORDER FOR TERMS DISCOUNT TO APPLY (DISCOUNT DOES NOT APPLY TO FREIGHT).
- PRICES & SPECIFICATIONS SUBJECT TO CHANGE WITHOUT NOTICE. RECEIPT OF THIS PRICE LIST IS NOT AN OFFER TO SELL. ALL ORDERS SUBJECT TO APPROVAL OF GOLDEN BLOUNT.