1. The offer on the Welcome Kit runs from 4th May, 2021 [0h:01m] to 31st May 2021 [23h:59m] ("Offer Period").

2. The offer on the Ultimate Welcome Kit runs from 7th May, 2021 [0h:01m] to 31st May 2021 [23h:59m] ("Offer Period").

<u>Eligibility</u>

3. All new Independent Avon Representatives ('Representatives') that are appointed within the Offer Period and reside in the United Kingdom, are eligible for this offer. All other terms governing the relationship between Avon and the Representative shall be set out in the Representative Agreement.

4. Subject to Clause 2, all Representatives are limited to one Welcome Kit/Ultimate Welcome Kit per appointment.

£10 WELCOME KIT

5. All Representatives who place an order for their £10 Welcome Kit will be charged £1 for their order. They will receive the £10 Welcome Kit and will receive £1 in award sales. This kit will include:

• 1x True Colour Perfectly Matte Lipstick in Perfectly Nude

6. Representatives will also receive 10 brochures, 100 order forms and 50 brochure bags.

£9 WELCOME KIT

7. All Representatives who place an order for their £9 Welcome Kit will be charged £1 for their order. They will receive the £9 Welcome Kit and will receive £1 in award sales. This kit will include:

• 1x True Colour Perfectly Matte Lipstick in Perfectly Nude

8. Representatives will also receive 1 brochure.

£30 ULTIMATE WELCOME KIT

9. All Representatives who place an order for their £30 Ultimate Welcome Kit will be charged £20 for their order. They will receive the £30 Ultimate Welcome Kit and will receive £20 in award sales. This kit will include one of the following:

- True Colour Lash Genius Mascara in Blackest Black (10ml)
- True Colour Perfectly Matte Lipstick in Perfectly Nude
- True Colour Glimmerstick Eyeliner in Blackest Black
- Far Away Rebel EDP (50ml)
- Artistique Patchouli Indulgence EDP (50ml)
- Skin So Soft Original Dry Oil Spray (150ml)
- Planet Spa Aromatherapy Beauty Sleep Pillow Mist (100ml)
- Advance Techniques Ultimate Shine Illuminating Serum (30ml)
- Anew Vitamin C Radiance Maximising Serum (30ml)
- Anew Clinical Lift & Firm Eye Lift System (20ml)

10. Representatives will also receive 20 brochures, 100 order forms and 50 brochure bags.

£28 ULTIMATE WELCOME KIT

11. All Representatives who place an order for their £28 Ultimate Welcome Kit will be charged £18 for their order. They will receive the £28 Ultimate Welcome Kit and will receive £18 in award sales. This kit will include one of the following:

- True Colour Lash Genius Mascara in Blackest Black (10ml)
- True Colour Perfectly Matte Lipstick in Perfectly Nude

- True Colour Glimmerstick Eyeliner in Blackest Black
- Far Away Rebel EDP (50ml)
- Artistique Patchouli Indulgence EDP (50ml)
- Skin So Soft Original Dry Oil Spray (150ml)
- Planet Spa Aromatherapy Beauty Sleep Pillow Mist (100ml)
- Advance Techniques Ultimate Shine Illuminating Serum (30ml)
- Anew Vitamin C Radiance Maximising Serum (30ml)
- Anew Clinical Lift & Firm Eye Lift System (20ml)

12. Representatives will also receive 1 brochure.

General Terms

13. Avon reserves the right to substitute the whole or any part of the Welcome Kit offered. The alternative Welcome Kit will be of equal or greater value.

14. Once the Offer Periods have closed, Avon will be monitoring Representatives' return rates. If you receive a Welcome Kit and it's deemed that your return rate is excessive or irregular in conjunction with this offer, Avon has the right to request for the return of the kit(s), or charge the value against your Representative account.

15. Avon expressly reserves the right to alter this offer in any way, including cancelling or withdrawing the offer altogether.

16. All applicants acknowledge that, in the course of taking up this offer, certain information about them will be captured, electronically or otherwise, and will be transmitted to Avon. Accordingly, the participants expressly agree to the transfer of such personal information to Avon and that Avon (data controller) may use, store, process and transfer that information for the purpose of the offer and in line with Avon's Privacy Policies here: <u>https://www.shopwithmyrep.co.uk/privacy-cookie-policy</u>.

17. It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved.

18. All matters shall be determined at Avon's sole discretion and Avon's decision will be final. No correspondence will be entered into.

These Terms and Conditions are to be interpreted in accordance with English law and any dispute arising out of these Terms or their subject matter is subject to the exclusive jurisdiction of the English Courts.

Promoter: Avon Cosmetics Limited, Nunn Mills Road, Northampton, NN1 5PA ("Avon").