

About Us

Established in 1991, Fletchers Supplies is your leading supplier of cleaning, packaging and hospitality requirements. Based in Wangaratta we supply throughout North East Victoria and Southern New South Wales.

Fletchers Supplies stock and distribute an extensive range of cleaning chemicals, cleaning equipment, food packaging and containers, hand care products, janitorial requirements, odour control products, glassware, crockery, cutlery, commercial cooking equipment and other commercial catering needs.

Here at Fletchers Supplies, we pride ourselves on the relationships we cultivate with our clients and suppliers. We believe in delivering a personalised, end-to-end service, which is why our knowledgeable team is always available to speak with you face to face. Whether it is our dedicated client representatives who visit you during the week, our skilled installers, or our reliable delivery drivers, we are here to assist you every step of the way.

We supply hotels, motels, restaurants, schools, bakeries, wineries, a wide range of other businesses and cleaning contractors who service the region. Our service area covers the entire North East of Victoria and southern New South Wales including regional centres such as Cobram, Yarrawonga, Corowa, Rutherglen, Albury, Wodonga, Tallangatta, Yackandandah, Beechworth, Myrtleford, Bright, Benalla, Mansfield, Eildon, Alexandra, Marysville, Euroa, Seymour, Nagambie, Kilmore and the Alpine and Snowy Mountains.

See you soon

The Team at Fletchers Supplies





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Dispensers offered *Free on Loan







T&C's apply

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		Doses Chart						
	Dose and Fill (DnF)			Spray Bottle 750ml		Mop Bucket		
#	Chemical	bottle refill	Cost	Doses	Cost	Bucket size	Doses	Cost
1	Sanitiser No Rinse	2.5lt	\$79.90	5 ml	\$0.16	8 ml per litre o	of sink water	\$0.26
2	Neutral Detergent	2.5lt	\$79.90	5 ml	\$0.16	10 lt	30 ml	\$0.96
3	Bathroom Cleaner	2.5lt	\$79.90	10 ml	\$0.32	10 lt	30 ml	\$0.96
4	Glass Chrome	2.5lt	\$74.23	18 ml	\$0.53	10 lt	30 ml	\$0.89
5	Tile & grout Rejuvenator	2.5lt	\$79.90	9 ml	\$0.29	10 lt	30 ml	\$0.96
6	Air Freshener	2.5lt	\$79.90	9 ml	\$0.29	10 lt	30 ml	\$0.96
7	Degreaser	2.5lt	\$79.90	5 ml	\$0.16	10 lt	30 ml	\$0.96
8	Pot & pan Antibacterial Det	2.5lt	\$79.90	0.5	ml to 3 ml	per litre of sink	k water	\$0.01 - \$0.09
<mark>n/a</mark>	Hi-Quat Cleaner Disinfectant	2.5lt	\$83.90	5 ml	\$0.17	10 lt	30 ml	\$1.01

- All prices exclude GST
- Dispenser free on loan
- Fletchers Supplies Installation free of charge

*Prices subject to change

Overview

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Eco-shot dispensing

<u>Bucket & Bottle Fill + Oversink Dispenser</u>





Dose n Fill is Castle's chemical management system for hospitality and healthcare, designed to provide customers with an efficient, safe alternative to traditional chemical cleaning regimes, with no trade-off in performance.

Automatic dosing, concentrated chemistry, and significantly reduced chances of spillage and misuse of chemicals make Dose n Fill a viable option for every healthcare and hospitality setting.

-- Dose n Fill --Concentrated performance made convenient

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Contents



Overview

 a. Efficiency
 b. Safety
 c. Performance

 The Dispenser
 The Range
 Environmental Considerations
 Selling Points

 a. Quick stats
 b. Features & benefits

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Efficient



- DnF products deliver up to 5-times more RTU product than standard concentrates
- Eco-Shot dispensers provide a significant reduction in cost-perclean via accurate dosing management, standardising and minimising chemical usage costs.
- Compact packaging reduces required chemical storage space & bulky dispensers



Dosing rings set the desired amount of chemical to be dispensed, from 5mL-30mL.



A built-in delay mechanism prevents costly mis- or multiple-dosing. After one pump, the spring mechanism takes considerable time to return to pumping position.



