

### GOLDSTANDARDEBIZ

ECOM & BUSINESS CONSULTING



Serving our Nation's Working Dogs





\$65.16

48% of Sales from Mobile

Source: Shopify Analytics

# **RESULTS**

| Online store conversion rate      |       |        |
|-----------------------------------|-------|--------|
| 5.96%                             |       | -      |
| CONVERSION FUNNEL                 |       |        |
| Added to cart<br>16 sessions      | 6.81% | ↑ 152% |
| Reached checkout<br>19 sessions   | 8.09% | -      |
| Sessions converted<br>14 sessions | 5.96% | -      |

Source: Shopify Analytics

# **CHALLENGE**

- Create a Website to Sell Merchandise
- Capture Brand Identity
- Create Emotive Experience to optimize donations and purchases
- Build Responsive Mobile Site

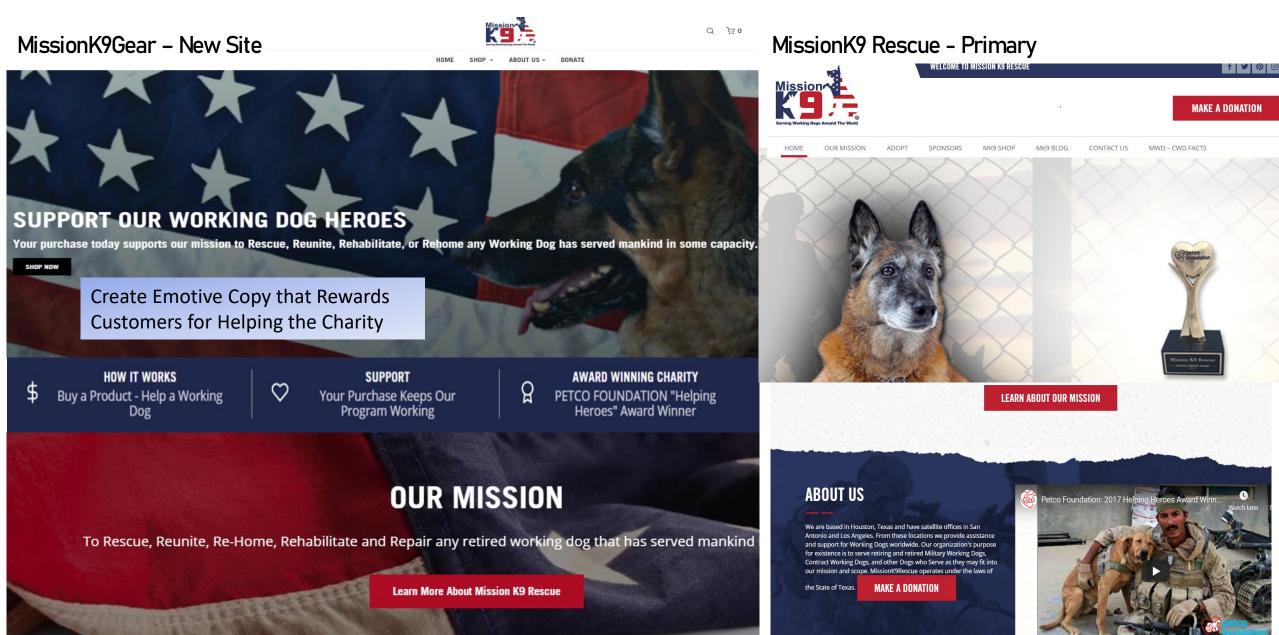
# TACTICS

- Create compelling content to increase conversions
- Create brand experience with emotive storytelling & rewards
- Set Up On-Demand Printing Service
- Create Products

### **TESTIMONIALS**

"We were so pleased with the website. It captures our rescue's mission and generates great sales" *Bob Bryant CEO-MissionK9Rescue* 

#### BRANDING & CONTENT COMPLEMENTS PRIMARY WEBSITE



#### **CREATED PRODUCTS, GRAPHICS & MERCHANDISING** STRATEGY TO APPEAL TO THEIR TARGET MARKET







Mission K9 Rescue Cap \$26.50

Mission K9 Rescue Men's Lo.

\$47.50

Accessories

Mission K9 Rescue Visor

Mission K9 Rescue Unisex H.

Men's Clothing

\$23.50

\$54.00

Mission K9 Rescue Embroid. \$19.50



\$14.00





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\$65.16

CONVERSION RATE- 5.6%

Average order value



GoldStandardeBiz built store for our non-profit's branded merchandise, It's performing above our expectations.

Her team matched the look and feel of our website extremely well. Karen has exceptional credentials in that she has been active in ecommerce for many years and has direct, successful experience in the field. She

has an excellent skill set and that was evident with the fast build out of our store.

Bob Bryant - CEO -MissionK9Rescue



\$44.50

Mission K9 Rescue Unisex Zi.

**Mission K9 Rescue Cap** 

\$26,50