

30 March 2020

Dear valued customer,

I sincerely hope you and your respective teams are okay in these most unsettling of times. I am reaching out to let you know I have personally tasked all my team with finding how best we can assist you as we navigate our collective way through the current business environment.

CAN WE ASSIST IN KICKING ENGINE COST DOWN THE ROAD A LITTLE?

Michael Capewell and his team in the workshop are working to assist you in looking at your TPE331 and PT6 engine repair and overhaul requirements and exploring options that may defer your costs, or ways we can build your engine with a focus on lower rotative requirements. He is also exploring the options to use existing accessories to avoid the cost of overhauling them and ways we can we assist you in gaining an extension and continue to operate your current engine longer.

LET US ASSIST IN CHOOSING THE BEST FIT OPTION FOR ENGINE REQUIREMENTS

Simon Block and his team are working to assist by exploring your engine requirements to limit your spend by considering if you can exchange with part life engine that will not see you over capitalize at this time. Can you utilize a rental engine? Is a twelve-month engine lease an option? What is the option that best fits your requirements?

CAN WE ASSIST IN SPREADING SOME COSTS OVER TIME?

Alana McKenna and her team are working to assist you with exploring how we can provide extended payment options; on exchange engine sales within Australia we can offer up to two years of payment terms, will split payments assist?

TELL US HOW WE CAN ASSIST

Alice Scott and her team are working with our contract customers, reaching out and exploring what assistance will benefit you the most.

LET OUR TEAM SOURCE MATERIAL

Simon Block and his team are continuing to offer sourcing assistance for any purchasing requirements you have. Reach out to Simon and his team and let them assist you.

CAN WE ASSIST IN TURNING SURPLUS ASSETS/INVENTORY INTO CASH?

Simon and his team are also working on assisting customers in disposing of surplus assets and inventory. If you have items that have been laying around for some time let Simon and his team assist in disposing of that surplus material.

My team and I are determined to be there for you in these testing times and please do reach out if there are further opportunities for us to be of assistance to you.

Keep safe.

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