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- <u>Reduced pack sizes</u> (2.5L bottles) improves user safety
- Closed-loop & SafeLink valves prevents most accidental spillage
- Colour-coded caps and valves reduce chance of dispensing (or mixing) the wrong chemicals.
- Twist & push operation reduces chance of accidental dispensing



SafeLink Valves



Twist & push dispensing

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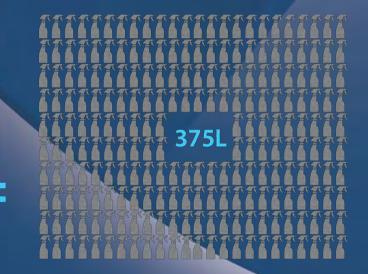
Performance



• 2.5L ultra-concentrates equate to 375L of RTU product.

Using DNF Sanitiser-No Rinse at 5mL per 750mL bottle

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- 9 unique, proprietary formulations address every housekeeping need in healthcare & hospitality
 - 100% consumption control

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The Dispenser



Over-sink dispenser.
 Suits Pot & Pan
 Detergent Antibacterial &
 Sanitiser - No Rinse

2) Bottle Fill dispenser



3) Bucket Fill dispenser

4) DNF Products

castle

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The Range



Sanitiser - No-rinse For hard surfaces in food service areas. **Dilute 1:150**



Glass & Chrome Non-streak, low-foam & smear-free finish. Dilute 1:40

Cleaner/Degreaser Heavy-duty, multi purpose alkaline liquid. Dilute 1:150

concentrated performance made convenient



Neutral Detergent Suitable for any washable area. **Dilute 1:150**



Tile & Grout rejuvenator Bleach-based foaming ael. Dilute 1:80





Hi-Quat Cleaner & Disinfectant Hi-powered, citrus scented cleaner and disinfectant for washrooms.

Dilute 1:150



Cuts through fats, oils. & contains antifog and anti-soil



Air Freshener - Odour Counteractant *Hi-performance odour* neutraliser. Lingering 'forest' fragrance. Dilute 1:80





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Sanitiser - No Rinse



- Effectively sanitises food contact surfaces after cleaning. Use on hard, non-porous surfaces. Can also be used to sanitise utensils in commercial sinks.
- No-rinse; just drain & allow to air-dry.
- Dilution ratio is 1:150 (5mL per 750mL bottle)
- 2.5L creates 375L of RTU product @ \$0.19 /L.
- In-use cost per 750mL bottle = 14 Cents.

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Neutral Detergent







- Synergistic blend for exceptional cleaning power on any washable surface. Powerful enough to remove tough soils, while maintaining a neutral pH.
- Suitable for mop & bucket or trigger-bottle application.
- Dilution ratio is 1:150 (5mL per 750mL bottle)
- 2.5L creates 375L of RTU product @ \$0.19 /L.
- In-use cost per 750mL bottle = 14 Cents.

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Bathroom Cleaner







- Removes lime & scale from porcelain & glass fixtures, and cuts through soap scum & body oils.
- Incorporates hi-tech anti-soil & anti-fog elements.
- Suitable for mop & bucket as well as trigger spray application.
- Dilution ratio is 1:75 (10mL per 750mL bottle)
 - 2.5L creates 185L of RTU product @ \$0.38 /L.
- In-use cost per 750mL bottle = 28 Cents.

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Glass & Chrome Cleaner





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concentrated performance made conven	lent.
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Glass&ChromeClea	ner
+Formulated for non-streaking, low feaming, smear-free	Calles.
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Cleans glass, chrome and other hard surfaces	an ideal stime
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- Cleans glass, chrome and other hard surfaces - Surfaces can be buffed with a microfibre doth to create - Suited to heath care, hospitality and food service	an ideal stitue.
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- Non-streaking, low-foaming & smear-free finishing on glass, chrome & other hard surfaces.
- Surfaces can be buffed with a lint-free cloth for best results.
- Dilution ratio is 1:40 (18mL per 750mL bottle)
- 2.5L creates 100L of RTU product @ \$0.68 /L.
- In-use cost per 750mL bottle = 43 Cents.

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Tile & Grout Rejuvenator







ightarrow

- Bleach-based cleaner for mildew, discolouring and other soils.
- Soft metal-safe formula will not damage soft metal fixtures.
- Foaming gel improves contact time, especially on vertical surfaces.
- For use on floors, tiles, walls etc.
- Dilution ratio is 1:80 (9mL per 750mL bottle)
 - 2.5L creates 200L of RTU product @ \$0.33 /L.
- In-use cost per 750mL bottle = 24 cents

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Air Freshener -Odour Counteractant



- High-performance odour neutraliser with a modern, long-lasting 'forest' fragrance blend.
- Can be used as an air- or surface-spray. Not to be used on food contact surfaces.
- Dilution ratio is 1:80 (9mL per 750mL bottle)
 - 2.5L creates 200L of RTU product @ \$0.33 /L.
- In-use cost per 750mL bottle = 24 Cents.

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Cleaner/Degreaser



- Heavy-duty foaming grease-release cleaner for walls, floors, and food preparation equipment & surfaces.
- A synergistic blend of alkalinity, biodegradable surfactants, ester solvents & water softeners.
- Dilution ratio is 1:150 (5mL per 750mL bottle)
- 2.5L creates 375L of RTU product @ \$0.18 /L.
- In-use cost per 750mL bottle = 14 Cents.

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Pot & Pan Detergent Antibacterial



- Ultra-concentrated manual sink detergent formulated to cut through tough grease & dried-on food.
- Neutral pH blend of anionic & nonionic biodegradable surfactants that rinses easy & streak-free.
- Food-safe, anti-bacterial formula with a lemon fragrance.
- Dilution ratio: 0.5mL to 4mL p/L of sink water. Carton makes:
 - 1250 sink fills @ 4.4 cents per fill for wash only.
 - 625 sink fills @ 8.8 cents per fill for wash + antibac.

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Hi-Quat Cleaner / Disinfectant







- Ultra-concentrated commercial cleaner & disinfectant for all washroom hard surfaces, formulated to remove body fats + soap deposits. Contains a pleasant citrus fragrance.
- Allow 10 minutes' contact time for disinfection
- Dilution ratio is 1:150 (5mL per 750mL bottle)
- 2.5L creates 375L of RTU product @ \$0.19 /L.
- In-use cost per 750mL bottle = 14 Cents.

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Application Chart

concentrated performance made convenient

Harry's Hot Hot Hamburgers

DISPENSER APPLICATION CHART

CODE	APPLICATION	DIRECTIONS	PRODUCT	
Ĩ	CLEANER DEGREASER	USE AS IS FROM CHEMICAL DISPENSER BOTTLE. APPLY TO AREA AND WIPE CLEAN WITH PAPER TOWEL OR A CLOTH.	DNF CLEANER	
7	CLEANER DEGREASER FOR HARD SURFACES		DEGREASER	
R	CLEANER SANITISER	USE AS IS FROM CHEMICAL DISPENSER BOTTLE, APPLY TO AREA AND WPE CLEAN WITH PAPER TOWEL OR CLOTH.	DNF CLEANER SANITISER	
1	BENCHTOP SURFACE CLEANER & SANITISER			
f	NEUTRAL DETERGENT	USE AS IS FROM CHEMICAL DISPENSER BOTTLE. APPLY TO AREA AND WIPE CLEAN WITH PAPER TOWEL OR A CLOTH.	DNF NEUTRAL	
2	NEUTRAL DETERGENT SANITISER FOR BENCHTOPS AND MARD SURFACES		DETERGENT	
Ĩ	BATHROOM CLEANER	USE AS IS FROM CHEMICAL DISPENSER BOTTLE, APPLY TO SURFACE AND RINSE, FOR BATHROOM SURFACES, IE: TOILET	DNF BATHROOM CLEANER	
3	BATHROOM SURFACE, SHOWER & BOWL CLEANER			
T	GLASS CLEANER	APPLY A SMALL AMOUNT DIRECTLY FROM DISPENSER BOTTLE TO PAPER TOWEL OR A CLOTH, WIPE SURFACE CLEAN.	DNF GLASS	
4	GLASS, MIRRORS AND CHROME CLEANER		CLEANER	
Ĩ	AIR FRESHENER	USE AS IS FROM CHEMICAL DISPENSER BOTTLE. SPRAY INTO AIR OR ON SURFACE REQUIRING DEODORISING.	DNF AIR	
6	DEODORISER/ODOUR COUNTERACTANT		FRESHENER	
castle	CASTLE CHEMICALS PTY LTD 16 RURAL DRIVE SANDGATE NSW 2304	PHONE: (02) 4014 5555 FAX: (02) 4968 4883 EMAIL: sales@castlechem.com.au	DISPENSER BREAKDOWNS: NEWCASTLE SERVICE MANAGER PHONE: (02) 4024 5506	



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At a Glance



Name	Number	lcon(s)	Ready to use equivalent per carton	Application	Product Code
DNF Sanitiser – No Rinse	0		1500L	Cleaner/Sanitiser	DNFCS15
DNF Neutral Detergent	2		1500L	Neutral Detergent	DNFND15
DNF Bathroom Cleaner	3		1500L	Bathroom Cleaner	DNFBC15
DNF Glass & Chrome Cleaner	•		750L	Glass Cleaner	DNFGC15
DNF Tile & Grout Rejuvenator	6		400L	General Purpose	DNFGPC15
DNF Air Freshener – Odour Counteractant	t 6		800L	Air Freshener	DNFAF15
DNF Cleaner/Degreaser	0		800L	Cleaner/Degreaser	DNFCD15
DNF Pot & Pan Sink Detergent & Sanitiser	. (3	n	10,000 – 20,000 sink fills	Sink Fill	DNFDD15
DNF Hi-Quat Cleaner/Disinfectant		10	1500L	Disinfectant	DNFHD15



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Quick stats



 87.5% reduction in weight compared to industry standard 20L drum

94.6% more RTU product by volume

• Up to 500 bottle fills per 2.5L

castle Summary: concentrated performance made convenient 'Solutions, Chemistry, Service' **Benefit** Feature **Ultra-concentrated Product Reduces shipping & storage costs** 9 unique, proprietary formulations All areas of hospitality & healthcare housekeeping is covered Small pack-sizes, closed loop & SafeLink Improved user safety valves Reduced chance of spills, mixing, & Colour-coded caps, labels & chemical contamination **Eco-Shot dispensing** Standardised & minimised chemical usage costs Environmentally-friendly Meets or exceeds biodegradability standards, reduced packaging, reduced chance of waste

Some of our happy DnF Clients

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Advance Motel - Wangaratta Albury Cafe & Restuarant Anytime Fitness - Wodonga Albury Wodonga Community College **Benalla Bowls Club Berrigan Childrens Centre** Bonnie Doon Lakeside Resort Comfort Inn Coach & Bushmans - Sevmour Cabinets by Webb Pty Ltd Cathedral College Wangaratta Central Wangaratta Motel CFA Wodonga Cool Frogs - Wodongs Court House Hotel Motel - Jamieson Cubby House - Mansfield **Deniliquin Early Learning Centre** Docs - Corowa The Duck Inn - Marysville Dumu Balcony Cafe - Bright Express Fitness 24/7 **Finley Early Learning Centre** Group X Fitness 24/7 Grand Central Hotel - Wangaratta High Country Holiday Park - Mansfield Hunt Club - Merrijig

Jamieson Primary School Kaliorexi Souvlaki & Grill Kiewa Kids Early Learning Centre **Kiewa Valley Kids** Lazy Sam's of Corowa Main Street Cafe - Benalla Albury Manor House Nagambie Motor Inn Naked Tree Restaurant - Yarrawonga The Nest Euroa North Eastern Hotel - Wangaratta Pemberton Pantry - Albury Peppin Point Holiday Park Pinchos Catering - Wodonga Pink & Blue Child Care - Echuca St Mary's Primary School - Mansfield Thamarrurr Youth Indigenous Corp. Trikki Kidz Pty Ltd - Barooga Trinity Anglican College - Albury Wahgunyah Primary School Wangaratta Football & Netball Club Wangaratta RSL Warby Lodge Motor Inn - Wangaratta Wodonga Caravan & Cabin Park World Gym - Albury

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Eco-friendly



Dose n Fill reduces our environmental impact by:

- Meeting or exceeding industry bio-degradability standards
- Reducing the amount of packaging used
- Eradicating the possibility of in-use waste (i.e. spills, contamination etc)
- Ultra-concentrates serve to reduce shipping frequency and water weight, conserving transportation costs & emissions.

Sales Team

Get in touch with our experienced sales team

Daniel Donoso 0467 271 578 daniel@fletcherssupplies.com.au Ella Gavin 0447 642 375 ella@fletcherssupplies.com.au

Gerard Barriman 0427 487 628 gerard@fletcherssupplies.com.au

Showroom

105 Tone Road WANGARATTA 03 5722 1470 OFFICE HOURS Monday - Friday 8:30am - 4:30pm SHOWROOM HOURS Monday - Friday 8:30am - 5:00pm Saturday 9:00am - 1:30pm



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